

Analysis of present states and future prospects

Guangzhou Xintang AEON MALL
(Guangzhou city, Guangdong Province, China)
May 29, 2021 Open !



ROUND ONE Corporation

C.E.O. and President Masahiko Sugino

Tokyo Stock Exchange First Section
Code Number: 4680

August 5, 2021



Quail Springs
(Oklahoma City, Oklahoma, USA)
June 26, 2021 Open !

Analysis of consolidated operating results Apr. 2021~Jun. 2021 Actual [with Usual]



Comparison with Apr.2019~Jun.2019 before COVID-19 (Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2020.3 Actual (2019.4~2019.6)	FY 2022.3 Actual (2021.4~2021.6)	Dif.(%)
Stores	Total at the end of the term ①	Store	136	147	+8.1
	No. of months total stores in operation	Month	410	② —	—
P/L	Bowling		5.91	3.27	(44.6)
	Amusement		12.85	11.44	(11.0)
	Karaoke (including other sales of the USA)		2.76	1.22	(55.5)
	Spo-cha		3.25	1.72	(47.0)
	Cre-cha		—	0.07	—
	Others		0.76	0.49	(35.5)
	Total sales		25.55	18.24	(28.6)
	Cost of sales		22.39	20.96	(6.4)
	Gross profit		3.16	(2.72)	—
	S.G.A. expenses		0.80	0.84	+5.8
	Operating profit		2.36	(3.57)	—
	Non-operating income & expenses		(0.01)	(0.00)	—
	Ordinary profit ③		2.34	(3.57)	—
	Ordinary profit margin		9.2%	—	—
	Extraordinary income & loss ④		(0.24)	(0.02)	—
Profit before income taxes		2.09	(3.60)	—	
Income taxes		0.65	0.32	(50.4)	
Profit		1.44	(3.92)	—	

① [No. of stores]

Japan : 99 stores (5 stores closed)
The USA : 46 stores (16 stores opened, 2 stores closed)
Russia : 1 store (1 store opened)
China : 1 store (1 store opened)

② [No. of months in operation during the term]

Due to the effect of the temporary closure, the description is not indicated.

③ [Ordinary profit]

FY 2020.3 1st Q Actual	Ordinary profit	¥2.34bn
◆Japan Ordinary profit & loss		¥(6.08)bn
[Breakdown] Decrease in Sales		¥(9.37)bn
Decrease in Personnel exp.		+¥0.73bn
Decrease in Advertising exp.		+¥0.49bn
Decrease in Purchases		+¥0.38bn
Decrease in Promotion exp. (Amusement prize exp., etc.)		+¥0.35bn
Decrease in Utility exp.		+¥0.28bn
Decrease in Communication exp.		+¥0.28bn
Increase in Subsidy income		+¥0.22bn
Decrease in Other exp.		+¥0.56bn
◆The USA Ordinary Profit & loss		+¥0.47bn
[Breakdown] Increase in Profit of New store		+¥0.68bn
Decrease in Profit of Existing store		¥(0.14)bn
Increase in Initial investment cost		¥(0.07)bn
◆China, Russia and Other		¥(0.30)bn
FY 2022.3 1st Q Actual	Ordinary profit	¥(3.57)bn

④ [Extraordinary income & loss breakdown]

FY 2020.3 1st Actual Extraordinary loss ¥(0.24)bn
· Loss on retirement of non-current assets, etc. ¥(0.24)bn

FY 2022.3 1st Actual Extraordinary loss ¥(0.02)bn
· Loss on retirement of non-current assets, etc. ¥(0.02)bn

Analysis of consolidated operating results Apr. 2021~Jun. 2021 Actual [with Plan]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Plan (2021.4~2021.6)	FY 2022.3 Actual (2021.4~2021.6)	Dif.(%)
Stores	Total at the end of the term	Store	147	147	—
P/L	Bowling		3.91	3.27	(16.3)
	Amusement		10.97	11.44	+4.2
	Karaoke (including other sales of the USA)		1.87	1.22	(34.4)
	Spo-cha		1.86	1.72	(7.5)
	Cre-cha		0.08	0.07	(7.2)
	Others		0.52	0.49	(5.4)
	Total sales		19.23	18.24	(5.2)
	Cost of sales		21.33	20.96	(1.7)
	Gross profit		(2.09)	(2.72)	—
	S.G.A. expenses		1.23	0.84	(31.3)
	Operating profit		(3.33)	(3.57)	—
	Non-operating income & expenses		(0.16)	(0.00)	—
	Ordinary profit ①		(3.49)	(3.57)	—
	Ordinary profit margin		—	—	—
Extraordinary income & loss ②		—	(0.02)	—	
Profit before income taxes		(3.49)	(3.60)	—	
Income taxes ③		(1.16)	0.32	—	
Profit		(2.33)	(3.92)	—	

① [Ordinary profit]

FY 2022.3 1st Q Plan	Ordinary profit	¥(3.49)bn
◆ Japan Ordinary profit & loss		¥(0.84)bn
[Breakdown] Decrease in Sales		¥(1.65)bn
Decrease in Personnel exp.		+¥0.26bn
Increase in Subsidy income		+¥0.22bn
Decrease in Utility exp.		+¥0.13bn
Decrease in Communication exp.		+¥0.11bn
Decrease in Other exp.		+¥0.09bn
◆ The USA Ordinary profit & loss		+¥0.82bn
[Breakdown] Increase in Sales		+¥0.83bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.29)bn
Decrease in Personnel exp.		+¥0.15bn
Decrease in Other exp.		+¥0.13bn
◆ China, Russia and Other		¥(0.05)bn
FY 2022.3 1st Q Actual	Ordinary profit	¥(3.57)bn

② [Extraordinary income & loss breakdown]

FY 2022.3 1st Actual Extraordinary loss ¥(0.02)bn
 • Loss on retirement of non-current assets, etc. ¥(0.02)bn

③ [Income tax]

Difference of income tax in 1st Q is by tax effect accounting since plan of income tax is simply calculated based on taxable income expected after this fiscal year. The matter to cause discrepancy between plan and actual of full year has not occurred.

Operating situations and Countermeasures for COVID-19



Operating situations

◆ Operating situations as of 10 AM August 5, 2021 in Japan

[Japan] All 99 stores are in operation : In compliance with the request from local governments based on emergency declaration, etc., actions such as limited operating hours are taken.

