

Term 2016.3 (Apr. 2015~Sep. 2015)
Outline of Accounts Settlement



Analysis of present states and future prospects



**Southcenter shop
(Seattle, Washington)
July 3, 2015 Open!**



**Eastridge shop
(San Jose, California)
September 4, 2015 Open!**

ROUND ONE Corporation

C.E.O. and President Masahiko Sugino

Tokyo Stock Exchange First Section

Code Number: 4680

November 9, 2015

Term 2016.3 (Apr. 2015~Sep. 2015) Analysis of consolidated operating results [Year-on-year]



(Unit ¥bn / round down)

		Unit	Term 2015.3 Actual (2014.4~2014.9)	Term 2016.3 Actual (2015.4~2015.9)	Differ
Shops	Total shops	Shop	114	121	+7
	No. of months total shops operation	Month	684	714	+30
P / L	Bowling		12.0	10.9	(1.0)
	Amusement		18.5	18.0	(0.5)
	Karaoke		4.3	4.2	(0.1)
	Spo-cha		5.6	6.0	+0.3
	Others		1.3	1.4	+0.1
	Total sales		41.8	40.7	(1.0)
	Cost of sales		37.2	37.5	+0.2
	Gross margin		4.5	3.2	(1.3)
	S.G.A. expenses		0.8	0.9	+0.1
	Operating income		3.7	2.2	(1.5)
	Non-operating income & expenses		(0.3)	(0.3)	(0.0)
	Ordinary income ①		3.4	1.8	(1.5)
	Ordinary income margin		8.1%	4.5%	(3.7)%
	Extraordinary income & loss		(0.0)	(0.4)	(0.4)
	Net income before tax		3.3	1.3	(2.0)
Corporate tax		1.0	0.7	(0.2)	
Net income		2.3	0.5	(1.7)	

① [Ordinary income]

Term 2015.3
1st~2nd Q Actual Ordinary income ¥3.40bn

«Japan»

◆ Decrease in sales ¥(2.48)bn
Previous 1st~2nd Q: ¥41.12bn⇒Current 1st~2nd Q: ¥38.63bn

◆ Decrease in lease exp. +¥0.78bn
Previous 1st~2nd Q: ¥4.78bn⇒Current 1st~2nd Q: ¥4.00bn

◆ Decrease in advertising exp. +¥0.43bn
Previous 1st~2nd Q: ¥1.06bn⇒Current 1st~2nd Q: ¥0.63bn

◆ Increase in rent exp. ¥(0.38)bn
Previous 1st~2nd Q: ¥6.70bn⇒Current 1st~2nd Q: ¥7.08bn

◆ Increase in commission payable ¥(0.13)bn
(Increase in shuttle bus operation)

◆ Decrease in depreciation +¥0.24bn
Previous 1st~2nd Q: ¥1.74bn⇒Current 1st~2nd Q: ¥1.50bn

◆ Others ¥(0.09)bn

«U.S.A.»

◆ Increase in sales +¥1.41bn
(Due to increase in number of shops)

◆ Increase in expense ¥(1.36)bn
(Due to increase in number of shops)

Term 2016.3
1st~2nd Q Actual Ordinary income ¥1.82bn

Note: Previous 1st~2nd Q is Apr. ~ Sep., 2014,
Current 1~2 Q is Apr. ~ Sep., 2015.

Term 2016.3 (Apr. 2015~Sep. 2015) Analysis of consolidated operating results [Year-on-year]



(Unit ¥bn / round down)

		Unit	Term 2016.3 Original Plan (2015.4~2015.9)	Term 2016.3 Actual (2015.4~2015.9)	Differ	
Shops	Total shops	Shop	121	121	—	
	No. of months total shops operation	Month	714	714	—	
P / L	Bowling		11.1	10.9	(0.1)	
	Amusement		18.4	18.0	(0.4)	
	Karaoke		4.4	4.2	(0.2)	
	Spo-cha		6.1	6.0	(0.1)	
	Others		1.3	1.4	+(0.1)	
	Total sales			41.6	40.7	(0.8)
	Cost of sales			37.4	37.5	+0.1
	Gross margin			4.1	3.2	(0.9)
	S.G.A. expenses			1.0	0.9	(0.0)
	Operating income			3.1	2.2	(0.9)
	Non-operating income & expenses			(0.4)	(0.3)	+0.1
	Ordinary income ①			2.7	1.8	(0.9)
	Ordinary income margin			6.6%	4.5%	(2.1)%
	Extraordinary income & loss			(0.2)	(0.4)	(0.2)
	Net income before tax			2.5	1.3	(1.2)
Corporate tax			0.8	0.7	(0.1)	
Net income			1.6	0.5	(1.0)	

① [Ordinary income]

Term 2016.3 1st~2nd Q

Original Plan Ordinary income ¥2.75bn

«Japan»		
◆ Decrease in sales		¥(1.33)bn
Plan: ¥39.96bn⇒Actual: ¥38.63bn		
◆ Decrease in lease exp.		+¥0.25bn
Plan: ¥4.25bn⇒Actual: ¥4.00bn		
◆ Increase in supplies exp.		¥(0.24)bn
(Purchase of additional LED and karaoke remote control)		
Plan: ¥1.13bn⇒Actual: ¥1.37bn		
◆ Decrease in communication exp.		+¥0.19bn
(Usage-based fee for amusement machines)		
◆ Others		+¥0.06bn
«U.S.A.»		
◆ Increase in income comparing to plan (② Table below)		+¥0.14bn

