

FY 2022.3 2Q (Apr.2021~Sep.2021) Outline of Financial Results



Analysis of present states and future prospects

YIFANGTIANDI Shenzhen Longhua
(Shenzhen city, Guangdong Province, China)
October 10, 2021 Open !



iiias Kasugai
(Kasugai, Aichi)
October 22, 2021 Open !

ROUND ONE Corporation

C.E.O. and President Masahiko Sugino

Tokyo Stock Exchange First Section

Code Number : 4680

November 5, 2021

Analysis of consolidated operating results Apr. 2021~Sep. 2021 Actual [with Usual]



Comparison with Apr.2019~Sep.2019 before COVID-19 (Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2020.3 Actual (2019.4~2019.9)	FY 2022.3 Actual (2021.4~2021.9)	Dif.(%)
Stores	Total at the end of the term ①	Store	137	146	+6.6
	No. of months total stores in operation	Month	818	② —	—

① [No. of stores]

Japan : 98 stores (5 stores closed)

The USA : 46 stores (14 stores opened, 2 stores closed)

Russia : 1 store (1 store opened) / China : 1 store (1 store opened)

② [No. of months in operation during the term]

Due to the effect of the temporary closure, the description is not indicated.

③ [Ordinary profit]

P/L	Bowling	12.05	7.24	(39.8)
	Amusement	27.08	26.20	(3.2)
	Karaoke (including other sales of the USA)	5.66	2.63	(53.5)
	Spo-cha	6.81	4.04	(40.6)
	Cre-cha	—	0.16	—
	Others	1.58	1.04	(33.8)
	Total sales	53.18	41.34	(22.3)
	Cost of sales	45.69	44.26	(3.1)
	Gross profit	7.49	(2.91)	—
	S.G.A. expenses	1.68	1.75	+4.4
	Operating profit	5.81	(4.67)	—
	Non-operating income & expenses	(0.11)	2.12	—
	Ordinary profit ③	5.70	(2.54)	—
	Ordinary profit margin	10.7%	—	—
	Extraordinary income & loss ④	(0.29)	0.87	—
Profit before income taxes	5.40	(1.66)	—	
Income taxes	1.69	0.45	(73.4)	
Profit	3.70	(2.11)	—	

FY 2020.3 2nd Q Actual	Ordinary profit	¥5.70bn
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◆Japan Ordinary profit & loss	¥(9.23)bn
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[Breakdown] Decrease in Sales	¥(17.56)bn
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COVID-19 Subsidy income	+¥2.81bn
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Decrease in Personnel exp.	+¥1.41bn
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Decrease in Advertising exp.	+¥0.92bn
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Decrease in Purchases	+¥0.82bn
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Decrease in Utility exp.	+¥0.56bn
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Decrease in Communication exp.	+¥0.53bn
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Decrease in Rent exp.	+¥0.36bn
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Decrease in Supplies exp.	+¥0.35bn
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Decrease in Promotion exp. (Amusement prize exp., etc.)	+¥0.32bn
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Decrease in Other exp.	+¥0.25bn
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◆The USA Ordinary Profit & loss	+¥1.66bn
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[Breakdown] Increase in Profit of New store	+¥1.16bn
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Decrease in Initial investment cost	+¥0.26bn
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Increase in Profit of Existing store	+¥0.24bn
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◆China, Russia and Other	¥(0.67)bn
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FY 2022.3 2nd Q Actual	Ordinary profit	¥(2.54)bn
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④ [Extraordinary income & loss breakdown]

FY 2020.3 2nd Actual	Extraordinary loss	¥(0.29)bn
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- Loss on retirement of non-current assets, etc. ¥(0.29)bn

FY 2022.3 2nd Actual	Extraordinary income	+¥0.87bn
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- Penalty of changing lease agreement +¥0.90bn

- Loss on retirement of non-current assets, etc. ¥(0.03)bn

Analysis of consolidated operating results Apr. 2021~Sep. 2021 Actual [with Plan]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Plan (2021.4~2021.9)	FY 2022.3 Actual (2021.4~2021.9)	Dif.(%)
Stores	Total at the end of the term ①	Store	148	146	(1.4)

		FY 2022.3 Plan (2021.4~2021.9)	FY 2022.3 Actual (2021.4~2021.9)	Dif.(%)
P/L	Bowling	9.69	7.24	(25.2)
	Amusement	26.11	26.20	+0.3
	Karaoke (including other sales of the USA)	4.63	2.63	(43.2)
	Spo-cha	5.33	4.04	(24.1)
	Cre-cha	0.15	0.16	+3.9
	Others	1.24	1.04	(16.0)
	Total sales	47.17	41.34	(12.4)
	Cost of sales	45.47	44.26	(2.7)
	Gross profit	1.70	(2.91)	—
	S.G.A. expenses	2.49	1.75	(29.6)
	Operating profit	(0.78)	(4.67)	—
	Non-operating income & expenses	(0.35)	2.12	—
	Ordinary profit ②	(1.13)	(2.54)	—
	Ordinary profit margin	—	—	—
Extraordinary income & loss ③	(0.20)	0.87	—	
Profit before income taxes	(1.33)	(1.66)	—	
Income taxes ④	(0.39)	0.45	—	
Profit	(0.94)	(2.11)	—	

① [No. of stores]

No. of stores at the end of this period : (2)stores

- Japan : 1 store closed
- China : 1 store changed the schedule of opening date

② [Ordinary profit]

FY 2022.3 2nd Q Plan	Ordinary profit	¥(1.13)bn
◆Japan Ordinary profit & loss		
¥(2.76)bn		
[Breakdown]	Decrease in Sales	¥(7.79)bn
	COVID-19 Subsidy income	+¥2.81bn
	Decrease in Personnel exp.	+¥0.87bn
	Decrease in Communication exp.	+¥0.39bn
	Decrease in Promotion exp. (Amusement prize exp., etc.)	+¥0.38bn
	Decrease in Utility exp.	+¥0.33bn
	Decrease in Purchases	+¥0.29bn
	Increase in Other exp.	¥(0.04)bn
◆The USA Ordinary profit & loss		
+¥1.49bn		
[Breakdown]	Increase in Sales	+¥2.38bn
	Increase in Promotion exp. (Amusement prize exp., etc.)	¥(1.03)bn
	Decrease in Supplies exp.	+¥0.13bn
	Decrease in Other exp.	+¥0.01bn
◆China, Russia and Other		
¥(0.13)bn		
FY 2022.3 2nd Q Actual	Ordinary profit	¥(2.54)bn

③ [Extraordinary income & loss breakdown]

FY 2022.3 2nd Actual Extraordinary income +¥0.87bn

- Penalty of changing lease agreement +¥0.9bn
- Loss on retirement of non-current assets, etc. ¥(0.03)bn

④ [Income tax]

Difference of income tax in 1st Q is by tax effect accounting since plan of income tax is simply calculated based on taxable income expected after this fiscal year.

