

Term 2022.3(Apr.2021~Mar.2022) Outline of Financial Results



Analysis of present states and future prospects



Fuji
(Fuji, Shizuoka)
Refurbished as Giga Crane Game Stadium
on June 30, 2021!

ROUND ONE Corporation

C.E.O. and President Masahiko Sugino

Tokyo Stock Exchange Prime
Code Number : 4680

May 11, 2022

Analysis of consolidated operating results

Apr. 2021~Mar.2022 Actual [In comparison with FY2020.3]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2020.3 Actual (2019.4~2020.3)	FY 2022.3 Actual (2021.4~2022.3)	Dif.(%)
Stores	Total at the end of the term ①	Store	144	149	+3.5

① [Number of stores]

Japan : 99 stores (1 store opened, 5 stores closed)
The USA : 46 stores (7 stores opened, 2 stores closed)
Russia : 1 store (1 store opened) / China : 3 stores (3 stores opened)

② [Ordinary profit]

		FY 2020.3 Actual	FY 2022.3 Actual	Dif.(%)
P/L	Bowling	24.46	17.76	(27.4)
	Amusement	52.66	58.51	+11.1
	Karaoke, Food	11.45	7.21	(37.0)
	Spo-cha	13.02	10.22	(21.5)
	Cre-cha	—	0.31	—
	Others	3.16	2.37	(24.9)
	Total sales	104.77	96.42	(8.0)
	Cost of sales	92.40	94.40	+2.2
	Gross profit	12.37	2.01	(83.7)
	S.G.A. expenses	3.49	3.74	+7.1
	Operating profit	8.88	(1.72)	—
	Non-operating income & expenses	(0.15)	7.08	—
	Ordinary profit ②	8.72	5.36	(38.5)
	Ordinary profit margin	8.3%	5.6%	—
Extraordinary income & loss ③	(1.55)	(1.08)	—	
Profit before income taxes	7.16	4.27	(40.4)	
Income taxes	2.37	0.33	(85.9)	
Profit	4.79	3.93	(17.9)	

FY 2020.3 Actual	Ordinary profit	¥8.72bn
◆Japan Ordinary profit & loss		¥(6.64)bn
[Breakdown] Decrease in Sales		¥(20.50)bn
COVID-19 Subsidy income		+¥7.88bn
Decrease in Personnel exp.		+¥1.85bn
Decrease in Advertising exp.		+¥1.31bn
Decrease in Purchases		+¥1.21bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(1.05)bn
Decrease in Communication exp.		+¥0.75bn
Decrease in Utility exp.		+¥0.61bn
Decrease in Rent exp.		+¥0.48bn
Decrease in Supplies exp.		+¥0.43bn
Decrease in Depreciation exp.		+¥0.42bn
Increase in Other exp.		¥(0.03)bn
◆The USA Ordinary Profit & loss ✕		+¥4.48bn
◆China, Russia and Other		¥(1.20)bn
FY 2022.3 Actual	Ordinary profit	¥5.36bn

※ The breakdown of March in 2020 is not disclosed because of the temporarily closure due to COVID-19.

③ [Extraordinary income & loss breakdown]

FY 2020.3 Actual Extraordinary income & loss ¥(1.55)bn
 ・Impairment loss ¥(1.08)bn
 ・Loss on retirement of non-current assets, etc. ¥(0.46)bn

FY 2022.3 Actual Extraordinary income & loss ¥(1.08)bn
 ・Impairment loss ¥(1.67)bn
 (The USA ¥(0.95)bn, Russia ¥(0.57)bn, China ¥(0.14)bn)
 China: Funds will be collected at later date based on the contract.
 ・Penalty of changing lease agreement +¥0.90bn
 ・Loss on store closings ¥(0.19)bn
 ・Loss on retirement of non-current assets, etc. ¥(0.12)bn

Analysis of consolidated operating results

Apr. 2021~Mar. 2022 Actual [with Second Revised Plan]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2022.3 Second Revised Plan (2021.4~2022.3)	FY 2022.3 Actual (2021.4~2022.3)	Dif.(%)
Stores	Total at the end of the term	Store	149	149	—
P/L	Bowling		17.46	17.76	+1.7
	Amusement		58.28	58.51	+0.4
	Karaoke, Food		7.15	7.21	+0.8
	Spo-cha		10.33	10.22	(1.0)
	Cre-cha		0.32	0.31	(3.5)
	Others		2.31	2.37	+3.0
	Total sales		95.87	96.42	+0.6
	Cost of sales		94.01	94.40	+0.4
	Gross profit		1.86	2.01	+8.5
	S.G.A. expenses		3.77	3.74	(0.9)
	Operating profit		(1.91)	(1.72)	—
	Non-operating income & expenses		6.94	7.08	+2.1
	Ordinary profit ①		5.03	5.36	+6.6
	Ordinary profit margin		5.2%	5.6%	—
Extraordinary income & loss		0.49	② (1.08)	—	
Profit before income taxes		5.53	4.27	(22.7)	
Income taxes		0.71	0.33	(52.8)	
Profit		4.81	3.93	(18.1)	

① [Ordinary profit]

FY 2022.3 Second Revised Plan	Ordinary profit	¥5.03bn
◆ Japan Ordinary profit & loss		¥(0.17)bn
[Breakdown]	Increase in Advertising exp. ※1	¥(0.49)bn
	Decrease in Recruitment exp.	+¥0.21bn
	Decrease in COVID-19 Subsidy income ※2	¥(0.10)bn
	Increase in Sales	+¥0.07bn
	Decrease in Lease fee	+¥0.06bn
	Increase in Utility exp.	¥(0.04)bn
	Decrease in Other exp.	+¥0.12bn
◆ The USA Ordinary profit & loss		+¥0.65bn
[Breakdown]	Increase in Sales	+¥0.38bn
	Decrease in Personnel exp.	+¥0.18bn
	Increase in Promotion exp. (Amusement prize exp., etc.)	¥(0.07)bn
	Decrease in Other exp.	+¥0.16bn
◆ China, Russia and Other		¥(0.15)bn
FY 2022.3 Actual	Ordinary profit	¥5.36bn

※1 Increase is due to broadcasting TV commercial for spring vacation.

※2 Difference of COVID-19 subsidy income from Second Revised Plan is amount which has not been received, and will be deposited at a later date.

