

Outline of Accounts Settlement for six months ended September 2014



# Analysis of present states and future prospects



**Hamaotsu A-Qus shop (Shiga, Japan)  
October 3, 2014 open!**

## **ROUND ONE Corporation**

**C.E.O. and President Masahiko Sugino**

**Tokyo Stock Exchange First Section  
Code Number: 4680**

**November 7, 2014**

# Term 2015.3 Summary of consolidated operating results (Apr. 2014~Sep. 2014)

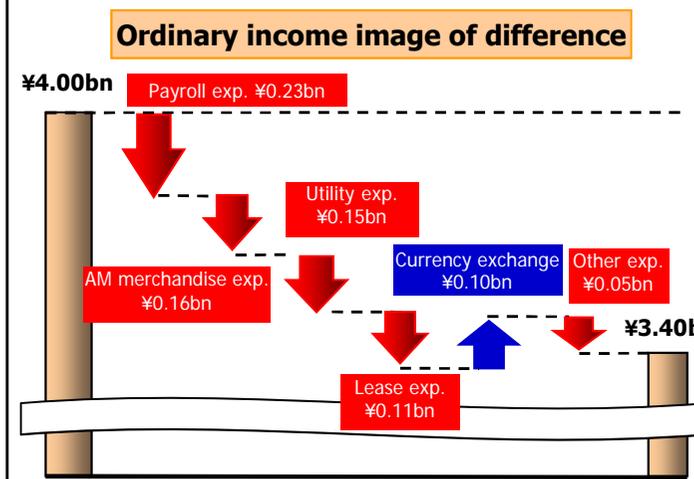
(Figures less than indicated measurement unit are ignored)

		Unit	Term 2014.3 (2013.4~2013.9) Actual	Term 2015.3 (2014.4~2014.9) Actual	Differ
Shops	Total shops	Shop	114	114	—
	No. of months total shops operation	Month	679	684	+5
P / L	Bowling	¥billion	13.7	12.0	(1.7)
	Amusement	¥billion	17.2	18.5	+1.3
	Karaoke	¥billion	4.1	4.3	+0.2
	Spo-cha	¥billion	5.3	5.6	+0.2
	Others	¥billion	1.4	1.3	(0.1)
	Total sales	¥billion	41.8	41.8	(0.0)
	Operating income	¥billion	4.9	3.7	(1.1)
	Ordinary income	¥billion	3.6	3.4	(0.2)
	Ordinary income margin	%	8.6%	8.1%	(0.5)%
Net income	¥billion	(10.7)	2.3	+13.0	

## 【Calculation of Net Income】

Term 2014 2nd Q (2013.4~2013.9)		Term 2015 2nd Q (2014.4~2014.9)	
Ordinary income	¥3.61bn	Ordinary income	¥3.40bn
Loss on sale & lease back, etc	¥(20.82)bn	Loss on disposal of fixed assets, etc	¥(0.06)bn
Income tax adjustments	¥6.47bn	Income tax adjustments	¥(1.03)bn
Net income	¥(10.74)bn	Net income	¥2.30bn