FY 2022.3 Revised consolidated plan (Store openings and closings, P/L)



Original Plan is the figures disclosed on May 12, 2021.

※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Original Plan					FY 2022.3 Revised Plan				
			Consolidated	Japan	The USA	Russia	China	Consolidated	Japan	The USA	Russia	China
Stores	Opening	Store	11	1	5	—	5	8	1	2	—	5
	Closing	Store	1	1	—	—	—	2	2	—	—	—
	Total (at the end of term)	Store	155	100	49	1	5	151	99	46	1	5
P/L	Total sales	¥bn	106.14	76.26	27.78	2.10	99.08	67.00	31.33	0.74		
	Operating profit	¥bn	6.12	4.23	2.33	(0.44)	0.65	(2.06)	3.86	(1.20)		
	Ordinary profit	¥bn	5.39	3.92	2.11	(0.64)	6.32	3.96	3.71	(1.33)		
	Ordinary profit margin	%	5.1	5.1	7.6	—	6.4	5.9	11.9	—		
	Extraordinary income & loss ①	¥bn	(0.40)	(0.24)	(0.13)	(0.02)	0.67	1.95	(1.27)	(0.00)		
	Profit before income taxes	¥bn	4.99	3.68	1.97	(0.66)	6.99	5.91	2.44	(1.34)		
	Income taxes	¥bn	1.78	1.29	0.51	(0.02)	0.55	(0.08)	0.61	0.02		
	Profit	¥bn	3.21	2.39	1.45	(0.64)	6.44	5.99	1.82	(1.37)		

Preconditions for formulation of plan

【 **Japan** 】Original : Sales will be returned to usual after later half of 2nd Q.

Revised : Restrictions are relaxed from October, and sales will be returned to usual in December.

【 **The USA** 】Original : Sales will be returned to usual in August. / Planned to open 2 stores in the 1st half, 3 stores in the 2nd half.

Revised : The latest performance level of sales will continue until the end of March. / Planned to open 2 stores in the 1st half.

【 **Russia** 】Original : Russia's economy will recover after 3rd Q.

Revised : Recovery will carry over to FY 2023.3.

【 **China** 】Original : Planned to open 3 stores in the 1st half, 2 stores in the 2nd half.

Revised : Planned to open 1 store in the 1st half, 4 stores in the 2nd half.

(Note) ① Extraordinary income & loss (includes royalty) : Loss on retirement of non-current assets, etc. ¥(0.23)bn, Penalty of changing lease agreement +¥0.9bn

※ Forex : Original : 1 USD=110.7 JPY, 1 CNY=16.8 JPY, 1 RUB=1.4 JPY Revised : 1 USD=111.9 JPY, 1 CNY=17.2 JPY, 1 RUB=1.5 JPY

FY 2022.3 Formulation Basis of Revised Plan



[Consolidated] Comparison full year ordinary profit with original plan +¥0.92bn [Original ¥5.39bn ⇒ Revised ¥6.32bn]

※ Please refer to page 2 for details of first half actual compare with original plan.

※ Figures below ¥10 million are truncated.

[Japan] Major factors of difference from original plan Full year ordinary profit +¥0.03bn

	Original plan	1st half actual, and 2nd half revised plan	Comparison with original plan
1st half	¥(1.27)bn	¥(4.04)bn	¥(2.76)bn
2nd half	¥5.20bn	¥8.01bn	+¥2.80bn

- ◆ **Reconsideration of Sales ¥(1.47)bn** [Original ¥42.54bn ⇒ Revised ¥41.07bn]
Sales comparison with usual of existing stores is planned approx. 95% in 3rd Q, and approx. 100% in 4th Q
- ◆ **Increase of Subsidy income +¥3.90bn** [Original ¥0.00bn ⇒ Revised ¥3.90bn]
Reflect the estimated amount of unpaid subsidy income of COVID-19 due to temporarily closed and limited operating hours in order to respond to the request from local governments from this May to September

[The USA] Major factors of difference from original plan Full year ordinary profit +¥1.6bn

	Original plan	1st half Actual, and 2nd half Revised plan	Comparison with original plan
1st half	¥0.69bn	¥2.18bn	+¥1.49bn
2nd half	¥1.42bn	¥1.53bn	+¥0.10bn

- ◆ **Reconsideration of Sales +¥1.30bn** [Original ¥14.70bn ⇒ Revised ¥16.00bn]
Increase ¥1.54bn assuming the latest performance level of sales will continue until the end of March, and decrease ¥0.24bn due to changes in the scheduled opening date of 3 stores
- ◆ **Reconsideration of Expenses +¥1.20bn** [Original ¥13.16bn ⇒ Revised ¥14.37bn]
Sales promotion exp. will increase ¥0.65bn due to sales increase, and personnel and recruitment exp. for securing human resources will increase ¥0.43bn, etc.

[Others] Major factors of difference from original plan Full year ordinary profit ¥(0.7)bn

	Original plan	1st half Actual, and 2nd half Revised plan	Comparison with original plan
1st half	¥(0.54)bn	¥(0.67)bn	¥(0.12)bn
2nd half	¥(0.90)bn	¥(0.67)bn	¥(0.58)bn

- ◆ **Reconsideration of Sales ¥(1.06)bn** [Original ¥1.71bn ⇒ Revised ¥0.65bn]
Russia : Revised to the same performance as in the 1st half because COVID-19 still has a serious impact
China : Revised to sales of only 3 stores that are confirmed to open this fiscal year due to changes in the scheduled opening month

[Consolidated] Comparison full year corporate tax etc. with original plan ¥(1.23)bn [Original ¥1.78bn ⇒ Revised ¥0.55bn]

It is due to the revision of the forecast of the possibility of recovering the loss carryforwards in the future, taking the recent convergence of COVID-19 into account.

[Japan] Sales and Comparison with usual of existing stores (Actual and Plan)

[Japan] Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

	Unit													
		1st Q			2nd Q			1st half			3rd Q	4th Q	2nd half	Full year
		Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Revised Plan	Revised Plan	Revised Plan	Revised Plan
Bowling	¥bn	3.11	2.56	(17.5)	4.88	3.02	(38.0)	7.99	5.59	(30.0)	4.09	6.17	10.27	15.87
Amusement	¥bn	6.86	6.01	(12.3)	10.41	8.25	(20.7)	17.27	14.27	(17.4)	8.85	10.08	18.94	33.22
Karaoke	¥bn	0.74	0.59	(19.5)	1.48	0.55	(62.9)	2.23	1.15	(48.4)	1.39	1.96	3.36	4.51
Spo-cha	¥bn	1.65	1.57	(5.0)	3.14	2.11	(32.7)	4.80	3.68	(23.2)	2.34	4.43	6.77	10.46
Cre-cha	¥bn	0.08	0.07	(7.2)	0.07	0.08	+16.2	0.15	0.16	+3.9	0.14	0.20	0.34	0.50
Others	¥bn	0.52	0.49	(5.4)	0.72	0.55	(23.6)	1.24	1.04	(16.0)	0.62	0.74	1.37	2.41
Total sales	¥bn	12.98	11.33	(12.7)	20.73	14.59	(29.6)	33.71	25.92	(23.1)	17.46	23.61	41.07	67.00
Total stores (at the end of each term)		99	99	—	99	98	(1.0)	99	98	(1.0)	99	99	99	99

[Japan] Comparison with usual of existing stores (Actual and Plan)

Comparison with usual (Feb. 2019~Jan. 2020)

※ Percentage is rounded off to one decimal place.

