

Analysis of present states and future prospects



**Nanjing Jiangning Golden Eagle
(Nanjing, Jiangsu, China)
July 8, 2022 Open!**

ROUND ONE Corporation
C.E.O. and President and Executive Officer
Masahiko Sugino

Tokyo Stock Exchange Prime
Code Number : 4680

November 11,2022



**Roseville
(Roseville, California, USA)
August 6, 2022 Open!**



**South Hill
(Puyallup, Washington, USA)
August 13, 2022 Open!**

Analysis of consolidated operating results

Apr. 2022~Sep.2022 Actual [In comparison with FY 2020.3 (before COVID-19)]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2020.3 Actual (2019.4~2019.9)	FY 2023.3 Actual (2022.4~2022.9)	Dif.(%)
Total at the end of the term ①	Store	137	152	+10.9

P/L		FY 2020.3 Actual (2019.4~2019.9)	FY 2023.3 Actual (2022.4~2022.9)	Dif.(%)
	Bowling	12.05	11.88	(1.4)
	Amusement	27.08	41.12	+51.9
	Karaoke, Food	5.66	6.00	+6.0
	Spo-cha	6.81	6.91	+1.6
	Cre-cha	—	0.12	—
	Others	1.58	1.42	(10.0)
	Total sales	53.18	67.48	+26.9
	Cost of sales	45.69	58.43	+27.9
	Gross profit	7.49	9.05	+20.8
	S.G.A. expenses	1.68	2.12	+26.4
	Operating profit	5.81	6.92	+19.2
	Non-operating income & expenses	(0.11)	0.18	—
	Ordinary profit ②	5.70	7.11	+24.8
	Ordinary profit margin	10.7%	10.5%	—
Extraordinary income & loss ③	(0.29)	(0.03)	—	
Profit before income taxes	5.40	7.08	+31.1	
Income taxes	1.69	1.84	+8.5	
Profit	3.70	5.24	+41.4	

① [Number of stores]

Japan : 99 stores (1 store opened, 5 stores closed)
The USA : 49 stores (17 stores opened, 2 stores closed)
China : 4 stores (4 stores opened)

② [Ordinary profit] ※1

FY 2020.3 2nd Q Actual	Ordinary profit	¥5.70bn
◆ Japan Ordinary profit & loss		¥(2.70)bn
[Breakdown] Increase in Promotion exp. (Amusement prize exp., etc.)		¥(1.76)bn
Increase in Lease Fee for amusement machines		¥(0.99)bn
Decrease in Sales		¥(0.81)bn
Increase in Utility exp.		¥(0.59)bn
Decrease in Advertising exp.		+¥0.51bn
Decrease in Purchases		+¥0.33bn
Decrease in Communication exp.		+¥0.24bn
Decrease in Other exp.		+¥0.37bn
◆ The USA Ordinary Profit & loss ※2		+¥4.71bn
◆ China and Other		¥(0.60)bn

FY 2023.3 2nd Q Actual	Ordinary profit	¥7.11bn
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※1 Ordinary profit is compared excluding royalty.

FY 2020.3 2nd Q Actual ... Japan ¥5.15bn, The USA ¥0.56bn
FY 2023.3 2nd Q Actual ... Japan ¥2.45bn, The USA ¥5.27bn
Ordinary profit including royalty is below.
FY 2020.3 2nd Q Actual ... Japan ¥5.26bn, The USA ¥0.45bn
FY 2023.3 2nd Q Actual ... Japan ¥3.67bn, The USA ¥4.05bn

※2 Profit & loss in comparison per a store

FY 2020.3 2nd Q Actual (Operating months : 195)
Sales ¥0.29bn, Gross profit ¥0.03bn
FY 2023.3 2nd Q Actual (Operating months : 281)
Sales ¥0.52bn, Gross profit ¥0.13bn

③ [Extraordinary income & loss breakdown]

FY 2020.3 2nd Q Actual Extraordinary income & loss ¥(0.29)bn
· Loss on retirement of non-current assets, etc. ¥(0.29)bn
FY 2023.3 2nd Q Actual Extraordinary income & loss ¥(0.03)bn
· Gain on reversal of share acquisition rights +¥0.08bn
· Loss on retirement of non-current assets, etc. ¥(0.11)bn

Analysis of consolidated operating results

Apr. 2022~Sep. 2022 Actual [with Plan]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2023.3 Plan (2022.4~2022.9)	FY 2023.3 Actual (2022.4~2022.9)	Dif.(%)
Total at the end of the term	Store	152	152	—

P/L		FY 2023.3 Plan	FY 2023.3 Actual	Dif.(%)
	Bowling	11.79	11.88	+0.8
	Amusement	38.64	41.12	+6.4
	Karaoke, Food	5.73	6.00	+4.7
	Spo-cha	7.03	6.91	(1.7)
	Cre-cha	0.14	0.12	(15.7)
	Others	1.39	1.42	+1.9
	Total sales	64.76	67.48	+4.2
	Cost of sales	55.95	58.43	+4.4
	Gross profit	8.80	9.05	+2.9
	S.G.A. expenses	2.15	2.12	(1.5)
	Operating profit	6.64	6.92	+4.3
	Non-operating income & expenses	0.04	0.18	+323.2
	Ordinary profit ①	6.68	7.11	+6.4
Ordinary profit margin	10.3%	10.5%	—	
Extraordinary income & loss ②	(0.05)	(0.03)	—	
Profit before income taxes	6.63	7.08	+6.8	
Income taxes	1.77	1.84	+4.1	
Profit	4.86	5.24	+7.8	