Term 2016.3 1st~2nd Q

Actual Ordinary income ¥1.82bn

② [U.S.A. P/L status for 1st~2nd Q]

	Original Plan	Actual	Differ
Sales	¥1.67bn	¥2.13bn	¥0.46bn increase
Expenses	¥1.84bn	¥2.16bn	¥0.32bn increase
Ordinary income	¥(0.17)bn	¥(0.02)bn	¥0.14bn increase

Term 2016.3 Original plan and Plan after revision

Japan · U.S.A. · Consolidated



		Japan			U.S.A.			Consolidated			
		Original Plan	Plan after revision	Differ	Original Plan	Plan after revision	Differ	Original Plan	Plan after revision	Differ	Percentage change
	Bowling	22.90	22.30	(0.60)	0.84	1.00	+0.16	23.74	23.30	(0.44)	(1.8)%
	Amusement	34.90	33.30	(1.60)	2.38	2.90	+0.52	37.28	36.20	(1.08)	(2.9)%
	Karaoke	8.25	7.80	(0.45)	0.76	1.00	+0.24	9.01	8.80	(0.21)	(2.3)%
	Spo-cha	12.20	12.50	+0.30	—	—	—	12.20	12.50	+0.30	+2.5%
	Others	2.65	2.80	+0.15	0.12	0.10	(0.02)	2.77	2.90	+0.13	+4.7%
Total sales		80.90	78.70	(2.20)	4.10	5.00	+0.90	85.00	83.70	(1.30)	(1.5)%
Cost of sales		72.03	71.10	(0.93)	3.98	4.70	+0.72	76.01	75.80	(0.21)	(0.3)%
Gross margin		8.87	7.60	(1.27)	0.12	0.30	+0.18	8.99	7.90	(1.09)	(12.1)%
S.G.A. expenses		1.80	1.90	+0.10	0.30	0.20	(0.10)	2.10	2.10	—	0.0%
Operating income		7.07	5.70	(1.37)	(0.18)	0.10	+0.28	6.89	5.80	(1.09)	(15.8)%
Non-operating income & expenses		(0.71)	(0.70)	+0.01	(0.02)	0.0	+0.02	(0.73)	(0.70)	+0.03	+5.3%
Ordinary income		6.35	5.00	(1.35)	(0.20)	0.10	+0.30	6.15	5.10	(1.05)	(17.1)%
Ordinary income margin		7.8%	6.4%	(1.4)%	(4.9)%	2.0%	+6.9%	7.2%	6.1%	(1.1)%	(15.3)%
Extraordinary income & loss		(3.00)	(3.50)	(0.50)	—	—	—	(3.00)	(3.50)	(0.50)	+16.6%
Net income before tax		3.35	1.50	(1.85)	(0.20)	0.10	+0.30	3.15	1.60	(1.55)	(49.2)%
Corporate tax		1.95	1.28	(0.67)	0.00	0.02	+0.02	1.95	1.30	(0.65)	(33.3)%
Net income		1.40	0.22	(1.18)	(0.20)	0.08	+0.28	1.20	0.30	(0.90)	(75.0)%

Term 2016.3 Japan and U.S.A. Sales Actual and Plan



Japan Sales Actual and Plan

Plan after revision is plan announced on November 9, 2015
(Figures below indicated measurement unit are ignored)

	Unit	1st Q			2nd Q			1st~2nd Q			3rd Q	4th Q	3rd~4th Q	Term
		Original Plan	Actual	Differ	Original Plan	Actual	Differ	Original Plan	Actual	Differ	Plan after revision			
Bowling	¥bn	5.2	5.0	(0.2)	5.5	5.5	+0.0	10.8	10.5	(0.2)	4.8	6.8	11.7	22.3
Amusement	¥bn	8.1	7.8	(0.3)	9.3	8.9	(0.4)	17.5	16.7	(0.7)	8.1	8.4	16.5	33.3
Karaoke	¥bn	1.9	1.8	(0.1)	2.2	2.0	(0.1)	4.1	3.8	(0.3)	1.8	2.0	3.9	7.8
Spo-cha	¥bn	2.8	2.6	(0.2)	3.3	3.3	+0.0	6.1	6.0	(0.1)	2.5	3.8	6.4	12.5
Others	¥bn	0.6	0.6	+0.0	0.6	0.7	+0.0	1.3	1.4	+0.1	0.6	0.7	1.3	2.8
Total sales	¥bn	18.8	18.0	(0.8)	21.0	20.6	(0.4)	39.9	38.6	(1.3)	18.0	22.0	40.0	78.7
No. of shops in Japan / No. of shops total (at the end of every term)		111/113	111/113	-	111/113	111/113	-	111/113	111/113	-	113/114	113/114	113/114	113/114