	Unit													
		1st Q			2nd Q			1st half			3rd Q	4th Q	2nd half	Full year
		Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Revised Plan	Revised Plan	Revised Plan	Revised Plan
Bowling	%	(39.6)	(50.1)	(10.5)	(9.7)	(44.0)	(34.3)	(24.3)	(47.0)	(22.7)	(11.6)	(1.8)	(6.0)	(26.2)
Amusement	%	(26.6)	(35.6)	(9.0)	(2.5)	(22.7)	(20.2)	(13.7)	(28.7)	(15.0)	+2.1	(0.9)	+0.5	(14.6)
Karaoke	%	(57.6)	(65.8)	(8.2)	(22.4)	(71.2)	(48.8)	(39.2)	(68.6)	(29.4)	(14.7)	(2.2)	(7.8)	(38.5)
Spo-cha	%	(51.9)	(51.5)	+0.4	(16.0)	(40.4)	(24.4)	(33.2)	(45.7)	(12.5)	(12.7)	+0.8	(4.3)	(24.8)
Cre-cha	%	(29.2)	(33.0)	(3.8)	(8.7)	(30.3)	(21.6)	(18.6)	(31.6)	(13.0)	(12.0)	(6.2)	(9.0)	(20.4)
Others	%	(36.3)	(44.4)	(8.1)	(7.6)	(35.1)	(27.5)	(21.2)	(39.5)	(18.3)	(5.5)	(1.1)	(3.0)	(21.5)
No. of Sat./Sun./ Holidays over usual	Day	(2)	(2)	—	+1	+1	—	(1)	(1)	—	(1)	±0	(1)	(2)
No. of existing stores (at the end of each term)		99	99	—	99	98	(1)	99	98	(1)	98	98	98	98

【The USA】 Sales and Comparison with usual of existing stores (Actual and Plan)

【The USA】 Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

	Unit													Full year
		1st Q			2nd Q			1st half			3rd Q	4th Q	2nd half	
		Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Revised Plan	Revised Plan	Revised Plan	
Bowling	¥bn	0.79	0.70	(11.5)	0.88	0.93	+5.5	1.68	1.64	(2.5)	0.76	0.92	1.68	3.33
Amusement	¥bn	4.06	5.40	+33.1	4.60	6.46	+40.4	8.66	11.87	+37.0	5.28	7.01	12.29	24.17
Karaoke, etc. ①	¥bn	1.11	0.62	(43.8)	1.24	0.84	(32.0)	2.36	1.47	(37.6)	0.75	0.92	1.68	3.16
Spo-cha	¥bn	0.14	0.13	(5.2)	0.21	0.19	(6.7)	0.35	0.33	(6.1)	0.15	0.18	0.34	0.67
Total sales	¥bn	6.12	6.88	+12.4	6.95	8.44	+21.5	13.07	15.32	+17.2	6.95	9.05	16.00	31.33
Total stores (at the end of each term)		46	46	—	46	46	—	46	46	—	46	46	46	46

※ Forex : Original Plan 1 USD = 110.7 JPY Revised Plan 1 USD = 111.9 JPY
 Actual 1 USD = 109.81 JPY

① Karaoke sales derives mostly food & beverage sales.

【The USA】 Comparison with usual of existing stores (Actual and Plan)

Comparison with usual (Mar. 2019~Feb. 2020)

※ Figures are calculated in USD
 ※ Percentage is rounded off to one decimal place.

	Unit													Full year
		1st Q			2nd Q			1st half			3rd Q	4th Q	2nd half	
		Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Original Plan	Actual	Dif.(%)	Revised Plan	Revised Plan	Revised Plan	
Bowling	%	(25.9)	(17.8)	+8.1	(7.0)	+13.6	+20.6	(16.5)	(2.2)	+14.3	(6.9)	(4.2)	(5.4)	(3.9)
Amusement	%	(26.0)	+4.1	+30.1	(9.5)	+27.8	+37.3	(17.7)	+16.1	+33.8	+14.5	+13.1	+13.7	+14.8
Karaoke, etc.	%	(25.7)	(56.5)	(30.8)	(7.7)	(35.0)	(27.3)	(16.8)	(45.8)	(29.0)	(50.0)	(46.1)	(47.9)	(47.0)
Total sales	%	(24.8)	(8.7)	+16.1	(6.9)	+17.0	+23.9	(15.8)	+4.2	+20.0	(0.5)	+1.1	+0.4	+2.1
No. of compared stores (at the end of each term)		30	30	—	32	32	—	32	32	—	35	27	27	27

FY 2022.3 Consolidated Cash flow



※ Figures below ¥10 million are truncated.

	Unit	FY 2021.3 Actual	FY 2022.3 Revised Plan	
C a s h	Profit before income taxes	¥bn	(21.82)	6.99
	Payment for income taxes	¥bn	(0.68)	+0.42
	Increase/Decrease in others	¥bn	(0.54)	(1.02)
	Dividends paid	¥bn	(1.83)	① (1.84)
	Depreciation	¥bn	+15.52	+16.30
	Payment for lease obligations	¥bn	(9.68)	(9.20)
	Simplified cash flow	¥bn	(19.05)	+11.65
	Equipment investment (excluding finance lease) ②	¥bn	(5.55)	(8.90)
	Simplified free cash flow	¥bn	(24.60)	+2.74
	Cash reserve ③	¥bn	44.85	47.30
	Interest-bearing debt (excluding lease obligations) ④	¥bn	67.23	58.87
Net interest-bearing liabilities	¥bn	22.38	11.57	

(Note)

① All dividends are funded from retained earnings in non-consolidated financial statements (Balance as of the end of March, 2021 : ¥5.00bn)

② Breakdown of equipment investment Actual in FY 2021.3 ¥(5.55)bn
 ◆ New stores : ¥(2.52)bn
 (International : ¥(2.52)bn)
 ◆ Existing stores : ¥(3.02)bn
 (Japan : ¥(0.72)bn, International : ¥(2.29)bn)

Breakdown of equipment investment Revised Plan in FY 2022.3 ¥(8.90)bn
 ◆ New stores : ¥(5.71)bn
 (Japan : ¥(0.80)bn, International : ¥(4.91)bn)
 ◆ Existing stores : ¥(3.16)bn
 (Japan : ¥(1.20)bn, International : ¥(1.99)bn)

③ Breakdown of cash reserves in substance as of the end of March 2021 approx. ¥ 69.5bn

Guarantee deposits approx. ¥8.7bn
 Cash approx. ¥44.8bn
 Commitment line agreement approx. ¥16.0bn

The term of the commitment line agreements for approx. ¥16.0bn disclosed on May 1, 2020 is extended to the end of April, 2022.