※ Breakdown

51 stores : Limited operating hour (until 8 PM) and Restricted operation of Karaoke and Food counter

16 stores : Restricted operation of Karaoke and Food counter only

32 stores : No restrictions

[The USA] All 46 stores are in operation [Russia] All 1 store is in operation [China] All 1 store is in operation

Countermeasures to prevent the infection of COVID-19 in stores

- **The employees : Requirement for body temperature inspection before work / hands washing and alcohol sterilization regular basis / wearing a face mask during work**
 - **The customers : Requirement for body temperature inspection and a face mask at the time of entering (in Japan)**
 - **Installation of alcohol sanitizer in each place of the store**
 - **Antimicrobial and antiviral coating (KYOHPARA) for facilities and play equipment (in Japan)**
 - **Alcohol sterilization of each game machine and play equipment**
 - **Rental sterilized microphone for each person at Karaoke area (in Japan)**
 - **Operation with sufficient ventilation and secure distance between customers**
- etc.**

FY 2022.3 Consolidated plan (Store openings and closings, P/L)



No change since the disclosure data on May 12, 2021

※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Plan				
			Consolidated	Japan	The USA	Russia	China
Stores①	Opening	Store	11	1	5	—	5
	Closing	Store	1	1	—	—	—
	Total (at the end of term)	Store	155	100	49	1	5
	[Break down] Own stores (land & building, building structure)	Store	21	21	—	—	—
	Leased stores (interior only)	Store	134	79	49	1	5
P/L	Bowling	¥bn	22.49	18.87	3.54	0.07	
	Amusement	¥bn	55.33	36.37	17.98	0.96	
	Karaoke (including other sales of the USA)	¥bn	11.43	5.82	5.43	0.17	
	Spo-cha	¥bn	13.67	11.98	0.81	0.88	
	Cre-cha	¥bn	0.50	0.50	—	—	
	Others	¥bn	2.70	2.70	—	—	
	Total sales	¥bn	106.14	76.26	27.78	2.10	
	Operating profit	¥bn	6.12	4.23	2.33	(0.44)	
	Ordinary profit	¥bn	5.39	3.92	2.11	(0.64)	
	Ordinary profit margin	%	5.1	5.1	7.6	—	
Extraordinary income & loss ②	¥bn	(0.40)	(0.24)	(0.13)	(0.02)		
Profit before income taxes	¥bn	4.99	3.68	1.97	(0.66)		
Income taxes	¥bn	1.78	1.29	0.51	(0.02)		
Profit	¥bn	3.21	2.39	1.45	(0.64)		

(Note) ① 11 stores open (1 store in Japan, 5 stores in the USA, 5 stores in China), 1 store closes (1 store in Japan)

② Extraordinary income & loss : Loss on retirement of non-current assets, etc. ¥(0.40)bn

※ Forex : 1 USD=110.7 JPY, 1 CNY=16.8 JPY, 1 RUB=1.4 JPY

※ P/L of Russia and China are summed up.

FY 2022.3 Progress and Future prospect of consolidated plan ①



[Japan] 1Q Ordinary profit in comparison with Plan ¥(0.84)bn

[1Q Ordinary profit **Plan** ¥(3.27)bn]

- ◆ Assuming that the number of people infected with COVID-19 will be decreased from early May due to the restrictions by the government, sales are expected to start returning to usual from June.

[1Q Ordinary profit **Actual** ¥(4.11)bn]

- ◆ Sales are decreased since emergency declaration from government are extended from the end of May to the end of August in some areas.

[The USA] 1Q Ordinary profit in comparison with Plan +¥0.82bn

[1Q Ordinary profit **Plan** ¥0.02bn]

- ◆ From the progress of vaccination, the restrictions is expected to be lifted gradually in a few months from the beginning of May and sales will return to usual from August.

[1Q Ordinary profit **Actual** ¥0.84bn]

- ◆ Since all stores are reopened and restrictions are lifted gradually from the end of May, sales after May exceeded plan. Sales in comparison with usual of existing stores in July increased approx. 40% and it increased approx. 30% in the latest week (July 2~August 1).

[Others] 1Q Ordinary profit in comparison with Plan ¥(0.05)bn

[1Q Ordinary profit **Plan** ¥(0.25)bn]

- ◆ Russia : The impact from COVID-19 would be massive.
- ◆ China : Profit and loss of the 1st store scheduled to open in 1st Q excluding initial investment cost and headquarter cost would be 0.

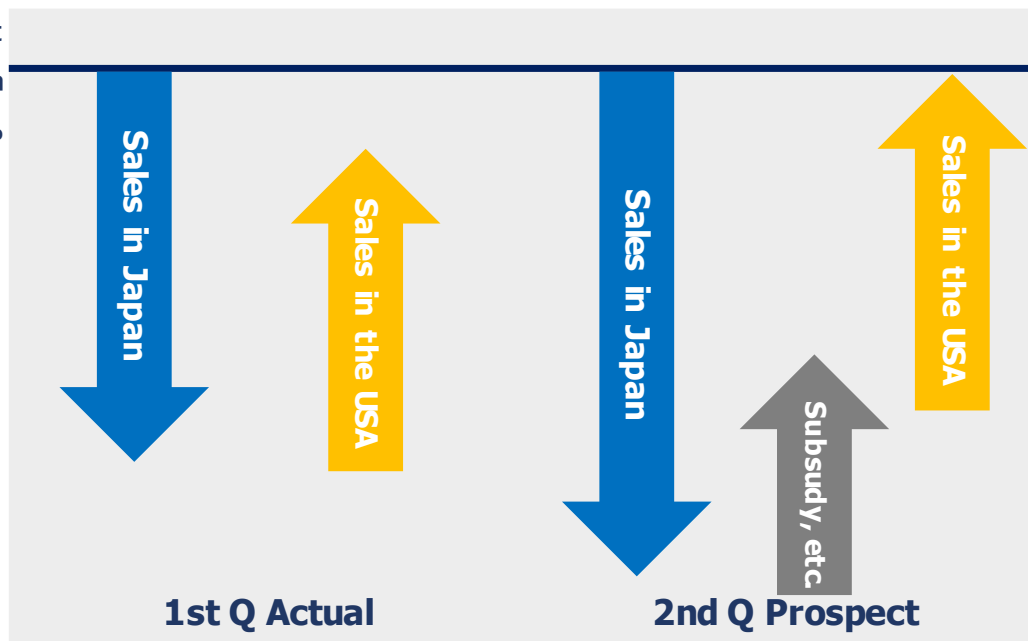
[1Q Ordinary profit **Actual** ¥(0.30)bn]

- ◆ China: Due to impact of COVID-19, the 1st store was temporally closed for 1 month from right after grand opening.