① [Ordinary profit] ※1

FY 2023.3 2nd Q Plan	Ordinary profit	¥6.68bn
◆Japan Ordinary profit & loss		¥(0.81)bn
[Breakdown]		
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.19)bn
Increase in Utility exp.		¥(0.16)bn
Increase in Sales		+¥0.14bn
Increase in Lease Fee for amusement machines		¥(0.14)bn
Increase in Advertising exp.		¥(0.11)bn
Increase in Communication exp.		¥(0.08)bn
Increase in Supplies exp.		¥(0.08)bn
Increase in Other exp. ※2		¥(0.19)bn
◆The USA Ordinary Profit & loss		+¥1.43bn
[Breakdown]		
Increase in Sales		+¥1.65bn
Increase in Personnel exp.		¥(0.21)bn
Increase in Supplies exp.		¥(0.17)bn
Decrease in Other exp. ※2		+¥0.16bn
◆China and Other		¥(0.19)bn
FY 2023.3 2nd Q Actual	Ordinary profit	¥7.11bn

※1 Ordinary profit is compared excluding royalty.
 FY 2023.3 2nd Q Plan ... Japan ¥3.26bn, The USA ¥3.84bn
 FY 2023.3 2nd Q Actual ... Japan ¥2.45bn, The USA ¥5.27bn
 Ordinary profit including royalty is below.
 FY 2023.3 2nd Q Plan ... Japan ¥4.33bn, The USA ¥2.76bn
 FY 2023.3 2nd Q Actual ... Japan ¥3.67bn, The USA ¥4.05bn

※2 Other exp. includes the increased profit due to exchange rate fluctuations.

② [Extraordinary income & loss breakdown]

FY 2023.3 2nd Q Actual Extraordinary income & loss ¥(0.03)bn
 • Gain on reversal of share acquisition rights +¥0.08bn
 • Loss on retirement of non-current assets, etc. ¥(0.11)bn

FY 2023.3 Revised consolidated plan (Store openings and closings, P/L)



Revised Plan is the figures disclosed on August 5, 2022.

※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

The Second Revised Plan is revised by reflecting the actual figures of the 2nd Q and by reviewing 2nd half.
Please refer to page 4 for further details.

		Unit	FY 2023.3 Revised Plan				FY 2023.3 Second Revised Plan			
			Consolidated	Japan	The USA	China	Consolidated	Japan	The USA	China
Stores	Opening	Store	7	1	4	2	6	1	4	1
	Closing	Store	1	—	—	—	3	1	1	—
	Total (at the end of term)	Store	155	100	50	5	152	99	49	4
P/L	Bowling	¥bn	24.98	19.07	5.70	0.20	25.60	19.21	6.26	0.12
	Amusement	¥bn	77.58	46.70	29.63	1.23	83.44	47.68	35.17	0.57
	Karaoke, Food	¥bn	12.22	6.14	6.00	0.07	13.62	6.70	6.86	0.05
	Spo-cha	¥bn	14.73	13.32	0.96	0.44	14.89	13.42	1.17	0.28
	Cre-cha	¥bn	0.30	0.30	—	—	0.28	0.28	—	—
	Others	¥bn	2.79	2.78	—	0.00	2.94	2.94	—	0.00
	Total sales	¥bn	132.62	88.33	42.31	1.95	140.79	90.25	49.47	1.04
	Gross profit	¥bn	16.05	9.64	7.01	(0.58)	17.31	7.84	10.64	(1.14)
	Ordinary profit ※1	¥bn	15.78	9.64	6.83	(0.68)	17.17	7.96	10.44	(1.24)
	Ordinary profit margin	%	11.9%	10.9%	16.1%	—	12.2%	8.8%	21.1%	—
Extraordinary income & loss	¥bn	(0.74)	(0.09)	(0.00)	(0.63)	※2(0.74)	(0.03)	(0.04)	(0.66)	
Profit before income taxes	¥bn	15.03	9.54	6.82	(1.32)	16.43	7.93	10.39	(1.91)	
Income taxes	¥bn	3.82	2.60	1.21	—	4.71	2.62	2.07	—	
Profit	¥bn	11.20	6.93	5.60	(1.32)	11.72	5.30	8.32	(1.91)	

(Note) ※1 Ordinary profit of Japan and The USA is shown excluding royalty.

Ordinary profit including royalty is : Revised Plan ... Japan ¥11.75bn, The USA ¥4.71bn

Second Revised Plan ... Japan ¥10.43bn, The USA ¥7.97bn

※2 Extraordinary income & loss ¥(0.74)bn : Impairment loss ¥(0.66)bn, Loss on retirement of non-current assets, etc. ¥(0.16)bn,

Gain on reversal of share acquisition rights +¥0.08bn

Forex : Revised Plan ... 1 USD=125.00 JPY, 1 CNY=19.20 JPY Second Revised Plan ... 1 USD=134.04 JPY, 1 CNY=19.89 JPY

FY 2023.3 Formulation Basis of Second Revised Plan



Revised Plan is the figures disclosed on August 5, 2022.

※Figures below ¥10 million are truncated.

[Consolidated] Comparison full year ordinary profit with Revised Plan +¥1.39bn [Revised ¥15.78bn ⇒ Second Revised ¥17.17bn]

[Japan] Major factors of difference from Revised Plan Full year ordinary profit ¥(1.68)bn

Revised Plan	Ordinary profit	¥9.64bn
[Breakdown] Increase in Sales		+¥1.91bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.99)bn
Increase in Lease Fee for amusement machines		¥(0.57)bn
Increase in Personnel exp.		¥(0.55)bn
Increase in Utility exp.		¥(0.50)bn
Increase in Communication exp.		¥(0.38)bn
Increase in Other exp.		¥(0.60)bn
Second Revised Plan	Ordinary profit	¥7.96bn

[The USA] Major factors of difference from Revised Plan Full year ordinary profit +¥3.61bn

Revised Plan	Ordinary profit	¥6.83bn
[Breakdown] Increase in Sales		+¥4.53bn
Increase in Personnel exp.		¥(0.95)bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.23)bn
Increase in Supplies exp.		¥(0.18)bn
Decrease in Other exp.		+¥0.44bn
Second Revised Plan	Ordinary profit	¥10.44bn

[Japan] Increased Sales based on the recent performance.
Increased Promotion exp. based on the increase of crane games sales in Amusement department.
Increased Utility exp. based on the rising electricity costs.

