

# Analysis of present states and future prospects



**ASE MALL Shanghai Baoshan**  
**(Shanghai city, China)**  
**December 18, 2021 Open !**

## **ROUND ONE Corporation**

**C.E.O. and President Masahiko Sugino**

**Tokyo Stock Exchange First Section**

**Code Number : 4680**

**February 10, 2022**

# Analysis of consolidated operating results Apr. 2021~Dec. 2021 Actual [with Usual]



Comparison with Apr.2019~Dec.2019 before COVID-19

(Unit ¥bn) ※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2020.3 Actual (2019.4~2019.12)	FY 2022.3 Actual (2021.4~2021.12)	Dif.(%)
Stores	Total at the end of the term ①	Store	142	149	+4.9
	No. of months total stores in operation	Month	1,233	② —	—
P/L	Bowling		17.44	12.00	(31.2)
	Amusement		39.36	41.16	+4.6
	Karaoke (including other sales of the USA)		8.50	4.90	(42.4)
	Spo-cha		9.42	6.60	(30.0)
	Cre-cha		—	0.23	—
	Others		2.31	1.66	(27.9)
	Total sales		77.04	66.57	(13.6)
	Cost of sales		68.75	68.56	(0.3)
	Gross profit		8.28	(1.98)	—
	S.G.A. expenses		2.54	2.73	+7.5
	Operating profit		5.74	(4.71)	—
	Non-operating income & expenses		(0.18)	4.90	—
	Ordinary profit ③		5.55	0.18	(96.6)
	Ordinary profit margin		7.2%	0.3%	—
	Extraordinary income & loss ④		(0.32)	0.69	—
Profit before income taxes		5.23	0.88	(83.1)	
Income taxes		1.70	⑤ (0.21)	—	
Profit		3.53	1.09	(68.9)	

① [No. of stores]

Japan : 99 stores (1 store opened, 5 stores closed)  
The USA : 46 stores (9 stores opened, 2 stores closed)  
Russia : 1 store (1 store opened) / China : 3 stores (3 stores opened)

② [No. of months in operation during the term]

Due to the effect of the temporary closure, the description is not indicated.

③ [Ordinary profit]

FY 2020.3 3rd Q Actual Ordinary profit ¥5.55bn

◆Japan Ordinary profit & loss ¥(6.68)bn

[Breakdown] Decrease in Sales ¥(18.50)bn

COVID-19 Subsidy income +¥5.71bn

Decrease in Personnel exp. +¥1.61bn

Decrease in Advertising exp. +¥1.16bn

Decrease in Purchases +¥0.97bn

Decrease in Utility exp. +¥0.68bn

Decrease in Communication exp. +¥0.65bn

Decrease in Rent exp. +¥0.47bn

Decrease in Supplies exp. +¥0.45bn

Decrease in Other exp. +¥0.12bn

◆The USA Ordinary Profit & loss +¥2.22bn

[Breakdown] Increase in Profit of new stores (Less than 25 months since opened) +¥1.19bn

Decrease in Initial investment cost +¥0.84bn

Increase in Profit of Existing stores +¥0.19bn

◆China, Russia and Other ¥(0.91)bn

FY 2022.3 3rd Q Actual Ordinary profit ¥0.18bn

④ [Extraordinary income & loss breakdown]

FY 2020.3 3rd Q Actual Extraordinary loss ¥(0.32)bn

• Loss on retirement of non-current assets, etc. ¥(0.32)bn

FY 2022.3 3rd Q Actual Extraordinary income +¥0.69bn

• Penalty of changing lease agreement +¥0.90bn

• Loss on retirement of non-current assets, etc. ¥(0.07)bn

• Impairment loss due to cancellation of store opening ¥(0.14)bn  
(Funds will be collected at later date based on contract)

⑤ [Income taxes]

Due to recording of deferred tax assets associated with authorization of business plan under Industrial Competitiveness Enhancement Act

# Analysis of consolidated operating results Apr. 2021~Dec. 2021 Actual [with Revised Plan]



(Unit ¥bn) \*Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Revised Plan (2021.4~2021.12)	FY 2022.3 Actual (2021.4~2021.12)	Dif.(%)
Stores	Total at the end of the term ①	Store	150	149	(0.7)

- ① [No. of stores]  
No. of stores at the end of this period : (1) store  
· China : 1 store canceled to open

② [Ordinary profit]

FY 2022.3 3rd Q Revised Plan	Ordinary profit	¥0.11bn
[Breakdown] ◆ Japan Ordinary profit & loss		¥(0.49)bn
Decrease in COVID-19 Subsidy income ※		¥(1.00)bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.34)bn
Increase in Sales		+¥0.16bn
Decrease in Personnel exp.		+¥0.16bn
Decrease in Advertising exp.		+¥0.10bn
Decrease in Other exp.		+¥0.43bn
[Breakdown] ◆ The USA Ordinary profit & loss		+¥0.42bn
Increase in Sales		+¥0.48bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.20)bn
Decrease in Other exp.		+¥0.14bn
◆ China, Russia and Other		+¥0.14bn
<b>FY 2022.3 3rd Q Actual</b>	<b>Ordinary profit</b>	<b>¥0.18bn</b>

※ Difference of COVID-19 subsidy income from Revised Plan is amount which has not been received, and will be deposited at later date.

③ [Extraordinary income & loss breakdown]

FY 2022.3 3rd Q Actual	Extraordinary income	+¥0.69bn
Penalty of changing lease agreement		+¥0.90bn
Loss on retirement of non-current assets, etc.		¥(0.07)bn
Impairment loss due to cancellation of store opening (Funds will be collected at later date based on contract)		¥(0.14)bn

④ [Income taxes]

Due to recording of deferred tax assets associated with authorization of business plan under Industrial Competitiveness Enhancement Act

P/L	Bowling	12.11	12.00	(0.9)
	Amusement	40.45	41.16	+1.8
	Karaoke (including other sales of the USA)	4.80	4.90	+2.1
	Spo-cha	6.62	6.60	(0.4)
	Cre-cha	0.30	0.23	(21.7)
	Others	1.67	1.66	(0.4)
	Total sales	65.97	66.57	+0.9
	Cost of sales	68.92	68.56	(0.5)
	Gross profit	(2.94)	(1.98)	—
	S.G.A. expenses	2.79	2.73	(2.2)
	Operating profit	(5.74)	(4.71)	—
	Non-operating income & expenses	5.85	4.90	(16.3)
	Ordinary profit ②	0.11	0.18	+63.5
	Ordinary profit margin	0.2%	0.3%	—
	Extraordinary income & loss	0.87	③ 0.69	(20.2)
Profit before income taxes	0.99	0.88	(10.6)	
Income taxes	0.54	④ (0.21)	—	
Profit	0.44	1.09	+147.9	

# Operating situations



## Operating situations

### ◆ Operating situations (As of 10 AM February 10, 2022 in Japan)

**[Japan] All 99 stores are in operation**

**85 stores : Limited operating hours of Karaoke and restricted operation of Food counter**

**3 stores : Restricted operation of Food counter**

**11 stores : No restrictions**

**[The USA] All 46 stores are in operation**

**28 stores : Limited operating hours (5 stores require COVID-19 vaccination passport)**

**18 stores : No restrictions**

**[Russia] 1 store is in operation / [China] All 3 stores are in operation**

## Countermeasures to prevent the infection of COVID-19 in stores

- **The employees : Requirement for body temperature inspection before work / hands washing and alcohol sterilization regular basis / wearing a face mask during work**
- **Alcohol sterilization for game machines and playground equipment**
- **Installation of alcohol sanitizer in each place of the store**
- **Operation with sufficient ventilation and secure distance between customers**
- **The customers : Requirement for a face mask (in Japan)**
- **Rental sterilized microphone for each person at Karaoke area (in Japan)** etc.