FY 2022.3 Progress and Future prospect of consolidated plan ②

Progress and Future prospect

FY 2022.3 Ordinary profit
in comparison with
consolidated plan 0%



Future prospect after 2nd Q

Sales in Japan are decreased since the actions such as limited operating hours are taken in order to respond to the request from local governments. On the other hand, subsidies regarding COVID-19 which are not included in plan, fast progress vaccination due to beginning of Workplace Vaccination Program for Employees and Students and strong performance in the USA are expected. Therefore, revision of the plan is not necessary for now since discrepancy between plan and actual is not prospected. In the event of a matter what effects significantly on consolidated performance forecast, it will be disclosed in a timely manner.

[Japan] Sales and Comparison with usual of existing stores (Actual and Plan)



[Japan] Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

	Unit									Full year
		1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	
Bowling	¥bn	3.11	2.56	(17.5)	4.88	7.99	4.60	6.26	10.87	18.87
Amusement	¥bn	6.86	6.01	(12.3)	10.41	17.27	8.83	10.26	19.09	36.37
Karaoke	¥bn	0.74	0.59	(19.5)	1.48	2.23	1.59	1.99	3.59	5.82
Spo-cha	¥bn	1.65	1.57	(5.0)	3.14	4.80	2.71	4.47	7.18	11.98
Cre-cha	¥bn	0.08	0.07	(7.2)	0.07	0.15	0.14	0.20	0.34	0.50
Others	¥bn	0.52	0.49	(5.4)	0.72	1.24	0.69	0.76	1.45	2.70
Total sales	¥bn	12.98	11.33	(12.7)	20.73	33.71	18.58	23.96	42.54	76.26
Total stores (at the end of each term)		99	99	—	99	99	100	100	100	100

[Japan] Comparison with usual of existing stores (Actual and Plan)

Comparison with usual (Feb. 2019~Jan. 2020)

※ Percentage is rounded off to one decimal place.

	Unit									Full year
		1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	
Bowling	%	(39.6)	(50.1)	(10.5)	(9.7)	(24.3)	(0.8)	(0.3)	(0.5)	(12.3)
Amusement	%	(26.6)	(35.6)	(9.0)	(2.5)	(13.7)	+1.7	+0.8	+1.2	(6.5)
Karaoke	%	(57.6)	(65.8)	(8.2)	(22.4)	(39.2)	(2.5)	(1.0)	(1.7)	(20.6)
Spo-cha	%	(51.9)	(51.5)	+0.4	(16.0)	(33.2)	(4.0)	(1.4)	(2.4)	(17.8)
Others	%	(29.2)	(33.0)	(3.8)	(8.7)	(18.6)	(2.6)	(3.8)	(3.2)	(11.0)
Total sales	%	(36.3)	(44.4)	(8.1)	(7.6)	(21.2)	+0.4	+0.4	+0.4	(10.6)
No. of Sat./Sun./Holidays over usual	Day	(2)	(2)	—	+1	(1)	(1)	±0	(1)	(2)
No. of existing stores (at the end of each term)		99	99	—	99	99	99	99	99	99

【The USA】 Sales and Comparison with usual of existing stores (Actual and Plan)



【The USA】 Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

	Unit	1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	Plan
		Bowling	¥bn	0.79	0.70	(11.5)	0.88	1.68	0.89	0.97
Amusement	¥bn	4.06	5.40	+33.1	4.60	8.66	4.24	5.07	9.32	17.98
Karaoke, etc. ①	¥bn	1.11	0.62	(43.8)	1.24	2.36	1.47	1.58	3.06	5.43
Spo-cha	¥bn	0.14	0.13	(5.2)	0.21	0.35	0.21	0.23	0.45	0.81
Total sales	¥bn	6.12	6.88	+12.4	6.95	13.07	6.83	7.87	14.70	27.78
Total stores (at the end of each term)		46	46	—	46	46	46	49	49	49

※ Forex : Plan 1 USD = 110.7 JPY
 Actual 1 USD = 109.52 JPY

① Karaoke sales derives mostly food & beverage sales.

【The USA】 Comparison with usual of existing stores (Actual and Plan)

Comparison with usual (Mar. 2019~Feb. 2020)

※ Figures are calculated in USD
 ※ Percentage is rounded off to one decimal place.

	Unit	1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	Plan
		Bowling	%	(25.9)	(17.8)	+8.1	(7.0)	(16.5)	(2.7)	(3.3)
Amusement	%	(26.0)	+4.1	+30.1	(9.5)	(17.7)	(9.5)	(12.0)	(10.9)	(14.0)
Karaoke, etc.	%	(25.7)	(56.5)	(30.8)	(7.7)	(16.8)	(5.0)	(0.9)	(2.9)	(8.9)
Total sales	%	(24.8)	(8.7)	+16.1	(6.9)	(15.8)	(5.7)	(7.9)	(6.9)	(11.0)
No. of compared stores (at the end of each term)		30	30	—	32	32	35	27	27	27

※ Comparison with usual sales of existing stores in July increased approx. 40% and it increased approx. 30% in the latest week (July 2~August 1).

FY 2022.3 Consolidated Cash flow



No change since the disclosure data on May 12, 2021

※ Figures below ¥10 million are truncated.

	Unit	FY 2021.3 Actual	FY 2022.3 Plan	
C a s h	Profit before income taxes	¥bn	(21.82)	4.99
	Payment for income taxes	¥bn	(0.68)	+0.42
	Increase/Decrease in others	¥bn	(0.54)	+0.40
	Dividends paid	¥bn	(1.83)	① (1.77)
	Depreciation	¥bn	+15.52	+16.09
	Payment for lease obligations	¥bn	(9.68)	(9.20)
	Simplified cash flow	¥bn	(19.05)	+10.93
	Equipment investment (excluding finance lease) ②	¥bn	(5.55)	(9.36)
	Simplified free cash flow	¥bn	(24.60)	+1.57
	Cash reserve ③	¥bn	44.85	38.07
	Interest-bearing debt (excluding lease obligations) ④	¥bn	67.23	59.57
Net interest-bearing liabilities	¥bn	22.38	21.50	

(Note)

① All dividends are funded from retained earnings in non-consolidated financial statements (Balance as of the end of March, 2021: ¥5.00bn)

② Breakdown of equipment investment **Actual** in Term 2021.3 ¥(5.55)bn
 ◆ New stores : ¥(2.52)bn
 (International: ¥(2.52)bn)
 ◆ Existing stores : ¥(3.02)bn
 (Japan: ¥(0.72)bn, International: ¥(2.29)bn)

Breakdown of equipment investment **Plan** in Term 2022.3 ¥(9.36)bn
 ◆ New stores : ¥(6.16)bn
 (Japan: ¥(0.80)bn, International : ¥(5.36)bn)
 ◆ Existing stores : ¥(3.19)bn (Japan: ¥(1.20)bn, International: ¥(1.99)bn)

③ Breakdown of cash reserves in substance as of the end of March 2021 approx. ¥ 69.5bn

Guarantee deposits approx. ¥8.7bn
 Cash approx. ¥44.8bn
 Commitment line agreement approx. ¥16.0bn

The term of the commitment line agreements for approx. ¥16.0bn disclosed on May 1, 2020 is extended to the end of April, 2022.