② [Extraordinary income & loss breakdown]

FY 2022.3 3rd Q Actual	Extraordinary income & loss	¥(1.08)bn
· Impairment loss		¥(1.67)bn
	(The USA ¥(0.95)bn, Russia ¥(0.57)bn, China ¥(0.14)bn)	
	China: Funds will be collected at a later date based on the contract.	
· Penalty of changing lease agreement		+¥0.90bn
· Loss on store closings		¥(0.19)bn
· Loss on retirement of non-current assets, etc.		¥(0.12)bn

[Japan and The USA] Total sales and Comparison with usual of existing stores (Actual)



[Japan] Total sales and comparison with usual of existing stores

Comparison with usual (Feb. 2019~Jan. 2020)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

	Unit		1st half						2nd half						Term	
			1st Q		2nd Q		1st half		3rd Q		4th Q		2nd half			
			Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual
Bowling	¥bn	%	2.56	(50.1)	3.02	(44.0)	5.59	(47.0)	3.79	(18.3)	4.63	(26.3)	8.42	(22.9)	14.02	(34.8)
Amusement	¥bn	%	6.01	(35.6)	8.25	(22.7)	14.27	(28.7)	9.50	+7.4	10.17	(1.6)	19.68	+2.5	33.95	(13.6)
Karaoke	¥bn	%	0.59	(65.8)	0.55	(71.2)	1.15	(68.6)	1.28	(21.3)	1.20	(40.1)	2.48	(31.7)	3.64	(50.3)
Spo-cha	¥bn	%	1.57	(51.5)	2.11	(40.4)	3.68	(45.7)	2.35	(12.1)	3.37	(23.2)	5.72	(19.0)	9.41	(32.2)
Cre-cha	¥bn	%	0.07	—	0.08	—	0.16	—	0.07	—	0.07	—	0.15	—	0.31	—
Others	¥bn	%	0.49	(33.0)	0.55	(30.3)	1.04	(31.6)	0.61	(12.7)	0.70	(9.7)	1.32	(11.1)	2.37	(21.5)
Total sales	¥bn	%	11.33	(44.4)	14.59	(35.1)	25.92	(39.5)	17.63	(5.3)	20.17	(15.7)	37.80	(11.1)	63.72	(25.5)
No. of Sat./Sun./Holidays in comparison with Usual	Days		(2)		+1		(1)		(1)		±0		(1)		(2)	
Total stores at the end of each term (All stores / existing stores)			99/99		98/98		98/98		99/98		99/98		99/98		99/98	

[The USA] Total sales and comparison with usual of existing stores

Comparison with usual (Mar. 2019~Feb. 2020)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

	Unit		1st half						2nd half						Term	
			1st Q		2nd Q		1st half		3rd Q		4th Q		2nd half			
			Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual	Total sales	Usual
Bowling	¥bn	%	0.70	(17.8)	0.93	+13.6	1.64	(2.2)	0.94	+13.1	1.09	+7.9	2.03	+10.3	3.67	+4.4
Amusement	¥bn	%	5.40	+4.1	6.46	+27.8	11.87	+16.1	5.35	+11.2	6.99	+5.8	12.34	+8.1	24.22	+11.8
Food, Party, etc.	¥bn	%	0.62	(56.5)	0.84	(35.0)	1.47	(45.8)	0.97	(36.8)	1.09	(39.8)	2.07	(38.4)	3.54	(41.6)
Spo-cha	¥bn	%	0.13	—	0.19	—	0.33	—	0.16	—	0.18	—	0.34	—	0.68	—
Total sales	¥bn	%	6.88	(8.7)	8.44	+17.0	15.32	+4.2	7.43	+2.8	9.36	(1.7)	16.80	+0.3	32.13	+2.1
Total stores at the end of each term (All stores / existing stores)			46/30		46/32		46/32		46/35		46/27		46/27		46/27	

※ Forex : 1 USD = 112.40 JPY

FY 2023.03 Consolidated plan (Store openings and closings, P/L)



※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2023.3 Plan			
			Consolidated	Japan	The USA	China
Stores	Opening	Store	7	1	4	2
	Closing	Store	1	—	—	—
	Total (at the end of term)	Store	155	100	50	5

P/L	Bowling	¥bn	24.54	18.84	5.49	0.21
	Amusement	¥bn	75.56	46.24	28.02	1.28
	Karaoke, Food	¥bn	11.85	6.04	5.74	0.07
	Spo-cha	¥bn	14.62	13.25	0.92	0.44
	Cre-cha	¥bn	0.32	0.32	—	—
	Others	¥bn	2.75	2.75	—	0.00
	Total sales	¥bn	129.67	87.46	40.18	2.01
	Operating profit	¥bn	14.07	9.37	5.34	(0.64)
	Ordinary profit	¥bn	13.40	9.00	5.15	(0.75)
	Ordinary profit margin	%	10.3%	10.3%	12.8%	—
Extraordinary income & loss ※	¥bn	(0.73)	(0.10)	—	(0.63)	
Profit before income taxes	¥bn	12.66	8.90	5.15	(1.39)	
Income taxes	¥bn	3.65	2.82	0.82	—	
Profit	¥bn	9.00	6.07	4.33	(1.39)	

(Note) Forex : 1 USD=125.00 JPY, 1 CNY=19.20 JPY

※ Extraordinary income & loss ¥(0.73)bn : Impairment loss ¥(0.63)bn

Loss on retirement of non-current assets, etc. ¥(0.10)bn

FY 2023.3 Basis of Plan ①



Calculation basis of plan

※ Figures below ¥10 million are truncated.
Percentage is rounded off to one decimal place.

The plan for each country is calculated based on the assumption below.

[Japan] Total sales ¥87.46bn Ordinary profit ¥9.00bn (Previous year Total sales ¥63.72bn Ordinary profit ¥2.19bn)

Calculation basis of sales (In comparison with FY2020.3)

Assumed that the impact of COVID-19 on us will gradually decrease.

Sales of existing stores in comparison with FY2020.3 Term : +1.7% 1st Q : (9.2)% 2nd Q : +1.0% 3rd Q : +11.1% 4th Q※ : +4.4%

※ Sales of March is compared with March in 2019 because March in 2020 had been effected by COVID-19.

<Reference> Trends in sales by each department

<u>Bowling</u>	Slowly returns (Term in comparison with FY2020.3 (12.4)%)
<u>Amusement</u>	Early returns to the level of FY 2020.3, also refurbished stores will be over 30% compared to FY 2020.3 (Term in comparison with FY2020.3 +16.6%)
<u>Karaoke</u>	Slowly returns (Term in comparison with FY2020.3 (17.6)%)
<u>Spo-cha</u>	Early returns to the level of FY 2020.3 (Term in comparison with FY2020.3 (5.6)%)

Calculation basis of ordinary profit (In comparison with FY2020.3)

Ordinary profit of all stores in comparison with FY2020.3 : +¥0.17bn

• Increase in Sales	+¥3.23bn
• Increase in Promotion exp. (Amusement prize exp., etc.)	¥(2.70)bn
• Increase in Depreciation of amusement lease assets	¥(1.84)bn
• Decrease in Advertising exp.	+¥1.15bn
• Increase in Utility exp.	¥(1.07)bn
• Decrease in Amusement communication exp.	+¥0.83bn
• Decrease in Purchases	+¥0.51bn
• Decrease in Other exp.	+¥0.06bn

FY 2023.3 Basis of Plan ②



※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

[The USA] Total sales ¥40.18bn Ordinary profit ¥5.15bn (Previous year Total sales ¥32.13bn Ordinary profit ¥4.51bn)

Calculation basis of sales

Sales are expected to remain strong as in the previous year.