# FY 2022.3 Revised consolidated plan (Store openings and closings, P/L)



Revised Plan is the figures disclosed on Nov. 5, 2021.

※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Revised Plan					FY 2022.3 Second Revised Plan				
			Consolidated	Japan	The USA	Russia	China	Consolidated	Japan	The USA	Russia	China
Stores	Opening	Store	8	1	2	—	5	6	1	2	—	3
	Closing	Store	2	2	—	—	—	2	2	—	—	—
	Total (at the end of term)	Store	151	99	46	1	5	149	99	46	1	3
P/L	Total sales	¥bn	99.08	67.00	31.33	0.74	95.87	63.65	31.53	0.69		
	Operating profit	¥bn	0.65	(2.06)	3.86	(1.20)	(1.91)	(4.96)	3.99	(1.03)		
	Ordinary profit	¥bn	6.32	3.96	3.71	(1.33)	5.03	2.37	3.86	(1.19)		
	Ordinary profit margin	%	6.4	5.9	11.9	—	5.2	3.7	12.2	—		
	Extraordinary income & loss	¥bn	0.67	1.95	(1.27)	(0.00)	① 0.49	0.66	(0.01)	(0.14)		
	Profit before income taxes	¥bn	6.99	5.91	2.44	(1.34)	5.53	4.49	2.38	(1.34)		
	Income taxes	¥bn	0.55	(0.08)	0.61	0.02	0.71	0.02	0.67	0.01		
	Profit	¥bn	6.44	5.99	1.82	(1.37)	4.81	4.47	1.70	(1.36)		

## Preconditions for formulation of Second Revised Plan (Actual results until 3rd Q are incorporated.)

【 **Japan** 】Revised : Restrictions are relaxed from October, and sales will be returned to usual in December.

**Second Revised** : Restrictions are relaxed from late February, and sales will be returned to approx. 95% sales of usual in March.

【 **The USA** 】Revised : The latest performance level of sales will continue until the end of March. / Planned to open 2 stores in the 1st half.

**Second Revised** : Affected by spread of COVID-19 in January, and sales will be returned to usual from February.

【 **Russia** 】Revised : Recovery will carry over to FY 2023.3.

**Second Revised** : Not changed.

【 **China** 】Revised : Planned to open 1 store in the 1st half, 4 stores in the 2nd half.

**Second Revised** : Planned to open 2 stores in the 2nd half.

(Cancellation of Beijing Aegean Shopping Park, and change in scheduled opening month of Nanjing Jiangning Jinying.)

※Planned value has not changed since these changes will have minor effect on business performance.

(Note) ① Extraordinary income & loss (includes royalty) +¥0.49bn : Penalty of changing lease agreement +¥0.9bn, Impairment loss ¥(0.14)bn, Loss on retirement of non-current assets, etc. ¥(0.27)bn

※ Forex : **Revised** : 1 USD=111.9 JPY, 1 RUB=1.5 JPY, 1 CNY=17.2 JPY

**Second Revised** : 1 USD=113.0 JPY, 1 RUB=1.5 JPY, 1 CNY=17.2 JPY

# FY 2022.3 Formulation Basis of Second Revised Plan



Revised Plan is the figures disclosed on Nov. 5, 2021.

※ Figures below ¥10 million are truncated.

**【Consolidated】 Comparison full year ordinary profit with Revised Plan ¥(1.29)bn** [Revised ¥6.32bn ⇒ Second Revised ¥5.03bn]

## 【Japan】 Major factors of difference from Revised Plan ¥(1.59)bn

Revised Plan	¥3.96bn
Second Revised Plan	¥2.37bn
Comparison of ordinary profit with Revised Plan	¥(1.59)bn

### ◆ Sales ¥(3.35)bn

[Revised ¥67.00bn ⇒ Second Revised ¥63.65bn]  
 Difference from actual in 3rd Q : +¥0.16bn  
 4th Q sales of Second Revised Plan : ¥(3.51)bn  
 →Affected by spread of COVID-19 in January to February,  
 and sales will be returned to approx. 95% sales of usual in March

### ◆ Expenses (Cost of sales and S.G.A. expenses) ¥(0.49)bn

[Breakdown]  
 Promotion exp. (Amusement prize exp., etc.) : +¥0.59bn ※  
 Purchases : ¥(0.28)bn  
 Personnel exp. : ¥(0.27)bn  
 Communication exp. : ¥(0.11)bn  
 Advertising exp. : ¥(0.10)bn  
 Decrease in Other exp. : ¥(0.32)bn

※ Increase in expenses due to expansion of stores with "Giga Crane Game Stadium"

### ◆ COVID-19 Subsidy income +¥1.27bn

[Revised ¥6.72bn ⇒ Second Revised ¥7.99bn]  
 Incorporate COVID-19 subsidy income based on amount applied as of Jan 31, 2022

## 【The USA】 Major factors of difference from Revised Plan +¥0.15bn

Revised Plan	¥3.71bn
Second Revised Plan	¥3.86bn
Comparison of ordinary profit with Revised Plan	+¥0.15bn

### ◆ Sales +¥0.20bn

[Revised ¥31.33bn ⇒ Second Revised ¥31.53bn]  
 Difference from actual in 3rd Q : +¥0.48bn  
 4th Q sales of Second Revised Plan : ¥(0.28)bn  
 →Affected by spread of COVID-19 in January,  
 and sales will be returned to usual from February

### ◆ Expenses (Cost of sales and S.G.A. expenses) +¥0.05bn

[Breakdown]  
 Personnel exp. : +¥0.17bn  
 Promotion exp. (Amusement prize exp., etc.) : ¥(0.16)bn  
 Increase in Other exp. : +¥0.04bn

About full year ordinary profit of Russia and China

Difference between Revised and Second Revised is due to change of 3rd Q planned value into actual

# [Japan] Sales and Comparison with usual of existing stores (Actual and Plan)

## [Japan] Sales (Actual and Plan)

Revised Plan is the figures disclosed on Nov. 5, 2021.