④ In FY 2021.3, approx. ¥48.3bn was raised through long-term borrowings.

Trend in assets (Consolidated)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Revised Plan
Total assets	¥127.1bn	¥111.5bn	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥142.7bn
Net assets	¥57.5bn	¥51.6bn	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥53.5bn
Equity ratio	45.3%	46.3%	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	37.5%
Cash reserve	¥25.1bn	¥27.7bn	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥47.3bn
Interest-bearing debt	¥36.8bn	¥27.0bn	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥58.8bn
Net interest-bearing debt ①	¥11.6bn	¥(0.6)bn	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥11.5bn
Lease obligations	¥19.6bn	¥16.3bn	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥16.9bn	¥19.5bn
Net interests-bearing debt ② including lease obligations	¥31.2bn	¥15.6bn	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥39.3bn	¥31.1bn
New lease contract amount	¥8.1bn	¥7.1bn	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥11.8bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations"

※ The lease above indicates finance lease for amusement machines and karaoke machines.

※ Approx. ¥5.0bn of treasury stock (6,558,200 shares) was acquired from April 2 to May 19, 2020(trade date), and disposed through overseas offering for approx. ¥8.0bn in July 2021.

Trend in P/L status

[Consolidated] Trend in P/L

(Unit ¥bn) ※ Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Revised Plan
Total stores (at the end of term)	113	114	118	122	122	129	137	144	145	151
Total sales	85.9	84.2	83.9	83.5	87.7	95.9	101.3	104.7	60.9	99.0
Ordinary profit	8.2	7.8	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	6.3
Ordinary profit margin	9.6%	9.3%	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	6.4%
Profit	0.6	(19.7)	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	6.4
ROI (Return on investment) ①	4.0%	5.1%	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.9%
ROE (Return on equity) ②	0.8%	—	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	13.7%
ROA (Return on assets) ③	0.3%	—	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	4.4%

① ROI calculation: Ordinary profit ÷ [(Net assets at the beginning of term + Net assets at the end of term) ÷ 2] + {(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2}

② ROE calculation: Profit ÷ {(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2}

③ ROA calculation: Profit ÷ {(Total assets at the beginning of term + Total assets at the end of term) ÷ 2}

[Japan] Trend in P/L

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Revised Plan
Total stores (at the end of term)	111	111	113	113	107	108	105	103	100	99
Total sales	85.1	82.9	81.9	78.3	80.5	84.3	84.9	84.2	53.3	67.0
Ordinary profit	8.2	7.8	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	3.9
Ordinary profit margin	9.7%	9.4%	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	5.9%
Profit	0.6	(19.6)	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	5.9

[The USA] Trend in P/L

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Revised Plan
Total stores (at the end of term)	2	3	5	9	15	21	32	41	44	46
Total sales	0.7	1.2	1.9	5.1	7.2	11.5	16.3	20.5	7.6	31.3
Ordinary profit	(0.0)	0.0	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	3.7
Ordinary profit margin	—	1.0%	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	11.9%
Profit	(0.0)	(0.0)	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	1.8

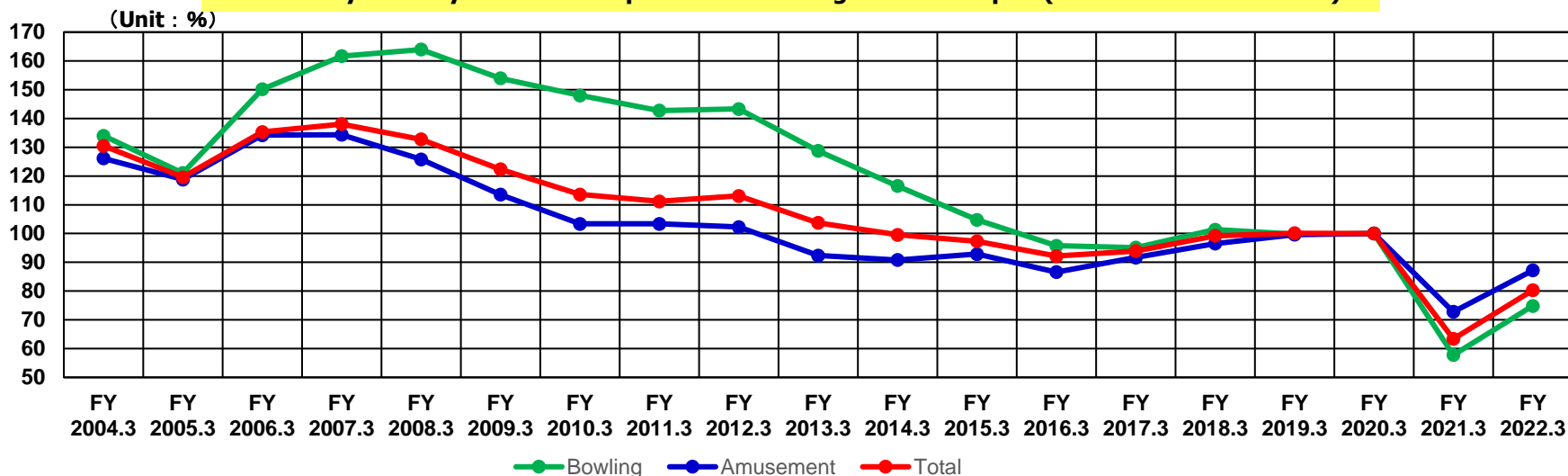
[Japan] Trend in year-on-year sales comparison of existing stores



(Unit : %)

FY	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3
Bowling	+3.1	(10.7)	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+29.5
Amusement	+12.0	(6.2)	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+19.8
Karaoke	-	-	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+31.4
Spo-cha	-	-	-	-	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+56.7
Others	+13.7	(14.3)	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+1.6
Total sales	+8.3	(9.1)	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+26.7
No. of existing stores	39	40	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98

Trend in year-on-year sales comparison of existing stores in Japan (FY 2020.3 is set as 100)



※ Karaoke sales until FY 2005.3 are included to "Others".

Measures taken for existing stores ①

Measures taken in Japan

◆ Jujutsu Kaisen×ROUND1 Collaboration ◆

- Collaboration campaign with megahit animation “Jujutsu Kaisen” offering different original mascot plush each month to group with more than 3 people, more than 1 person using MEGA pack option, or who spends 2,500yen or more in Amusement (Medal) area.

