**Outline of Accounts Settlement for three months Ended June 2012** 



# Analysis of present states and future prospects



ROUND ONE Corporation C.E.O. and President Masahiko Sugino Tokyo Stock Exchange First Section, Code Number: 4680 August 8. 2012

Diver City Tokyo Plaza shop(Tokyo Japan)

## Summary of Consolidated Operating Results

# RAUND

# (Apr. 2012 ~ June. 2012)

			Unit	Term 2011. 1'stQ (2011.4~2011.6) Previous 1'st Q Actual	Term2012. 1'stQ (2012.4~2012.6) Current 1'st Q Actual	Differ	
sho	То	tal shops	Shops	109 112		+3	
shops	No	o. of months total shops operation	months	327	334	+7	
				# Figures less tha	n indicated measurement u	nit are ignored.	
		Bowling revenue	¥bn	8.1	7.2	(0.8)	
-		Amusement revenue	¥bn	9.0	8.4	(0.6)	
Reve		Karaoke revenue	¥bn	1.9	1.8	(0.0)	
Revenue		Spo-cha revenue	¥bn	2.2	2.3	+0.1	
<b>2</b> 0		Other revenue	¥bn	0.7	0.7	(0.0)	
:xpe	То	tal sales	¥bn	22.2	20.7	(1.4)	
ndi	Op	perating income	¥bn	4.3	2.2	(2.1)	
Expenditures	Or	dinary income	¥bn	3.1	1.0	(2.1)	
S	Or	rdinary income margin	%	14.3%	4.9%	(9.4)%	
	Ne	et income	¥bn	1.8	0.4	(1.3)	
【 Ca	alcula	ation of Net Income		# Figures less tha	n indicated measurement u	nit are ignored.	
		Term 2011. 1'st Q (2011.4~2011	.6)	Term 2	2012. 1′st Q (2012.4~2012.6	b)	
Ordina	ary ir	ncome	¥3.17 bn	Ordinary income		¥1.00bn	
Extrac	Extraordinary loss ¥(0.01)bn			-	Loss on store closing at ending lease period ( Mizuho Store: Running until 09/02/2012 )		
Incom	ne ta	x adjustments	¥(1.33)bn	Income tax adjustme	¥(0.32)bn		
Net in	come	e	¥1.82bn	Net income	¥0.43bn		

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# Analysis of Consolidated Operating Results



Term 2012. 1'stQ Term 2012. 1'stQ (2012.4 - 2012.6)(2012.4 - 2012.6)Differ Plan Actual **Bowling revenue** 7.56 7.27 (0.29)8.54 8.47 (0.06)Amusement revenue 1.89 1.89 (0.00)Karaoke revenue 2.38 2.36 (0.02)Spo-cha revenue 0.77 0.73 (0.03)Other revenue 21.17 20.74 (0.43)Total sales Revenue 17.87 18.11 +0.23Cost of sales 3.29 (0.66)Gross margin 2.62 ø 0.43 0.42 (0.00)Expenditures S.G.A. expenses 2.86 2.20 (0.66)**Operating income** (1.05)(1.19)(0.14)Non-operating profit 1.81 1.00 (0.80)**Ordinary income** 8.6% Ordinary income margin 4.9% (3.7)% (0.10)Extraordinary profit & loss (0.21)(0.11)1.71 0.79 (0.91)Profit before tax (0.81)(0.35)+0.45Reserve for corporate tax 0.90 (0.46)0.43 Net income

Note Major factors in the decrease from planned current ordinary income J Planned ordinary income for 1Q 1.81bn • decrease in sales (0.43)bn • difference about other expenses (0.38)bn Actual ordinary income for 1Q 1.00bn Although Ordinary Income did not reach planned figure by 0.8 billion yen during the first

quarter, we are not revising the whole year forecast.