[The USA] Increased Sales and each exp. based on the recent performance.

[China] Revised store opening schedule. (Decreased the number of new store openings from 2 to 1.)
Revised Sales and each exp. considering the operating conditions due to the current spread of COVID-19.

Ordinary profit above is shown excluding royalty.

Ordinary profit including royalty is : **Revised Plan** ... Japan ¥11.75bn, The USA ¥4.71bn

Second Revised Plan ... Japan ¥10.43bn, The USA ¥7.97bn

[Japan] Sales and Comparison with FY 2020.3 (before COVID-19) of existing stores



[Japan] Sales (Actual and Plan)

Revised Plan is the figures disclosed on August 5, 2022.

※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	1st Q				2nd Q				1st half				3rd Q		4th Q		2nd half		Term	
		Actual	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	
Bowling	¥bn	4.32	4.65	4.81	+3.4	8.97	9.13	+1.7	4.33	5.74	10.07	19.21									
Amusement	¥bn	10.18	12.44	12.52	+0.6	22.62	22.70	+0.3	11.73	13.24	24.97	47.68									
Karaoke	¥bn	1.43	1.57	1.65	+5.3	3.00	3.08	+2.8	1.67	1.93	3.61	6.70									
Spo-cha	¥bn	2.86	3.51	3.33	(5.1)	6.37	6.19	(2.8)	2.85	4.36	7.22	13.42									
Cre-cha	¥bn	0.06	0.08	0.06	(27.3)	0.14	0.12	(15.7)	0.07	0.08	0.15	0.28									
Others	¥bn	0.68	0.70	0.73	+4.0	1.39	1.42	+2.1	0.73	0.78	1.51	2.94									
Total sales	¥bn	19.55	22.97	23.12	+0.6	42.53	42.67	+0.3	21.41	26.15	47.57	90.25									
Total stores at the end of each term		99	99	99	—	99	99	—	99	99	99	99									

[Japan] Comparison with FY 2020.3 (before COVID-19) of existing stores (Actual and Plan)

※ Percentage is rounded off to one decimal place.

	Unit	1st Q				2nd Q				1st half				3rd Q		4th Q ※		2nd half		Term	
		Actual	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	
Bowling	%	(15.8)	(14.0)	(11.2)	+2.8	(14.9)	(13.5)	+1.4	(6.5)	(8.9)	(7.9)	(10.6)									
Amusement	%	+7.0	+14.2	+15.1	+0.9	+10.8	+11.3	+0.5	+33.1	+27.6	+30.1	+20.4									
Karaoke	%	(18.2)	(18.3)	(14.0)	+4.3	(18.2)	(16.0)	+2.2	+2.9	(3.8)	(0.8)	(8.4)									
Spo-cha	%	(13.7)	(3.2)	(8.2)	(5.0)	(8.2)	(10.8)	(2.6)	+7.1	(1.2)	+1.9	(4.4)									
Others	%	(6.1)	(9.6)	(6.1)	+3.5	(7.9)	(6.1)	+1.8	+3.7	(4.4)	(0.6)	(3.4)									
Total sales	%	(4.8)	+1.0	+1.8	+0.8	(1.7)	(1.3)	+0.4	+15.5	+8.9	+11.8	+5.2									
No. of Sat./Sun./Holidays in comparison with FY 2020.3	Days	(2)	±0	±0	—	(2)	(2)	—	+1	(3)	(2)	(4)									
Total existing stores at the end of each term		98	98	98	—	98	98	—	98	97	97	97									

※ Compared period: January and February in 2020 and March in 2019

[The USA] Sales and Comparison with FY 2020.3 (before COVID-19) of existing stores



Revised Plan is the figures disclosed on August 5, 2022.

[The USA] Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

	Unit	1st half				2nd half				Term		
		1st Q	2nd Q		1st half		3rd Q	4th Q	2nd half			
		Actual	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Second Revised	Second Revised	Second Revised	Second Revised
Bowling	¥bn	1.27	1.46	1.42	(2.6)	2.73	2.69	(1.4)	1.55	2.01	3.56	6.26
Amusement	¥bn	8.29	7.27	9.91	+36.2	15.57	18.21	+16.9	7.55	9.40	16.96	35.17
Food, Party, etc.	¥bn	1.38	1.32	1.50	+14.4	2.70	2.89	+7.0	1.59	2.37	3.96	6.86
Spo-cha	¥bn	0.24	0.24	0.34	+44.0	0.48	0.59	+21.7	0.25	0.32	0.58	1.17
Total sales	¥bn	11.20	10.30	13.19	+28.1	21.50	24.40	+13.4	10.96	14.11	25.07	49.47
Total stores at the end of each term		47	49	49	—	49	49	—	48	49	49	49

※ Forex : Revised 1 USD = 125.00 JPY Second Revised and Actual 1 USD = 134.04 JPY

[The USA] Comparison with FY 2020.3 (before COVID-19) of existing stores (Actual and Plan)

※ Percentage is rounded off to one decimal place.

	Unit	1st half				2nd half				Term		
		1st Q	2nd Q		1st half		3rd Q	4th Q ※	2nd half			
		Actual	Revised	Actual	Dif.(%)	Revised	Actual	Dif.(%)	Second Revised	Second Revised	Second Revised	Second Revised
Bowling	%	+22.9	+32.0	+29.4	(2.6)	+27.4	+26.1	(1.3)	+35.3	+49.3	+42.8	+34.8
Amusement	%	+37.2	+19.1	+45.6	+26.5	+28.0	+41.5	+13.5	+24.0	+18.3	+20.8	+30.4
Food, Party, etc.	%	(13.2)	(18.6)	(15.9)	+2.7	(15.9)	(14.6)	+1.3	(20.1)	+6.7	(6.0)	(9.8)
Total sales	%	+28.1	+15.9	+34.1	+18.2	+22.0	+31.1	+9.1	+17.8	+21.9	+20.1	+25.2
Total existing stores at the end of each term		30	32	32	—	32	32	—	34	26	26	26

※ Compared period: January and February in 2020 and March in 2019

Adoption of the new leases standard in FY 2023.3

No change since the disclosure data on August 5, 2022.