# Term 2015.3 Analysis of consolidated operating results (Apr. 2014~Sep. 2014)

		Term 2015.3 (2014.4~2014.9) <b>Plan before revision</b>	Term 2015.3 (2014.4~2014.9) <b>Actual</b>	Differ	Note
P / L	Bowling	12.7	12.0	(0.7)	<p>※ <b>[Major factors]</b></p> <p><b>(Plan before revision) Ordinary income</b> ¥4.00bn</p> <p>            Increase in payroll exp. ¥(0.23)bn            Increase in AM merchandise exp. ¥(0.16)bn            Increase in utility exp. ¥(0.15)bn            Increase in lease exp. ¥(0.11)bn            Gain on currency exchange ¥0.10bn            Increase in other exp. ¥(0.05)bn         </p> <p><b>(Actual) Ordinary income</b> ¥3.40bn</p> <p><b>Ordinary income image of difference</b></p>  <p>Plan before revision Actual</p> <p>※ ¥(0.27)bn : Temporary reversal of deferred tax assets caused by revaluation of real estate due to sale &amp; lease back occurred in previous term. Hereafter no reversal of a large amount will occur.</p>
	Amusement	18.0	18.5	+0.5	
	Karaoke	4.2	4.3	+0.0	
	Spo-cha	5.4	5.6	+0.2	
	Others	1.4	1.3	(0.0)	
	Total sales	41.8	41.8	+0.0	
	Cost of sales	36.4	37.2	+0.8	
	Gross margin	5.4	4.5	(0.8)	
	S.G.A. expenses	0.8	0.8	+0.0	
	Operating income	4.6	3.7	(0.8)	
	Non-operating income & expenses	(0.6)	(0.3)	+0.2	
	Ordinary income	4.0	3.4	(0.5)	
	Ordinary income margin	9.6%	8.1%	(1.4)%	
	Extraordinary income & loss	(0.2)	(0.0)	+0.1	
	Net income before tax	3.8	3.3	(0.4)	
	Reserve for corporate tax	1.4	1.0	(0.3)	
Net income	2.4	2.3	(0.0)		

# Term 2015.3 Quarterly consolidated actual and plan



## Term plan revision details (Announced on November 7, 2014)

【April 2014~March 2015】

(Unit ¥bn / round down)

	Before revision	After revision	Differ	Percentage change
Total sales	¥85.5bn	¥85.5bn	—	—
Operating income	¥10.0bn	¥8.8bn	¥(1.2)bn	(12.0)%
Ordinary income	¥9.0bn	¥8.0bn	¥(1.0)bn	(11.1)%
Net income	¥5.0bn	¥4.5bn	¥(0.5)bn	(10.0)%

	Actual			Plan after revision			Term plan
	1st Q	2nd Q	1st Q~2nd Q	3rd Q	4th Q	3rd Q~4th Q	After revision
Total sales	19.6	22.1	41.8	19.3	24.2	43.6	85.5
Cost of sales	18.1	19.1	37.2	18.5	19.1	37.7	75.0
Gross margin	1.5	2.9	4.5	0.8	5.1	5.9	10.5
S.G.A. expenses	0.4	0.4	0.8	0.4	0.4	0.8	1.7 ①
Operating income	1.1	2.5	3.7	0.3	4.7	5.0	8.8
Non-operating income & expenses	(0.3)	(0.0)	(0.3)	(0.1)	(0.2)	(0.4)	(0.8) ②
Ordinary income	0.8	2.5	3.4	0.1	4.4	4.5	8.0
Ordinary income margin	4.2%	11.6%	8.1%	0.8%	18.3%	10.5%	9.4%
Extraordinary income & loss	0.0	(0.0)	(0.0)	(0.2)	(0.8)	(1.1)	(1.2) ③
Net income before tax	0.8	2.4	3.3	(0.0)	3.5	3.4	6.8
Reserve for corporate tax	0.0	0.9	1.0	(0.0)	1.2	1.2	2.3
Net income	0.7	1.5	2.3	(0.0)	2.2	2.1	4.5
Year-on-year existing shops sales (Japan only)	(2.9)%	+1.9%	(0.4)%	+1.6%	(0.5)%	+0.4%	±0.0%

(Note) ①Expenses related to head office

②Interest expense (mostly)

③Breakdown:¥0.8bn(impairment loss)

¥0.4bn(disposal of amusement substrates, etc)

# Term 2015.3 Company-wide sales and Year-on-year existing shops sales actual and plan

## ◆ Company-wide sales actual and plan (consolidated)

Plan announced on November 7, 2014

(Figures less than indicated measurement unit are ignored)

	Unit	Actual			Plan after revision			Term plan After revision
		1st Q	2nd Q	1st Q~2nd Q	3rd Q	4th Q	3rd Q~4th Q	
Bowling	¥billion	5.8	6.1	12.0	5.4	7.4	12.8	24.9
Amusement	¥billion	8.6	9.9	18.5	8.9	10.3	19.3	37.9
Karaoke	¥billion	2.0	2.2	4.3	1.9	2.3	4.3	8.7
Spo-cha	¥billion	2.5	3.0	5.6	2.3	3.4	5.7	11.4
Others	¥billion	0.6	0.6	1.3	0.6	0.6	1.3	2.6
<b>Total sales</b>	<b>¥billion</b>	<b>19.6</b>	<b>22.1</b>	<b>41.8</b>	<b>19.3</b>	<b>24.2</b>	<b>43.6</b>	<b>85.5</b>