## Quarterly Consolidated actual and plan of Fiscal 2012



### April 2012 ~ March 2013

(Unit ¥bn / rounddown)

								<u>`</u>	
	1'st Q			2'nd Q Plan	1Q-2Q Plan	3'rd Q Plan	4'th Q Plan	3Q-4Q Plan	Term Plan
	Plan	Actual	Differ	. Ian		1 Idii	1 Ian	T lan	T IGH
Total sales	21.1	20.7	(0.4)	23.5	44.7	20.3	24.9	45.3	90.0
Cost of sales	17.8	18.1	+0.2	18.8	36.7	18.6	18.7	37.3	74.0
Gross margin	3.2	2.6	(0.6)	4.6	7.9	1.7	6.2	7.9	15.9
S.G.A. expenses	0.4	0.4	(0.0)	0.4	0.8	0.4	0.4	0.9	1.8
Operating income	2.8	2.2	(0.6)	4.2	7.1	1.2	5.7	7.0	14.1
Non-operating profit	(1.0)	(1.1)	(0.1)	(1.0)	(2.1)	(0.9)	(1.0)	(2.0)	(4.1)
Ordinary income	1.8	1.0	(0.8)	3.1	5.0	0.2	4.7	5.0	10.0
Ordinary income margin	8.6%	4.9%	(3.7)%	13.5%	11.2%	1.1%	19.2%	11.0%	11.1%
Extraordinary profit & loss	(0.1)	(0.2)	(0.1)	(2.4)	(2.5)	(0.1)	(4.9)	(5.0)	(7.5)
Profit before tax	1.7	0.7	(0.9)	0.7	2.5	0.1	(0.1)	0.0	2.5
Reserve for corporate tax	(0.8)	(0.3)	+0.4	(0.4)	(1.2)	(0.1)	(0.0)	(0.2)	(1.5)
Net income	0.9	0.4	(0.4)	0.3	1.2	(0.0)	(0.1)	(0.2)	1.0
Y on Y existing shop sales (Japanese shop only)	<b>(8.6)%</b>	(10.9)%	(2.3)%	<b>(</b> 5.6)%	(7.1)%	(3.8)%	(0.3)%	(1.9)%	(4.6)%

(Note) Expenses related to the head office. Interest expense (mostly). Breakdown: ¥7 billion (Loss on sale-and-leaseback transactions), and ¥0.5 billion (disposal of amusement substrates, etc.)

Although the business performance for the first quarter was far above that expected, we have not changed our forecast for the second quarter onward. Therefore, the figures for the results for the first quarter and for the forecast for the second quarter onward do not always correspond to the forecast for the first half of the year or the fiscal year.

If any sales-and-leaseback deal has been entered into for existing shops, we will disclose relevant information, including possible impact on our earnings, as needed.

### Consolidated plan for year ending March 2013 (1) New shops and P/L



<No changes since announcement on May 11, 2012 except for the "New shops opened".>

# Figures less than indicated measurement unit are ignored.

			Unit	Term 2012.3 (2011.4 ~ 2012.3) Previous term (ACT)	Term 2013.3 (2012.4~2013.3) Current term (PLAN)	Differ
	Ne	w shops opened	Shop	1	4 (5-1)	+3
	No	o. of total shops	Shop	110	114	+4
shops		[Breakdown] Own shops	 Shop	63	53	(10)
Š		Leased shops	Shop	47	61	+14
	No	o. of months total shops operating	Month	1,314	1,345	+31
		Bowling	¥billion	32.4	31.9	(0.5)
		Amusement	¥billion	36.4	35.9	(0.4)
Re		Karaoke	¥billion	8.2	8.3	+0.1
Revenue		Spo-cha	¥billion	9.4	10.6	+1.1
<b>%</b>		Others	¥billion	3.0	3.1	+0.0
xper	То	tal sales	¥billion	89.5	90.0	+0.4
Expenditures	Ор	erating income	¥billion	16.0	14.1	(1.9)
res	Or	dinary income	¥billion	11.4	10.0	(1.4)
	Or	dinary income margin	%	12.8%	11.1%	(1.7)%
	Ne	t income	¥billion	2.7	1.0	(1.7)

Shops to be newly opened or closed in the fiscal year ending on March 31 2013

Japan Open (3 shops) "Diver City Tokyo plaza", "Sennichimae", "Ikebukuro" / Close(1shop) "Mizuho". U.S.A. Open (2shops) "Moreno Valley", "Lake wood" Net income calculation formula:

[Results for the fiscal year ended on March 31, 2012]