We will adopt the new leases standard (ASC Topic 842) for the store leases in the USA from the end of FY 2023.3. The amount of impact by starting to adopt ASC Topic 842 is now calculated, and will be disclosed as soon as it confirmed. The main impacts expected at this time are as follows.

The impact on the balance sheet

Right-of-use assets and lease obligations will increase by recognizing the rights to use stores based on lease agreements of each store as right-of-use assets and the rent payments in the future as lease obligations.

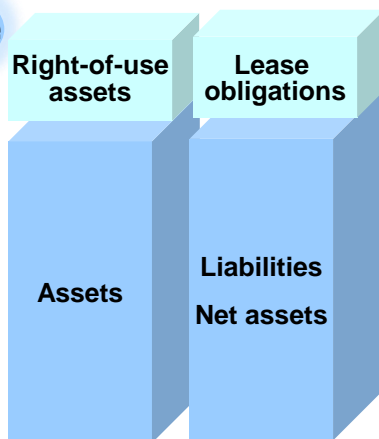
The impact on the income statement and the cash flow

Rent payments will decrease and depreciation and interest expenses will increase.

The cash flows from operating activities will increase, and the cash flows from financing activities will decrease.

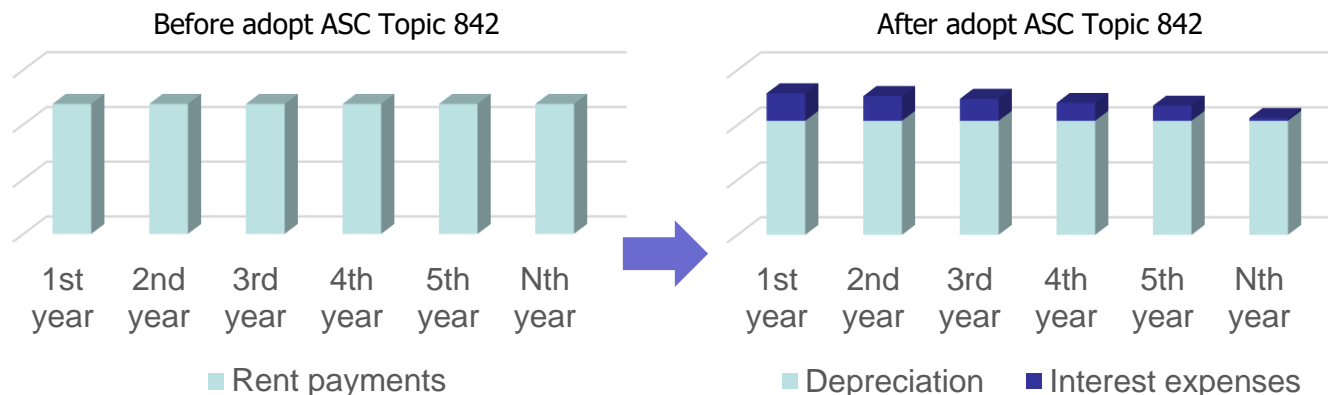
The adjustment of cumulative-effects will recognize to the opening balance of retained earnings.

Impact Image



Vertical axis: Amount of the income statement

Horizontal axis: Number of years since store opening



FY 2023.3 Consolidated cash flow (Second Revised)



Planned figures are revised from Revised Plan.

※ Figures below ¥10 million have been truncated.

		Unit	FY 2022.3 Actual	FY 2023.3 Second Revised Plan
Cash	Profit before income taxes	¥bn	4.27	16.43
	Payment for income taxes	¥bn	+0.15	(1.52)
	Increase/Decrease in others	¥bn	+6.42	+0.74
	Dividends paid	¥bn	(1.84)	(2.09)
	Depreciation	¥bn	+16.44	+20.02
	Payment for lease obligations	¥bn	(9.60)	(11.31)
	Simplified cash flow	¥bn	+15.85	+22.26
	Equipment investment (excluding finance lease) ①	¥bn	(5.37)	(8.66)
	Simplified free cash flow	¥bn	+10.47	+13.60
	Cash reserve ②	¥bn	46.31	53.36
	Interest-bearing debt (excluding lease obligations)	¥bn	49.50	42.95
	Net interest-bearing debt	¥bn	3.19	(10.4)

(Note) ① Breakdown of equipment investment **Actual** in FY 2022.3 ¥(5.37)bn
 ◆ New stores : ¥(4.23)bn (Japan : ¥(0.83)bn, International : ¥(3.40)bn)
 ◆ Existing stores : ¥(1.14)bn (Japan : ¥(0.68)bn, International : ¥(0.46)bn)
 Breakdown of equipment investment **Second Revised Plan** in FY 2023.3 ¥(8.66)bn
 ◆ New stores : ¥(3.88)bn (Japan : ¥(0.80)bn, International : ¥(3.08)bn)
 ◆ Existing stores : ¥(4.78)bn (Japan : ¥(1.18)bn, International : ¥(3.60)bn)

② The term of the commitment line agreements for ¥16.00bn disclosed on May 1, 2020 is extended to the end of April, 2023.

Trend in assets (Consolidated)

Planned figures are revised from Revised Plan.

※ Figures below ¥100 million are truncated.
※ Percentage is rounded off to one decimal place.