U.S.A. Sales Actual and Plan

	Unit	1st Q			2nd Q			1st~2nd Q			3rd Q	4th Q	3rd~4th Q	Term
		Original Plan	Actual	Differ	Original Plan	Actual	Differ	Original Plan	Actual	Differ	Plan after revision			
Bowling	¥bn	0.1	0.1	+0.0	0.2	0.2	+0.0	0.3	0.3	+0.0	0.2	0.3	0.6	1.0
Amusement	¥bn	0.4	0.4	+0.0	0.5	0.8	+0.2	0.9	1.3	+0.3	0.6	0.9	1.5	2.9
Karaoke	¥bn	0.1	0.1	+0.0	0.1	0.2	+0.0	0.2	0.3	+0.0	0.2	0.3	0.6	1.0
Others	¥bn	0.0	0.0	+0.0	0.0	0.0	+0.0	0.0	0.0	+0.0	0.0	0.0	0.0	0.1
Total sales	¥bn	0.7	0.8	+0.1	0.9	1.3	+0.3	1.6	2.1	+0.4	1.2	1.6	2.8	5.0
No. of shops in U.S.A. / No. of shops total (at the end of every term)		3/6	3/6	-	3/8	3/8	-	3/8	3/8	-	4/8	5/10	5/10	5/10

Term 2016.3 Japan and U.S.A. Year-on-year existing shop sales Actual and Plan



Japan Year-on year existing shop sales Actual and Plan

Plan after revision is plan announced on November 9, 2015
(Figures below indicated measurement unit are ignored)

	Unit													Term
		1st Q			2nd Q			1st~2nd Q			3rd Q	4th Q	3rd~4th Q	
		Original Plan	Actual	Differ	Original Plan	Actual	Differ	Original Plan	Actual	Differ	Plan after revision			
Bowling	%	(10.1)	(13.5)	(3.3)	(10.8)	(10.2)	+0.5	(10.5)	(11.8)	(1.4)	(9.1)	(2.6)	(5.4)	(8.5)
Amusement	%	(5.5)	(8.9)	(3.4)	(6.6)	(10.7)	(4.1)	(6.1)	(9.9)	(3.8)	(5.0)	(3.9)	(4.4)	(7.2)
Karaoke	%	(2.3)	(7.6)	(5.3)	(2.1)	(10.7)	(8.6)	(2.2)	(9.2)	(7.1)	(6.0)	(2.4)	(4.1)	(6.7)
Spo-cha	%	+7.0	(0.7)	(7.7)	+6.4	+9.4	+3.0	+6.7	+4.8	(1.9)	+7.8	+12.1	+10.3	+7.6
Others	%	(0.1)	+6.0	+6.0	(0.2)	+12.7	+12.9	(0.1)	+9.5	+9.6	+0.6	+2.5	+1.6	+5.5
Total sales	%	(4.7)	(8.5)	(3.8)	(5.3)	(7.0)	(1.7)	(5.0)	(7.8)	(2.7)	(4.4)	(0.6)	(2.4)	(5.1)
No. of shops in Japan / No. of shops total (at the end of every term)		111/113	111/113	-	111/113	111/113	-	111/113	111/113	-	113/114	113/114	113/114	113/114

U.S.A. Year-on year existing shop sales Actual an Plan

	Unit													Term
		1st Q			2nd Q			1st~2nd Q			3rd Q	4th Q	3rd~4th Q	
		Original Plan	Actual	Differ	Original Plan	Actual	Differ	Original Plan	Actual	Differ	Plan after revision			
Bowling	%	±0.0	+17.0	+17.0	±0.0	+15.5	+15.5	±0.0	+16.3	+16.3	±0.0	±0.0	±0.0	+6.7
Amusement	%	±0.0	+31.7	+31.7	±0.0	+32.2	+32.2	±0.0	+32.0	+32.0	±0.0	±0.0	±0.0	+12.5
Karaoke	%	±0.0	+27.8	+27.8	±0.0	+23.4	+23.4	±0.0	+25.6	+25.6	±0.0	±0.0	±0.0	+10.2
Others	%	±0.0	+18.2	+18.2	±0.0	+15.8	+15.8	±0.0	+16.9	+16.9	±0.0	±0.0	±0.0	+6.8
Total sales	%	±0.0	+27.3	+27.3	±0.0	+26.4	+26.4	±0.0	+26.8	+26.8	±0.0	±0.0	±0.0	+10.6
No. of shops in U.S.A. / No. of shops total (at the end of every term)		3/6	3/6	-	3/8	3/8	-	3/8	3/8	-	4/8	5/10	5/10	5/10

Term 2016.3 Quarterly consolidated Actual and Plan



(Unit ¥bn / round down)