## ◆ Year-on-year existing shops sales actual and plan (U.S.A. shops are excluded)

	Unit	Plan			Plan after revision			Term plan After revision
		1st Q	2nd Q	1st Q~2nd Q	3rd Q	4th Q	3rd Q~4th Q	
Bowling	%	(16.0)	(9.7)	(12.9)	(8.0)	(5.1)	(6.3)	(9.6)
Amusement	%	+6.0	+8.6	+7.4	+8.6	+3.7	+5.9	+6.6
Karaoke	%	+2.7	+5.4	+4.1	+1.2	(0.6)	+0.2	+2.1
Spo-cha	%	+2.4	+7.4	+5.0	+1.4	(2.0)	(0.6)	+2.1
Others	%	(11.5)	(5.9)	(8.7)	+3.4	+2.0	+2.7	(3.3)
<b>Total sales</b>	<b>%</b>	<b>(2.9)</b>	<b>+1.9</b>	<b>(0.4)</b>	<b>+1.6</b>	<b>(0.5)</b>	<b>+0.4</b>	<b>±0.0</b>

VS Pre Year (Sat/Sun/Hol)	日	±0	±0	±0	+1	(1)	±0	±0
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# Term 2015.3 Consolidated plan (1) Shops and P / L



Plan announced on November 7, 2014

(Figures less than indicated measurement unit are ignored)

		Unit	Term 2014.3 Actual	Term 2015.3 Plan after revision	Differ
Shops	New shops open	Shop	1	※① 4	+3
	No. of total shops	Shop	114	118	+4
	[Breakdown] Own shops	Shop	21	18	(3)
	Leased shops	Shop	93	100	+7
	No. of months total shops operating	Month	1,363	1,386	+23
P / L	Bowling	¥billion	27.2	24.9	(2.3)
	Amusement	¥billion	34.9	37.9	+2.9
	Karaoke	¥billion	8.4	8.7	+0.2
	Spo-cha	¥billion	10.9	11.4	+0.4
	Others	¥billion	2.7	2.6	(0.1)
	<b>Total sales</b>	<b>¥billion</b>	<b>84.2</b>	<b>85.5</b>	<b>+1.2</b>
	Operating income	¥billion	10.0	8.8	(1.2)
	Ordinary income	¥billion	7.8	8.0	+0.1
Ordinary income margin	%	9.3%	9.4%	+0.1%	
Net income ※②	¥billion	(19.6)	4.5	+24.1	

※① Shops to be newly opened during term 2015.3 . . . 2 shops in Japan, 2 shops in U.S.A. (Total 4 shops. Please refer to page 10 for details).

※② Net income calculation formula:

[Actual Results for the term 2014.3] Ordinary income of ¥7.81 billion – Loss on sale & lease back transactions of ¥29.29 billion – Impairment loss of ¥2.08 billion – Loss on disposal of amusement substrates, etc. of ¥0.16 billion + Effects of corporate income taxes of ¥4.04 = Net income of ¥(19.68) billion.

[Plan for the term 2015.3] Ordinary income of ¥8.00 billion – Impairment loss of ¥0.80 – Loss on disposal of amusement substrates, etc. of ¥0.40 – Effects of corporate tax of ¥2.30 = Net income of ¥4.50 billion.

# Term 2015.3 Consolidated plan (2) Cash flow

Plan announced on November 7, 2014

(Figures less than indicated measurement unit are ignored)