◆ Complimentary campaign for elementary, junior high school student ◆

- Campaign applies to under junior high school student at Bowling, Karaoke and Amusement (Medal) areas.

◆ “Bowling for Health” lessons ◆

- 160 bowlers in each store × 98 stores = approx. 16 thousand bowlers participate.

◆ Bowling・Karaoke ONLINE Koshien for student ◆

- Student Koshien has been holding to determine the best student at Bowling and Karaoke in Japan respectively. The final is held through “ROUND1 LIVE” nationally with highly ranked teams of 2 or 3 individuals who have challenged in preliminary term. Approx. 1 million people have participated across the country. (Totalled from April 2021 to September 2021)

◆ Online events with ROUND1 LIVE ◆

- “ROUND1 Challenge” & “Remote Challenge” ... Online bowling competitions with famous professional bowlers are held.
- “Remote Practice” ... Bowling lessons with themes by professional bowlers are livestreamed on weekdays.
- “Fan Event” ... Online Karaoke・Bowling events by Japanese idol and influencers are held.

◆ New Spo-cha item ◆

- Gokart “Ninebot Gokart PRO” (Segway-ninebot) Operation is scheduled in late December 2021.

SPORTS ENTERTAINMENT
ROUND1

SPECIAL
第4弾 **11.1→30** **SPECIAL 01**
ラウンドワン風速 全店対象
オリジナルマスコットプレゼント!



ご利用のお客様
4人以上でのご来場で全員にプレゼント!
お好きなデザインも選べます。 [デザインは毎月変わる!]

※2021
全ての店舗が対応も選べる!
MEGAパックご利用(2,500円以上)でプレゼント!

メダル貸出機で2,500円以上ご利用の方もプレゼント!

※各店舗の在庫状況により異なります。



Gokart PRO

Measures taken for existing stores ②

Measures taken in Japan

◆ Opened "Crane Game Park" the dedicated area for crane game ◆

- "Crane Game Park" has opened with approx. 300 to 500 crane game machines at 5 stores by renovating part of the amusement area.
- Iias Kasugai store has also opened as a store with "Crane Game Park".
- 8 stores are scheduled to be renewed to "Crane Game Park" by the end of this year.

We acquired some (32.83%) of the common stock of SK JAPAN CO.,LTD., which mainly develops the character entertainment business with the aim of stably securing attractive prizes for crane game machines.

◆ Installment of new amusement machines ◆

- Arcade musical game "CHUNITHM NEW" (SEGA)
Operation has started sequentially in early November.
- Arcade rhythm game for Round One "CHRONO CIRCLE" (ANDAMIRO)
Operation is scheduled in December.
- Rhythm action game "Tetote x Connect" (TAITO)
Priority operation only in Round One is scheduled in December.



©SEGA



テトテ x コネクト

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Measures taken in the USA

◆ Implementation of price revision ◆

Planned to raise amusement price approx. 2%, bowling price approx. 7% and billiards and table tennis price approx. 10% in early November.

◆ Installment of new amusement machines ◆

- Scheduled to operate various new amusement machines such as music games, crane games, and redemption games, including "CHRONO CIRCLE" and "Tetote x Connect", which are scheduled to be operate in Japan.

CHRONO
CIRCLE
クロノサークル



New stores scheduled



New stores planned after April 2021

※ Store names are tentative.

※ Stores with "●" in the "SP" column above will be opened in the Spo-cha type.

Nation	Store name / region	Operating floor area	SP	Opening date
Japan	iiias Kasugai / Kasugai, Aichi	9,142㎡	●	Opened in October 2021
The USA	Vancouver / Vancouver, Washington	4,493㎡		Opened in April 2021
	Quail Springs / Oklahoma City, Oklahoma	4,020㎡		Opened in June 2021
	South Hill / Puyallup, Washington	4,834㎡		Scheduled to open in 1st Q of FY 2023.3
	Pembroke / Pembroke Pines, Florida	9,442㎡	●	Scheduled to open in 1st Q of FY 2023.3
	Roseville / Roseville, California	4,164㎡		Scheduled to open in 1st Q of FY 2023.3
	North Star / San Antonio, Texas	5,193㎡		Scheduled to open in 4th Q of FY 2023.3
China	AEON MALL Guangzhou Xintang / Guangzhou city, Guangdong Province	7,819㎡	●	Opened in May 2021
	YIFANGTIANDI Shenzhen Longhua / Shenzhen city, Guangdong Province	6,467㎡	●	Opened in October 2021
	Bao Shan ASE MALL / Shanghai Municipality	6,957㎡	●	Scheduled to open in 3rd Q of FY 2022.3
	Beijing Aegean Shopping Park / Beijing Municipality	9,228㎡	●	Undecided
	No.5	Undecided	●	Scheduled to open in 2nd half of FY 2022.3

Current status for existing stores and future prospect for new opening in abroad



【 Principles of new store opening 】

- 【The USA】** Due to economic recovery with COVID-19 vaccination, opening new store is considered positively and opening more than 4 stores in FY 2024.3 is a present goal since it requires approximately 2 years to open new store.
- 【China】** Immediate goal is opening approximately 8 stores and lease agreement for 2 stores of them have been concluded. Further plan will be considered with the situation.
- 【Russia】** Principles of new store opening will be considered with the impact of COVID-19.

【The USA Profit status before COVID-19】

No change since the disclosure data on February 7, 2020

Classification by profitability		High profitability store	Average profitability store	Low profitability store
Annual profit	Total sales	\$7.20mn(¥0.79bn)	\$5.60mn(¥0.61bn)	\$3.40mn(¥0.37bn)
	Operating profit (1st year)	\$0.70mn(¥0.07bn)	\$0.00mn(¥0.00bn)	\$(1.30)mn(¥(0.14)bn)
	Operating profit (2nd~7th year)	\$1.60mn(¥0.17bn)	\$0.90mn(¥0.09bn)	\$(0.40)mn(¥(0.04)bn)
	Operating profit (8th year~)	\$1.80mn(¥0.19bn)	\$1.00mn(¥0.11bn)	\$(0.20)mn(¥(0.02)bn)
	Operating profit rate (2nd ~ 7th year)	22.2%	16.1%	—

※ Initial year's operating profit includes opening expenses and rent allocated for construction period. Head office expenses is excluded.

※ Average profitability store figures are average of all stores.

Present status of existing stores in the USA



[46 stores as of the end of October 2021]

The color classifications of "High Profitability (yellow)", "Average Profitability (green)" and "Low Profitability (pink)" in the table have not been changed since the disclosure data of Feb 7, 2020. It will be updated once the operation situation gets stabilized in the USA.