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Second Revised Plan
Total assets	¥111.5bn	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥157.6bn	¥163.5bn
Net assets	¥51.6bn	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥54.6bn	¥64.2bn
Equity ratio	46.3%	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	34.4%	39.3%
Cash reserve	¥27.7bn	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥46.3bn	¥53.3bn
Interest-bearing debt	¥27.0bn	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥49.5bn	¥42.9bn
Net interest-bearing debt ①	¥(0.6)bn	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥3.1bn	¥(10.4)bn
Lease obligations	¥16.3bn	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥16.9bn	¥21.0bn	¥23.8bn
Net interests-bearing debt ② including lease obligations	¥15.6bn	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥39.3bn	¥24.2bn	¥13.4bn
New lease contract amount	¥7.1bn	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥12.5bn	¥14.1bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations"

※ The lease above indicates finance lease for amusement machines and karaoke machines.

Trend in P/L status

[Consolidated] Trend in P/L

Planned figures are revised from Revised Plan.

(Unit ¥bn) ※ Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Second Revised Plan
Total stores (at the end of term)	114	118	122	122	129	137	144	145	149	152
Total sales	84.2	83.9	83.5	87.7	95.9	101.3	104.7	60.9	96.4	140.7
Ordinary profit ※	7.8	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3	17.1
Ordinary profit margin	9.3%	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.6%	12.2%
Profit	(19.7)	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.9	11.7
ROI (Return on investment) ①	5.1%	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.7%	16.3%
ROE (Return on equity) ②	—	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	8.3%	19.7%
ROA (Return on assets) ③	—	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	2.6%	7.3%

① ROI calculation: Ordinary profit ÷ [(Net assets at the beginning of term + Net assets at the end of term) ÷ 2] + [(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2]

② ROE calculation: Profit ÷ [(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2]

③ ROA calculation: Profit ÷ [(Total assets at the beginning of term + Total assets at the end of term) ÷ 2]

※ The highest amount of ordinary profit in the past was 16.3bn in FY 2007.3.

[Japan] Trend in P/L

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Second Revised Plan
Total stores (at the end of term)	111	113	113	107	108	105	103	100	99	99
Total sales	82.9	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.7	90.2
Ordinary profit	7.8	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.1	7.9
Ordinary profit margin	9.4%	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	3.4%	8.8%
Profit	(19.6)	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	1.3	5.3

[The USA] Trend in P/L

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Second Revised Plan
Total stores (at the end of term)	3	5	9	15	21	32	41	44	46	49
Total sales	1.2	1.9	5.1	7.2	11.5	16.3	20.5	7.6	32.1	49.4
Ordinary profit	0.0	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	4.5	10.4
Ordinary profit margin	1.0%	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	14.1%	21.1%
Profit	(0.0)	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	3.0	8.3

[Japan] Trend in year-on-year sales comparison of existing stores

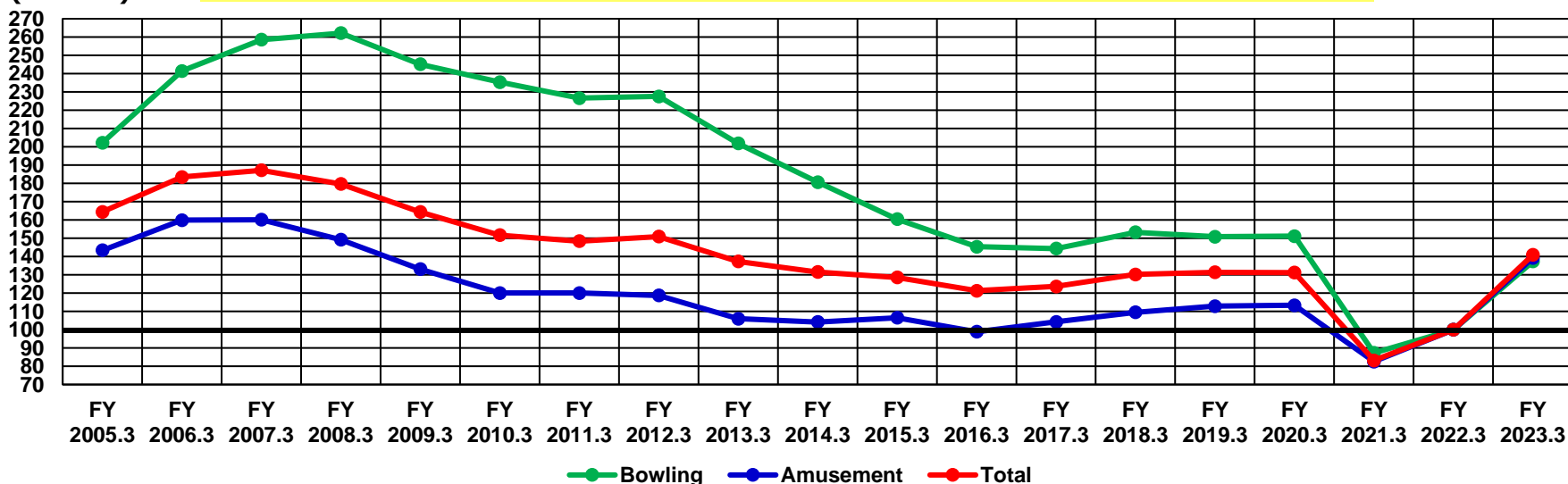
Planned figures are revised from Revised Plan.

(Unit : %)

FY	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Second Revised Plan
Bowling	(10.7)	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+14.5	+37.3
Amusement	(6.2)	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.2	+39.3
Karaoke	-	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+6.1	+84.3
Spo-cha	-	-	-	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.3	+41.0
Cre-cha	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(13.2)
Others	(14.3)	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+0.3	+24.8
Total sales	(9.1)	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2	+40.9
No. of existing stores	40	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98	98

(Unit : %)

Trend in year-on-year sales comparison of existing stores in Japan (FY 2022.3 is set as 100)



*Karaoke sales until FY 2005.3 are included to "Others".