Ordinary income of ¥11.48 billion – Loss on sale-and-leaseback transactions of ¥5.03 billion – Impairment loss of ¥0.29 billion – Effects of corporate income taxes of ¥3.36 billion

= Net income of ¥2.78 billion

[Plan for the fiscal year ending on March 31, 2013]

Ordinary income of ¥10.0 billion – Loss on sale-and-leaseback transactions of ¥7.0 billion – Loss on disposal of other amusement substrates, etc. of ¥0.5 billion – Effects of corporate income taxes of ¥1.5 billion = Net income of ¥1.0 billion



<No changes since announcement on May 11, 2012 except for the "Estimated breakdown of capital expenditure for the fiscal year ending on March 31, 2013".> # Figures less than indicated measurement unit are ignored.

		11	Term 2012.3(2011.4~2012.3)	Term 2013.3 (2012.4 ~ 2013.3)
		Unit	Previous term (ACT)	Current term (PLAN)
	Net income	¥billion	2.7	1.0
	Income tax adjustment (provision/payment/refund in total)	¥billion	4.1	1.0
	Non-cash loss on sale-and-leaseback transactions, etc.	¥billion	5.2	7.5
	Dividend	¥billion	(1.9)	(1.9)
	Depreciation (excluded lease depreciation)	¥billion	8.4	6.7
Ω	Simplified cash flow	¥billion	18.7	14.3
cash	Investment on alleys (excluded lease depreciation)	¥billion	(2.5)	(2.9)
	Increase in cash due to the sale of existing shops	¥billion	22.4	17.0
	Increase in cash due to the liquidation of deposits	¥billion	1.5	-
	Simplified free cash flow	¥billion	40.1	28.4
	Cash reserve	¥billion	29.4	25.7
	Interest-bearing liabilities	¥billion	110.9	78.7
	Net interest-bearing liabilities	¥billion	81.4	52.9

Estimated breakdown of capital expenditure for the fiscal year ending on March 31, 2013

• About ¥1.6 billion: New shops (¥1.0 billion: 3 shops in Japan; ¥0.6 billion: 2 shops in the U.S.)

• About ¥1.3 billion: Existing shops (partial remodeling, purchase of amusement substrates (kits), etc.)

Factoring in the implementation of sale-and-leaseback transactions (about 10 shops)



### Number of shops, P/L

	term 2006.3	term 2007.3	term 2008.3	term 2009.3	term 2010.3	term 2011.3	term 2012.3	term 2013.3 Plan
New shops opened	11	15	11	13	11	4	1	5
Existing shops closed	0	0	1	2	0	0	0	1
No. of total shops	58	73	83	94	105	109	110	114
[Breakdown]								
Own shops	29	42	49	61	69	69	63	53
Leased shops	29	31	34	33	36	40	47	61

(Note) The number of shops owned as of the end of March 2006 includes shops owned by the companies included in consolidation from the fiscal year

ended on March 31, 2006 onward.

(Unit ¥bn / rounddown)

								· · · ·
Sales	50.2	65.8	77.9	77.9	82.1	84.3	89.5	90.0
Operating income	12.7	17.9	18.2	13.6	12.0	11.4	16.0	14.1
Ordinary income	13.4	16.3	15.9	9.7	7.8	6.9	11.4	10.0
Ordinary income margin	26.7%	24.9%	20.5%	12.6%	9.6%	8.2%	12.8%	11.1%
Net income	11.9	9.7	9.1	3.9	3.3	(12.6)	2.7	1.0

(Note) Figures for the year ending March 2006 are non-consolidated because consolidated financial statements were not prepared at the time.

(For the year ending March 2007 and thereafter, all figures are consolidated.)

### Sales for existing shops compared to previous year

	term 2006.3	term 2007.3	term 2008.3	term 2009.3	term 2010.3	term 2011.3	term 2012.3	term 2013.3 Plan
Bowling	+19.4%	+7.1 %	+1.4 %	(6.5) %	(4.0) %	(3.7) %	+0.4 %	(5.7)%
Amusement	+11.5 %	+0.1 %	(6.8) %	(10.8) %	(9.8) %	+0.0 %	(1.1) %	(6.4)%
Karaoke	(4.5) %	+4.0 %	(1.2) %	(7.3) %	(13.1) %	+3.4 %	+15.8 %	(4.0)%
Spo-cha	-	-	(16.1) %	(9.8) %	(9.2) %	(4.5) %	+7.5 %	+5.7%
Others	(11.3) %	(9.2) %	+13.2 %	+11.4 %	(3.9) %	(14.5) %	+1.3 %	(4.0)%
Total sales	+11.6 %	+2.0 %	(4.0) %	(8.5) %	(7.7) %	(2.2) %	+1.7 %	(4.6)%

(Note) Comparison of existing store sales does not include the unit operating in the United States.