- Sales per store **Approx. ¥0.82bn (Please refer to page 15)**
- Sales of existing stores in comparison with FY2020.3 **Term : +9.8%** 1st Q : +6.7% 2nd Q : +15.9% 3rd Q : +6.6% 4th Q※ : +10.1%

※Sales of March is compared with March in 2019 because March in 2020 had been effected by COVID-19.

Calculation basis of ordinary profit

- Planned store FY 2023.3 Existing store 46 stores New store 4 stores
- Profit (Gross profit) per store is approx. ¥0.15bn (Please refer to page 15).
- Cost per store increases approx. 0.15bn.

(In comparison with page 15 [The USA Profit status before COVID-19] on "Analysis of present states and future prospects" of 2022.3 3rd Q)
The main amounts of increase cost per store are ¥0.06bn of Promotion exp. (amusement prize exp., etc.) and ¥0.06bn of Personnel exp.

[China] Total sales ¥2.01bn Ordinary profit ¥(0.75) bn

Main calculation basis

- The impact of COVID-19 is expected in the 1st Q regarding 3 stores opened in FY2021.3.
- The opening expenses to open 2 stores are expected.

[Japan and The USA] Total sales and Comparison with FY 2020.3 of existing stores (Plan)



[Japan] FY 2023.3 Plan Sales and Comparison with FY 2020.3 of existing stores

※ Please refer to page 17 for the number of stores.
※ Figures below ¥10 million have been truncated. Percentage is rounded off to one decimal place.

	Unit		1st Q		2nd Q		1st half		3rd Q		4th Q ※		2nd half		Term	
			Total Sales	FY 2020.3												
			Bowling	¥bn	%	4.09	(20.3)	4.65	(14.0)	8.74	(17.0)	4.37	(5.6)	5.72	(9.8)	10.09
Amusement	¥bn	%	9.72	+2.0	12.44	+14.2	22.17	+8.5	11.31	+28.6	12.76	+22.3	24.07	+25.2	46.24	+16.6
Karaoke	¥bn	%	1.33	(24.0)	1.57	(18.3)	2.90	(21.0)	1.43	(11.8)	1.70	(16.2)	3.13	(14.2)	6.04	(17.6)
Spo-cha	¥bn	%	2.79	(15.8)	3.51	(3.2)	6.31	(9.2)	2.70	+1.3	4.24	(4.2)	6.94	(2.1)	13.25	(5.6)
Cre-cha	¥bn	%	0.08	—	0.08	—	0.17	—	0.07	—	0.08	—	0.15	—	0.32	—
Others	¥bn	%	0.65	(10.5)	0.70	(9.6)	1.36	(10.0)	0.67	(5.6)	0.71	(12.5)	1.39	(9.3)	2.75	(9.7)
Total sales	¥bn	%	18.68	(9.2)	22.97	+1.0	41.66	(3.8)	20.57	+11.1	25.22	+4.4	45.80	+7.3	87.46	+1.7
No. of Sat./Sun./Holidays in comparison with FY 2020.3	Days		(2)		±0		(2)		+1		(3)		(2)		(4)	
Total stores at the end of each term (All stores / existing stores)			99/98		99/98		99/98		99/98		100/98		100/98		100/98	

※ Compared period: January and February in 2020 and March in 2019

[The USA] FY 2023.3 Plan Sales and Comparison with FY 2020.3 of existing stores

※ Please refer to page 16 and 17 for the number of stores.
※ In calculation of sales plan exchange rate 1 USD = 125.00 JPY is used.
※ Figures below ¥10 million have been truncated. Percentage is rounded off to one decimal place.

	Unit		1st Q		2nd Q		1st half		3rd Q		4th Q ※		2nd half		Term	
			Total Sales	FY 2020.3												
			Bowling	¥bn	%	1.05	(4.1)	1.46	+32.0	2.52	+13.8	1.28	+22.5	1.68	+35.2	2.97
Amusement	¥bn	%	6.68	+15.7	7.27	+19.1	13.96	+17.4	6.21	+12.2	7.84	+7.0	14.05	+9.2	28.02	+13.0
Food, Party, etc.	¥bn	%	1.12	(29.0)	1.32	(18.6)	2.44	(23.8)	1.31	(27.9)	1.98	(3.9)	3.30	(15.2)	5.74	(19.0)
Spo-cha	¥bn	%	0.21	—	0.24	—	0.45	—	0.21	—	0.26	—	0.47	—	0.92	—
Total sales	¥bn	%	9.07	+6.7	10.30	+15.9	19.38	+11.3	9.02	+6.6	11.78	+10.1	20.80	+8.5	40.18	+9.8
Total stores at the end of each term (All stores / existing stores)			47/30		49/32		49/32		49/35		50/27		50/27		50/27	

※ Compared period: January and February in 2020 and March in 2019

FY 2023.3 Consolidated cash flow plan



※ Figures below ¥10 million have been truncated.

		Unit	FY 2022.3 Actual	FY 2023.3 Plan
Cash	Profit before income taxes	¥bn	4.27	12.66
	Payment for income taxes	¥bn	+0.15	(1.52)
	Increase/Decrease in others	¥bn	+6.42	+0.73
	Dividends paid	¥bn	(1.84)	(1.90)
	Depreciation	¥bn	+16.44	+18.99
	Payment for lease obligations	¥bn	(9.60)	(11.31)
	Simplified cash flow	¥bn	+15.85	+17.64
	Equipment investment (excluding finance lease) ①	¥bn	(5.37)	(8.66)
	Simplified free cash flow	¥bn	+10.47	+8.97
	Cash reserve ②	¥bn	46.31	48.73
	Interest-bearing debt (excluding lease obligations)	¥bn	49.50	42.95
Net interest-bearing debt	¥bn	3.19	(5.78)	

(Note)① Breakdown of equipment investment **Actual** in FY 2022.3 ¥(5.37)bn
 ◆ New stores : ¥(4.23)bn (Japan : ¥(0.83)bn, International : ¥(3.40)bn)
 ◆ Existing stores : ¥(1.14)bn (Japan : ¥(0.68)bn, International : ¥(0.46)bn)
 Breakdown of equipment investment **Plan** in FY 2023.3 ¥(8.66)bn
 ◆ New stores : ¥(3.88)bn (Japan : ¥(0.80)bn, International : ¥(3.08)bn)
 ◆ Existing stores : ¥(4.78)bn (Japan : ¥(1.18)bn, International : ¥(3.60)bn)

② The term of the commitment line agreements for ¥16.00bn disclosed on May 1, 2020 is extended to the end of April, 2023.

Trend in assets (Consolidated)

※ Figures below ¥100 million are truncated.
 ※ Percentage is rounded off to one decimal place.