Measures taken for existing stores

Measures taken in Japan

◆ Collaboration campaigns ◆

- We host the limited-time collaboration campaigns with artists, anime, and others at Bowling and Karaoke. Customers get original items by purchase collaboration drinks or collaboration packages. We plan to hold more campaigns in the future.

◆ Online events with "ROUND1 LIVE" ◆

- "Special Challenge", "ROUND1 Challenge" ... Online bowling competitions with famous professional bowlers.
- "Remote Practice" ... Online bowling lessons with themes by professional bowlers on the weekdays.
- "Fan Event" ... Online events at Bowling and Karaoke by idols and influencers.

◆ Campaigns for kids, elementary/junior high school students ◆

- "Complimentary Campaign for elementary/junior high school students" ... We host the campaigns for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- "KIDS Remote Practice" ... We host complimentary bowling remote lesson for elementary/junior high school students. We plan to hold the lessons during school vacation.

◆ Lessons and other campaigns for bowling ◆

- "Bowling for Health" lessons ... 160 bowlers in each store × 99 stores = approx. 16 thousand bowlers were participate.
- "Round One Dream Game" ... A bowling tournament based on "Round One Classic" held in the past. The qualifying round will start in December.
- "We ♥ Round One Campaigns" ... The campaign has been renewed since October. Customers could purchase balls and shoes at a discount by collecting stamps at each time they visit our store.

◆ Installment of new amusement machines ◆

- Video game "CHASE CHASE JOKERS" (Konami Amusement) ... Operation is scheduled in December.
- Arcade music game for Round One "MUSIC DIVER" (TAITO) ... Operation is scheduled sequentially in December.
- Crane game "CLENA3" (Bandai Namco Amusement) ... Operation is scheduled sequentially in this winter.



CLENA3



©Bandai Namco Amusement Inc.

Measures taken in The USA

◆ Installment of new amusement machines ◆

- Scheduled to operate various new amusement machines mainly crane games but also music games, redemption games and others.



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Amusement

Giga Crane Game Stadium



※ Data below is as of October 24,2022. ※ The iias Kasugai had opened as Giga Crane Game Stadium store.

What is "Giga Crane Game Stadium"?

It is about refurbished stores with approx. 300 to 600 crane game machines by renovating the existing stores. We offer wide variety of prizes, including the limited edition prizes only available at our stores, the local sweets, and the trendy retro products.

Refurbished stores 56stores

Renovate date	Store name / Prefecture	No. of crane game machines
Jun-21	Fuji / Shizuoka	547
Aug-21	Kanazawa / Ishikawa	368
Aug-21	Sakai Ekimae / Osaka	368
Sep-21	Ageo / Saitama	290
Oct-21	iias Kasugai / Aichi	394
Nov-21	Niigata / Niigata	331
Nov-21	Sapporo Shiroisi Hondori / Hokkaido	279
Nov-21	Sapporo Kita 21jyou / Hokkaido	330
Nov-21	Nagano / Nagano	311
Dec-21	Nakagawa Ichigousen / Aichi	337
Dec-21	Asahikawa / Hokkaido	296
Dec-21	Handa / Aichi	348
Dec-21	Hakodate / Hokkaido	293
Jan-22	Ario Kashiwa / Chiba	369
Jan-22	Diver City Tokyo Plaza / Tokyo	301
Feb-22	Hakata Hanmichibashi / Fukuoka	349
Feb-22	Saga / Saga	356
Feb-22	Lalaport Shinmisato / Saitama	310
Feb-22	Kokura / Fukuoka	334
Feb-22	Wakayama / Wakayama	319
Feb-22	Akita / Akita	341
Feb-22	Iruma / Saitama	332
Feb-22	Asaka / Saitama	315
Feb-22	Takatsuki / Osaka	353

Renovate date	Store name / Prefecture	No. of crane game machines
Mar-22	Koriyama / Fukushima	312
Mar-22	Kyoto Fushimi / Kyoto	357
Mar-22	Kumamoto / Kumamoto	336
Mar-22	Fukushima / Fukushima	336
Mar-22	Morioka / Iwate	308
Mar-22	Himeji Shikama / Hyogo	352
Mar-22	Maebashi / Gunma	317
Mar-22	Saitama Kurihashi / Saitama	337
Mar-22	Utsunomiya / Tochigi	336
Mar-22	Miyazaki / Miyazaki	333
Apr-22	Lalaport Shonan Hiratsuka / Kanagawa	299
Apr-22	Sakai Chuo Kanjyo / Osaka	351
Apr-22	Kawasaki Daishi / Kanagawa	284
May-22	Yamanashi Isawa / Yamanashi	284
May-22	Nagoya Nishiharu / Aichi	315
Jun-22	Kagoshima / Kagoshima	318
Jun-22	Okayama Senoh / Okayama	300
Jun-22	Saitama Kamisato / Saitama	299
Jun-22	Shizuoka Suruga / Shizuoka	299
Jun-22	Oita / Oita	299
Jun-22	Kishiwada / Osaka	300
Jun-22	Fukuyama / Hiroshima	298
Jun-22	Sendai Nigatake / Miyagi	300
Jul-22	Hirakata / Osaka	256

Renovate date	Store name / Prefecture	No. of crane game machines
Jul-22	Ichihara / Chiba	298
Jul-22	Tokushima Bandai / Tokushima	321
Jul-22	Souka / Saitama	290
Jul-22	Takamatsu / Kagawa	298
Sep-22	Okinawa Ginowan / Okinawa	213
Sep-22	Okinawa Haebaru / Okinawa	332
Sep-22	Kochi / Kochi	291
Oct-22	Jotohanaten / Osaka	273