		Unit	Term 2014.3 Actual	Term 2015.3 Plan after revision
Cash	Net income	¥billion	(19.6)	4.5
	Income tax adjustment (provision / payment / refund / refund receivable in total)	¥billion	(6.5)	4.2
	Non-cash loss on sale & lease back transactions, etc	¥billion	30.8	1.2
	Dividend	¥billion	(1.9)	(1.9)
	Depreciation (excluded lease depreciation)	¥billion	5.8	3.8
	Simplified cash flow	¥billion	8.4	11.9
	Investment on alleys (excluded finance lease)	¥billion	(3.7)	※① (3.8)
	Asset expenditure for security deposit	¥billion	(1.6)	(0.0)
	Increase in cash due to the sale of existing shops	¥billion	※② 50.2	※③ 3.6
	Simplified free cash flow	¥billion	53.2	11.7
	Cash reserve	¥billion	25.1	27.2
	Interest-bearing liabilities	¥billion	36.8	27.0
	Net interest-bearing liabilities	¥billion	11.6	(0.1)

- ※① Estimated breakdown of capital expenditure for the term 2015.3
- ・ About ¥1.82 billion . . . 4 new shops (Japan: 2 shops / about ¥0.90 billion U.S.A.: 2 shops / about ¥0.92 billion)
  - ・ About ¥2.0 billion . . . Existing shops (partial remodeling, purchase of amusement substrates, etc.)
- ※② Sale & lease back settled assets for 37 shops
- ※③ Previously scheduled sale & lease back of 3 shops was implemented during Term 2015.3 1st~2nd Q.  
(Booking of impairment loss has been done in term 2014.3 hence it will not take effect on the books of term 2015.3.)

## Trend in number of shops, P / L status (consolidated), and sales of existing shops compared to previous year (Japan)



### ◆ Trend in number of shops, P / L (consolidated)

Plan announced on November 7, 2014

	①Term 2006.3	Term 2007.3	Term 2008.3	Term 2009.3	Term 2010.3	Term 2011.3	Term 2012.3	Term 2013.3	Term 2014.3	Term 2015.3 Plan after revision
New shops open	11	15	11	13	11	4	1	4	1	4
Existing shops closed	0	0	1	2	0	0	0	1	0	0
No. of total shops	58	73	83	94	105	109	110	113	114	118
[Breakdown]Own shops	29	42	49	61	69	69	63	58	21	②18
leased shops	29	31	34	33	36	40	47	55	93	100

(Note) ① The number of shops owned as of the end of term 2006.3 includes shops owned by the companies included in consolidation from the term 2007.3

② Previously scheduled sale & lease back of 3 shops was implemented during Term 2015.3 1st~2nd Q.

(Round down)

Total sales	¥50.2bn	¥65.8bn	¥77.9bn	¥77.9bn	¥82.1bn	¥84.3bn	¥89.5bn	¥85.9bn	¥84.2bn	¥85.5bn
Operating income	¥12.7bn	¥17.9bn	¥18.2bn	¥13.6bn	¥12.0bn	¥11.4bn	¥16.0bn	¥11.5bn	¥10.0bn	¥8.8bn
Ordinary income	¥13.4bn	¥16.3bn	¥15.9bn	¥9.7bn	¥7.8bn	¥6.9bn	¥11.4bn	¥8.2bn	¥7.8bn	¥8.0bn
Ordinary income margin	26.7%	24.9%	20.5%	12.6%	9.6%	8.2%	12.8%	9.6%	9.3%	9.4%
Net income	¥11.9bn	¥9.7bn	¥9.1bn	¥3.9bn	¥3.3bn	¥(12.6)bn	¥2.7bn	¥0.6bn	¥(19.7)bn	¥4.5bn

(Note) ① Figures for term 2006.3 are non-consolidated because consolidated financial statements were not prepared at the time.

(For term 2007.3 and thereafter, all figures are consolidated).

### ◆ Trend in sales of existing shops compared to previous year (Japan)

	Term 2006.3	Term 2007.3	Term 2008.3	Term 2009.3	Term 2010.3	Term 2011.3	Term 2012.3	Term 2013.3	Term 2014.3	Term 2015.3 Plan after revision
Bowling	+19.4 %	+7.1 %	+1.4 %	(6.5) %	(4.0) %	(3.7) %	+0.4 %	(11.3) %	(10.5) %	(9.6)%
Amusement	+11.5 %	+0.1 %	(6.8) %	(10.8) %	(9.8) %	+0.0 %	(1.1) %	(10.7) %	(1.7) %	+6.6%
Karaoke	(4.5) %	+4.0 %	(1.2) %	(7.3) %	(13.1) %	+3.4 %	+15.8 %	(3.7) %	(1.8) %	+2.1%
Spo-cha	-	-	(16.1) %	(9.8) %	(9.2) %	(4.5) %	+7.5 %	+0.2 %	+5.1 %	+2.1%
Others	(11.3) %	(9.2) %	+13.2 %	+11.4 %	(3.9) %	(14.5) %	+1.3 %	(6.6) %	(9.9) %	(3.3)%
Total sales	+11.6 %	+2.0 %	(4.0) %	(8.5) %	(7.7) %	(2.2) %	+1.7 %	(9.0) %	(4.2) %	±0.0%