④ In the fiscal year ending in March 2021, approx. ¥48.3bn was raised through long-term borrowings.

Trend in assets (Consolidated)

No change since the disclosure data on May 12, 2021

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Plan
Total assets	¥127.1bn	¥111.5bn	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥143.4bn
Net assets	¥57.5bn	¥51.6bn	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥42.3bn
Equity ratio	45.3%	46.3%	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	29.5%
Cash reserve	¥25.1bn	¥27.7bn	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥38.0bn
Interest-bearing debt	¥36.8bn	¥27.0bn	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥59.5bn
Net interest-bearing debt ①	¥11.6bn	¥(0.6)bn	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥21.5bn
Lease obligations	¥19.6bn	¥16.3bn	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥16.9bn	¥18.1bn
Net interests-bearing debt ② including lease obligations	¥31.2bn	¥15.6bn	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥39.3bn	¥39.6bn
New lease contract amount	¥8.1bn	¥7.1bn	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥10.4bn

(Note) ① "Net interest-bearing debt"... "Interest-bearing debt" – "Cash reserve".

② "Net interest-bearing debt including lease obligations"
... "Net interest-bearing debt" + "Lease obligations".

※ The lease above indicates finance lease for amusement machines and karaoke machines.

※ From April 2 to May 19, 2020(trade date), approximately ¥5.0bn of treasury stock(6,558,200 shares) was acquired.

Trend in P/L status

[Consolidated] Trend in P/L

No change since the disclosure data on May 12, 2021

(Unit ¥bn) ※ Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3Plan
Total stores (at the end of term)	113	114	118	122	122	129	137	144	145	155
Total sales	85.9	84.2	83.9	83.5	87.7	95.9	101.3	104.7	60.9	106.1
Ordinary profit	8.2	7.8	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3
Ordinary profit margin	9.6%	9.3%	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.1%
Profit	0.6	(19.7)	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.2
ROI (Return on investment) ①	4.0%	5.1%	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.4%
ROE (Return on equity) ②	0.8%	—	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	7.7%
ROA (Return on assets) ③	0.3%	—	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	2.2%

① ROI calculation: Ordinary profit ÷ [{(Net assets at the beginning of term + Net assets at the end of term) ÷ 2} + {(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2}]

② ROE calculation: Profit ÷ {(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2}

③ ROA calculation: Profit ÷ {(Total assets at the beginning of term + Total assets at the end of term) ÷ 2}

[Japan] Trend in P/L

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3Plan
Total stores (at the end of term)	111	111	113	113	107	108	105	103	100	100
Total sales	85.1	82.9	81.9	78.3	80.5	84.3	84.9	84.2	53.3	76.2
Ordinary profit	8.2	7.8	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	3.9
Ordinary profit margin	9.7%	9.4%	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	5.1%
Profit	0.6	(19.6)	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	2.3

[The USA] Trend in P/L

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3Plan
Total stores (at the end of term)	2	3	5	9	15	21	32	41	44	49
Total sales	0.7	1.2	1.9	5.1	7.2	11.5	16.3	20.5	7.6	27.7
Ordinary profit	(0.0)	0.0	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	2.1
Ordinary profit margin	—	1.0%	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	7.6%
Profit	(0.0)	(0.0)	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	1.4

[Japan] Trend in year-on-year sales comparison of existing stores



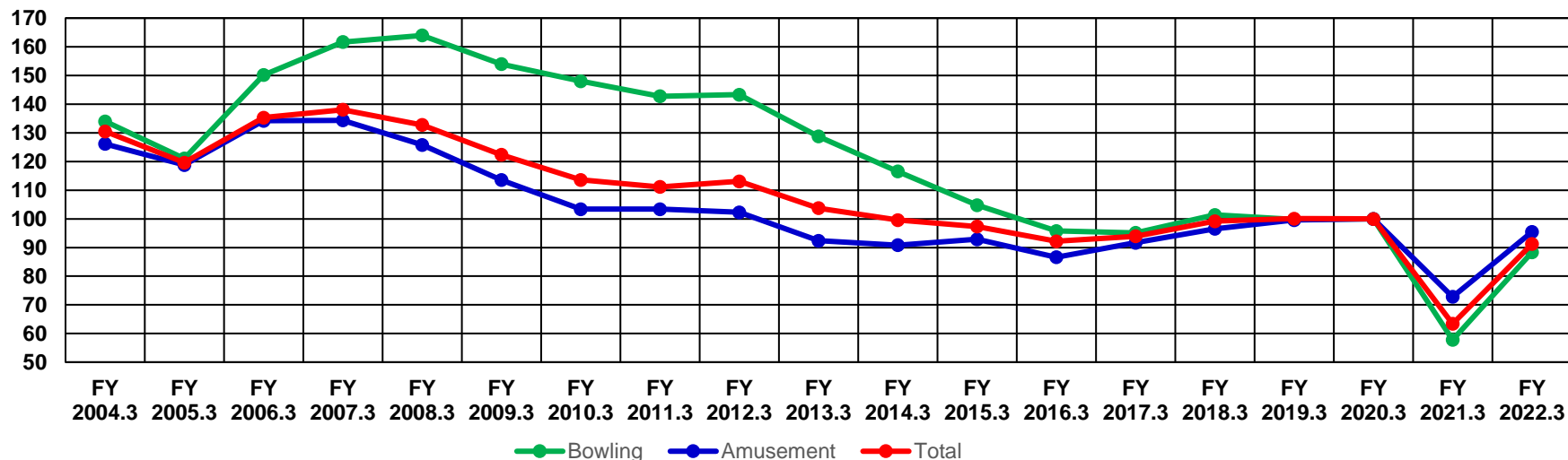
No change since the disclosure data on May 12, 2021

(Unit: %)

FY	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Plan
Bowling	+3.1	(10.7)	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+52.8
Amusement	+12.0	(6.2)	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+31.1
Karaoke	—	—	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+68.7
Spo-cha	—	—	—	—	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+79.6
Others	+13.7	(14.3)	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+12.5
Total sales	+8.3	(9.1)	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+43.9
No. of existing stores	39	40	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	99

(Unit: %)

Trend in year-on-year sales comparison of existing stores in Japan (FY 2020.3 is set as 100)



※Karaoke sales until FY 2005.3 are included to "Others".