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m ²	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m ²	
August 2013	Lakewood / Lakewood, California	3,976m ²	
December 2014	Arlington Parks / Arlington, Texas	5,933m ²	
May 2015	Main Place / Santa Ana, California	3,716m ²	
July 2015	Southcenter / Tukwila, Washington	3,973m ²	
September 2015	Eastridge / San Jose, California	4,759m ²	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m ²	
August 2016	Sunvalley / Concord, California	4,891m ²	
December 2016	Exton / Exton, Pennsylvania	5,423m ²	
January 2017	Southwest / Littleton, Colorado	5,811m ²	
March 2017	Stonecrest / Lithonia, Georgia	4,645m ²	
March 2017	Fox Valley / Aurora, Illinois	4,724m ²	
July 2017	Broadway Mall / Hicksville, New York	5,092m ²	
September 2017	Crystal Run / Middletown, New York	4,212m ²	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m ²	
November 2017	Northwoods / Peoria, Illinois	5,110m ²	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m ²	
March 2018	Great Lakes / Mentor, Ohio	4,659m ²	
June 2018	Maine / South Portland, Maine	4,025m ²	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m ²	
August 2018	South Town Center / Sandy, Utah	4,645m ²	
September 2018	Millcreek / Erie, Pennsylvania	4,649m ²	

Opening date	Store name / region	Operating floor area	SP
November 2018	Jefferson / Louisville, Kentucky	4,645m ²	
December 2018	Gateway / Lincoln, Nebraska	4,462m ²	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m ²	
February 2019	Southridge / Greendale, Wisconsin	4,191m ²	
March 2019	Northridge / Salinas, California	4,789m ²	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m ²	
March 2019	Promenade Temecula / Temecula, California	4,520m ²	
July 2019	Southland / Hayward, California	4,540m ²	
August 2019	Meadowood / Reno, Nevada	3,836m ²	
October 2019	Park Place / Tucson, Arizona	4,696m ²	
November 2019	Meadows / Las Vegas, Nevada	3,948m ²	
November 2019	The Mall at Fairfield Commons / Beaver Creek, Ohio	4,805m ²	
December 2019	Towson Town Center / Towson, Maryland	4,907m ²	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m ²	
February 2020	Valley River Center / Eugene, Oregon	5,653m ²	
March 2020	Burbank Town Center / Burbank, California	3,981m ²	
July 2020	Town East Square / Wichita, Kansas	3,781m ²	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m ²	
October 2020	Deptford / Deptford, New Jersey	4,568m ²	
February 2021	Cumberland / Atlanta, Georgia	7,767m ²	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m ²	●
April 2021	Vancouver / Vancouver, Washington	4,493m ²	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m ²	

Statistical snapshot of stores

Trend in number of stores

Japan	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Revised Plan)
Opening	116	3	—	2	1	2	1	1	—	—	1
Closing	7	1	—	—	1	8	—	4	2	3	2
Total	109	111	111	113	113	107	108	105	103	100	99

The USA	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Revised Plan)
Opening	1	1	1	2	4	6	6	11	9	5	2
Closing	—	—	—	—	—	—	—	—	—	2	—
Total	1	2	3	5	9	15	21	32	41	44	46

China·Russia	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Original Plan)
Opening	—	—	—	—	—	—	—	—	—	1	5
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	—	—	1	6

Consolidated	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 (Revised Plan)
Total	110	113	114	118	122	122	129	137	144	145	151

Breakdown of 99 stores in Japan (at the end of October 2021)

Store type				Total
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	37	1	52	99

Ownership		Total
Leased stores	Own stores	
77	22	99

Location of 148 international stores (at the end of October 2021)

※ Own stores include 8 stores with owning right for land & building, and 14 stores with owning right for building with tenants.

Area	Japan							The USA	Russia	China	Total	
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa					Subtotal
No. of stores	11	4	30	13	23	7	11	99	46	1	2	148
Share	7.4%	2.7%	20.3%	8.8%	15.5%	4.7%	7.4%	66.8%	31.1%	0.7%	1.4%	100%

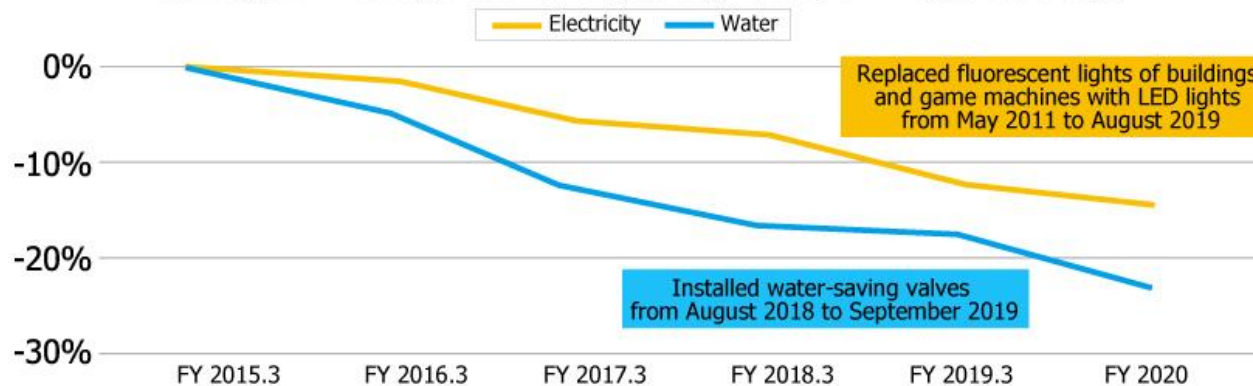
Initiatives in Environmental Conservation

Round One has been making efforts to achieve each SDGs focusing on countermeasures for energy and water resource issues, and strives to provide safe and comfortable services considering the environment.

Changes of Utility Usage

Trend in water and electricity usage (based on amount used in FY 2015.3)

Actual usage for FY 2020.3 (per total floor area, per day) Electricity:0.72kwh/m², Water:1.63l/m²



※ FY 2021.3 is excluded from the comparison due to temporarily closed and limited opening hours due to the COVID-19.

Major Initiatives

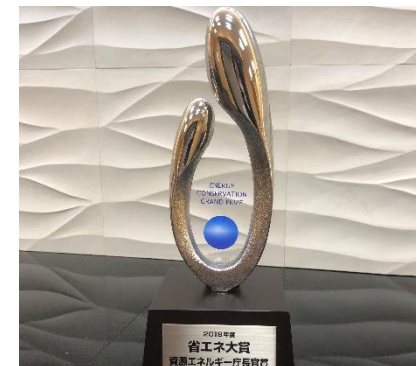
- ◆ Replaced fluorescent lights of bowling equipment with LED lights
- ◆ Installed electric demand monitoring system
- ◆ Using anti-heat coatings
- ◆ Cleaned air conditioner outdoor units
- ◆ Set up water saving devices to the ladies' room

Agency for Natural Resources and Energy Commissioner's Award

Round One and Daikin Industries., Ltd. shared "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.