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

	Unit									Full year Second Revised Plan
		1st Q	2nd Q	1st half	3rd Q		4th Q	2nd half		
		Actual	Actual	Actual	Revised Plan	Actual	Dif.(%)	Second Revised Plan	Second Revised Plan	
Bowling	¥bn	2.56	3.02	5.59	4.09	3.79	(7.5)	4.54	8.33	13.93
Amusement	¥bn	6.01	8.25	14.27	8.85	9.50	+7.3	10.10	19.61	33.88
Karaoke	¥bn	0.59	0.55	1.15	1.39	1.28	(8.0)	1.32	2.61	3.76
Spo-cha	¥bn	1.57	2.11	3.68	2.34	2.35	+0.6	3.38	5.73	9.42
Cre-cha	¥bn	0.07	0.08	0.16	0.14	0.07	(47.0)	0.09	0.16	0.32
Others	¥bn	0.49	0.55	1.04	0.62	0.61	(1.3)	0.64	1.26	2.31
<b>Total sales</b>	¥bn	<b>11.33</b>	<b>14.59</b>	<b>25.92</b>	<b>17.46</b>	<b>17.63</b>	<b>+1.0</b>	<b>20.10</b>	<b>37.73</b>	<b>63.65</b>
Total stores (at the end of each term)		99	98	98	99	99	—	99	99	99

## [Japan] Comparison with usual of existing stores (Actual and Plan)

Comparison with usual (Feb. 2019~Jan. 2020)

※ Percentage is rounded off to one decimal place.

	Unit									Full year Second Revised Plan
		1st Q	2nd Q	1st half	3rd Q		4th Q	2nd half		
		Actual	Actual	Actual	Revised Plan	Actual	Dif.(%)	Second Revised Plan	Second Revised Plan	
Bowling	%	(50.1)	(44.0)	(47.0)	(11.6)	(18.3)	(6.7)	(27.8)	(23.8)	(35.2)
Amusement	%	(35.6)	(22.7)	(28.7)	+2.1	+7.4	+5.3	(1.2)	+2.8	(13.5)
Karaoke	%	(65.8)	(71.2)	(68.6)	(14.7)	(21.3)	(6.6)	(34.2)	(28.4)	(48.7)
Spo-cha	%	(51.5)	(40.4)	(45.7)	(12.7)	(12.1)	+0.6	(23.3)	(19.1)	(32.3)
Others	%	(33.0)	(30.3)	(31.6)	(12.0)	(12.7)	(0.7)	(18.3)	(15.6)	(23.7)
<b>Total Sales</b>	%	<b>(44.4)</b>	<b>(35.1)</b>	<b>(39.5)</b>	<b>(5.5)</b>	<b>(5.3)</b>	<b>+0.2</b>	<b>(15.7)</b>	<b>(11.1)</b>	<b>(25.5)</b>
No. of Sat./Sun./ Holidays over usual	Day	(2)	+1	(1)	(1)	(1)	—	±0	(1)	(2)
No. of existing stores (at the end of each term)		99	98	98	98	98	—	98	98	98

# [The USA] Sales and Comparison with usual of existing stores (Actual and Plan)

## [The USA] Sales (Actual and Plan)

Revised Plan is the figures disclosed on Nov. 5, 2021.

※ Figures below ¥10 million are truncated.  
※ Percentage is rounded off to one decimal place.

	Unit									
		1st Q	2nd Q	1st half	3rd Q		4th Q	2nd half	Full year	
		Actual	Actual	Actual	Revised Plan	Actual	Dif.(%)	Second Revised Plan	Second Revised Plan	Second Revised Plan
Bowling	¥bn	0.70	0.93	1.64	0.76	0.94	+24.0	0.89	1.83	3.48
Amusement	¥bn	5.40	6.46	11.87	5.28	5.35	+1.4	6.79	12.15	24.02
Karaoke, etc. ①	¥bn	0.62	0.84	1.47	0.75	0.97	+28.9	0.89	1.87	3.34
Spo-cha	¥bn	0.13	0.19	0.33	0.15	0.16	+5.8	0.17	0.34	0.67
Total sales	¥bn	6.88	8.44	15.32	6.95	7.43	+7.0	8.76	16.20	31.53
Total stores (at the end of each term)		46	46	46	46	46	—	46	46	46

※ Forex : Revised Plan 1 USD = 111.9 JPY Second Revised Plan 1 USD = 113.0 JPY Actual 1 USD = 111.14 JPY

① Karaoke sales derives mostly food & beverage sales.

## [The USA] Comparison with usual of existing stores (Actual and Plan)

Comparison with usual (Mar. 2019~Feb. 2020)

※ Figures are calculated in USD  
※ Percentage is rounded off to one decimal place.

	Unit									
		1st Q	2nd Q	1st half	3rd Q		4th Q	2nd half	Full year	
		Actual	Actual	Actual	Revised Plan	Actual	Dif.(%)	Second Revised Plan	Second Revised Plan	Second Revised Plan
Bowling	%	(17.8)	+13.6	(2.2)	(6.9)	+13.1	+20.0	(8.8)	+1.3	(0.4)
Amusement	%	+4.1	+27.8	+16.1	+14.5	+11.2	(3.3)	+8.0	+9.4	+12.5
Karaoke, etc.	%	(56.5)	(35.0)	(45.8)	(50.0)	(36.8)	+13.2	(48.6)	(43.0)	(44.2)
Total sales	%	(8.7)	+17.0	+4.2	(0.5)	+2.8	+3.3	(3.5)	(0.7)	+1.5
No. of compared stores (at the end of each term)		30	32	32	35	35	—	27	27	27



# FY 2022.3 Consolidated Cash flow (Second Revised)



Equipment investment is not changed from the figures disclosed on Nov. 5, 2021.

※ Figures below ¥10 million are truncated.

	Unit	FY 2021.3 Actual	FY 2022.3 Second Revised Plan	
C a s h	Profit before income taxes	¥bn	(21.82)	5.53
	Payment for income taxes	¥bn	(0.68)	+0.42
	Increase/Decrease in others	¥bn	(0.54)	(1.02)
	Dividends paid	¥bn	(1.83)	① (1.84)
	Depreciation	¥bn	+15.52	+16.45
	Payment for lease obligations	¥bn	(9.68)	(9.20)
	Simplified cash flow	¥bn	(19.05)	+10.33
	Equipment investment (excluding finance lease) ②	¥bn	(5.55)	(8.90)
	Simplified free cash flow	¥bn	(24.60)	+1.42
	Cash reserve ③	¥bn	44.85	47.02
	Interest-bearing debt (excluding lease obligations) ④	¥bn	67.23	59.57
	Net interest-bearing liabilities	¥bn	22.38	12.55

(Note)

① All dividends are funded from retained earnings in non-consolidated financial statements (Balance as of the end of March, 2021 : ¥5.00bn)

② Breakdown of equipment investment Actual in FY 2021.3 ¥(5.55)bn  
 ◆ New stores : ¥(2.52)bn  
 (International : ¥(2.52)bn)  
 ◆ Existing stores : ¥(3.02)bn  
 (Japan : ¥(0.72)bn, International : ¥(2.29)bn)

Breakdown of equipment investment Second Revised Plan in FY 2022.3 ¥(8.90)bn  
 ◆ New stores : ¥(5.71)bn  
 (Japan : ¥(0.80)bn, International : ¥(4.91)bn)  
 ◆ Existing stores : ¥(3.16)bn  
 (Japan : ¥(1.20)bn, International : ¥(1.99)bn)

③ Breakdown of cash reserves in substance as of the end of March 2021 approx. ¥ 69.5bn

Guarantee deposits approx. ¥8.7bn  
 Cash approx. ¥44.8bn  
 Commitment line agreement ¥16.0bn

The term of the commitment line agreements for ¥16.0bn disclosed on May 1, 2020 is extended to the end of April, 2022.