### Loan refinancing and trend in assets, etc. (consolidated)



#### Loan refinancing

	Term 2009.3 (ACT)	Term 2010.3 (ACT)	Term 2011.3 (ACT)	Term 2012.3 (ACT)	Term 2013.3 (Plan)	Term 2014.3 (Plan)	Term 2015.3 (Plan)
Amount of loan refinancing during FY	About ¥11.0bn	About ¥12.8bn	About ¥15.9bn	About ¥30.8bn	About ¥5.4bn	About ¥24.0bn	About ¥5.3bn
Details	All outstanding loans refinanced	All outstanding loans refinanced	All outstanding loans refinanced	All outstanding loans refinanced	Conversion is mostly completed	Negotiation scheduled, mainly with existing lenders	Negotiation scheduled, mainly with existing lenders

(Notes) (1) The refinancing amount above is for the entire Group (including consolidated subsidiaries).

(2) FY 2013 . Status of Conversion Value Transition of approx. ¥5.4billion Approx ¥5.1 billion (Conversion has been completed), approx. ¥0.3billion (Plan to have repayment by On Hand Cash)

(3) The total refinancing amount for the year ending March 2014 (¥24.0 billion) includes a syndicated loan (about ¥16.2 billion) formed by Sumitomo Mitsui Banking Corporation (as a main bank), the majority of which has been executed.

Assets						(Unit ¥bı	n / round down )
	Term 2007.3 (ACT)	Term 2008.3 (ACT)	Term 2009.3 (ACT)	Term 2010.3 (ACT)	Term 2011.3 (ACT)	Term 2012.3 (ACT)	Term 2013.3 (Plan)
Total assets	166.3	176.3	216.0	251.2	252.1	228.2	196.8
Net assets	61.8	69.6	72.3	85.6	79.0	79.8	78.9
Net assets ratio	37.2%	39.5%	33.5%	34.1%	31.3%	35.0%	40.1%
Cash reserve	28.8	22.9	21.5	30.8	22.7	29.4	25.7
Interest-bearing liabilities	93.9	98.5	117.9	138.8	136.1	110.9	78.7
Guarantee debts	3.1	40.9	41.9	31.8	8.2		
Net interest-bearing liabilities	68.2	116.5	138.3	139.8	121.6	81.4	52.9
Lease obligation	25.8	26.8	27.1	25.9	28.4	27.3	28.0

(Notes) (1) Guaranteed debts ···Loans made by subsidiaries during development periods for which ROUND ONE Corporation assumes joint and several liability. These loans will be repaid after shop openings, etc. and, therefore, guaranteed debts will be eliminated. However, such loans are classified as interest-bearing debt because they are switched to long-term loans.

(2) The plan for the fiscal year ending on March 31, 2013 has incorporated a decrease in interest-bearing debt due to the planned and anticipated sale-and-leaseback transactions for existing shops.

Medium-term management plan (through the fiscal year ending on March 31, 2016)



#### Reduction of interest-bearing debt (B/S)

Use of a sale-and-leaseback arrangement [sale of shop assets (land, buildings, etc.) to a purchaser who then leases them back to the seller]

Annual repayment of about ¥30 billion: Scheduled payment of about ¥10 billion + Repayment under a sale-and-leaseback arrangement of about ¥20 billion

Transition to a debt-free structure by the end of the fiscal year ending on March 31, 2016

Any loss on sale incurred while implementing a sale-and-leaseback transaction is treated as a special loss in accounting and reduces net income for the period (with some positive impact on cash flows due to tax effects). If cash provided by sales transactions is less than the balance of debt, it may cause a cash outlay.