For other SDGs initiatives, please refer to the website below.

<https://www.round1.co.jp/company/company/sdgs.html>



Won an Agency for Natural Resources and Energy Commissioner's Award at the 2019 Energy Conservation Grand Prize awards

Fiscal Year 2022.3 Revised Plan ①



(Unit ¥bn)

【Consolidated】FY 2022.3 (Apr. 2021~ Mar. 2022) Revised Plan

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
		Actual	Actual	Actual	Revised	Revised	Revised	Revised
P/L	Bowling	3.27	3.97	7.24	4.86	7.12	11.99	19.23
	Amusement	11.44	14.76	26.20	14.24	17.31	31.56	57.77
	Karaoke (including other sales of the USA)	1.22	1.40	2.63	2.16	2.92	5.09	7.73
	Spo-cha	1.72	2.32	4.04	2.57	4.79	7.37	11.42
	Cre-cha	0.07	0.08	0.16	0.14	0.20	0.34	0.50
	Others	0.49	0.55	1.04	0.62	0.74	1.37	2.41
	Total sales	18.24	23.10	41.34	24.63	33.11	57.74	99.08
	Cost of sales	20.96	23.29	44.26	24.66	25.66	50.32	94.58
	Gross profit	(2.72)	(0.19)	(2.91)	(0.02)	7.44	7.41	4.50
	S.G.A. expenses	0.84	0.90	1.75	1.03	1.05	2.09	3.85
	Operating profit	(3.57)	(1.10)	(4.67)	(1.06)	6.39	5.32	0.65
	Non-operating income & expenses	(0.00)	2.13	2.12	3.72	(0.18)	3.54	5.67
	Ordinary profit	(3.57)	1.03	(2.54)	2.65	6.20	8.86	6.32
	Ordinary profit margin	—	4.5%	—	10.8%	18.8%	15.4%	6.4%
	Extraordinary income & loss ※	(0.02)	0.90	0.87	0.00	(0.20)	(0.20)	0.67
	Profit before income taxes	(3.60)	1.93	(1.66)	2.65	6.00	8.66	6.99
	Income taxes	0.32	0.12	0.45	0.09	0.00	0.10	0.55
Profit	(3.92)	1.80	(2.11)	2.56	6.00	8.56	6.44	
Total depreciation	3.89	4.04	7.93	4.00	4.36	8.36	16.30	
Lease depreciation	2.06	2.13	4.20	2.11	2.41	4.53	8.74	

※ Breakdown of extraordinary income & loss +¥0.67bn: Penalty of changing lease agreement +¥0.9bn, Loss on retirement of non-current assets, etc. ¥(0.23)bn

Fiscal Year 2022.3 Revised Plan ②

(Unit ¥bn)

[Japan] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Revised Plan

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Revised	4th Q Revised	2nd half Revised	Full year Revised
P/L	Bowling	2.56	3.02	5.59	4.09	6.17	10.27	15.87
	Amusement	6.01	8.25	14.27	8.85	10.08	18.94	33.22
	Karaoke (including other sales of the USA)	0.59	0.55	1.15	1.39	1.96	3.36	4.51
	Spo-cha	1.57	2.11	3.68	2.34	4.43	6.77	10.46
	Cre-cha	0.07	0.08	0.16	0.14	0.20	0.34	0.50
	Others	0.49	0.55	1.04	0.62	0.74	1.37	2.41
	Total sales	11.33	14.59	25.92	17.46	23.61	41.07	67.00
	Cost of sales	15.09	16.16	31.26	17.57	17.98	35.56	66.82
	Gross profit	(3.76)	(1.57)	(5.33)	(0.10)	5.62	5.51	0.17
	S.G.A. expenses	0.49	0.54	1.03	0.59	0.60	1.20	2.24
	Operating profit	(4.26)	(2.11)	(6.37)	(0.70)	5.01	4.31	(2.06)
	Non-operating income & expenses	0.14	2.18	2.32	3.80	(0.10)	3.69	6.02
	Ordinary profit	(4.11)	0.06	(4.04)	3.09	4.91	8.01	3.96
	Ordinary profit margin	—	0.5%	—	17.7%	20.8%	19.5%	5.9%
	Extraordinary income & loss ※	0.23	1.40	1.64	0.21	0.08	0.30	1.95
Profit before income taxes	(3.87)	1.47	(2.40)	3.31	4.99	8.31	5.91	
Income taxes	0.17	(0.08)	0.09	0.14	(0.32)	(0.18)	(0.08)	
Profit	(4.05)	1.55	(2.49)	3.17	5.32	8.49	5.99	
Total depreciation	2.44	2.50	4.95	2.55	2.82	5.33	10.28	
Lease depreciation	1.88	1.93	3.82	1.91	2.21	4.13	7.95	

※ Breakdown of extraordinary income & loss +¥1.95bn : Royalty +¥1.27bn, Penalty of changing lease agreement +¥0.9bn, Loss on retirement of non-current assets, etc. ¥(0.23)bn
Royalty is included in extraordinary income in this material, in ordinary profit in other materials.

Fiscal Year 2022.3 Revised Plan ③

[The USA] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Revised Plan
(Forex : Actual 1 USD = 109.81 JPY, Plan 1 USD = 111.9 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

								Full year Revised
		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Revised	4th Q Revised	2nd half Revised	
P/L	Bowling	0.70	0.93	1.64	0.76	0.92	1.68	3.33
	Amusement	5.40	6.46	11.87	5.28	7.01	12.29	24.17
	Karaoke ① (including other sales of the USA)	0.62	0.84	1.47	0.75	0.92	1.68	3.16
	Spo-cha	0.13	0.19	0.33	0.15	0.18	0.34	0.67
	Total sales	6.88	8.44	15.32	6.95	9.05	16.00	31.33
	Cost of sales	5.66	6.87	12.53	6.54	7.12	13.66	26.20
	Gross profit	1.21	1.57	2.79	0.41	1.93	2.34	5.13
	S.G.A. expenses	0.30	0.25	0.56	0.34	0.35	0.70	1.27
	Operating profit	0.91	1.31	2.22	0.06	1.57	1.63	3.86
	Non-operating income & expenses	(0.06)	0.01	(0.04)	(0.05)	(0.05)	(0.10)	(0.15)
	Ordinary profit	0.84	1.33	2.18	0.01	1.51	1.53	3.71
	Ordinary profit margin	12.3%	15.8%	14.3%	0.2%	16.8%	9.6%	11.9%
	Extraordinary income & loss ②	(0.26)	(0.50)	(0.76)	(0.21)	(0.28)	(0.50)	(1.27)
	Profit before income taxes	0.58	0.83	1.41	(0.20)	1.23	1.02	2.44
	Cost of sales	0.14	0.20	0.35	(0.05)	0.30	0.25	0.61
Gross profit	0.43	0.62	1.06	(0.15)	0.92	0.76	1.82	
Total depreciation	1.33	1.36	2.70	1.39	1.39	2.78	5.49	
Lease depreciation	0.10	0.08	0.18	0.08	0.08	0.17	0.36	

① Karaoke sales derives mostly food & beverage sales.