④ In FY 2021.3, approx. ¥48.3bn was raised through long-term borrowings.

# Trend in assets (Consolidated)

※ Figures below ¥100 million are truncated.  
 ※ Percentage is rounded off to one decimal place.

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Second Revised Plan
Total assets	¥127.1bn	¥111.5bn	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥159.7bn
Net assets	¥57.5bn	¥51.6bn	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥52.2bn
Equity ratio	45.3%	46.3%	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	32.7%
Cash reserve	¥25.1bn	¥27.7bn	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥47.0bn
Interest-bearing debt	¥36.8bn	¥27.0bn	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥59.5bn
Net interest-bearing debt ①	¥11.6bn	¥(0.6)bn	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥12.5bn
Lease obligations	¥19.6bn	¥16.3bn	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥16.9bn	¥19.5bn
Net interests-bearing debt ② including lease obligations	¥31.2bn	¥15.6bn	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥39.3bn	¥32.0bn
New lease contract amount	¥8.1bn	¥7.1bn	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥11.8bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations"

※ The lease above indicates finance lease for amusement machines and karaoke machines.

※ Approx. ¥5.0bn of treasury stock (6,558,200 shares) was acquired from April 2 to May 19, 2020(trade date), and disposed through overseas offering for approx. ¥8.0bn in July 2021.

# Trend in P/L status

## [Consolidated] Trend in P/L

(Unit ¥bn) ※ Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Second Revised Plan
Total stores (at the end of term)	113	114	118	122	122	129	137	144	145	149
Total sales	85.9	84.2	83.9	83.5	87.7	95.9	101.3	104.7	60.9	95.8
Ordinary profit	8.2	7.8	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.0
Ordinary profit margin	9.6%	9.3%	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.2%
Profit	0.6	(19.7)	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	4.8
ROI (Return on investment) ①	4.0%	5.1%	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	3.9%
ROE (Return on equity) ②	0.8%	—	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	10.4%
ROA (Return on assets) ③	0.3%	—	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	3.1%

① ROI calculation: Ordinary profit ÷ [(Net assets at the beginning of term + Net assets at the end of term) ÷ 2] + {(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2}

② ROE calculation: Profit ÷ {(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2}

③ ROA calculation: Profit ÷ {(Total assets at the beginning of term + Total assets at the end of term) ÷ 2}

## [Japan] Trend in P/L

FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Second Revised Plan
Total stores (at the end of term)	111	111	113	113	107	108	105	103	100	99
Total sales	85.1	82.9	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.6
Ordinary profit	8.2	7.8	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.3
Ordinary profit margin	9.7%	9.4%	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	3.7%
Profit	0.6	(19.6)	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	4.4

## [The USA] Trend in P/L

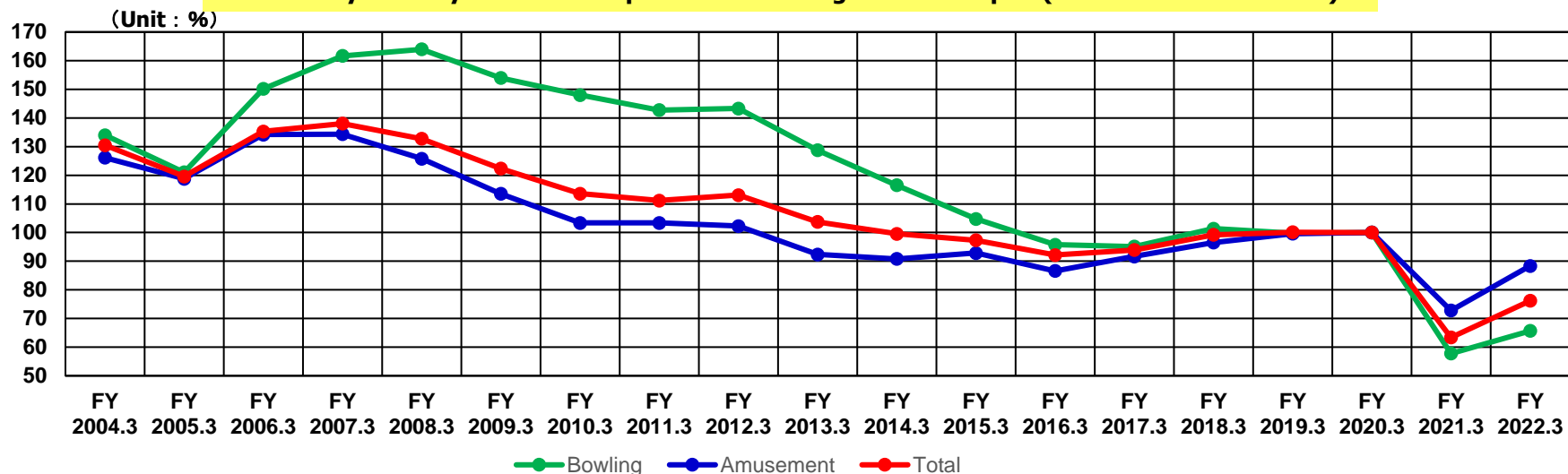
FY	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Second Revised Plan
Total stores (at the end of term)	2	3	5	9	15	21	32	41	44	46
Total sales	0.7	1.2	1.9	5.1	7.2	11.5	16.3	20.5	7.6	31.5
Ordinary profit	(0.0)	0.0	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	3.8
Ordinary profit margin	—	1.0%	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	12.2%
Profit	(0.0)	(0.0)	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	1.7

# [Japan] Trend in year-on-year sales comparison of existing stores

(Unit : %)

FY	2004.3	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3 Second Revised Plan
Bowling	+3.1	(10.7)	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+13.7
Amusement	+12.0	(6.2)	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.4
Karaoke	—	—	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+9.5
Spo-cha	—	—	—	—	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.2
Others	+13.7	(14.3)	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	(2.6)
Total sales	+8.3	(9.1)	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2
No. of existing stores	39	40	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98

Trend in year-on-year sales comparison of existing stores in Japan (FY 2020.3 is set as 100)



※ Karaoke sales until FY 2005.3 are included to "Others".

# Measures taken for existing stores ①

## Measures taken in Japan

### ◆ Jujutsu Kaisen×ROUND1 Collaboration ◆

- Different collaboration campaign with megahit animation “Jujutsu Kaisen” are held every month.
- Scheduled to offer new designed mini figure straps to customer who plays all-you-can-play Bowling, spends 2,500yen or more in Amusement (Medal) area, does Karaoke, Spo-cha, Billiards, or Darts for Free Time, or uses MEGA pack option from February 16.

### ◆ “Bowling for Health” lessons ◆

- 160 bowlers in each store × 99 stores = approx. 16 thousand bowlers participate.

### ◆ Campaign for kids, elementary/junior high school students ◆

- “Complimentary Campaign for elementary/junior high school students” ... Campaign is being held for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- “KIDS Remote Practice” ... Complimentary bowling remote lesson applies to elementary/junior high school students, and approx. 5,000 bowlers participated in 4 times held this winter. The lesson planned to be held during school vacations.
- “Kids Birthday Party” ... All-you-can-play Bowling, Karaoke, and Spo-cha plans applies to kids as birthday party plan with party meal and birthday benefits.