Schedule to refurbish 11stores

Renovate date	Store name / Prefecture	No. of crane game machines
Nov-22	Hamamatsu / Shizuoka	350
Nov-22	Mie Kawagoe IC / Mie	320
Nov-22	Toyohashi / Aichi	300
Dec-22	Malera Gifu / Gifu	300
Dec-22	Umeda / Osaka	320
4Q 2022	Fuchuhonmachi Ekimae / Tokyo	320
4Q 2022~	Higashi Osaka / Osaka	320
4Q 2022~	Minamisuna / Tokyo	300
4Q 2022~	Moriguchi / Osaka	300
4Q 2022~	Lalaport Izumi / Osaka	300
4Q 2022~	Musashi Murayama / Tokyo	300

New stores scheduled



New stores planned after April 2022

Nation	Store name / region	Operating floor area	SP	Opening date
Japan	Tokorozawa / Tokorozawa, Saitama	9,726m ²	●	Scheduled to open next spring
The USA	Pembroke Lakes / Pembroke Pines, Florida	9,442m ²	●	Opened in June 2022
	Roseville / Roseville, California	4,164m ²		Opened in August 2022
	South Hill / Puyallup, Washington	4,834m ²		Opened in August 2022
	North Star / San Antonio, Texas	5,193m ²		Scheduled to open in 4th Q of FY 2023.3
	Danbury Fair / Danbury, Connecticut	5,703m ²		Scheduled to open in FY 2024.3
	Arrowhead / Glendale, Arizona	7,722m ²	●	Scheduled to open in FY 2024.3
China	Nanjing Jiangning Golden Eagle / Nanjing, Jiangsu	6,176m ²	●	Opened in July 2022
	No.5	—	●	Scheduled to open after FY 2023.3

- ※ Store names are tentative.
- ※ Stores with “●” in the “SP” column above will be opened in the Spo-cha type.
- ※ In addition to the above, 11 stores are under negotiation in the USA.
- ※ No.5 is under negotiation in China.

Current status for existing stores and future prospect for new opening in abroad



Principles of new store opening

[The USA] Since we confirmed the economic recovery, we actively promote opening new stores.

[China] Immediate goal is opening approx. 10 stores and further plan will be considered with our business conditions and the situation in the country.

The USA Profit status

No change since the disclosure data on May 11, 2022.

Classification by profitability		High profitability store	Average profitability store	Low profitability store
Annual profit	Total sales	\$8.60mn (Approx. ¥1.08bn)	\$6.60mn (Approx. ¥0.82bn)	\$4.50mn (Approx. ¥0.56bn)
	Gross profit (1st year)	\$1.60mn (Approx. ¥0.20bn)	\$0.20mn (Approx. ¥0.03bn)	\$(1.20)mn (Approx. ¥(0.15)bn)
	Gross profit (2nd year~)	\$2.60mn (Approx. ¥0.33bn)	\$1.20mn (Approx. ¥0.15bn)	\$(0.20)mn (Approx. ¥(0.03)bn)
	Gross profit rate (2nd year~)	30.2%	18.1%	—

※ Initial year's gross profit includes opening expenses and rent allocated for construction period.

※ Average profitability store figures are average of all stores.

※ The figures are created based on the FY 2023.3 Plan which disclosed on May 11, 2022.

※ The status and classification by color are updated every end of the financial year.

Present status of existing stores in the USA



[49 stores as of the end of October 2022]

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m ²	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m ²	
August 2013	Lakewood / Lakewood, California	3,976m ²	
December 2014	Arlington Parks / Arlington, Texas	5,933m ²	
May 2015	Main Place / Santa Ana, California	3,716m ²	
July 2015	Southcenter / Tukwila, Washington	3,973m ²	
September 2015	Eastridge / San Jose, California	4,759m ²	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m ²	
August 2016	Sunvalley / Concord, California	4,891m ²	
December 2016	Exton / Exton, Pennsylvania	5,423m ²	
January 2017	Southwest / Littleton, Colorado	5,811m ²	
March 2017	Stonecrest / Lithonia, Georgia	4,645m ²	
March 2017	Fox Valley / Aurora, Illinois	4,724m ²	
July 2017	Broadway / Hicksville, New York	5,092m ²	
September 2017	Crystal Run / Middletown, New York	4,212m ²	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m ²	
November 2017	Northwoods / Peoria, Illinois	5,110m ²	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m ²	
March 2018	Great Lakes / Mentor, Ohio	4,659m ²	
June 2018	Maine / South Portland, Maine	4,025m ²	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m ²	
August 2018	South Town Center / Sandy, Utah	4,645m ²	
September 2018	Millcreek / Erie, Pennsylvania	4,649m ²	
November 2018	Jefferson / Louisville, Kentucky	4,645m ²	
December 2018	Gateway / Lincoln, Nebraska	4,462m ²	

Opening date	Store name / region	Operating floor area	SP
December 2018	North Riverside Park / North Riverside, Illinois	4,189m ²	
February 2019	Southridge / Greendale, Wisconsin	4,191m ²	
March 2019	Northridge / Salinas, California	4,789m ²	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m ²	
March 2019	Promenade Temecula / Temecula, California	4,520m ²	
July 2019	Southland / Hayward, California	4,540m ²	
August 2019	Meadowood / Reno, Nevada	3,836m ²	
October 2019	Park Place / Tucson, Arizona	4,696m ²	
November 2019	Meadows / Las Vegas, Nevada	3,948m ²	
November 2019	Fairfield Commons / Beaver Creek, Ohio	4,805m ²	
December 2019	Towson Town Center / Towson, Maryland	4,907m ²	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m ²	
February 2020	Valley River Center / Eugene, Oregon	5,653m ²	
March 2020	Burbank Town Center / Burbank, California	3,981m ²	
July 2020	Town East Square / Wichita, Kansas	3,781m ²	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m ²	
October 2020	Deptford / Deptford, New Jersey	4,568m ²	
February 2021	Cumberland / Atlanta, Georgia	7,767m ²	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m ²	●
April 2021	Vancouver / Vancouver, Washington	4,493m ²	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m ²	
June 2022	Pembroke Lakes / Pembroke Pines, Florida	9,442m ²	●
August 2022	Roseville / Roseville, California	4,164m ²	
August 2022	South Hill / Puyallup, Washington	4,834m ²	

※ Classification by color refers to "High profitability (yellow)", "Average profitability (green)" and "Low profitability (pink)" stores.