Plan after revision is plan announced on November 9, 2015

														Term
		1st Q			2nd Q			1st~2nd Q			3rd Q	4th Q	3rd~4th Q	
		Original plan	Actual	Differ	Original plan	Actual	Differ	Original plan	Actual	Differ	Plan after revision			
P / L	Bowling	5.4	5.2	(0.2)	5.7	5.7	+0.0	11.1	10.9	(0.1)	5.1	7.2	12.3	23.3
	Amusement	8.5	8.3	(0.2)	9.9	9.7	(0.1)	18.4	18.0	(0.4)	8.7	9.3	18.1	36.2
	Karaoke	2.0	2.0	(0.0)	2.3	2.2	(0.1)	4.4	4.2	(0.2)	2.0	2.4	4.5	8.8
	Spo-cha	2.8	2.6	(0.2)	3.3	3.3	+0.0	6.1	6.0	(0.1)	2.5	3.8	6.4	12.5
	Others	0.6	0.6	+0.0	0.7	0.7	+0.0	1.3	1.4	+0.1	0.6	0.7	1.4	2.9
	Total sales	19.5	18.8	(0.7)	22.0	21.9	(0.1)	41.6	40.7	(0.8)	19.2	23.6	42.9	83.7
	Cost of sales	18.0	18.4	+0.3	19.3	19.1	(0.2)	37.4	37.5	+0.1	19.0	19.1	38.2	75.8
	Gross margin	1.5	0.4	(1.0)	2.6	2.7	+0.1	4.1	3.2	(0.9)	0.1	4.5	4.6	7.9
	S.G.A. expenses	0.5	0.4	(0.0)	0.4	0.4	(0.0)	1.0	0.9	(0.0)	0.5	0.5	1.1	2.1
	Operating income	0.9	(0.0)	(1.0)	2.1	2.2	+0.1	3.1	2.2	(0.9)	(0.4)	3.9	3.5	5.8
	Non-operating income & expenses	(0.2)	(0.1)	+0.0	(0.2)	(0.2)	(0.0)	(0.4)	(0.3)	+0.1	(0.1)	(0.1)	(0.3)	(0.7)
	Ordinary income	0.7	(0.2)	(0.9)	1.9	2.0	+0.0	2.7	1.8	(0.9)	(0.5)	3.8	3.2	5.1
	Ordinary income margin	3.9%	(1.1)%	(5.1)%	9.0%	9.3%	+0.3%	6.6%	4.5%	(2.1)%	(2.8)%	16.1%	7.6%	6.1%
	Extraordinary income & loss	(0.1)	(0.0)	+0.0	(0.1)	(0.3)	(0.2)	(0.2)	(0.4)	(0.2)	(0.1)	(2.9)	(3.0)	(3.5)
Net income before tax	0.6	(0.3)	(0.9)	1.8	1.6	(0.2)	2.5	1.3	(1.2)	(0.6)	0.9	0.2	1.6	
Corporate tax	0.2	0.2	(0.0)	0.6	0.4	(0.1)	0.8	0.7	(0.1)	(0.1)	0.7	0.5	1.3	
Net income	0.4	(0.5)	(0.9)	1.2	1.1	(0.0)	1.6	0.5	(1.0)	(0.4)	0.1	(0.2)	0.3	

Term 2016.3 Consolidated plan ① New shops and P/L



Plan after revision is plan announced on November 9, 2015

(Figures below indicated measurement unit are ignored)

		Unit	Term 2015.3 Actual Previous term	Term 2016.3 Plan after revision Current term	Differ
Shops	New shops opened	Shop	4	① 6	+2
	No. of total shops (at the end of term)	Shop	118	124	+6
	[Break down] Own shops (land & building and building structure)	Shop	29	29	-
	Leased shops (interior structure only)	Shop	89	95	+6
	No. of total shops operating	Month	1,386	1,446	+60
P/L	Bowling	¥bn	24.5	23.3	(1.2)
	Amusement	¥bn	36.5	36.2	(0.3)
	Karaoke	¥bn	8.6	8.8	+0.1
	Spo-cha	¥bn	11.5	12.5	+0.9
	Others	¥bn	2.7	2.9	+0.1
	Total sales	¥bn	83.9	83.7	(0.2)
	Operating income	¥bn	6.6	5.8	(0.8)
	Ordinary income	¥bn	6.1	5.1	(1.0)
	Ordinary income margin	%	7.3	6.1	(1.2)
	Net income ②	¥bn	(4.5)	0.3	+4.8

(Note) ① New shops opened in term 2016.3 · · · 1 shop in Japan, 5 shops in U.S.A. (Total 6 shops. Please refer to page 13 for detail).

② Net income calculation formula:

[Term 2015.3 Actual] Ordinary income of ¥6.15bn – Impairment loss of ¥4.39bn – Loss on disposal of amusement substrates, etc. of ¥0.63bn – Effects of corporate tax of ¥5.69bn = Net loss of ¥4.56bn.
(Including reversal of deferred tax asset of ¥5.40bn)

[Term 2016.3 Plan after revision] Ordinary income of ¥5.10bn – Impairment loss of ¥3.10bn – Loss on disposal of amusement substrates, etc. of ¥0.40bn – Effects of corporate tax of ¥1.30bn = Net income of ¥0.30bn.
(Including reversal of deferred tax asset of ¥0.74)

Term 2016.3 Consolidated plan ② Cash flow



Plan after revision is plan announced on November 9, 2015

(Figures below indicated measurement unit are ignored)

		Unit	Term 2015.3 Actual Previous term	Term 2016.3 Plan after revision Current term
Cash	Net income	¥bn	(4.5)	+0.3
	Income tax adjustment (provision / payment / refund / refund receivable in total)	¥bn	+7.6	+1.3
	Non-cash loss (impairment loss, etc.)	¥bn	+5.0	+3.5
	Dividend	¥bn	(1.9)	(1.9)
	Depreciation (excluded lease depreciation)	¥bn	+3.9	+4.1
	Simplified cash flow	¥bn	+10.1	+7.3
	Equipment investment (excluded finance lease) ①	¥bn	(4.8)	(5.1)
	Expenditure for security deposit	¥bn	(0.4)	(0.1)
	Increase in cash due to sale of existing shops	¥bn	② +5.5	-
	Simplified free cash flow	¥bn	+10.3	+2.1
	Cash reserve	¥bn	+27.7	+25.8
	Interest-bearing liabilities	¥bn	+27.0	+23.0
Net interest-bearing liabilities	¥bn	(0.6)	(2.8)	