### ◆ Bowling・Karaoke ONLINE Koshien for student ◆

- Student Koshien has been holding to determine the best student at Bowling and Karaoke in Japan respectively. The final is held through “ROUND1 LIVE” nationally with highly ranked teams of 2 or 3 individuals who have challenged in preliminary term. Approx. 1.6 million people have participated across the country.

### ◆ Online events with “ROUND1 LIVE” ◆

- “Special Challenge”, “ROUND1 Challenge” and “Remote Challenge” ... Online bowling competitions with famous professional bowlers are held.
- “Remote Practice”... Bowling lessons with themes by professional bowlers are livestreamed on weekdays.
- “Fan Event”... Online Karaoke・Bowling events by Japanese idol and influencers are held.



## Measures taken for existing stores ②



### Measures taken in Japan

#### ◆ Opened "Giga Crane Game Stadium" the dedicated area for crane game ◆

- "Giga Crane Game Stadium" has opened with approx. 300 to 600 crane game machines by renovating part of the amusement area at approx. 50 to 60 stores. 19 stores have been renewed to "Giga Crane Game Stadium" include iias Kasugai opened in October 2021.



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#### ◆ Installment of new amusement machines ◆

- Medal game "DRAGON QUEST OF THE STARS KINGSPLASH" (SQUARE ENIX / TAITO)  
Operation is scheduled sequentially in middle of February.
- Medal game "Pokémon COROGARENA" (SEGA)  
Operation is scheduled in March.
- Round One original dancing game for arcade "DANCE aROUND" (KONAMI)  
Operation is scheduled sequentially in early March.

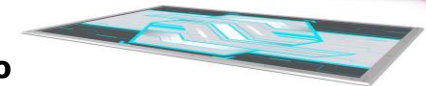
### Measures taken in the USA

#### ◆ Installment of new amusement machines ◆

- Scheduled to operate various new amusement machines such as music games, redemption games and others.

#### ◆ Add settlement function to official mobile App for the USA stores◆

- Amusement game credit balance confirmation and settlement function have been added to official mobile App for the USA stores, and will be available sequentially at all stores.



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#### ◆ Implementation of price revision ◆

- Planned to raise all amusement price for 1 play except photo sticker booths and some others in early February.

# New stores scheduled



## New stores planned after April 2021

※ Store names are tentative.

※ Stores with "●" in the "SP" column above will be opened in the Spo-cha type.

Nation	Store name / region	Operating floor area	SP	Opening date
Japan	iiias Kasugai / Kasugai, Aichi	9,142㎡	●	Opened in October 2021
The USA	Vancouver / Vancouver, Washington	4,493㎡		Opened in April 2021
	Quail Springs / Oklahoma City, Oklahoma	4,020㎡		Opened in June 2021
	South Hill / Puyallup, Washington	4,834㎡		Scheduled to open in 1st Q of FY 2023.3
	Pembroke / Pembroke Pines, Florida	9,442㎡	●	Scheduled to open in 1st Q of FY 2023.3
	Roseville / Roseville, California	4,164㎡		Scheduled to open in 1st Q of FY 2023.3
	North Star / San Antonio, Texas	5,193㎡		Scheduled to open in 4th Q of FY 2023.3
China	AEON MALL Guangzhou Xintang / Guangzhou city, Guangdong Province	7,819㎡	●	Opened in May 2021
	YIFANGTIANDI Shenzhen Longhua / Shenzhen city, Guangdong Province	6,467㎡	●	Opened in October 2021
	ASE MALL Shanghai Baoshan / Shanghai city	6,957㎡	●	Opened in December 2021
	Nanjing Jiangning Jinying/ Nanjing city, Jiangning Province	6,176㎡	●	Scheduled to open in 1st Q of FY 2023.3

※ "Beijing Aegean Shopping Park" (China) scheduled to open in 2nd half of FY 2022.3 was cancelled.

# Current status for existing stores and future prospect for new opening in abroad



## 【 Principles of new store opening 】

**【The USA】** Due to economic recovery with COVID-19 vaccination, opening new store is considered positively and opening more than 4 stores in FY 2024.3 is a present goal since it requires approx. 2 years to open new store.

**【China】** Immediate goal is opening approx. 10 stores and lease agreement for 1 store of them has been concluded. Further plan will be considered with the situation.

**【Russia】** Principles of new store opening will be considered with the impact of COVID-19.

## 【The USA Profit status before COVID-19】

No change since the disclosure data on February 7, 2020

Classification by profitability		High profitability store	Average profitability store	Low profitability store
Annual profit	Total sales	\$7.20mn(¥0.79bn)	\$5.60mn(¥0.61bn)	\$3.40mn(¥0.37bn)
	Operating profit (1st year)	\$0.70mn(¥0.07bn)	\$0.00mn(¥0.00bn)	\$(1.30)mn(¥(0.14)bn)
	Operating profit (2nd~7th year)	\$1.60mn(¥0.17bn)	\$0.90mn(¥0.09bn)	\$(0.40)mn(¥(0.04)bn)
	Operating profit (8th year~)	\$1.80mn(¥0.19bn)	\$1.00mn(¥0.11bn)	\$(0.20)mn(¥(0.02)bn)
	Operating profit rate (2nd ~ 7th year)	22.2%	16.1%	—

※ Initial year's operating profit includes opening expenses and rent allocated for construction period. Head office expenses is excluded.

※ Average profitability store figures are average of all stores.



# Present status of existing stores in the USA



**[46 stores as of the end of January 2022 ]**

The color classifications of "High Profitability (yellow)", "Average Profitability (green)" and "Low Profitability (pink)" in the table have not been changed since the disclosure data of Feb 7, 2020. It will be updated once the operation situation gets stabilized in the USA.

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m <sup>2</sup>	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m <sup>2</sup>	
August 2013	Lakewood / Lakewood, California	3,976m <sup>2</sup>	
December 2014	Arlington Parks / Arlington, Texas	5,933m <sup>2</sup>	
May 2015	Main Place / Santa Ana, California	3,716m <sup>2</sup>	
July 2015	Southcenter / Tukwila, Washington	3,973m <sup>2</sup>	
September 2015	Eastridge / San Jose, California	4,759m <sup>2</sup>	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m <sup>2</sup>	
August 2016	Sunvalley / Concord, California	4,891m <sup>2</sup>	
December 2016	Exton / Exton, Pennsylvania	5,423m <sup>2</sup>	
January 2017	Southwest / Littleton, Colorado	5,811m <sup>2</sup>	
March 2017	Stonecrest / Lithonia, Georgia	4,645m <sup>2</sup>	
March 2017	Fox Valley / Aurora, Illinois	4,724m <sup>2</sup>	
July 2017	Broadway Mall / Hicksville, New York	5,092m <sup>2</sup>	
September 2017	Crystal Run / Middletown, New York	4,212m <sup>2</sup>	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m <sup>2</sup>	
November 2017	Northwoods / Peoria, Illinois	5,110m <sup>2</sup>	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m <sup>2</sup>	
March 2018	Great Lakes / Mentor, Ohio	4,659m <sup>2</sup>	
June 2018	Maine / South Portland, Maine	4,025m <sup>2</sup>	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m <sup>2</sup>	
August 2018	South Town Center / Sandy, Utah	4,645m <sup>2</sup>	
September 2018	Millcreek / Erie, Pennsylvania	4,649m <sup>2</sup>	