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Plan
Total assets	¥111.5bn	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥157.6bn	¥161.0bn
Net assets	¥51.6bn	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥54.6bn	¥61.6bn
Equity ratio	46.3%	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	34.4%	38.3%
Cash reserve	¥27.7bn	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥46.3bn	¥48.7bn
Interest-bearing debt	¥27.0bn	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥49.5bn	¥42.9bn
Net interest-bearing debt ①	¥(0.6)bn	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥3.1bn	¥(5.7)bn
Lease obligations	¥16.3bn	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥16.9bn	¥21.0bn	¥23.8bn
Net interests-bearing debt ② including lease obligations	¥15.6bn	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥39.3bn	¥24.2bn	¥18.0bn
New lease contract amount	¥7.1bn	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥12.5bn	¥14.1bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations"

※ The lease above indicates finance lease for amusement machines and karaoke machines.

Trend in P/L status

[Consolidated] Trend in P/L

(Unit ¥bn) ※ Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Plan
Total stores (at the end of term)	114	118	122	122	129	137	144	145	149	155
Total sales	84.2	83.9	83.5	87.7	95.9	101.3	104.7	60.9	96.4	129.6
Ordinary profit	7.8	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3	13.4
Ordinary profit margin	9.3%	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.6%	10.3%
Profit	(19.7)	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.9	9.0
ROI (Return on investment) ①	5.1%	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.7%	12.8%
ROE (Return on equity) ②	—	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	8.3%	15.5%
ROA (Return on assets) ③	—	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	2.6%	5.7%

① ROI calculation: Ordinary profit ÷ [(Net assets at the beginning of term + Net assets at the end of term) ÷ 2] + {(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2}

② ROE calculation: Profit ÷ {(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2}

③ ROA calculation: Profit ÷ {(Total assets at the beginning of term + Total assets at the end of term) ÷ 2}

[Japan] Trend in P/L

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Plan
Total stores (at the end of term)	111	113	113	107	108	105	103	100	99	100
Total sales	82.9	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.7	87.4
Ordinary profit	7.8	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.1	9.0
Ordinary profit margin	9.4%	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	3.4%	10.3%
Profit	(19.6)	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	1.3	6.0

[The USA] Trend in P/L

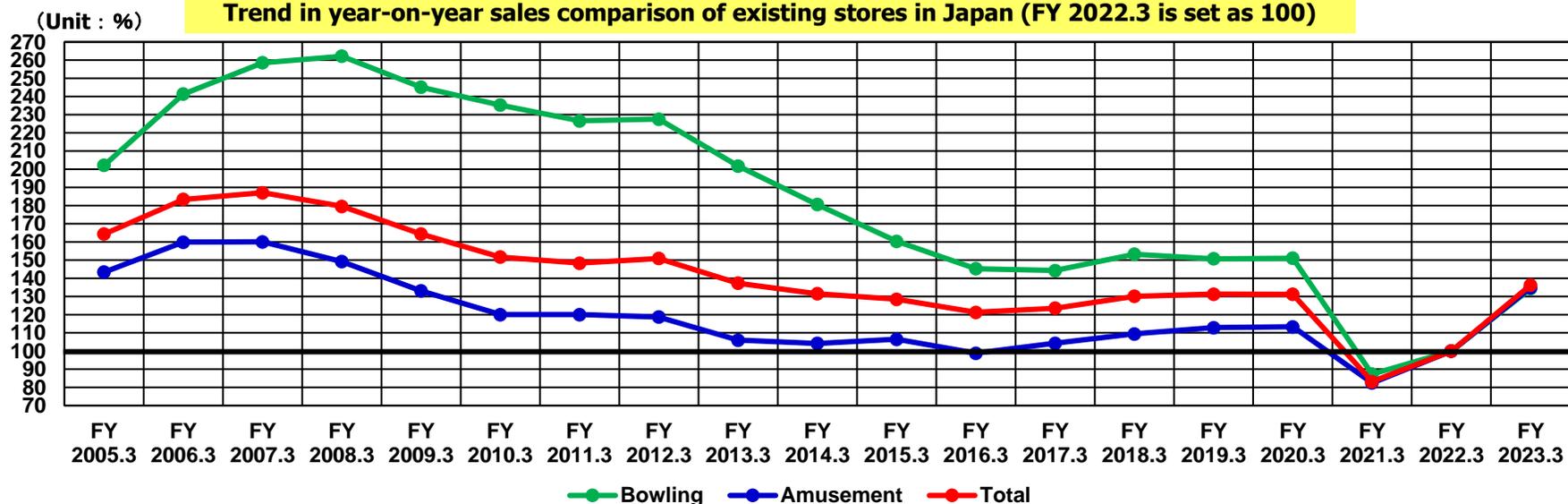
FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Plan
Total stores (at the end of term)	3	5	9	15	21	32	41	44	46	50
Total sales	1.2	1.9	5.1	7.2	11.5	16.3	20.5	7.6	32.1	40.1
Ordinary profit	0.0	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	4.5	5.1
Ordinary profit margin	1.0%	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	14.1%	12.8%
Profit	(0.0)	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	3.0	4.3

[Japan] Trend in year-on-year sales comparison of existing stores

(Unit : %)

FY	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Plan
Bowling	(10.7)	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+14.5	+34.4
Amusement	(6.2)	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.2	+34.9
Karaoke	-	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+6.1	+65.8
Spo-cha	-	-	-	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.3	+39.2
Cre-cha	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	+1.2
Others	(14.3)	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+0.3	+16.5
Total sales	(9.1)	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2	+36.3
No. of existing stores	40	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98	99

Trend in year-on-year sales comparison of existing stores in Japan (FY 2022.3 is set as 100)



※ Karaoke sales until FY 2005.3 are included to "Others".

Measures taken for existing stores



Measures taken in Japan

◆ Launch an in-store pick up service for Cre-cha prize ◆

- Started a service in April that allows customers to pick up the acquired Cre-cha prize at stores. Also customers may exchange for other prize with same rank or lower as the acquired.

◆ “Bowling for Health” lessons ◆

- 160 bowlers in each store × 99 stores = approx. 16 thousand bowlers were participate.

◆ Online events with “ROUND1 LIVE” ◆

- “Special Challenge”, “ROUND1 Challenge” and “Remote Challenge” ... Online bowling competitions with famous professional bowlers are held.
- “Remote Practice”... Bowling lessons with themes by professional bowlers are livestreamed on the weekdays.
- “Fan Event”... Online Karaoke·Bowling events by idols and influencers are held.

◆ Bowling·Karaoke ONLINE Koshien for students ◆

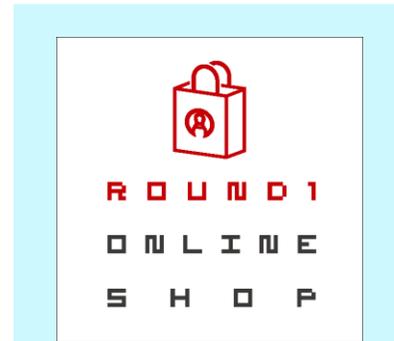
- Student Koshien has been holding to determine the best student at Bowling and Karaoke in Japan respectively. The final game will stream on “ROUND1 LIVE” with highly ranked teams of 2 or 3 individuals who challenged in preliminary term. Approx. 0.9 million people have participated across the country.