② Extraordinary income & loss ¥(1.27)bn : Royalty ¥(1.27)bn.

Royalty is included in extraordinary income in this material, in ordinary profit in other materials.

Fiscal Year 2021.3 Actual ①



[Consolidated] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
P/L	Bowling	1.29	3.95	5.25	3.62	4.49	8.11	13.37
	Amusement	3.11	9.85	12.96	9.68	11.59	21.28	34.25
	Karaoke (including the USA stores other sales)	0.37	1.29	1.67	1.28	1.35	2.63	4.31
	Spo-cha	0.48	1.80	2.28	1.65	2.65	4.30	6.59
	Others	0.35	0.72	1.08	0.65	0.70	1.36	2.44
	Total sales	5.63	17.63	23.26	16.90	20.80	37.70	60.96
	Cost of sales	15.99	20.04	36.03	20.03	21.13	41.17	77.21
	Gross profit	(10.36)	(2.40)	(12.77)	(3.13)	(0.33)	(3.46)	(16.24)
	S.G.A. expenses	0.68	0.85	1.53	0.69	0.80	1.50	3.04
	Operating profit	(11.05)	(3.26)	(14.31)	(3.83)	(1.14)	(4.97)	(19.28)
	Non-operating income & expenses	(0.00)	0.14	0.13	(0.49)	(0.16)	(0.66)	(0.52)
	Ordinary profit	(11.05)	(3.12)	(14.17)	(4.32)	(1.31)	(5.63)	(19.81)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss ※	(0.01)	(0.18)	(0.19)	(1.70)	(0.10)	(1.81)	(2.01)
	Profit before income taxes	(11.06)	(3.30)	(14.37)	(6.03)	(1.42)	(7.45)	(21.82)
Income taxes	(2.50)	(0.66)	(3.17)	(0.74)	0.06	(0.67)	(3.85)	
Profit	(8.55)	(2.63)	(11.19)	(5.28)	(1.49)	(6.77)	(17.97)	
Total depreciation	3.62	3.69	7.32	3.74	4.46	8.20	15.52	
Lease depreciation	1.97	2.03	4.00	2.03	2.04	4.08	8.08	

※ Breakdown of extraordinary income & loss ¥(2.01)bn : Impairment loss ¥(1.89)bn, Loss on retirement of non-current assets, etc. ¥(0.12)bn.

Fiscal Year 2021.3 Actual ②



[Japan] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	1.27	3.77	5.04	3.38	4.14	7.53	12.58
	Amusement	2.76	8.57	11.33	8.14	8.70	16.85	28.18
	Karaoke	0.36	1.14	1.50	1.06	0.98	2.05	3.55
	Spo-cha	0.48	1.80	2.28	1.65	2.62	4.27	6.56
	Others	0.35	0.72	1.08	0.65	0.70	1.36	2.44
	Total sales	5.23	16.01	21.25	14.90	17.17	32.07	53.33
	Cost of sales	13.07	16.41	29.49	16.28	16.80	33.08	62.58
	Gross profit	(7.84)	(0.40)	(8.24)	(1.37)	0.36	(1.00)	(9.25)
	S.G.A. expenses	0.45	0.56	1.02	0.52	0.56	1.08	2.11
	Operating profit	(8.29)	(0.96)	(9.26)	(1.90)	(0.19)	(2.09)	(11.36)
	Non-operating income & expenses	0.10	0.21	0.32	(0.41)	(0.03)	(0.44)	(0.12)
	Ordinary profit	(8.19)	(0.74)	(8.94)	(2.31)	(0.23)	(2.54)	(11.48)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss ※	(0.01)	(0.00)	(0.01)	(0.00)	(0.05)	(0.05)	(0.07)
Profit before income taxes	(8.20)	(0.75)	(8.95)	(2.31)	(0.28)	(2.60)	(11.56)	
Income taxes	(1.83)	0.01	(1.81)	0.17	(0.02)	0.15	(1.66)	
Profit	(6.37)	(0.76)	(7.14)	(2.49)	(0.26)	(2.75)	(9.89)	
Total depreciation	2.40	2.48	4.89	2.50	3.21	5.71	10.60	
Lease depreciation	1.78	1.86	3.65	1.87	1.87	3.75	7.41	

※ Breakdown of extraordinary income & loss ¥(0.07)bn : Impairment loss ¥(0.01)bn, Loss on retirement of non-current assets, etc. ¥(0.06)bn.

Fiscal Year 2021.3 Actual ③



[The USA] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual
 (Forex : 1 USD = 106.10 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
 ※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	0.02	0.17	0.20	0.22	0.34	0.57	0.78
	Amusement	0.34	1.28	1.63	1.54	2.87	4.41	6.04
	Karaoke, etc. ①	0.01	0.15	0.17	0.22	0.38	0.60	0.77
	Total sales	0.39	1.61	2.00	1.99	3.59	5.59	7.60
	Cost of sales	2.93	3.53	6.47	3.51	4.34	7.85	14.32
	Gross profit	(2.54)	(1.91)	(4.46)	(1.52)	(0.74)	(2.26)	(6.72)
	S.G.A. expenses	0.16	0.22	0.38	0.24	0.21	0.45	0.84
	Operating profit	(2.70)	(2.14)	(4.84)	(1.76)	(0.95)	(2.72)	(7.57)
	Non-operating income & expenses	(0.04)	(0.10)	(0.14)	(0.03)	0.06	0.03	(0.11)
	Ordinary profit	(2.74)	(2.24)	(4.99)	(1.80)	(0.88)	(2.68)	(7.68)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss ②	—	(0.17)	(0.17)	(1.71)	(0.08)	(1.80)	(1.98)
	Profit before income taxes	(2.74)	(2.42)	(5.17)	(3.51)	(0.96)	(4.48)	(9.66)
	Income taxes	(0.72)	(0.63)	(1.35)	(0.92)	0.09	(0.82)	(2.18)
Profit	(2.02)	(1.79)	(3.81)	(2.59)	(1.06)	(3.65)	(7.47)	
Total depreciation		1.18	1.18	2.37	1.20	1.18	2.39	4.76
Lease depreciation		0.15	0.14	0.29	0.13	0.11	0.24	0.54

① Karaoke sales derives mostly food & beverage sales and includes Spo-cha sales from 4th Q.

② Breakdown of extraordinary income & loss ¥(1.98)bn: Impairment loss ¥(1.88)bn, Loss on retirement of non-current assets, etc. ¥(0.09)bn.

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Tel:+81-6-6647-6600 / Mon – Fri 10:00 – 19:00 (Japanese only)