Opening date	Store name / region	Operating floor area	SP
November 2018	Jefferson / Louisville, Kentucky	4,645m <sup>2</sup>	
December 2018	Gateway / Lincoln, Nebraska	4,462m <sup>2</sup>	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m <sup>2</sup>	
February 2019	Southridge / Greendale, Wisconsin	4,191m <sup>2</sup>	
March 2019	Northridge / Salinas, California	4,789m <sup>2</sup>	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m <sup>2</sup>	
March 2019	Promenade Temecula / Temecula, California	4,520m <sup>2</sup>	
July 2019	Southland / Hayward, California	4,540m <sup>2</sup>	
August 2019	Meadowood / Reno, Nevada	3,836m <sup>2</sup>	
October 2019	Park Place / Tucson, Arizona	4,696m <sup>2</sup>	
November 2019	Meadows / Las Vegas, Nevada	3,948m <sup>2</sup>	
November 2019	The Mall at Fairfield Commons / Beaver Creek, Ohio	4,805m <sup>2</sup>	
December 2019	Towson Town Center / Towson, Maryland	4,907m <sup>2</sup>	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m <sup>2</sup>	
February 2020	Valley River Center / Eugene, Oregon	5,653m <sup>2</sup>	
March 2020	Burbank Town Center / Burbank, California	3,981m <sup>2</sup>	
July 2020	Town East Square / Wichita, Kansas	3,781m <sup>2</sup>	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m <sup>2</sup>	
October 2020	Deptford / Deptford, New Jersey	4,568m <sup>2</sup>	
February 2021	Cumberland / Atlanta, Georgia	7,767m <sup>2</sup>	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m <sup>2</sup>	●
April 2021	Vancouver / Vancouver, Washington	4,493m <sup>2</sup>	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m <sup>2</sup>	

# Statistical snapshot of stores

## Trend in number of stores

Japan	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 Second Revised Plan
Opening	116	3	—	2	1	2	1	1	—	—	1
Closing	7	1	—	—	1	8	—	4	2	3	2
Total	109	111	111	113	113	107	108	105	103	100	99

The USA	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 Second Revised Plan
Opening	1	1	1	2	4	6	6	11	9	5	2
Closing	—	—	—	—	—	—	—	—	—	2	—
Total	1	2	3	5	9	15	21	32	41	44	46

China·Russia	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 Second Revised Plan
Opening	—	—	—	—	—	—	—	—	—	1	3
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	—	—	1	4

Consolidated	~FY 2012.3	FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3 Second Revised Plan
Total	110	113	114	118	122	122	129	137	144	145	149

## Breakdown of 99 stores in Japan (at the end of Jan. 2022)

Store type				Total
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	37	1	52	99

Ownership		Total
Leased stores	Own stores	
77	22	99

## Location of 149 international stores (at the end of Jan. 2022)

Area	Japan								The USA	Russia	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal				
No. of stores	11	4	30	13	23	7	11	99	46	1	3	149
Share	7.4%	2.7%	20.1%	8.7%	15.4%	4.7%	7.4%	66.4%	30.9%	0.7%	2.0%	100%

※Own stores include 8 stores with owning right for land & building, and 14 stores with owning right for building with tenants.

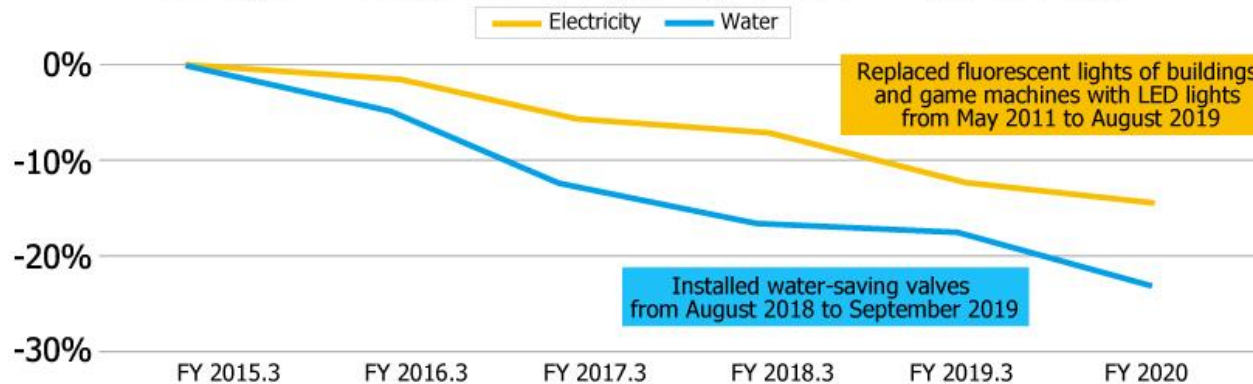
# Initiatives in Environmental Conservation

Round One has been making efforts to achieve each SDGs focusing on countermeasures for energy and water resource issues, and strives to provide safe and comfortable services considering the environment.

## Changes of Utility Usage

Trend in water and electricity usage (based on amount used in FY 2015.3)

Actual usage for FY 2020.3 (per total floor area, per day) Electricity:0.72kwh/m<sup>2</sup>, Water:1.63l/m<sup>2</sup>



※ FY 2021.3 is excluded from the comparison due to temporarily closed and limited opening hours due to the COVID-19.

## Major Initiatives

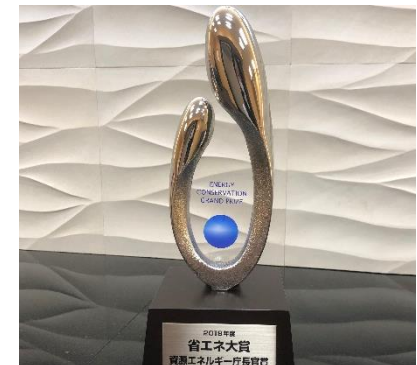
- ◆ Replaced fluorescent lights of bowling equipment with LED lights
- ◆ Installed electric demand monitoring system
- ◆ Using anti-heat coatings
- ◆ Cleaned air conditioner outdoor units
- ◆ Set up water saving devices to the ladies' room

## Agency for Natural Resources and Energy Commissioner's Award

Round One and Daikin Industries., Ltd. shared "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.

For other SDGs initiatives, please refer to the website below.