◆ Campaign for kids, elementary/junior high school students ◆

- “Complimentary Campaign for elementary/junior high school students” ... The campaign has been holding for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- “KIDS Remote Practice” ... Complimentary bowling remote lesson applies to elementary/junior high school students, and approx. 9 thousand bowlers participated the lesson held this spring. The lesson planned to be held during school vacations.
- “Kids Birthday Party” ... All-you-can-play Bowling, Karaoke and Spo-cha plans applies as a birthday party plan with party foods and birthday benefits.

◆ Launch an online store ◆

- Scheduled to launch an online store in June that handles limited edition products at events collaborate with artists, idols or anime.



Measures taken in The USA

◆ Installment of new amusement machines ◆

- Scheduled to operate various new amusement machines such as music games, redemption games and others.

Giga Crane Game Stadium

※ Data below is as of April 25,2022. ※ The iias Kasugai had opened as Giga Crane Game Stadium store.

What is "Giga Crane Game Stadium"?

It is about refurbished stores with approx. 300 to 600 crane game machines by renovating the existing stores.
We offer wide variety of prizes, including the limited edition prizes only available at our store, the local sweets, and the trendy retro products.

Refurbished stores 37stores

Renovate date	Store name / Prefecture	No. of crane game machines
Jun 2021	Fuji / Shizuoka	583
Aug 2021	Kanazawa / Ishikawa	407
Aug 2021	Sakai Ekimae / Osaka	385
Sep 2021	Ageo / Saitama	304
Oct 2021	iias Kasugai / Aichi	404
Nov 2021	Niigata / Niigata	352
Nov 2021	Sapporo Shiroisi Hondori / Hokkaido	305
Nov 2021	Sapporo Kita 21jyou / Hokkaido	348
Nov 2021	Nagano / Nagano	337
Dec 2021	Nakagawa Ichigousen / Aichi	353



Renovate date	Store name / Prefecture	No. of crane game machines
Dec 2021	Asahikawa / Hokkaido	312
Dec 2021	Handa / Aichi	352
Dec 2021	Hakodate / Hokkaido	307
Jan 2022	Ario Kashiwa / Chiba	365
Jan 2022	Diver City Tokyo Plaza / Tokyo	301
Feb 2022	Hakata Hanmichibashi / Fukuoka	357
Feb 2022	Saga / Saga	356
Feb 2022	Lalport Shinmisato / Saitama	310
Feb 2022	Kokura / Fukuoka	351
Feb 2022	Wakayama / Wakayama	335
Feb 2022	Akita / Akita	353
Feb 2022	Iruma / Saitama	354
Feb 2022	Asaka / Saitama	332
Feb 2022	Takatsuki / Osaka	352
Mar 2022	Koriyama / Fukushima	349
Mar 2022	Kyoto Fushimi / Kyoto	356
Mar 2022	Kumamoto / Kumamoto	349
Mar 2022	Fukushima / Fukushima	350
Mar 2022	Morioka / Iwate	347
Mar 2022	Himeji Shikama / Hyogo	350
Mar 2022	Maebashi / Gunma	349
Mar 2022	Saitama Kurihashi / Saitama	350
Mar 2022	Utsunomiya / Tochigi	348
Mar 2022	Miyazaki / Miyazaki	350
Apr 2022	Lalport Shonan Hiratsuka / Kanagawa	299
Apr 2022	Sakai Chuo Kanjyo / Osaka	351
Apr 2022	Kawasaki Daishi / Kanagawa	297

Schedule to refurbish 28stores

Renovate date	Store name / Prefecture	No. of crane game machines
May 2022	Yamanashi Isawa / Yamanashi	300
May 2022	Nagoya Nishiharu / Aichi	300
Jun 2022	Kagoshima / Kagoshima	300
Jun 2022	Okayama Senoh / Okayama	300
Jun 2022	Saitama Kamisato / Saitama	300
Jun 2022	Shizuoka Suruga / Shizuoka	350
Jun 2022	Oita / Oita	300
Jun 2022	Kishiwada / Osaka	320
2Q 2022	Fukuyama / Hiroshima	300
2Q 2022	Sendai Nigatake / Miyagi	320
2Q 2022	Mie Kawagoe IC / Mie	320
2Q 2022	Tokushima Bandai / Tokushima	300
2Q 2022	Malera Gifu / Gifu	400
2Q 2022	Toyohashi / Aichi	300
2Q 2022	Hamamatsu / Shizuoka	300
2Q 2022	Hirakata / Osaka	300
2Q 2022	Takamatsu / Kagawa	300
2Q 2022	Ichihara / Chiba	350
2Q 2022	Souka / Saitama	300
2Q 2022	Fuchuhonmachi Ekimae / Tokyo	320
2Q 2022	Moriguchi / Osaka	300
2Q 2022	Minamisuna / Tokyo	300
2Q 2022	Higashi Osaka / Osaka	320
2Q 2022~	Okinawa Ginowan / Okinawa	350
2Q 2022~	Okinawa Haeburu / Okinawa	350
2Q 2022~	Lalport Izumi / Osaka	300
2Q 2022~	Kochi / Kochi	300
2Q 2022~	Jyotohanaten / Osaka	300

New stores scheduled



New stores planned after April 2022

Nation	Store name / region	Operating floor area	SP	Opening date
Japan	Kanto area	—	●	Scheduled to open in FY 2023.3
The USA	Pembroke / Pembroke Pines, Florida	9,442m ²	●	Scheduled to open in 1st Q of FY 2023.3
	South Hill / Puyallup, Washington	4,834m ²		Scheduled to open in 2nd Q of FY 2023.3
	Roseville / Roseville, California	4,164m ²		Scheduled to open in 2nd Q of FY 2023.3
	North Star / San Antonio, Texas	5,193m ²		Scheduled to open in 4th Q of FY 2023.3
China	Nanjing Jiangning Jinying/ Nanjing city, Jiangsu Province	6,176m ²	●	Scheduled to open in 2nd Q of FY 2023.3
	No.5	—	●	Scheduled to open in 2nd half Q of FY 2023.3

- ※ Store names are tentative.
- ※ Stores with “●” in the “SP” column above will be opened in the Spo-cha type.
- ※ In addition to the above, 10 stores are under negotiation in the USA.
- ※ No.5 is under negotiation in China.

Current status for existing stores and future prospect for new opening in abroad



Principles of new store opening

【The USA】 Since we confirmed the economic recovery, we actively promote opening new stores.

【China】 Immediate goal is opening approx. 10 stores and further plan will be considered with our business conditions and the situation in the country.