(Note) ① Breakdown of equipment investment of ¥4.8bn for term 2015.3:

◆About ¥2.1bn: 4 new shops (Japan: 2 shops / about ¥0.9bn, U.S.A.: 2 shops / about ¥1.2bn) ◆About ¥2.6bn: existing shops (partial remodeling)

Breakdown of equipment investment of ¥5.1bn for term 2016.3:

◆About ¥3.0bn: 6 new shops (Japan: 1 shop / about ¥0.5bn, U.S.A.: 5 shops / about ¥2.5bn) ◆About ¥2.1bn: existing shops (Japan: about ¥2.0bn, U.S.A.: about ¥0.1bn)

② Sale & leaseback of 5 shops was implemented.

(Impairment loss was booked in term 2014.3, hence profit and loss is not affected).

Trend in P/L status

Trend in P / L (Company-wide)

Plan after revision is plan announced on November 9, 2015
(Figures below indicated measurement unit are ignored)

Term	2016.3 Plan after revision	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3
No. of shops at the end of term	124	118	114	113	110	109	105	94	83	73
Total sales	¥83.7bn	¥83.9bn	¥84.2bn	¥85.9bn	¥89.5bn	¥84.3bn	¥82.1bn	¥77.9bn	¥77.9bn	¥65.8bn
Operating income	¥5.8bn	¥6.6bn	¥10.0bn	¥11.5bn	¥16.0bn	¥11.4bn	¥12.0bn	¥13.6bn	¥18.2bn	¥17.9bn
Ordinary income	¥5.1bn	¥6.1bn	¥7.8bn	¥8.2bn	¥11.4bn	¥6.9bn	¥7.8bn	¥9.7bn	¥15.9bn	¥16.3bn
Ordinary income margin	6.1%	7.3%	9.3%	9.6%	12.8%	8.2%	9.6%	12.6%	20.5%	24.9%
Net income	¥0.3bn	¥(4.5)bn	¥(19.7)bn	¥0.6bn	¥2.7bn	¥(12.6)bn	¥3.3bn	¥3.9bn	¥9.1bn	¥9.7bn

Trend in P / L (Japan)

Term	2016.3 Plan after revision	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3
No. of shops at the end of term	114	113	111	111	109	108	105	94	83	73
Total sales	¥78.7bn	¥81.9bn	¥82.9bn	¥85.1bn	¥89.0bn	¥83.9bn	¥82.1bn	¥77.9bn	¥77.9bn	¥65.8bn
Operating income	¥5.7bn	¥6.7bn	¥10.0bn	¥11.5bn	¥16.0bn	¥11.4bn	¥12.0bn	¥13.6bn	¥18.2bn	¥17.9bn
Ordinary income	¥5.0bn	¥6.2bn	¥7.8bn	¥8.2bn	¥11.4bn	¥7.0bn	¥7.8bn	¥9.7bn	¥15.9bn	¥16.3bn
Ordinary income margin	6.4%	7.6%	9.4%	9.7%	12.8%	8.3%	9.6%	12.6%	20.5%	24.9%
Net income	¥0.2bn	¥(4.4)bn	¥(19.6)bn	¥0.6bn	¥2.7bn	¥(12.5)bn	¥3.3bn	¥3.9bn	¥9.1bn	¥9.7bn

Trend in P / L (U.S.A.)

Term	2016.3 Plan after revision	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3
No. of shops at the end of term	10	5	3	2	1	1				
Total sales	¥5.0bn	¥1.9bn	¥1.2bn	¥0.7bn	¥0.5bn	¥0.3bn				
Operating income	¥0.1bn	¥(0.0)bn	¥(0.0)bn	¥0.0bn	¥0.0bn	¥(0.0)bn				
Ordinary income	¥0.1bn	¥(0.0)bn	¥(0.0)bn	¥(0.0)bn	¥0.0bn	¥(0.0)bn				
Ordinary income margin	2.0%	—	—	—	2.6%	—				
Net income	¥0.0bn	¥(0.0)bn	¥(0.0)bn	¥(0.0)bn	¥0.0bn	¥(0.0)bn				

Trend in year-on-year existing shop sales (Japan)