Measures taken for existing stores

Measures taken in Japan

◆ Jujutsu Kaisen×ROUND1 Collaboration ◆

- Collaboration campaign with megahit animation “Jujutsu Kaisen” such as giveaway original mascot plush to group with more than 3 people or more than 1 person using MEGA pack option.

◆ Complimentary campaign for elementary, junior high school student ◆

- Campaign applies to under junior high school student at Bowling, Karaoke and Amusement (Medal) areas.

◆ “Bowling for Health” lessons ◆

- 160 bowlers in each store×99 stores=approx. 16 thousand bowlers participate.

◆ Bowling·Karaoke ONLINE Koshien for student◆

- Student Koshien has been holding to determine the best student at Bowling and Karaoke in Japan respectively. The final is held through “ROUND1 LIVE” nationally with highly ranked teams of 2 or 3 individuals who have challenged in preliminary term. Approx. 450 thousand people have participated across the country. (Totaled from April 2021 to June 2021)

◆ Online events with ROUND1 LIVE◆

- “ROUND1 Challenge” & “Remote Challenge” ...
Online bowling competitions with famous professional bowlers are held.
- “Remote Practice”...Bowling lessons with themes by professional bowlers are livestreamed on weekdays.
- “Fan Event”...Online Karaoke·Bowling events by Japanese idol and influencers are held.

◆ New amusement machines ◆

- “MOBILE SUIT GUNDAM: Bonds of the Battlefield II”
Arcade game (BANDAI NAMCO Amusement Inc.) in operation from July 27, 2021.



“MOBILE SUIT GUNDAM: Bonds of the Battlefield II”
©SOTSU・SUNRISE

Measures taken in the USA

◆ New amusement machines ◆

- Planned to introduce Redemption machines and Cenesthetic game machines.

◆ Amusement price revision ◆

- Planned to raise amusement price approx. 5% from July.

New stores scheduled



New stores planned after April 2021

- ※ Store names are tentative.
- ※ Stores with "●" in the "SP" column above will be opened in the Spo-cha type.

Nation	Store name / region	Operating floor area	SP	Opening date
Japan	iiias Kasugai / Kasugai, Aichi	9,142㎡	●	Scheduled to open in October 2021
The USA	Vancouver / Vancouver, Washington	4,493㎡		Opened in April 2021
	Quail Springs / Oklahoma City, Oklahoma	4,020㎡		Opened in June 2021
	Roseville / Roseville, California	4,164㎡		Scheduled to open in 4th Q of FY 2022.03
	Pembroke / Pembroke Pines, Florida	9,442㎡	●	Scheduled to open in 4th Q of FY 2022.03
	South Hill / Puyallup, Washington	4,834㎡		Scheduled to open in 4th Q of FY 2022.03
	North Star/ San Antonio, Texas	5,193㎡		Scheduled to open in FY 2023.03
China	Guangzhou Xintang AEON MALL / Guangzhou city, Guangdong Province	7,819㎡	●	Opened in May 2021
	YIFANGTIANDI Shenzhen Longhua / Shenzhen city, Guangdong Province	6,467㎡	●	Scheduled to open in 2nd Q of FY 2022.03
	BaoShan ASEMALL / Shanghai Municipality	6,957㎡	●	Scheduled to open in 3rd Q of FY 2022.03
	Beijing Aegean Shopping Park / Beijing Municipality	9,228㎡	●	Undecided
	No.5	Undecided	●	Scheduled to open in 2nd half of FY 2022.03

Current status for existing stores and future prospect for new opening in abroad



【 Principles of new store opening 】

【The USA】 Due to economic recovery with COVID-19 vaccination, opening new store is considered positively and opening more than 4 stores in FY 2024.3 is a present goal since it requires approximately 2 years to open new store.

【China】 Immediate goal is opening approximately 8 stores and lease agreement for 3 stores of them have been concluded. Further plan will be considered with the situation.

【Russia】 Principles of new store opening will be considered with the impact of COVID-19.

【The USA Profit status before COVID-19】

No change since the disclosure data on February 7, 2020

Classification by profitability		High profitability store	Average profitability store	Low profitability store
Annual profit	Total sales	\$7.20mn(¥0.79bn)	\$5.60mn(¥0.61bn)	\$3.40mn(¥0.37bn)
	Operating profit (1st year)	\$0.70mn(¥0.07bn)	\$0.00mn(¥0.00bn)	\$(1.30)mn(¥(0.14)bn)
	Operating profit (2nd~7th year)	\$1.60mn(¥0.17bn)	\$0.90mn(¥0.09bn)	\$(0.40)mn(¥(0.04)bn)
	Operating profit (8th year~)	\$1.80mn(¥0.19bn)	\$1.00mn(¥0.11bn)	\$(0.20)mn(¥(0.02)bn)
	Operating profit rate (2nd ~ 7th year)	22.2%	16.1%	—

※ Initial year's operating profit includes opening expenses and rent allocated for construction period. Head office expenses is excluded.

※ Average profitability store figures are average of all stores.

Present status of existing stores in the USA



[46 stores as of the end of July 2021]

The color classifications of "High Profitability (yellow)", "Average Profitability (green)" and "Low Profitability (pink)" in the table have not been changed since the disclosure data of Feb 7, 2020. It will be updated once the operation situation gets stabilized in the USA.

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m ²	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m ²	
August 2013	Lakewood / Lakewood, California	3,976m ²	
December 2014	Arlington Parks / Arlington, Texas	5,933m ²	
May 2015	Main Place / Santa Ana, California	3,716m ²	
July 2015	Southcenter / Tukwila, Washington	3,973m ²	
September 2015	Eastridge / San Jose, California	4,759m ²	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m ²	
August 2016	Sunvalley / Concord, California	4,891m ²	
December 2016	Exton / Exton, Pennsylvania	5,423m ²	
January 2017	Southwest / Littleton, Colorado	5,811m ²	
March 2017	Stonecrest / Lithonia, Georgia	4,645m ²	
March 2017	Fox Valley / Aurora, Illinois	4,724m ²	
July 2017	Broadway Mall / Hicksville, New York	5,092m ²	
September 2017	Crystal Run / Middletown, New York	4,212m ²	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m ²	
November 2017	Northwoods / Peoria, Illinois	5,110m ²	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m ²	
March 2018	Great Lakes / Mentor, Ohio	4,659m ²	
June 2018	Maine / South Portland, Maine	4,025m ²	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m ²	
August 2018	South Town Center / Sandy, Utah	4,645m ²	
September 2018	Millcreek / Erie, Pennsylvania	4,649m ²	