The USA Profit status as usual

Classification by profitability		High profitability store	Average profitability store	Low profitability store
Annual profit	Total sales	\$8.60mn (Approx. ¥1.08bn)	\$6.60mn (Approx. ¥0.82bn)	\$4.50mn (Approx. ¥0.56bn)
	Gross profit (1st year)	\$1.60mn (Approx. ¥0.20bn)	\$0.20mn (Approx. ¥0.03bn)	\$(1.20)mn (Approx. ¥(0.15)bn)
	Gross profit (2nd year~)	\$2.60mn (Approx. ¥0.33bn)	\$1.20mn (Approx. ¥0.15bn)	\$(0.20)mn (Approx. ¥(0.03)bn)
	Gross profit rate (2nd year~)	30.2%	18.1%	—

※ Initial year's gross profit includes opening expenses and rent allocated for construction period.

※ Average profitability store figures are average of all stores.

※ The figures are created based on the FY 2023.3 Plan.

Present status of existing stores in the USA



【46 stores as of the end of April 2022】

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m ²	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m ²	
August 2013	Lakewood / Lakewood, California	3,976m ²	
December 2014	Arlington Parks / Arlington, Texas	5,933m ²	
May 2015	Main Place / Santa Ana, California	3,716m ²	
July 2015	Southcenter / Tukwila, Washington	3,973m ²	
September 2015	Eastridge / San Jose, California	4,759m ²	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m ²	
August 2016	Sunvalley / Concord, California	4,891m ²	
December 2016	Exton / Exton, Pennsylvania	5,423m ²	
January 2017	Southwest / Littleton, Colorado	5,811m ²	
March 2017	Stonecrest / Lithonia, Georgia	4,645m ²	
March 2017	Fox Valley / Aurora, Illinois	4,724m ²	
July 2017	Broadway / Hicksville, New York	5,092m ²	
September 2017	Crystal Run / Middletown, New York	4,212m ²	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m ²	
November 2017	Northwoods / Peoria, Illinois	5,110m ²	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m ²	
March 2018	Great Lakes / Mentor, Ohio	4,659m ²	
June 2018	Maine / South Portland, Maine	4,025m ²	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m ²	
August 2018	South Town Center / Sandy, Utah	4,645m ²	
September 2018	Millcreek / Erie, Pennsylvania	4,649m ²	

Opening date	Store name / region	Operating floor area	SP
November 2018	Jefferson / Louisville, Kentucky	4,645m ²	
December 2018	Gateway / Lincoln, Nebraska	4,462m ²	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m ²	
February 2019	Southridge / Greendale, Wisconsin	4,191m ²	
March 2019	Northridge / Salinas, California	4,789m ²	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m ²	
March 2019	Promenade Temecula / Temecula, California	4,520m ²	
July 2019	Southland / Hayward, California	4,540m ²	
August 2019	Meadowood / Reno, Nevada	3,836m ²	
October 2019	Park Place / Tucson, Arizona	4,696m ²	
November 2019	Meadows / Las Vegas, Nevada	3,948m ²	
November 2019	Fairfield Commons / Beavercreek, Ohio	4,805m ²	
December 2019	Towson Town Center / Towson, Maryland	4,907m ²	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m ²	
February 2020	Valley River Center / Eugene, Oregon	5,653m ²	
March 2020	Burbank Town Center / Burbank, California	3,981m ²	
July 2020	Town East Square / Wichita, Kansas	3,781m ²	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m ²	
October 2020	Deptford / Deptford, New Jersey	4,568m ²	
February 2021	Cumberland / Atlanta, Georgia	7,767m ²	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m ²	●
April 2021	Vancouver / Vancouver, Washington	4,493m ²	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m ²	

※ Classification by color refers to "High profitability (yellow)", "Average profitability (green)" and "Low profitability (pink)" stores.

Statistical snapshot of stores



Trend in number of stores

Japan	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Plan
Opening	119	—	2	1	2	1	1	—	—	1	1
Closing	8	—	—	1	8	—	4	2	3	2	—
Total	111	111	113	113	107	108	105	103	100	99	100

The USA	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Plan
Opening	2	1	2	4	6	6	11	9	5	2	4
Closing	—	—	—	—	—	—	—	—	2	—	—
Total	2	3	5	9	15	21	32	41	44	46	50

China·Russia	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Plan
Opening	—	—	—	—	—	—	—	—	1	3	2
Closing	—	—	—	—	—	—	—	—	—	—	1
Total	—	—	—	—	—	—	—	—	1	4	5

Consolidated	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Plan
Total	113	114	118	122	122	129	137	144	145	149	155

Breakdown of 99 stores in Japan (at the end of Apr. 2022)

Store type				Total
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	37	1	52	99

Ownership		Total
Leased stores	Own stores	
77	22	99

Location of 148 international stores (at the end of Apr. 2022)

Area	Japan								The USA	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal			
No. of stores	11	4	30	13	23	7	11	99	46	3	148
Share	7.4%	2.7%	20.4%	8.8%	15.5%	4.7%	7.4%	66.9%	31.1%	2.0%	100%

※ Own stores include 8 stores with owning right for land & building, and 14 stores with owning right for building with tenants.

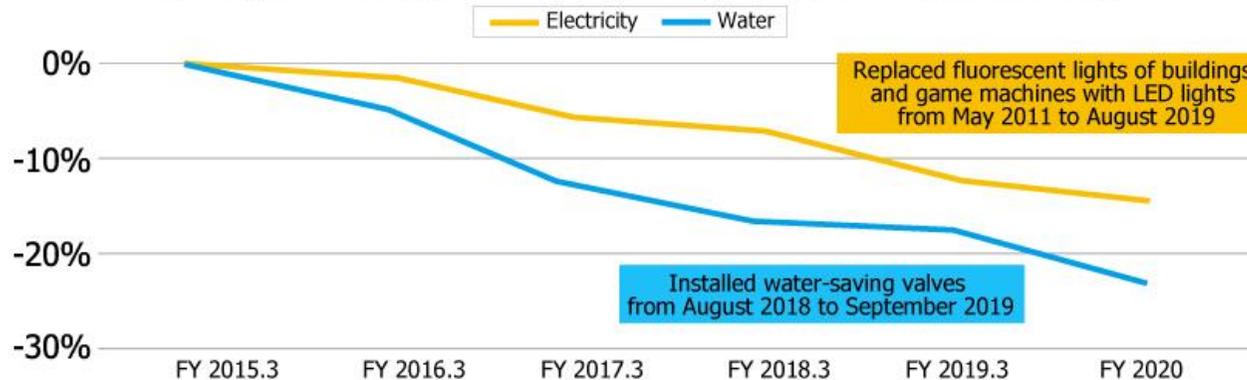
Initiatives in Environmental Conservation

Round One has been making efforts to achieve each SDGs focusing on the countermeasures for energy and water resource issues, and strives to provide the safe and comfortable services considering the environment.

Changes of Utility Usage

Trend in water and electricity usage (based on amount used in FY 2015.3)

Actual usage for FY 2020.3 (per total floor area, per day) Electricity:0.72kwh/m², Water:1.63l/m²



※ FY 2021.3 and FY 2022.3 are excluded from the comparison because of the temporarily closure and the limited opening hours due to the COVID-19.

Awarded Prize

Round One and Daikin Industries., Ltd. shared "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.