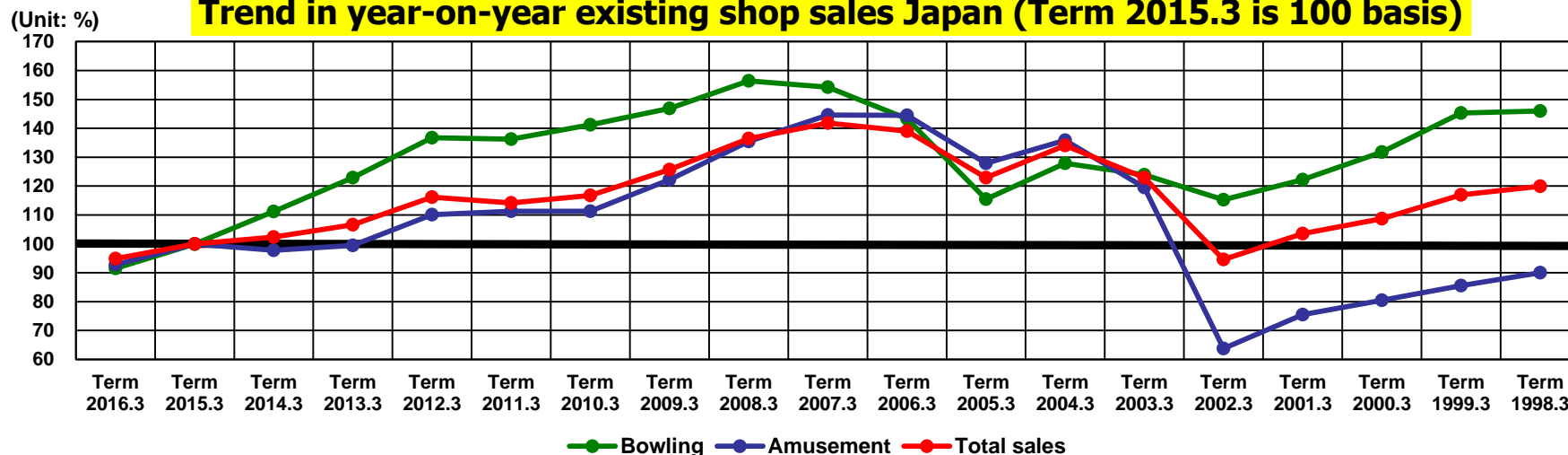


(Unit: %)

Plan after revision is plan announced on November 9, 2015

Term	2016.3 Plan after revision	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3	2007.3	2006.3	2005.3	2004.3	2003.3	2002.3	2001.3	2000.3	1999.3	1998.3
Bowling	(8.5)	(11.2)	(10.5)	(11.3)	+0.4	(3.7)	(4.0)	(6.5)	+1.4	+7.1	+19.4	(10.7)	+3.1	+7.0	(6.1)	(7.8)	(10.2)	(0.5)	(15.5)
Amusement	(7.2)	+2.2	(1.7)	(10.7)	(1.1)	+0.0	(9.8)	(10.8)	(6.8)	+0.1	+11.5	(6.2)	+12.0	+46.6	(18.3)	(6.6)	(6.3)	(5.2)	(11.7)
Karaoke	(6.7)	+0.4	(1.8)	(3.7)	+15.8	+3.4	(13.1)	(7.3)	(1.2)	+4.0	(4.5)	-	-	-	-	-	-	-	-
Spo-cha	+7.6	+3.7	+5.1	+0.2	+7.5	(4.5)	(9.2)	(9.8)	(16.1)	-	-	-	-	-	-	-	-	-	-
Others	+5.5	(1.8)	(9.9)	(6.6)	+1.3	(14.5)	(3.9)	+11.4	+13.2	(9.2)	(11.3)	(14.3)	+13.7	+21.5	+7.8	+37.3	+13.9	(2.5)	(16.3)
Total sales	(5.1)	(2.3)	(4.2)	(9.0)	+1.7	(2.2)	(7.7)	(8.5)	(4.0)	+2.0	+11.6	(9.1)	+8.3	+23.1	(9.5)	(5.0)	(7.6)	(2.5)	(14.0)
No. of existing shops	113	111	111	108	106	104	89	79	69	57	46	40	39	38	25	19	10	6	2

Trend in year-on-year existing shop sales Japan (Term 2015.3 is 100 basis)



[Note] Karaoke sales for term 2001.3~2005.3 are included to "Others".

[Note] U.S.A. shops are excluded.

Trend in assets, etc. (consolidated)



Plan after revision is plan announced on November 9, 2015

(Figures below indicated measurement unit are ignored)

Term	2016.3 Plan after revision	2015.3	2014.3	2013.3	2012.3	2011.3	2010.3	2009.3	2008.3
Total assets	¥105.7bn	¥111.5bn	¥127.1bn	¥206.2bn	¥228.2bn	¥252.1bn	¥251.2bn	¥216.0bn	¥176.3bn
Net assets	¥50.0bn	¥51.6bn	¥57.5bn	¥78.7bn	¥79.8bn	¥79.0bn	¥85.6bn	¥72.3bn	¥69.6bn
Net assets ratio	47.3%	46.3%	45.3%	38.2%	35.0%	31.3%	34.1%	33.5%	39.5%
Cash reserve	¥25.8bn	¥27.7bn	¥25.1bn	¥25.3bn	¥29.4bn	¥22.7bn	¥30.8bn	¥21.5bn	¥22.9bn
Interest-bearing liabilities	¥23.0bn	¥27.0bn	¥36.8bn	¥90.2bn	¥110.9bn	¥136.1bn	¥138.8bn	¥117.9bn	¥98.5bn
Guarantee debts ①	—	—	—	—	—	¥8.2bn	¥31.8bn	¥41.9bn	¥40.9bn
Net interest-bearing liabilities ③	¥(2.8)bn	②¥(0.6)bn	¥11.6bn	¥64.9bn	¥81.4bn	¥121.6bn	¥139.8bn	¥138.3bn	¥116.5bn
Lease liabilities	¥16.2bn	¥16.3bn	¥19.6bn	¥24.6bn	¥27.3bn	¥28.4bn	¥25.9bn	¥27.1bn	¥26.8bn
Net interests-bearing liabilities including balance lease liabilities ④	¥13.3bn	¥15.6bn	¥31.2bn	¥89.5bn	¥108.8bn	¥150.1bn	¥165.8bn	¥165.4bn	¥143.3bn
New lease contract amount	¥8.4bn	¥7.1bn	¥8.1bn	¥9.1bn	¥10.6bn	¥13.7bn	¥12.2bn	¥14.5bn	¥15.9bn