Opening date	Store name / region	Operating floor area	SP
November 2018	Jefferson / Louisville, Kentucky	4,645m ²	
December 2018	Gateway / Lincoln, Nebraska	4,462m ²	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m ²	
February 2019	Southridge / Greendale, Wisconsin	4,191m ²	
March 2019	Northridge / Salinas, California	4,789m ²	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m ²	
March 2019	Promenade Temecula / Temecula, California	4,520m ²	
July 2019	Southland / Hayward, California	4,540m ²	
August 2019	Meadowood / Reno, Nevada	3,836m ²	
October 2019	Park Place / Tucson, Arizona	4,696m ²	
November 2019	Meadows / Las Vegas, Nevada	3,948m ²	
November 2019	The Mall at Fairfield Commons / Beaver Creek, Ohio	4,805m ²	
December 2019	Towson Town Center / Towson, Maryland	4,907m ²	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m ²	
February 2020	Valley River Center / Eugene, Oregon	5,653m ²	
March 2020	Burbank Town Center / Burbank, California	3,981m ²	
July 2020	Town East Square / Wichita, Kansas	3,781m ²	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m ²	
October 2020	Deptford / Deptford, New Jersey	4,568m ²	
February 2021	Cumberland / Atlanta, Georgia	7,767m ²	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m ²	●
April 2021	Vancouver / Vancouver, Washington	4,493m ²	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m ²	

Statistical snapshot of stores

Trend in number of stores

Japan	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Plan)
Opening	116	3	—	2	1	2	1	1	—	—	1
Closing	7	1	—	—	1	8	—	4	2	3	1
Total	109	111	111	113	113	107	108	105	103	100	100

The USA	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Plan)
Opening	1	1	1	2	4	6	6	11	9	5	5
Closing	—	—	—	—	—	—	—	—	—	2	—
Total	1	2	3	5	9	15	21	32	41	44	49

China·Russia	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Plan)
Opening	—	—	—	—	—	—	—	—	—	1	5
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	—	—	1	6

Consolidated	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Plan)
Total	110	113	114	118	122	122	129	137	144	145	155

Breakdown of 99 stores in Japan (at the end of July 2021)

Store type				Total
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	38	1	51	99

Ownership		Total
Leased stores	Own stores	
77	22	

Location of 147 international stores (at the end of July 2021)

※Own stores include 8 stores with owning right for land & building, and 14 stores with owning right for building with tenants.

Area	Japan								The USA	Russia	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal				
No. of stores	11	4	31	12	23	7	11	99	46	1	1	147
Share	7.5%	2.7%	21.1%	8.2%	15.6%	4.8%	7.5%	67.4%	31.2%	0.7%	0.7%	100%

Fiscal Year 2022.3 Plan ①



(Unit ¥bn)

[Consolidated] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Plan

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st half			2nd half			Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	3.91	5.77	9.69	5.52	7.27	12.80	22.49
	Amusement	10.97	15.13	26.11	13.42	15.80	29.22	55.33
	Karaoke (including other sales of the USA)	1.87	2.76	4.63	3.13	3.66	6.79	11.43
	Spo-cha	1.86	3.46	5.33	3.21	5.12	8.34	13.67
	Cre-cha	0.08	0.07	0.15	0.14	0.20	0.34	0.50
	Others	0.52	0.72	1.24	0.69	0.76	1.45	2.70
	Total sales	19.23	27.94	47.17	26.13	32.83	58.97	106.14
	Cost of sales	21.33	24.13	45.47	24.47	25.08	49.56	95.03
	Gross profit	(2.09)	3.80	1.70	1.66	7.74	9.40	11.11
	S.G.A. expenses	1.23	1.25	2.49	1.22	1.27	2.49	4.99
	Operating profit	(3.33)	2.54	(0.78)	0.43	6.47	6.91	6.12
	Non-operating income & expenses	(0.16)	(0.18)	(0.35)	(0.16)	(0.20)	(0.37)	(0.72)
	Ordinary profit	(3.49)	2.36	(1.13)	0.26	6.27	6.53	5.39
	Ordinary profit margin	—	8.4%	—	1.0%	19.1%	11.1%	5.1%
	Extraordinary income & loss ※	—	(0.20)	(0.20)	—	(0.20)	(0.20)	(0.40)
Profit before income taxes	(3.49)	2.16	(1.33)	0.26	6.07	6.33	4.99	
Income taxes	(1.16)	0.77	(0.39)	0.12	2.05	2.18	1.78	
Profit	(2.33)	1.38	(0.94)	0.14	4.01	4.15	3.21	
Total depreciation	3.74	3.90	7.64	4.09	4.35	8.45	16.09	
Lease depreciation	1.99	2.08	4.08	2.16	2.29	4.45	8.54	

※ Breakdown of extraordinary income & loss ¥(0.40)bn: Loss on retirement of non-current assets, etc. ¥(0.40)bn.

Fiscal Year 2022.3 Plan ②



〔Japan〕 FY 2022.3 (Apr. 2021 ~ Mar. 2022) Plan

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
P/L	Bowling	3.11	4.88	7.99	4.60	6.26	10.87	18.87
	Amusement	6.86	10.41	17.27	8.83	10.26	19.09	36.37
	Karaoke	0.74	1.48	2.23	1.59	1.99	3.59	5.82
	Spo-cha	1.65	3.14	4.80	2.71	4.47	7.18	11.98
	Cre-cha	0.08	0.07	0.15	0.14	0.20	0.34	0.50
	Others	0.52	0.72	1.24	0.69	0.76	1.45	2.70
	Total sales	12.98	20.73	33.71	18.58	23.96	42.54	76.26
	Cost of sales	15.54	18.01	33.55	17.96	17.96	35.92	69.48
	Gross profit	(2.56)	2.71	0.15	0.62	5.99	6.62	6.78
	S.G.A. expenses	0.63	0.64	1.28	0.61	0.65	1.26	2.54
	Operating profit	(3.19)	2.06	(1.12)	0.01	5.34	5.36	4.23
	Non-operating income & expenses	(0.07)	(0.07)	(0.15)	(0.06)	(0.09)	(0.15)	(0.30)
	Ordinary profit	(3.27)	1.99	(1.27)	(0.04)	5.25	5.20	3.92
	Ordinary profit margin	—	9.6%	—	—	21.9%	12.2%	5.1%
Extraordinary income & loss ※	0.03	(0.16)	(0.12)	0.04	(0.15)	(0.11)	(0.24)	
Profit before income taxes	(3.23)	1.82	(1.40)	(0.00)	5.10	5.09	3.68	
Income taxes	(1.13)	0.64	(0.49)	(0.00)	1.78	1.78	1.29	
Profit	(2.10)	1.18	(0.91)	(0.00)	3.31	3.31	2.39	
Total depreciation	2.47	2.59	5.07	2.69	2.84	5.54	10.61	
Lease depreciation	1.86	1.94	3.80	2.02	2.15	4.18	7.99	

※ Breakdown of extraordinary income & loss ¥(0.24)bn: Royalty ¥0.16bn, Loss on retirement of non-current assets, etc. ¥(0.40)bn.