<https://www.round1.co.jp/company/company/sdgs.html>



Won an Agency for Natural Resources and Energy Commissioner's Award at the 2019 Energy Conservation Grand Prize awards

# Fiscal Year 2022.3 Second Revised Plan ①



(Unit ¥bn)

## [Consolidated] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Second Revised Plan

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
		Actual	Actual	Actual	Actual	Second Revised	Second Revised	Second Revised
P/L	Bowling	3.27	3.97	7.24	4.75	5.46	10.22	17.46
	Amusement	11.44	14.76	26.20	14.96	17.11	32.08	58.28
	Karaoke (including other sales of the USA)	1.22	1.40	2.63	2.26	2.25	4.52	7.15
	Spo-cha	1.72	2.32	4.04	2.55	3.73	6.29	10.33
	Cre-cha	0.07	0.08	0.16	0.07	0.09	0.16	0.32
	Others	0.49	0.55	1.04	0.62	0.64	1.27	2.31
	Total sales	18.24	23.10	41.34	25.23	29.30	54.53	95.87
	Cost of sales	20.96	23.29	44.26	24.29	25.45	49.75	94.01
	Gross profit	(2.72)	(0.19)	(2.91)	0.93	3.85	4.78	1.86
	S.G.A. expenses	0.84	0.90	1.75	0.97	1.04	2.02	3.77
	Operating profit	(3.57)	(1.10)	(4.67)	(0.04)	2.80	2.76	(1.91)
	Non-operating income & expenses	(0.00)	2.13	2.12	2.77	2.04	4.82	6.94
	Ordinary profit	(3.57)	1.03	(2.54)	2.73	4.84	7.57	5.03
	Ordinary profit margin	—	4.5%	—	10.8%	16.5%	13.9%	5.2%
	Extraordinary income & loss	(0.02)	0.90	0.87	(0.17)	(0.20)	(0.38)	※ 0.49
	Profit before income taxes	(3.60)	1.93	(1.66)	2.55	4.64	7.19	5.53
	Income taxes	0.32	0.12	0.45	(0.66)	0.92	0.26	0.71
Profit	(3.92)	1.80	(2.11)	3.21	3.71	6.92	4.81	
Total depreciation	3.89	4.04	7.93	4.05	4.47	8.52	16.45	
Lease depreciation	2.06	2.13	4.20	2.03	2.39	4.42	8.62	

※ Breakdown of extraordinary income & loss +¥0.49bn: Penalty of changing lease agreement +¥0.9bn, Impairment loss ¥(0.14)bn, Loss on retirement of non-current assets, etc. ¥(0.27)bn

# Fiscal Year 2022.3 Second Revised Plan ②



(Unit ¥bn)

## [Japan] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Second Revised Plan

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Actual	4th Q Second Revised	2nd half Second Revised	Full year Second Revised
P/L	Bowling	2.56	3.02	5.59	3.79	4.54	8.33	13.93
	Amusement	6.01	8.25	14.27	9.50	10.10	19.61	33.88
	Karaoke	0.59	0.55	1.15	1.28	1.32	2.61	3.76
	Spo-cha	1.57	2.11	3.68	2.35	3.38	5.73	9.42
	Cre-cha	0.07	0.08	0.16	0.07	0.09	0.16	0.32
	Others	0.49	0.55	1.04	0.61	0.64	1.26	2.31
	Total sales	11.33	14.59	25.92	17.63	20.10	37.73	63.65
	Cost of sales	15.09	16.16	31.26	17.31	17.80	35.11	66.37
	Gross profit	(3.76)	(1.57)	(5.33)	0.31	2.30	2.61	(2.72)
	S.G.A. expenses	0.49	0.54	1.03	0.60	0.60	1.20	2.24
	Operating profit	(4.26)	(2.11)	(6.37)	(0.28)	1.70	1.41	(4.96)
	Non-operating income & expenses	0.14	2.18	2.32	2.88	2.12	5.00	7.33
	Ordinary profit	(4.11)	0.06	(4.04)	2.60	3.82	6.42	2.37
	Ordinary profit margin	—	0.5%	—	14.8%	19.0%	17.0%	3.7%
	Extraordinary income & loss	0.23	1.40	1.64	0.35	0.12	0.47	※ 2.12
Profit before income taxes	(3.87)	1.47	(2.40)	2.95	3.94	6.89	4.49	
Income taxes	0.17	(0.08)	0.09	(0.67)	0.60	(0.07)	0.02	
Profit	(4.05)	1.55	(2.49)	3.63	3.34	6.97	4.47	
Total depreciation		2.44	2.50	4.95	2.50	2.82	5.32	10.27
Lease depreciation		1.88	1.93	3.82	1.90	2.21	4.12	7.94

※ Breakdown of extraordinary income & loss +¥21.2bn : Royalty +¥1.45bn, Penalty of changing lease agreement +¥0.90bn, Loss on retirement of non-current assets, etc. ¥(0.23)bn  
Royalty is included in extraordinary income in this material, in ordinary profit in other materials.

# Fiscal Year 2022.3 Second Revised Plan ③



(Unit ¥bn)

**[The USA] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Second Revised Plan**  
**(Forex : Actual 1 USD = 111.14 JPY, Second Revised 1 USD = 113.0 JPY)**

※ Figures below ¥10 million are truncated.  
 ※ Percentage is rounded off to one decimal place.

		1st half			2nd half			Full year
		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Actual	4th Q Second Revised	2nd half Second Revised	
P/L	Bowling	0.70	0.93	1.64	0.94	0.89	1.83	3.48
	Amusement	5.40	6.46	11.87	5.35	6.79	12.15	24.02
	Karaoke ① (including other sales of the USA)	0.62	0.84	1.47	0.97	0.89	1.87	3.34
	Spo-cha	0.13	0.19	0.33	0.16	0.17	0.34	0.67
	<b>Total sales</b>	<b>6.88</b>	<b>8.44</b>	<b>15.32</b>	<b>7.43</b>	<b>8.76</b>	<b>16.20</b>	<b>31.53</b>
	Cost of sales	5.66	6.87	12.53	6.65	7.11	13.76	26.30
	<b>Gross profit</b>	<b>1.21</b>	<b>1.57</b>	<b>2.79</b>	<b>0.78</b>	<b>1.65</b>	<b>2.43</b>	<b>5.23</b>
	S.G.A. expenses	0.30	0.25	0.56	0.31	0.36	0.67	1.24
	<b>Operating profit</b>	<b>0.91</b>	<b>1.31</b>	<b>2.22</b>	<b>0.46</b>	<b>1.29</b>	<b>1.76</b>	<b>3.99</b>
	Non-operating income & expenses	(0.06)	0.01	(0.04)	(0.03)	(0.05)	(0.08)	(0.13)
	<b>Ordinary profit</b>	<b>0.84</b>	<b>1.33</b>	<b>2.18</b>	<b>0.43</b>	<b>1.23</b>	<b>1.67</b>	<b>3.86</b>
	<b>Ordinary profit margin</b>	<b>12.3%</b>	<b>15.8%</b>	<b>14.3%</b>	<b>5.9%</b>	<b>14.1%</b>	<b>10.3%</b>	<b>12.2%</b>
	Extraordinary income & loss	(0.26)	(0.50)	(0.76)	(0.38)	(0.32)	(0.70)	② (1.47)
	<b>Profit before income taxes</b>	<b>0.58</b>	<b>0.83</b>	<b>1.41</b>	<b>0.05</b>	<b>0.91</b>	<b>0.96</b>	<b>2.38</b>
	Cost of sales	0.14	0.20	0.35	0.01	0.31	0.32	0.67
<b>Gross profit</b>	<b>0.43</b>	<b>0.62</b>	<b>1.06</b>	<b>0.03</b>	<b>0.60</b>	<b>0.64</b>	<b>1.70</b>	
<b>Total depreciation</b>	<b>1.33</b>	<b>1.36</b>	<b>2.70</b>	<b>1.41</b>	<b>1.40</b>	<b>2.81</b>	<b>5.51</b>	
<b>Lease depreciation</b>	<b>0.10</b>	<b>0.08</b>	<b>0.18</b>	<b>0.06</b>	<b>0.08</b>	<b>0.16</b>	<b>0.34</b>	

① Karaoke sales derives mostly food & beverage sales.