Awarded the Special Prize for "Osaka Climate Change Countermeasures award" on March 2022.

For the other SDGs initiatives, please refer to the website below.

<https://www.round1.co.jp/company/company/sdgs.html>

Major Initiatives

- ◆ Replaced fluorescent lights of the bowling equipment with LED lights
- ◆ Installed the electric demand monitoring system
- ◆ Using the anti-heat coatings
- ◆ Cleaned the air conditioner outdoor units
- ◆ Set up the water saving devices to the ladies' room



Awarded an Agency for Natural Resources and Energy Commissioner's Award at the 2019 Energy Conservation Grand Prize awards

< Supplementary data >

FY 2023.3 Performance Plan ①



(Unit ¥bn)

[Consolidated] FY 2023.3 (Apr. 2022~ Mar. 2023) Plan

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

								Term Plan
		1st Q Plan	2nd Q Plan	1st half Plan	3rd Q Plan	4th Q Plan	2nd half Plan	
P/L	Bowling	5.16	6.18	11.34	5.71	7.48	13.19	24.54
	Amusement	16.54	20.08	36.62	17.84	21.08	38.93	75.56
	Karaoke, Food	2.46	2.91	5.37	2.76	3.71	6.48	11.85
	Spo-cha	3.05	3.87	6.93	3.02	4.67	7.69	14.62
	Cre-cha	0.08	0.08	0.17	0.07	0.08	0.15	0.32
	Others	0.65	0.71	1.36	0.67	0.72	1.39	2.75
	Total sales	27.96	33.84	61.81	30.09	37.76	67.86	129.67
	Cost of sales	26.51	28.46	54.98	27.24	28.86	56.11	111.09
	Gross profit	1.44	5.37	6.82	2.84	8.90	11.74	18.57
	S.G.A. expenses	1.06	1.09	2.16	1.14	1.18	2.33	4.49
	Operating profit	0.38	4.28	4.66	1.70	7.71	9.41	14.07
	Non-operating income & expenses	(0.17)	(0.17)	(0.35)	(0.17)	(0.14)	(0.32)	(0.67)
	Ordinary profit	0.20	4.10	4.30	1.52	7.56	9.09	13.40
	Ordinary profit margin	0.7%	12.1%	7.0%	5.1%	20.0%	13.4%	10.3%
	Extraordinary income & loss	(0.02)	(0.02)	(0.05)	(0.02)	(0.66)	(0.68)	※ (0.73)
Profit before income taxes	0.17	4.08	4.25	1.50	6.89	8.40	12.66	
Income taxes	0.35	1.24	1.59	0.68	1.37	2.05	3.65	
Profit	(0.17)	2.83	2.65	0.82	5.52	6.34	9.00	
Total depreciation	4.54	4.71	9.26	4.82	4.90	9.72	18.99	
Lease depreciation	2.32	2.38	4.71	2.44	2.46	4.90	9.61	

※ Breakdown of extraordinary income & loss ¥(0.73)bn: Impairment loss ¥(0.63)bn, Loss on retirement of non-current assets, etc. ¥(0.10)bn

< Supplementary data >

FY 2023.3 Performance Plan ②



(Unit ¥bn)

[Japan] FY 2023.3 (Apr. 2022~ Mar. 2023) Plan

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q Plan	2nd Q Plan	1st half Plan	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
P/L	Bowling	4.09	4.65	8.74	4.37	5.72	10.09	18.84
	Amusement	9.72	12.44	22.17	11.31	12.76	24.07	46.24
	Karaoke	1.33	1.57	2.90	1.43	1.70	3.13	6.04
	Spo-cha	2.79	3.51	6.31	2.70	4.24	6.94	13.25
	Cre-cha	0.08	0.08	0.17	0.07	0.08	0.15	0.32
	Others	0.65	0.70	1.36	0.67	0.71	1.39	2.75
	Total sales	18.68	22.97	41.66	20.57	25.22	45.80	87.46
	Cost of sales	18.23	19.57	37.81	18.77	19.24	38.02	75.83
	Gross profit	0.44	3.40	3.85	1.79	5.98	7.78	11.63
	S.G.A. expenses	0.49	0.54	1.03	0.60	0.62	1.22	2.26
	Operating profit	(0.05)	2.86	2.81	1.10	5.35	6.55	9.37
	Non-operating income & expenses	(0.09)	(0.09)	(0.19)	(0.08)	(0.08)	(0.17)	(0.37)
	Ordinary profit	(0.15)	2.77	2.62	1.10	5.26	6.37	9.00
	Ordinary profit margin	—	12.1%	6.3%	5.4%	20.9%	13.9%	10.3%
	Extraordinary income & loss	(0.02)	(0.02)	(0.05)	(0.02)	(0.02)	(0.05)	※ (0.10)
Profit before income taxes	(0.17)	2.74	2.57	1.08	5.24	6.32	8.90	
Income taxes	0.28	1.00	1.28	0.61	0.92	1.54	2.82	
Profit	(0.45)	1.74	1.28	0.46	4.31	4.78	6.07	
Total depreciation		2.75	2.81	5.56	2.89	2.93	5.82	11.38
Lease depreciation		2.18	2.21	4.40	2.27	2.29	4.57	8.97

※ Breakdown of extraordinary income & loss ¥(0.10)bn: Loss on retirement of non-current assets, etc. ¥(0.10)bn

< Supplementary data >

FY 2023.3 Performance Plan ③



[The USA] FY 2023.3 (Apr. 2022~ Mar. 2023) Plan
 (Forex : 1 USD = 125.00 JPY)

(Unit ¥bn)

※ Figures below ¥10 million have been truncated.
 Percentage is rounded off to one decimal place.

		1st Q Plan	2nd Q Plan	1st half Plan	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
P/L	Bowling	1.05	1.46	2.52	1.28	1.68	2.97	5.49
	Amusement	6.68	7.27	13.96	6.21	7.84	14.05	28.02
	Food, Party, etc.	1.12	1.32	2.44	1.31	1.98	3.30	5.74
	Spo-cha	0.21	0.24	0.45	0.21	0.26	0.47	0.92
	Total sales	9.07	10.30	19.38	9.02	11.78	20.80	40.18
	Cost of sales	7.80	8.33	16.13	7.81	8.93	16.75	32.88
	Gross profit	1.27	1.97	3.24	1.21	2.84	4.05	7.30
	S.G.A. expenses	0.49	0.48	0.98	0.47	0.49	0.97	1.95
	Operating profit	0.77	1.48	2.26	0.73	2.34	3.08	5.34
	Non-operating income & expenses	(0.04)	(0.05)	(0.09)	(0.04)	(0.04)	(0.09)	(0.19)
	Ordinary profit	0.72	1.43	2.16	0.68	2.30	2.99	5.15
	Ordinary profit margin	8.0%	14.0%	11.2%	7.6%	19.6%	14.4%	12.8%
	Extraordinary income & loss	—	—	—	—	—	—	—
	Profit before income taxes	0.72	1.43	2.16	0.68	2.30	2.99	5.15
Income taxes	0.07	0.24	0.31	0.06	0.45	0.51	0.82	
Profit	0.65	1.19	1.85	0.62	1.85	2.47	4.33	
Total depreciation	1.59	1.65	3.25	1.67	1.69	3.36	6.62	
Lease depreciation	0.03	0.04	0.07	0.04	0.04	0.08	0.15	