Fiscal Year 2022.3 Plan ③



[The USA] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Plan
 (Forex : 1 USD = 110.7 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	0.79	0.88	1.68	0.89	0.97	1.86	3.54
	Amusement	4.06	4.60	8.66	4.24	5.07	9.32	17.98
	Karaoke, etc. ①	1.11	1.24	2.36	1.47	1.58	3.06	5.43
	Spo-cha	0.14	0.21	0.35	0.21	0.23	0.45	0.81
	Total sales	6.12	6.95	13.07	6.83	7.87	14.70	27.78
	Cost of sales	5.50	5.68	11.19	5.74	6.32	12.06	23.26
	Gross profit	0.61	1.26	1.88	1.08	1.55	2.63	4.52
	S.G.A. expenses	0.54	0.54	1.08	0.54	0.55	1.10	2.18
	Operating profit	0.07	0.72	0.79	0.53	1.00	1.53	2.33
	Non-operating income & expenses	(0.05)	(0.05)	(0.10)	(0.05)	(0.06)	(0.11)	(0.22)
	Ordinary profit	0.02	0.66	0.69	0.48	0.93	1.42	2.11
	Ordinary profit margin	0.4%	9.6%	5.3%	7.1%	11.9%	9.7%	7.6%
	Extraordinary income & loss ②	(0.03)	(0.03)	(0.06)	(0.03)	(0.03)	(0.07)	(0.13)
	Profit before income taxes	(0.00)	0.63	0.62	0.45	0.89	1.34	1.97
Income taxes	(0.00)	0.16	0.16	0.11	0.23	0.35	0.51	
Profit	(0.00)	0.46	0.46	0.33	0.66	0.99	1.45	
Total depreciation		1.23	1.26	2.49	1.27	1.32	2.59	5.09
Lease depreciation		0.13	0.13	0.27	0.13	0.13	0.27	0.54

① Karaoke sales derives mostly food & beverage sales.

② Extraordinary income & loss ¥(0.13)bn: Royalty ¥(0.13)bn.

< Appendix >

Fiscal Year 2022.3 Actual ①



(Unit ¥bn)

[Consolidated] FY 2022.3 (Apr. 2021~ Mar. 2022) Actual

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st half			2nd half		Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	
P/L	Bowling	3.27					
	Amusement	11.44					
	Karaoke (including other sales of the USA)	1.22					
	Spo-cha	1.72					
	Cre-cha	0.07					
	Others	0.49					
	Total sales	18.24					
	Cost of sales	20.96					
	Gross profit	(2.72)					
	S.G.A. expenses	0.84					
	Operating profit	(3.57)					
	Non-operating income & expenses	(0.00)					
	Ordinary profit	(3.57)					
	Ordinary profit margin	—					
	Extraordinary income & loss ※	(0.02)					
Profit before income taxes	(3.60)						
Income taxes	0.32						
Profit	(3.92)						
Total depreciation	3.89						
Lease depreciation	2.06						

※ Breakdown of extraordinary income & loss ¥(0.02)bn: Loss on retirement of non-current assets, etc. ¥(0.02)bn.

< Appendix >

Fiscal Year 2022.3 Actual ②



(Unit ¥bn)

[Japan] FY 2022.3 (Apr. 2021~ Mar. 2022) Actual

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
P/L	Bowling	2.56						
	Amusement	6.01						
	Karaoke	0.59						
	Spo-cha	1.57						
	Cre-cha	0.07						
	Others	0.49						
	Total sales	11.33						
	Cost of sales	15.09						
	Gross profit	(3.76)						
	S.G.A. expenses	0.49						
	Operating profit	(4.26)						
	Non-operating income & expenses	0.14						
	Ordinary profit	(4.11)						
	Ordinary profit margin	—						
	Extraordinary income & loss ※	0.23						
Profit before income taxes	(3.87)							
Income taxes	0.17							
Profit	(4.05)							
Total depreciation		2.44						
Lease depreciation		1.88						

※ Breakdown of extraordinary income & loss ¥0.23bn: Royalty ¥0.26bn, Loss on retirement of non-current assets, etc. ¥(0.02)bn.

< Appendix >

Fiscal Year 2022.3 Actual ③



[The USA] FY 2022.3 (Apr. 2021~ Mar. 2022) Actual
 (Forex : 1 USD = 109.52 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
P/L	Bowling	0.70						
	Amusement	5.40						
	Karaoke, etc. ①	0.62						
	Spo-cha	0.13						
	Total sales	6.88						
	Cost of sales	5.66						
	Gross profit	1.21						
	S.G.A. expenses	0.30						
	Operating profit	0.91						
	Non-operating income & expenses	(0.06)						
	Ordinary profit	0.84						
	Ordinary profit margin	12.3%						
	Extraordinary income & loss ②	(0.26)						
	Profit before income taxes	0.58						
	Income taxes	0.14						
Profit	0.43							
Total depreciation		1.33						
Lease depreciation		0.10						

① Karaoke sales derives mostly food & beverage sales.

② Extraordinary income & loss ¥(0.26)bn: Royalty ¥(0.26)bn.