### Change in net interest-bearing debt

(Unit ¥bn / round down)

	Term 2007.3 (ACT)	Term 2008.3 (ACT)	Term 2009.3 (ACT)	Term 2010.3 (ACT)	Term 2011.3 (ACT)	Term 2012.3 (ACT)	Term 2013.3 (Plan)
Cash reserve	28.8	22.9	21.5	30.8	22.7	29.4	25.7
Interest-bearing liabilities	93.9	98.5	117.9	138.8	136.1	110.9	78.7
Guarantee debts	3.1	40.9	41.9	31.8	8.2		
Net interest-bearing liabilities	68.2	116.5	138.3	139.8	121.6	81.4	52.9

#### Achievement of ordinary income of ¥20 billion (P/L)

Toward achievement through improvement of existing shops' performance + opening new shops

• Improvement in existing shops' performance: Achievable if the score of existing shops' sales is improved to 107 in the fiscal

- year ending on March 31, 2016 at latest, assuming the score for the fiscal year ended on March 31, 2012 is 100.
- Acceleration of earnings growth by opening shops in shopping malls in Japan and expanding business in the U.S.

## Measures taken for existing shops (1)

# RAUND

# Bowling

# Score Match Challenge

If the score matches exact the same with the target, win a strap charm. (Target differs between "Guest or My Bowler", "Men or Female" and "Jr. High School Student or Elementary School Student")

### 2 times Visiting Present

Accumulate 2 stamps by visiting the store and get free original goods.



## **Bowling Competition/Tournament**

Planning various competitions and contests.







# Additional Unlimited Bowling Package Campaign

[Unlimited bowling + One game], [Unlimited Bowling + Unlimited Bowling] will be provided by discount price.

(Apply "Exclusive Offer" such as strap charm and free ticket of bowling)

### Measures taken for existing shops (2)



# Amusement

### Adoption of Newest Types of Games

Gunslinger Stratos (SQUARE ENIX)

- Shooting motion game
- 60% of the stores are installed.

maimai (SEGA)

Music motion game

All stores in domestic are installed.

- Dark Escape (BANDAI NAMCO)
- Shooting motion game
  Almost All stores in domestic are installed.

### **Modification of Medal Membership System**

### (From August 1, 2012)

Modification of points totalization terms in accordance with Membership modification.

- <Before>:1 Year <After>:1 Month
- \*Improve visiting frequency and unit price of customers.



# Karaoke

### Adoption of Latest Types of Games in All stores

- " JOYSOUND f1" (XING)
- 2012 June Released. 200,000 Songs (Most largest number in the market) and 5 Screens Movie Play Function are Installed.
   Every Stores Including Karaoke Room Are Already Installed.

### Popular Character Room

Popular Character as "ONE PIECE" and "HELLO KITTY" are theme promoted to the rooms. (Depend on the stores)







### Measures taken for existing shops (3)



# Spo-cha

### **FREE SHUTTLE BUS**

According to the popularity, expand the available stores

8 Stores 36 Stores (Including Planning store)

#### 【 Existing Operating 8 Stores 】

Utsunomiya	Niigata	Asaka	Ageo
Iruma	Sakai chuokanjyo	Okayama senoh	Kumamoto

#### 【 Newly Operating 28 Stores 】

Asahikawa	Sapporo kita21jyo	Sapporo Shiroishi Hondori	Hakodate
Akita	Saitama Kurihashi	Ichikawa Onidaka	Kawasaki Daishi
Nagano	Hamamatsu	Nakagawa 1 Gou-sen	Nagoya Nishiharu
Handa	Toyohashi	Mie Kawagoe IC	Kanazawa
Kyoto Fushimi	Wakayama	Jyoto Hanaten	Takatsuki
Hirakata	Takamatsu	Kokura	Hakata Hammichibashi
Saga	Oita	Kagoshima Usuki	Okinawa Ginowan

Note: Nakagawa 1 Gou-sen Strore will be operating from 10th AUG.2012

# Sales promotion / Advertising

### **Collaboration with NMB48**

NMB48 members are casted on Round1 TV commercial.