(Note) Comparison of existing shop sales does not include the unit operating in the United States.

## Trend in assets, etc. (consolidated)

### Trend in transition of asset, net worth, net interest bearing liabilities

Plan announced on November 7, 2014

(Figures less than indicated measurement unit are ignored)

	Term 2007.3 Actual	Term 2008.3 Actual	Term 2009.3 Actual	Term 2010.3 Actual	Term 2011.3 Actual	Term 2012.3 Actual	Term 2013.3 Actual	Term 2014.3 Actual	Term 2015.3 Plan after revision
Total assets	¥166.3bn	¥176.3bn	¥216.0bn	¥251.2bn	¥252.1bn	¥228.2bn	¥206.2bn	¥127.1bn	④¥117.5bn
Net assets	¥61.8bn	¥69.6bn	¥72.3bn	¥85.6bn	¥79.0bn	¥79.8bn	¥78.7bn	¥57.5bn	¥60.1bn
Net assets ratio	37.2%	39.5%	33.5%	34.1%	31.3%	35.0%	38.2%	45.3%	51.1%
Cash reserve	¥28.8bn	¥22.9bn	¥21.5bn	¥30.8bn	¥22.7bn	¥29.4bn	¥25.3bn	¥25.1bn	¥27.2bn
Interest-bearing liabilities	¥93.9bn	¥98.5bn	¥117.9bn	¥138.8bn	¥136.1bn	¥110.9bn	¥90.2bn	¥36.8bn	¥27.0bn
Guarantee debts①	¥3.1bn	¥40.9bn	¥41.9bn	¥31.8bn	¥8.2bn	—	—	—	—
Net interest-bearing liabilities	¥68.2bn	¥116.5bn	¥138.3bn	¥139.8bn	¥121.6bn	¥81.4bn	¥64.9bn	¥11.6bn	¥(0.1)bn
New lease contract amount ②	¥15.6bn	¥15.9bn	¥14.5bn	¥12.2bn	¥13.7bn	¥10.6bn	¥9.1bn	¥8.1bn	¥7.0bn
Lease liabilities	¥25.8bn	¥26.8bn	¥27.1bn	¥25.9bn	¥28.4bn	¥27.3bn	¥24.6bn	¥19.6bn	¥17.0bn
Net interest-bearing liabilities which include balance lease liabilities③	¥94.1bn	¥143.3bn	¥165.4bn	¥165.8bn	¥150.1bn	¥108.8bn	¥89.5bn	¥31.2bn	¥16.9bn

- ① Guarantee debts...Loans made by subsidiaries during development periods for which ROUND ONE Corporation assumes joint and several liability. These loans will be repaid after shop openings, etc. and, therefore, guarantee debts will be eliminated. However, such loans are classified as interest-bearing liabilities because they are switched to long-term loans.
- ② New lease contract amount...mainly the lease contract amount for purchasing new amusement machines and karaoke machines.
- ③ Net interest-bearing liabilities which include balance lease liabilities...Sum of net interest-bearing liabilities and balance of lease liabilities at the end of year.
- ④ Cause of total asset decrease...Repayment of interest-bearing liabilities of ¥(9.7) billion, current term net income increase of ¥4.5 billion, decrease in lease liabilities of ¥(2.5) billion, payment of dividend of ¥(1.9) billion.
- ※ The lease above indicates finance lease for amusement machines and karaoke machines.