Fiscal Year 2021.3 Actual ①



[Consolidated] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
P/L	Bowling	1.29	3.95	5.25	3.62	4.49	8.11	13.37
	Amusement	3.11	9.85	12.96	9.68	11.59	21.28	34.25
	Karaoke (including the USA stores other sales)	0.37	1.29	1.67	1.28	1.35	2.63	4.31
	Spo-cha	0.48	1.80	2.28	1.65	2.65	4.30	6.59
	Others	0.35	0.72	1.08	0.65	0.70	1.36	2.44
	Total sales	5.63	17.63	23.26	16.90	20.80	37.70	60.96
	Cost of sales	15.99	20.04	36.03	20.03	21.13	41.17	77.21
	Gross profit	(10.36)	(2.40)	(12.77)	(3.13)	(0.33)	(3.46)	(16.24)
	S.G.A. expenses	0.68	0.85	1.53	0.69	0.80	1.50	3.04
	Operating profit	(11.05)	(3.26)	(14.31)	(3.83)	(1.14)	(4.97)	(19.28)
	Non-operating income & expenses	(0.00)	0.14	0.13	(0.49)	(0.16)	(0.66)	(0.52)
	Ordinary profit	(11.05)	(3.12)	(14.17)	(4.32)	(1.31)	(5.63)	(19.81)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss ※	(0.01)	(0.18)	(0.19)	(1.70)	(0.10)	(1.81)	(2.01)
	Profit before income taxes	(11.06)	(3.30)	(14.37)	(6.03)	(1.42)	(7.45)	(21.82)
Income taxes	(2.50)	(0.66)	(3.17)	(0.74)	0.06	(0.67)	(3.85)	
Profit	(8.55)	(2.63)	(11.19)	(5.28)	(1.49)	(6.77)	(17.97)	
Total depreciation	3.62	3.69	7.32	3.74	4.46	8.20	15.52	
Lease depreciation	1.97	2.03	4.00	2.03	2.04	4.08	8.08	

※ Breakdown of extraordinary income & loss ¥(2.01)bn : Impairment loss ¥(1.89)bn, Loss on retirement of non-current assets, etc. ¥(0.12)bn.

< Appendix >

Fiscal Year 2021.3 Actual ②



[Japan] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	1.27	3.77	5.04	3.38	4.14	7.53	12.58
	Amusement	2.76	8.57	11.33	8.14	8.70	16.85	28.18
	Karaoke	0.36	1.14	1.50	1.06	0.98	2.05	3.55
	Spo-cha	0.48	1.80	2.28	1.65	2.62	4.27	6.56
	Others	0.35	0.72	1.08	0.65	0.70	1.36	2.44
	Total sales	5.23	16.01	21.25	14.90	17.17	32.07	53.33
	Cost of sales	13.07	16.41	29.49	16.28	16.80	33.08	62.58
	Gross profit	(7.84)	(0.40)	(8.24)	(1.37)	0.36	(1.00)	(9.25)
	S.G.A. expenses	0.45	0.56	1.02	0.52	0.56	1.08	2.11
	Operating profit	(8.29)	(0.96)	(9.26)	(1.90)	(0.19)	(2.09)	(11.36)
	Non-operating income & expenses	0.10	0.21	0.32	(0.41)	(0.03)	(0.44)	(0.12)
	Ordinary profit	(8.19)	(0.74)	(8.94)	(2.31)	(0.23)	(2.54)	(11.48)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss ※	(0.01)	(0.00)	(0.01)	(0.00)	(0.05)	(0.05)	(0.07)
Profit before income taxes	(8.20)	(0.75)	(8.95)	(2.31)	(0.28)	(2.60)	(11.56)	
Income taxes	(1.83)	0.01	(1.81)	0.17	(0.02)	0.15	(1.66)	
Profit	(6.37)	(0.76)	(7.14)	(2.49)	(0.26)	(2.75)	(9.89)	
Total depreciation	2.40	2.48	4.89	2.50	3.21	5.71	10.60	
Lease depreciation	1.78	1.86	3.65	1.87	1.87	3.75	7.41	

※ Breakdown of extraordinary income & loss ¥(0.07)bn : Impairment loss ¥(0.01)bn, Loss on retirement of non-current assets, etc. ¥(0.06)bn.

Fiscal Year 2021.3 Actual ③



[The USA] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual
 (Forex : 1 USD = 106.10 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	0.02	0.17	0.20	0.22	0.34	0.57	0.78
	Amusement	0.34	1.28	1.63	1.54	2.87	4.41	6.04
	Karaoke, etc. ①	0.01	0.15	0.17	0.22	0.38	0.60	0.77
	Total sales	0.39	1.61	2.00	1.99	3.59	5.59	7.60
	Cost of sales	2.93	3.53	6.47	3.51	4.34	7.85	14.32
	Gross profit	(2.54)	(1.91)	(4.46)	(1.52)	(0.74)	(2.26)	(6.72)
	S.G.A. expenses	0.16	0.22	0.38	0.24	0.21	0.45	0.84
	Operating profit	(2.70)	(2.14)	(4.84)	(1.76)	(0.95)	(2.72)	(7.57)
	Non-operating income & expenses	(0.04)	(0.10)	(0.14)	(0.03)	0.06	0.03	(0.11)
	Ordinary profit	(2.74)	(2.24)	(4.99)	(1.80)	(0.88)	(2.68)	(7.68)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss ②	—	(0.17)	(0.17)	(1.71)	(0.08)	(1.80)	(1.98)
	Profit before income taxes	(2.74)	(2.42)	(5.17)	(3.51)	(0.96)	(4.48)	(9.66)
	Income taxes	(0.72)	(0.63)	(1.35)	(0.92)	0.09	(0.82)	(2.18)
Profit	(2.02)	(1.79)	(3.81)	(2.59)	(1.06)	(3.65)	(7.47)	
Total depreciation		1.18	1.18	2.37	1.20	1.18	2.39	4.76
Lease depreciation		0.15	0.14	0.29	0.13	0.11	0.24	0.54

① Karaoke sales derives mostly food & beverage sales and includes Spo-cha sales from 4th Q.

② Breakdown of extraordinary income & loss ¥(1.98)bn: Impairment loss ¥(1.88)bn, Loss on retirement of non-current assets, etc. ¥(0.09)bn.

Notices and contact for inquiries regarding IR



Notices regarding this material

This material is not provided for the purpose of soliciting investors. If any damage to users or third parties occurs due to the information, the company do not take any responsibility. This material has been made with the utmost care based on the information as of the date of preparation, however the company do not guarantee the realization of the contents. If incorrect figures or other misinformation should come to our attention, the company will announce corrections on our website.

ROUND ONE Corporation reserves all rights to all contents in this material, and it cannot be reproduced, transmitted, etc. for any purpose without the permission of the company.

IR policy (Quiet period)

In order to ensure fairness in disclosing important information such as financial results, the company observe a "quiet period" with respect to IR activities commencing on the date two weeks prior to the announcement of financial results for each quarter in principle. However, the company will respond to inquiries regarding fundamental description of business, information that has already been disclosed, and ongoing events or projects. Thank you for your cooperation and understanding.

Website address (Japanese only)

<https://www.round1.co.jp/>

or

For inquiries, please contact Administrative Division of ROUND ONE Corporation.

Tel:+81-6-647-6600 / Mon – Fri 10:00 – 19:00 (Japanese only)