【 Shuttle Bus Version 】





### Planned new shops for the year ending March 2013.

### Japan

Opening date	Shop name / region	Shop type			
April 19 , 2012	Diver City Tokyo Plaza Shop (Aomi, Koto-ku, Tokyo: in front of Fuji Television Headquarters building)	Stadium (including Spo-cha) /Roadside (on the premises of the large-scale commercial complex "Diver City Tokyo Plaza")			
April 27 , 2012	Sennichimae shop (Along Sennichimae Street, Namba, Chuo-ku, Osaka)	Stadium (include Spo-cha) / Downtown			
Late December 2012	(Tentative name) I kebukuro shop (Along Sunshine 60 Street, near east exit of I kebukuro Station)	Standard / Downtown			

### U.S.A.

Planned opening	Shop name / region	Shop type			
September 2012	(Tentative name) Moreno Valley Shop / California	Standard, Roadside (Within mega shopping mall)			
Spring in 2013	(Tentative name) Lakewood / California	Standard, Roadside (Within mega shopping mall)			

#### [Notice]

• Open time and a store name may be changed by situations.

• Opening a shop may be stopped and changed without a preliminary announcement about an opening-a-shop plan store.

• The company seeks to reinforce its financial structure by freezing the opening of new shops other than those listed above in principle. However, a new shop may be opened when a developer bears most of the initial investment costs, including those for interior decoration, and only if the shop is located in a large-scale metropolitan area shopping mall or the shop is expected to generate sufficient earnings.

# **Opening of new shops in the U.S.A.**

### Present status of shop opening in the U.S.A. and future development

The first shop was opened in Puente Hills Mall in August 2010.

• Sales mix for the fiscal year ended on March 31, 2012 amusement (57.2%), bowling (20.8%), food and drink (15.5%), karaoke (4.0%), and others (2.5%)

[Existing shops and the schedule for opening new shops in the future]

	Scheduled time for opening	Name of shop/area	Type of shop
1	August 2010	Puente Hills Mall Shop (Los Angeles, California)	About a 30-minute drive east of downtown Los Angeles In Puente Hills Mall http://www.puentehills-mall.com/
2	September 2012	Tentative name: Moreno Valley Shop (Riverside, California)	Standard, roadside (in a large-scale mall)
3	Spring in 2013	Tentative name: Lakewood Shop (Lakewood, California)	Standard, roadside (in a large-scale mall)

Planned capital expenditure for each shop ..... About ¥0.5 billion (including ¥0.2 billion in finance lease)

### Bowling market in Japan and the U.S.A.

	Japan	U.S.A.	[Present status of the bowling market in the U.S.]		
Market size	About ¥82 billion	About \$7 billion (About ¥560 billion at ¥80/US\$)	About 400 shops are managed by the top two (Brunswick and AMF Bowling), 50 are run by the second-tier companies, and most of the others are family-owned centers.		
Number of centers	About 900 centers (mostly managed by the private sector)	About 5,350 centers (private: about 4,800; others operated by armies, churches, etc.: about 550)	Recession-proof, and maintaining stable growth over the last several years While old-fashioned bowling centers have been closed year after year, complex shops with multiple items other than bowling (go-karts, arcade games, miniature golf, etc.) have been		
Number of lanes	About 25,000 lanes	About 111,000 lanes	constructed at a pace of 20 to 50 shops a year.		
Bowling population (number of people who bowl once or more a year)	About 17.8 million	About 71 million	Much higher participation rate compared to the other leisure activities (golf, fishing, tennis, billiards, cycling, roller skating, ice skating, and marathon)		
			Use on a percentage basis by average and above-average		

(Estimates by the Company using the "White Paper of Leisure 2011" as a reference)

erage income earners as a casual place for social interaction is increasing.

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Fiscal year ending March 2013 Company-wide sales and year-onyear existing shop sales results vs. plan.



Company-v	vide sale	es-results v		(U	nit ¥bn / rou	ind down )		
	Unit	10	20	1'st half	3Q	4Q	2'nd half	Term
	Unit	Actual	Plan	Plan	Plan	Plan	Plan	Plan
Bowling	¥bn	7.2	8.1	15.6	6.8	9.3	16.2	31.9
Amusement	¥bn	8.4	9.6	18.1	8.5	9.2	17.8	35.9
Karaoke	¥bn	1.8	2.1	4.0	2.0	2.3	4.3	8.3
Spo-cha	¥bn	2.3	2.8	5.2	2.1	3.2	5.4	10.6
Others	¥bn	0.7	0.8	1.6	0.7	0.8	1.5	3.1
Total sales	¥bn	20.7	23.5	44.7	20.3	24.9	45.3	90.0



Actual

Plan

Plan

Although the business performance for the first guarter was far above that expected, we have not changed our forecast for the second guarter onward. Therefore, the figures for the results for the first quarter and for the forecast for the second quarter onward do not always correspond to the forecast for the first half of the year or the fiscal year.