# Measures taken for existing shops



## ◆ Free shuttle bus service Applied in all shops (Excluding some shops)

- Planned application of shuttle bus service in all shops (currently 79 shops ⇒ from November 15 expand to 88 shops by adding 9 new shops)  
Switch from employing drivers to outsourcing transportation company



## ◆ Fee revision (October 1, 2014~)

- Bowling: Price rise of 6%~8%
- Amusement: Medal tokens price rise in some shops (500 medal tokens price ¥1100⇒¥1200 (in 24 shops))  
Photo booth picture price rise (1 picture price ¥300 ⇒¥400)
- Billiard, Darts, Ping Pong: Price rise of about 8% (yearly effect on sales about ¥0.1 billion)

## ◆ New measures and new items to be applied

- Bowling: Sat/Sun/Hol Early morning discount and Midnight discount  
"Bowling for health" lessons to encourage senior bowlers (trial implementation)
- Karaoke, Spo-cha: Sat/Sun/Hol Early morning discount
- Spo-cha: New item "Bubble Soccer"



## ◆ Continuous enforcement of improved LINE notice mail system

- "Push Mail" service targeting casual users and new customers  
Implementation of "Timeline Advertisement"

## ◆ Reduction of labor hours (November 1, 2014~)

- Improving performance during shop opening and closing period and enforcement of standard operational manual



## New shops scheduled

### New shops opened for Term 2015.3

	Opening date	Nation	Shop name / region	Shop type
1	October 3, 2014	Japan	Hamaotsu A-Qus / Shiga	Stadium, Roadside (Within mega shopping building)
2	October 17, 2014	U.S.A.	Stratford / Chicago, Illinois	Standard, Roadside (Within mega shopping center)
3	October 30, 2014	Japan	LaLaPort Izumi / Osaka	Standard, Roadside (Within mega shopping center)
4	End of December 2014 (scheduled opening)	U.S.A.	Arlington / Dallas, Texas	Standard, Roadside (Within mega shopping center)

### New shops planned for Term 2016.3

(2 shops in Japan, 7~8 shops in U.S.A. planned)

	Opening date	Nation	Shop name / region	Shop type
1	April, 2015	U.S.A.	Mainplace / Santa Ana, California	Standard, Roadside (Within mega shopping center)
2	May, 2015	U.S.A.	Eastridge / San Jose, California	Standard, Roadside (Within mega shopping center)
3	June, 2015	U.S.A.	Southcenter / Seattle, Washington	Standard, Roadside (Within mega shopping center)
4	Summer in 2015	Japan	(Tentative name) Sapporo Susukino / Sapporo, Hokkaido	Standard, Downtown
5	Autumn in 2015	Japan	Japan east area	Standard, Roadside (Within mega shopping center)
6	Winter in 2015	U.S.A.	(Tentative name) Silver City / Taunton, Massachusetts	Standard, Roadside (Within mega shopping center)
7	Winter in 2015	U.S.A.	(Tentative name) Yorktown / Lombard, Illinois	Standard, Roadside (Within mega shopping center)
※	Winter in 2015 ~ Spring in 2016	U.S.A.	※2~3 shops planned to open beyond the plans above.	

**[Notice]** · Be advised that opening dates of new shops, cancellations of shop openings or changing of shop names may occur without a notice.

· All future shops are planned to be in a mall.

# Existing shops and principles of conditions for future shop expansions in the U.S.A.



## [Existing shops]

	Scheduled time for opening	Shop name / region	Shop type
1	Opened in August 2010	Puente Hills Mall Shop (Los Angeles, California)	Standard, Roadside (In Puente Hills Mall) <a href="http://www.puentehills-mall.com/">http://www.puentehills-mall.com/</a>
2	Opened in September 2012	Moreno Valley Mall Shop (Riverside, California)	Standard, Roadside (In Moreno Valley Mall) <a href="http://www.morenovalleymall.com/">http://www.morenovalleymall.com/</a>
3	Opened in August 2013	Lakewood Center Mall Shop (Lakewood, California)	Standard, Roadside (In Lakewood Center Mall) <a href="http://www.shoplakewoodcenter.com/">http://www.shoplakewoodcenter.com/</a>
4	Opened in October 2014	Stratford shop (Chicago, Illinois)	Standard, Roadside (In Stratford Square Mall) <a href="http://www.stratfordmall.com/">http://www.stratfordmall.com/</a>