< Supplementary data >

FY 2022.3 Actual ①



(Unit ¥bn)

[Consolidated] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	3.27	3.97	7.24	4.75	5.76	10.52	17.76
	Amusement	11.44	14.76	26.20	14.96	17.35	32.31	58.51
	Karaoke, Food	1.22	1.40	2.63	2.26	2.31	4.58	7.21
	Spo-cha	1.72	2.32	4.04	2.55	3.62	6.17	10.22
	Cre-cha	0.07	0.08	0.16	0.07	0.07	0.15	0.31
	Others	0.49	0.55	1.04	0.62	0.70	1.33	2.37
	Total sales	18.24	23.10	41.34	25.23	29.84	55.07	96.42
	Cost of sales	20.96	23.29	44.26	24.29	25.84	50.14	94.40
	Gross profit	(2.72)	(0.19)	(2.91)	0.93	4.00	4.93	2.01
	S.G.A. expenses	0.84	0.90	1.75	0.97	1.01	1.98	3.74
	Operating profit	(3.57)	(1.10)	(4.67)	(0.04)	2.98	2.94	(1.72)
	Non-operating income & expenses	(0.00)	2.13	2.12	2.77	2.18	4.95	7.08
	Ordinary profit	(3.57)	1.03	(2.54)	2.73	5.17	7.90	5.36
	Ordinary profit margin	—	4.5%	—	10.8%	17.3%	14.4%	5.6%
	Extraordinary income & loss	(0.02)	0.90	0.87	(0.17)	(1.78)	(1.96)	※ (1.08)
Profit before income taxes	(3.60)	1.93	(1.66)	2.55	3.38	5.93	4.27	
Income taxes	0.32	0.12	0.45	(0.66)	0.54	(0.11)	0.33	
Profit	(3.92)	1.80	(2.11)	3.21	2.84	6.05	3.93	
Total depreciation		3.89	4.04	7.93	4.05	4.36	8.42	16.36
Lease depreciation		2.06	2.13	4.20	2.03	2.31	4.35	8.55

※ Breakdown of extraordinary income & loss ¥(1.08)bn : Impairment loss ¥(1.67)bn, Penalty of changing lease agreement +¥0.90bn, Loss on store closings ¥(0.19)bn, Loss on retirement of non-current assets, etc. ¥(0.12)bn

< Supplementary data >

FY 2022.3 Actual ②



(Unit ¥bn)

[Japan] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	2.56	3.02	5.59	3.79	4.63	8.42	14.02
	Amusement	6.01	8.25	14.27	9.50	10.17	19.68	33.95
	Karaoke	0.59	0.55	1.15	1.28	1.20	2.48	3.64
	Spo-cha	1.57	2.11	3.68	2.35	3.37	5.72	9.41
	Cre-cha	0.07	0.08	0.16	0.07	0.07	0.15	0.31
	Others	0.49	0.55	1.04	0.61	0.70	1.32	2.37
	Total sales	11.33	14.59	25.92	17.63	20.17	37.80	63.72
	Cost of sales	15.09	16.16	31.26	17.31	18.11	35.42	66.68
	Gross profit	(3.76)	(1.57)	(5.33)	0.31	2.05	2.37	(2.96)
	S.G.A. expenses	0.49	0.54	1.03	0.60	0.62	1.22	2.26
	Operating profit	(4.26)	(2.11)	(6.37)	(0.28)	1.43	1.15	(5.22)
	Non-operating income & expenses	0.14	2.18	2.32	2.88	2.20	5.09	7.42
	Ordinary profit	(4.11)	0.06	(4.04)	2.60	3.64	6.24	2.19
	Ordinary profit margin	—	0.5%	—	14.8%	18.1%	16.5%	3.4%
Extraordinary income & loss	(0.02)	0.90	0.87	(0.01)	(1.84)	(1.86)	※ (0.98)	
Profit before income taxes	(4.14)	0.97	(3.16)	2.58	1.79	4.37	1.20	
Income taxes	0.17	(0.08)	0.09	(0.67)	0.43	(0.24)	(0.14)	
Profit	(4.32)	1.05	(3.26)	3.26	1.35	4.61	1.35	
Total depreciation	2.44	2.50	4.95	2.50	2.69	5.19	10.15	
Lease depreciation	1.88	1.93	3.82	1.90	2.07	3.98	7.80	

※ Breakdown of extraordinary income & loss ¥(0.98)bn : Penalty of changing lease agreement +¥0.90bn,
Loss on valuation of investments in capital of subsidiaries and associates ¥(1.79)bn,
Loss on retirement of non-current assets, etc. ¥(0.09)bn

< Supplementary data >

FY 2022.3 Actual ③



[The USA] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual
(Forex : 1 USD = 112.40 JPY)

(Unit ¥bn)

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	0.70	0.93	1.64	0.94	1.09	2.03	3.67
	Amusement	5.40	6.46	11.87	5.35	6.99	12.34	24.22
	Food, Party, etc.	0.62	0.84	1.47	0.97	1.09	2.07	3.54
	Spo-cha	0.13	0.19	0.33	0.16	0.18	0.34	0.68
	Total sales	6.88	8.44	15.32	7.43	9.36	16.80	32.13
	Cost of sales	5.66	6.87	12.53	6.65	7.15	13.81	26.34
	Gross profit	1.21	1.57	2.79	0.78	2.20	2.99	5.78
	S.G.A. expenses	0.30	0.25	0.56	0.31	0.32	0.63	1.20
	Operating profit	0.91	1.31	2.22	0.46	1.88	2.35	4.58
	Non-operating income & expenses	(0.06)	0.01	(0.04)	(0.03)	0.00	(0.02)	(0.07)
	Ordinary profit	0.84	1.33	2.18	0.43	1.89	2.33	4.51
	Ordinary profit margin	12.3%	15.8%	14.3%	5.9%	20.2%	13.9%	14.1%
	Extraordinary income & loss	(0.00)	(0.00)	(0.00)	(0.01)	(0.96)	(0.98)	※ (0.98)
	Profit before income taxes	0.84	1.33	2.18	0.42	0.92	1.34	3.53
Income taxes	0.14	0.20	0.35	0.01	0.10	0.12	0.47	
Profit	0.70	1.12	1.82	0.41	0.81	1.22	3.05	
Total depreciation		1.33	1.36	2.70	1.41	1.44	2.85	5.56
Lease depreciation		0.10	0.08	0.18	0.06	0.04	0.11	0.30

※ Breakdown of extraordinary income & loss ¥(0.98)bn: Impairment loss ¥(0.95)bn, Loss on retirement of non-current assets, etc. ¥(0.03)bn.

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