### Year-on-year existing shop sales—results vs. plan (The U.S.A. shop is excluded)

	Unit	1Q	2Q	1'st half	3Q	40	2'nd half	Term
	Onit	Actual	Plan	Plan	Plan	Plan	Plan	Plan
Bowling	%	(13.3)	(6.7)	(8.4)	(4.7)	(1.5)	(2.9)	(5.7)
Amusement	%	(11.4)	(7.4)	(8.7)	(5.5)	(2.5)	(4.0)	(6.4)
Karaoke	%	(7.5)	(6.3)	(7.0)	(2.3)	+0.5	(0.9)	(4.0)
Spo-cha	%	(3.8)	+4.5	+2.6	+6.6	+10.4	+8.9	+5.7
Others	%	(7.4)	(3.2)	(3.6)	(4.8)	(4.0)	(4.4)	(4.0)
Total sales	%	(10.9)	(5.6)	(7.1)	(3.8)	(0.3)	(1.9)	(4.6)



# Statistical snapshot of shops



Trend in number of shops

	No. of shop No. of shop Total No. of openings closings shops at		Breako	hops at end	of term					
			No. of shop closings					U.S.A.		
	•	U		U	the end of the term	Star	ndard	Stac	lium	Standard
	Jpn	Usa	Jpn	Usa		Downtown	Roadside	Downtown	Roadside	Roadside
~ Year ending March 2004	45		4		41	7	34	-	-	-
Year ending March 2005	6				47	8	34	-	5	-
Year ending March 2006	11				58	8	34	-	16	-
Year ending March 2007	15				73	8	34	-	31	-
Year ending March 2008	11		1		83	8	34	-	41	-
Year ending March 2009	13		2		94	7	45	-	42	-
Year ending March 2010	11				105	7	55	-	43	-
Year ending March 2011	3	1			109	8	57	-	43	1
Year ending March 2012	1				110	8	58	-	43	1
Year ending March 2013 (Plan)	3	2	1		114	9	57	1	44	3

Reason for closure of 6 shops (expiration of contract periods: 5; construction of new large shops in the neighborhood: 1; closure of trial shop (trial period: about 2 years): 1)

Fuji Shop closed in the year ending March 2008, and reopened at the same location in the next fiscal year after undergoing complete reconstruction.

Number		y yeograpi			n July 2012	)			
Area	Hokkaido/ Tohoku	Hokuriku/ Koshinetsu	Kanto	Chubu∕ Tokai	Kansai	Chugoku/ Shikoku	Kyushu/ Okinawa	U.S.A.	Total
No. of shops	10	4	33	14	31	8	11	1	112
Share	8.9%	3.6%	29.5%	12.5%	27.7%	7.1%	9.8%	0.9%	100.0%

### Number of shops by deographical area (as of end of luly 2012)

## Notices and contact for inquiries regarding IR



### Notes regarding this material

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### IR policies (Silent period)

In order to ensure fairness to investors, the company will, in principle, withhold answers to any questions regarding IR for about two weeks before the announcement of financial results (including quarterly results).

Even during this period, however, the company will respond to inquiries and questions regarding fundamental facts about its operations, information that has already been disclosed, and ongoing events or projects.

Thank you for your cooperation and understanding.

### Website addresses (Japanese only)

Website for PC

http://www.round1.co.jp or

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[Website for cell phone] (For customers/IR information, etc. are not available)

· docomo, Soft Bank, au



http://www.round1.co.jp/mobile/

Please note that you are responsible for connection fees and communication fees (packet fees) when accessing our website for cell phone, and that you may not be able to access it with some types of cell phone.

For inquiries, please contact Administrative Division of ROUND ONE Corporation. Tel: +72-224-5115 (Japanese only)