(Note) ① Guarantee debts...loans made by subsidiaries during development periods for which ROUND ONE Corporation is jointly and severally liable. These loans will be repaid after shop openings, etc. and guarantee debts will eliminate. However, these loans are classified as interest-bearing liabilities because they are switched to long-term loans.

② Target "Reduction of net interest-bearing liabilities before term 2016.3" was achieved ahead of schedule.

③ "Net interest-bearing liabilities"...("Interest-bearing liabilities" + "Guarantee debts") - "Cash reserve".

④ "Net interest-bearing liabilities including balance lease liabilities"..."Net interest-bearing liabilities" + "Lease liabilities".

※ The lease above indicates finance lease for amusement machines and karaoke machines.

Measures taken for existing shops

◆Price◆

Bowling・・・revision of fee structure in every shop (Including new plan prices starting November, 9)
Karaoke・・・partial revision of fee structure (Price reduction for students, renewal of food & beverage menu on November, 27)

◆Application◆

●“Competition for everyone”●

Considering Bowling and Karaoke in addition to “Competition for everyone” on Round One exclusive application, competition applied Smartphone Games of other companies will be under trial implementation from December

Number of downloads of “Competition for Everyone” is 1,06 million

◆“Bowling for health” lessons◆

● Bringing up 150 league bowlers in every shop ●

150 bowlers in every shop×109 shops=16 thousand bowlers is a target
(Present time 7 thousand bowlers)

◆Events◆

● Shop network tournament ●

Music Game and Video Game tournament held in shops

“Wonderland Wars (SEGA)”

“TAIKO DRUM MASTER (BANDAI NAMCO)”

“Mobile Suit Gundam EXTREME VS FORCE (BANDAI NAMCO)”

“CODE OF JOKER (SEGA)”



New shops scheduled



New shop openings planned in term 2016.3

	Opening date	Nation	Shop name / region	Shop type	Operating floor area
1	May 2015 (opened)	U.S.A.	Santa Ana Mainplace / Santa Ana, California	Standard, Roadside (Within mega shopping center)	40,676sq. ft.
2	July 2015 (opened)	U.S.A.	Seattle Southcenter / Seattle, Washington	Standard, Roadside (Within mega shopping center)	41,672sq. ft.
3	September 2015 (opened)	U.S.A.	San Jose Eastridge / San Jose, California	Standard, Roadside (Within mega shopping center)	52,064sq. ft.
4	December 2015	Japan	(Tentative name) Sapporo Susukino / Sapporo, Hokkaido	Standard, Downtown	83,772sq. ft.
5	January 2016	U.S.A.	Taunton Silver City / Taunton, Massachusetts	Standard, Roadside (Within mega shopping center)	64,697sq. ft.
6	Spring 2016	U.S.A.	Grapevine Mills / Dallas, Texas	Standard, Roadside (Within mega shopping center)	81,316sq. ft.

New shop openings planned in term 2017.3

(U.S.A.: 7~8 shop openings per year planned)

	Opening date	Nation	Shop name / region	Shop type	Operating floor area
1	Spring 2016	U.S.A.	Sunvalley / Concord, California	Standard, Roadside (Within mega shopping center)	47,295sq. ft.
2	Autumn 2016	U.S.A.	Southwest Plaza / Littleton, Concord	Standard, Roadside (Within mega shopping center)	66,085sq. Ft.
3	Winter 2016	U.S.A.	Bensalem Neshaminy / Bensalem, Pennsylvania	Standard, Roadside (Within mega shopping center)	55,017sq. ft.
4	Beginning of year 2017	U.S.A.	Broadway / Hicksville, New York	Standard, Roadside (Within mega shopping center)	50,604sq. ft.
5	Spring 2017	Japan	Kanto area	Standard, Roadside	66,832sq. ft.

- [Note]**
- Originally scheduled opening of (Tentative name) Akashi (Akashi, Hyogo) was canceled due to circumstances of owner.
 - Changing / cancellation of opening dates, changing of shop names may occur without a notice.
 - All future shops are planned to be in mall.

Existing shops and principles of conditions for future shops openings in U.S.A.