## [Principles of conditions for future store expansions]

Expansion candidates	Opening in existent largely sized shopping malls throughout U.S.A. (There are approximately 900 malls that apply to our conditions)
Sizes of shop	42,000SQF~64,000SQF
Demographics	150,000 within 5 miles, 400,000 within 10 miles
Target customers	Shopping mall customers (young adults at night who are mainly college students) / Ratio of male to female projected to be 50-50
Avg. spending / customer	About \$14
Sales share	Amusement 56%, Bowling 25%, FB 16%, Other 3%
Standard investment amount	\$6 million (¥0.6 billion⇒Breakdown: Facility related ¥0.23 billion, Amusement machines ¥0.22 billion, Other facilities (Bowling) ¥0.11 billion, Other ¥0.04 billion)
Lease fee conditions	Amusement machines depreciation in 3 years, Other facilities (Bowling) depreciation in 6 years⇒after 4th year lease fees become less which helps the profitability

## [Facility, Investment and P/L Standards by different operation floor scales]

Sizes of shop		42,000SQF	53,000SQF	64,000SQF
Investment amount	Initial investment amount	\$5,400,000	\$6,000,000	\$6,600,000
	Total sales	\$4,900,000	\$5,300,000	\$5,700,000
Year budget	Operating income (1st year)	\$500,000	\$600,000	\$700,000
	Operating income (2nd~3rd year)	\$800,000	\$900,000	\$1,000,000
	Operating income (4th year~)	\$1,300,000	\$1,500,000	\$1,700,000
	Operating income rate (4th year)	26.5%	28.3%	29.8%

# Statistical snapshot of shops



## ◆Trend in number of shops

	No. of shop openings		No. of shop closings		Total No. of shops at the end of the term
	Japan	U.S.A.	Japan	U.S.A.	
~Term 2004.3	45		※① 4		41
Term 2005.3	6				47
Term 2006.3	11				58
Term 2007.3	15				73
Term 2008.3	11		※② 1		83
Term 2009.3	※② 13		※① 2		94
Term 2010.3	11				105
Term 2011.3	3	1			109
Term 2012.3	1				110
Term 2013.3	3	1	※① 1		113
Term 2014.3		1			114
Term 2015.3 (Plan)	2	2			118

Breakdown of total number of shops at the end of the term				
Japan				U.S.A.
Standard		Stadium		Standard
Downtown	Roadside	Downtown	Roadside	Roadside
7	34	-	-	-
8	34	-	5	-
8	34	-	16	-
8	34	-	31	-
8	34	-	41	-
7	45	-	42	-
7	55	-	43	-
8	57	-	43	1
8	58	-	43	1
9	57	1	44	2
9	57	1	44	3
9	58	1	45	5

※① Reason for closure of 7 shops (expiration of contract periods: 5; construction of new large shops in the neighborhood: 1; closure of trial shop (trial period: about 2 years): 1).

※② Fuji shop closed in term 2008.3, and reopened at the same location in the next term after undergoing complete reconstruction.

## ◆Number of shops by geographical area (as of the end of October)

Area	Japan							U.S.A.	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa		
No. of shops	10	4	33	14	33	8	11	4	117
Share	8.6%	3.4%	28.2%	12.0%	28.2%	6.8%	9.4%	3.4%	100.0%

## Notices and contact for inquiries regarding IR



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Even during this period, however, company will respond to inquiries and questions regarding fundamental facts about its operations, information that has already been disclosed, and ongoing events or projects.

Thank you for your cooperation and understanding.

### Website addresses (Japanese only)

◎ [Website for PC / Smartphone]

<http://www.round1.co.jp/> or

◎ [Website for cell phone] (For customers / IR information, etc. are not available)

docomo, Soft Bank, au

<http://www.round1.co.jp/mobile/>



※ Please note that you are responsible for connection fees and communication fees (packet fees) when accessing our website for cell phone, and that you may not be able to access it with some types of cell phones.

For inquiries, please contact Administrative Division of ROUND ONE Corporation. Tel:+72-224-5115 (Japanese only)