② Extraordinary income & loss ¥(1.47)bn : Royalty ¥(1.47)bn.

Royalty is included in extraordinary income in this material, in ordinary profit in other materials.

# Fiscal Year 2021.3 Actual ①



**[Consolidated] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual**

(Unit ¥bn)

※ Figures below ¥10 million are truncated.  
※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	1.29	3.95	5.25	3.62	4.49	8.11	13.37
	Amusement	3.11	9.85	12.96	9.68	11.59	21.28	34.25
	Karaoke (including the USA stores other sales)	0.37	1.29	1.67	1.28	1.35	2.63	4.31
	Spo-cha	0.48	1.80	2.28	1.65	2.65	4.30	6.59
	Others	0.35	0.72	1.08	0.65	0.70	1.36	2.44
	Total sales	5.63	17.63	23.26	16.90	20.80	37.70	60.96
	Cost of sales	15.99	20.04	36.03	20.03	21.13	41.17	77.21
	Gross profit	(10.36)	(2.40)	(12.77)	(3.13)	(0.33)	(3.46)	(16.24)
	S.G.A. expenses	0.68	0.85	1.53	0.69	0.80	1.50	3.04
	Operating profit	(11.05)	(3.26)	(14.31)	(3.83)	(1.14)	(4.97)	(19.28)
	Non-operating income & expenses	(0.00)	0.14	0.13	(0.49)	(0.16)	(0.66)	(0.52)
	Ordinary profit	(11.05)	(3.12)	(14.17)	(4.32)	(1.31)	(5.63)	(19.81)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss	(0.01)	(0.18)	(0.19)	(1.70)	(0.10)	(1.81)	※ (2.01)
	Profit before income taxes	(11.06)	(3.30)	(14.37)	(6.03)	(1.42)	(7.45)	(21.82)
Income taxes	(2.50)	(0.66)	(3.17)	(0.74)	0.06	(0.67)	(3.85)	
Profit	(8.55)	(2.63)	(11.19)	(5.28)	(1.49)	(6.77)	(17.97)	
Total depreciation	3.62	3.69	7.32	3.74	4.46	8.20	15.52	
Lease depreciation	1.97	2.03	4.00	2.03	2.04	4.08	8.08	

※ Breakdown of extraordinary income & loss ¥(2.01)bn : Impairment loss ¥(1.89)bn, Loss on retirement of non-current assets, etc. ¥(0.12)bn.

Fiscal Year 2021.3 Actual ②

[Japan] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual

(Unit ¥bn)

※ Figures below ¥10 million are truncated.  
※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Full year
P/L	Bowling	1.27	3.77	5.04	3.38	4.14	7.53	12.58
	Amusement	2.76	8.57	11.33	8.14	8.70	16.85	28.18
	Karaoke	0.36	1.14	1.50	1.06	0.98	2.05	3.55
	Spo-cha	0.48	1.80	2.28	1.65	2.62	4.27	6.56
	Others	0.35	0.72	1.08	0.65	0.70	1.36	2.44
	Total sales	5.23	16.01	21.25	14.90	17.17	32.07	53.33
	Cost of sales	13.07	16.41	29.49	16.28	16.80	33.08	62.58
	Gross profit	(7.84)	(0.40)	(8.24)	(1.37)	0.36	(1.00)	(9.25)
	S.G.A. expenses	0.45	0.56	1.02	0.52	0.56	1.08	2.11
	Operating profit	(8.29)	(0.96)	(9.26)	(1.90)	(0.19)	(2.09)	(11.36)
	Non-operating income & expenses	0.10	0.21	0.32	(0.41)	(0.03)	(0.44)	(0.12)
	Ordinary profit	(8.19)	(0.74)	(8.94)	(2.31)	(0.23)	(2.54)	(11.48)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss	(0.01)	(0.00)	(0.01)	(0.00)	(0.05)	(0.05)	※ (0.07)
Profit before income taxes	(8.20)	(0.75)	(8.95)	(2.31)	(0.28)	(2.60)	(11.56)	
Income taxes	(1.83)	0.01	(1.81)	0.17	(0.02)	0.15	(1.66)	
Profit	(6.37)	(0.76)	(7.14)	(2.49)	(0.26)	(2.75)	(9.89)	
Total depreciation		2.40	2.48	4.89	2.50	3.21	5.71	10.60
Lease depreciation		1.78	1.86	3.65	1.87	1.87	3.75	7.41

※ Breakdown of extraordinary income & loss ¥(0.07)bn : Impairment loss ¥(0.01)bn, Loss on retirement of non-current assets, etc. ¥(0.06)bn.



# Fiscal Year 2021.3 Actual ③



**[The USA] FY 2021.3 (Apr. 2020~ Mar. 2021) Actual**  
 (Forex : 1 USD = 106.10 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.  
 ※ Percentage is rounded off to one decimal place.

								Full year
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	0.02	0.17	0.20	0.22	0.34	0.57	0.78
	Amusement	0.34	1.28	1.63	1.54	2.87	4.41	6.04
	Karaoke, etc. ①	0.01	0.15	0.17	0.22	0.38	0.60	0.77
	Total sales	0.39	1.61	2.00	1.99	3.59	5.59	7.60
	Cost of sales	2.93	3.53	6.47	3.51	4.34	7.85	14.32
	Gross profit	(2.54)	(1.91)	(4.46)	(1.52)	(0.74)	(2.26)	(6.72)
	S.G.A. expenses	0.16	0.22	0.38	0.24	0.21	0.45	0.84
	Operating profit	(2.70)	(2.14)	(4.84)	(1.76)	(0.95)	(2.72)	(7.57)
	Non-operating income & expenses	(0.04)	(0.10)	(0.14)	(0.03)	0.06	0.03	(0.11)
	Ordinary profit	(2.74)	(2.24)	(4.99)	(1.80)	(0.88)	(2.68)	(7.68)
	Ordinary profit margin	—	—	—	—	—	—	—
	Extraordinary income & loss	—	(0.17)	(0.17)	(1.71)	(0.08)	(1.80)	② (1.98)
	Profit before income taxes	(2.74)	(2.42)	(5.17)	(3.51)	(0.96)	(4.48)	(9.66)
	Income taxes	(0.72)	(0.63)	(1.35)	(0.92)	0.09	(0.82)	(2.18)
Profit	(2.02)	(1.79)	(3.81)	(2.59)	(1.06)	(3.65)	(7.47)	
Total depreciation		1.18	1.18	2.37	1.20	1.18	2.39	4.76
Lease depreciation		0.15	0.14	0.29	0.13	0.11	0.24	0.54

① Karaoke sales derives mostly food & beverage sales and includes Spo-cha sales from 4th Q.

② Breakdown of extraordinary income & loss ¥(1.98)bn: Impairment loss ¥(1.88)bn, Loss on retirement of non-current assets, etc. ¥(0.09)bn.

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