[Present state: existing shops]

	Opening date	Shop name / region	Shop type	Operating floor area
1	August 2010	Puente Hills (Los Angeles, California)	Standard, Roadside (In Puente Hills Mall) http://www.puentehills-mall.com/	60,000sq.ft.
2	September 2012	Moreno Valley (Riverside, California)	Standard, Roadside (In Moreno Valley Mall) http://www.morenovalleymall.com/	44,448sq.ft.
3	August 2013	Lakewood (Lakewood, California)	Standard, Roadside (In Lakewood Center Mall) http://www.shoplakewoodcenter.com/	43,523sq.ft.
4	October 2014	Stratford (Chicago, Illinois)	Standard, Roadside (In Stratford Square Mall) http://www.stratfordmall.com/	39,893sq.ft.
5	December 2014	Arlington Parks (Arlington, Texas)	Standard, Roadside (In The Parks at Arlington) http://www.theparksatarlington.com/	64,911sq.ft.
6	May 2015	Santa Ana Mainplace (Santa Ana, California)	Standard, Roadside (In Westfield Mainplace) http://www.westfield.com/mainplace/	40,676sq.ft.
7	July 2015	Seattle Southcenter (Seattle, Washington)	Standard Roadside (In Westfield Southcenter) http://www.westfield.com/southcenter/	41,672sq.ft.
8	September 2015	San Jose Eastridge / San Jose, California	Standard Roadside (In Eastridge Shopping Center) http://www.eastridgecenter.com/	52,064sq. ft.

[Principles of conditions for future shops openings]

Expansion candidates	Opening in large shopping malls throughout U.S.A. (There are approximately 900 malls that apply to our conditions)
Operating floor area	42,000sq.ft. ~ 64,000sq.ft.
Demographics	Over 150,000 within 5 miles, Over 400,000 within 10 miles
Target customers	Shopping mall customers (young adults at night, mainly college students) / Projected male – female rate is 50 - 50
Avg. spending / customer	About \$14
Sales share	Amusement 58%, Bowling 20%, Food & beverage 17%, Karaoke (excluding Food & Beverage) 2%, Other 3%
Investment amount	About \$6 million Breakdown: Facility related \$2.8 million, Amusement machines \$2.7 million, Other facilities (bowling) \$1.3 million, Opening expenses \$0,4 million
Lease fee conditions	Amusement machines depreciation in 3 years, Other facilities (Bowling) depreciation in 7 years ⇒ after 4th year lease fees become less which helps the profitability

[Present state: facility investment and budget for different operating floor area]

Classification by profitability		High profitability shop	Average profitability shop	Low profitability shop
Investment amount	Initial investment amount	\$6.00mn	\$6.00mn	\$5.50mn
Year budget	Total sales	\$7.00mn	\$5.10mn	\$3.20mn
	Operating income (1st year)	\$0.80mn	±\$0.00mn	\$(0.50)mn
	Operating income (2n~3rd year)	\$1.30mn	\$0.35mn	\$(0.15)mn
	Operating income (4th year~)	\$1.75mn	\$0.85mn	\$0.35mn
	Operating income rate (4th year~)	25.0%	16.7%	10.9%

Statistical snapshot of shops

Trend in number of shops

Japan	Term 2016.3 (Plan)	Term 2015.3	Term 2014.3	Term 2013.3	Term 2012.3	Term 2011.3	Term 2010.3	Term 2009.3	Term 2008.3	Term 2007.3	~Term 2006.3
No. of shop openings	1	2	—	3	1	3	11	② 13	11	15	62
No. of shop closings	—	—	—	① 1	—	—	—	① 2	② 1	—	① 4
No. of shops at the end of term	114	113	111	111	109	108	105	94	83	73	58

U.S.A.	Term 2016.3 (Plan)	Term 2015.3	Term 2014.3	Term 2013.3	Term 2012.3	Term 2011.3	Term 2010.3	Term 2009.3	Term 2008.3	Term 2007.3	~Term 2006.3
No. of shop openings	5	2	1	1	—	1	—	—	—	—	—
No. of shop closings	—	—	—	—	—	—	—	—	—	—	—
No. of shops at the end of term	10	5	3	2	1	1	—	—	—	—	—

Consolidate	Term 2016.3 (Plan)	Term 2015.3	Term 2014.3	Term 2013.3	Term 2012.3	Term 2011.3	Term 2010.3	Term 2009.3	Term 2008.3	Term 2007.3	~Term 2006.3
No. of total shops at the end of term	124	118	114	113	110	109	105	94	83	73	58

(Note) ① Reason for closure of 7 shops (expiration of contract periods: 5 shops, construction of new large shops in the neighborhood: 1 shop, closure of trial shop (trial period about 2 years): 1 shop).

② Fuji shop closed in term 2008.3 and reopened at the same location in the same location in the next term after undergoing complete reconstruction.

Japan 113 shops (at the end of September 2015) Number of shops breakdown

Shops by shop type				No. of shops at the end of term
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	58	1	45	113

(Note) All U.S.A. shops are standard roadside type, leased shops only.

Shops by ownership		No. of shops at the end of term
Leased shops	Own shops	
84	29	113

Company-wide 121 shops (at the end of September 2015) Number of shops breakdown

(Note) Own shops include 10 shops with owning right for land & building, and 19 shops with owning right for building with tenants.

Area	Japan							U.S.A.	Total	
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa			Total
No. of shops	10	4	33	14	33	8	11	113	8	121
Share	8.3%	3.3%	27.3%	11.6%	27.3%	6.6%	9.1%	93.4%	6.6%	100.0%

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