Statistical snapshot of stores

Trend in number of stores

Planned figures are revised from Revised Plan.

Japan	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Second Revised Plan
Opening	119	—	2	1	2	1	1	—	—	1	1
Closing	8	—	—	1	8	—	4	2	3	2	1
Total	111	111	113	113	107	108	105	103	100	99	99

The USA	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Second Revised Plan
Opening	2	1	2	4	6	6	11	9	5	2	4
Closing	—	—	—	—	—	—	—	—	2	—	1
Total	2	3	5	9	15	21	32	41	44	46	49

China	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Second Revised Plan
Opening	—	—	—	—	—	—	—	—	1	2	1
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	—	1	3	4

Consolidated	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Second Revised Plan
Total	113	114	118	122	122	129	137	144	145	149	152

Breakdown of 99 stores in Japan (at the end of Oct. 2022)

Store type				Total
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	37	1	52	99

Ownership		Total
Leased stores	Own stores	
77	22	99

Location of 152 international stores (at the end of Oct. 2022)

※Own stores include 8 stores with owning right for land & building, and 14 stores with owning right for building with tenants.

Area	Japan								The USA	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal			
No. of stores	11	4	30	13	23	7	11	99	49	4	152
Share	7.2%	2.6%	19.9%	8.6%	15.1%	4.6%	7.2%	65.2%	32.2%	2.6%	100%

Actions to achieve SDGs

We set up Sustainability Advisory Committee which independent from management. Also set up the cross-organizational sustainability team comprising of members from each divisions to intend actively consider the achievement of the SDGs.

● Actions for energy / water resource issues

- Replaced fluorescent lights of the store lighting, the bowling equipment and crane game machines with LED lights.
- Set up water saving devices to the kitchens in Karaoke and the food counters.

Awarded prize for our actions

- "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" shared with Daikin Industries., Ltd. at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.

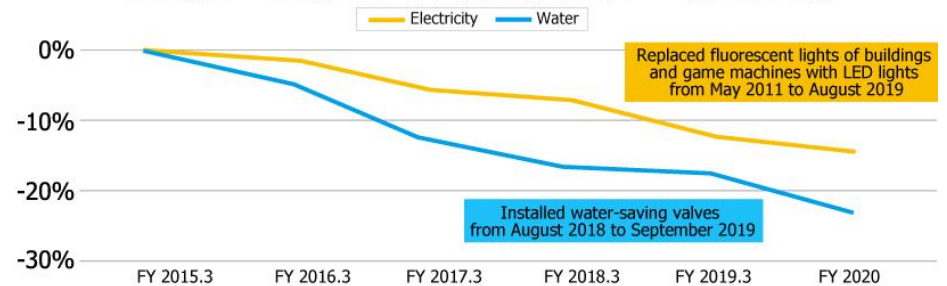


- The Special Prize for "Osaka Climate Change Countermeasures award" organized by Osaka prefecture on March 2022.



Trend in water and electricity usage (based on amount used in FY 2015.3)

Actual usage for FY 2020.3 (per total floor area, per day) Electricity:0.72kwh/m², Water:1.63l/m²



※ FY 2021.3 and FY 2022.3 are excluded from the comparison because of the temporarily closure and the limited opening hours due to the COVID-19.

● Other actions

• SDGs lease "MIRAI 2030™"

A program which donate a portion of the lease payments to the public interest incorporated foundations or the incorporated non-profitable organizations helping to achieving the SGDs through the lease contracts with Sumitomo Mitsui Finance and Leasing Co., Ltd. We donated to NPO Kidsdoor through the lease contracts in FY 2020.3 and FY 2021.3.

※NPO Kidsdoor is an organization which aims to create "society where all children could have dreams and hopes" providing the learning supports widely from elementary school students to young people to cut the chain of poverty.



For the other SDGs initiatives, please refer to the website below.

<https://www.round1.co.jp/company/company/sdgs.html>

< Supplementary data >

FY 2023.3 Second Revised Performance Plan ①



(Unit ¥bn)

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

[Consolidated] FY 2023.3 (Apr. 2022~ Mar. 2023) Second Revised Plan

		Actual			Second Revised			Term Second Revised
		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Second Revised	4th Q Second Revised	2nd half Second Revised	
P/L	Bowling	5.61	6.27	11.88	5.92	7.79	13.72	25.60
	Amusement	18.56	22.56	41.12	19.44	22.87	42.31	83.44
	Karaoke, Food	2.82	3.17	6.00	3.28	4.32	7.61	13.62
	Spo-cha	3.16	3.75	6.91	3.18	4.79	7.97	14.89
	Cre-cha	0.06	0.06	0.12	0.07	0.08	0.15	0.28
	Others	0.68	0.73	1.42	0.73	0.78	1.52	2.94
	Total sales	30.91	36.57	67.48	32.65	40.65	73.30	140.79
	Cost of sales	27.48	30.94	58.43	29.20	31.35	60.56	118.99
	Gross profit	3.42	5.63	9.05	3.45	9.29	12.74	21.80
	S.G.A. expenses	1.06	1.06	2.12	1.17	1.18	2.36	4.48
	Operating profit	2.35	4.57	6.92	2.27	8.11	10.38	17.31
	Non-operating income & expenses	0.22	(0.03)	0.18	(0.16)	(0.15)	(0.32)	(0.13)
	Ordinary profit	2.58	4.53	7.11	2.10	7.96	10.06	17.17
	Ordinary profit margin	8.4%	12.4%	10.5%	6.4%	19.6%	13.7%	12.2%
	Extraordinary income & loss	(0.02)	(0.00)	(0.03)	(0.02)	(0.68)	(0.71)	※ (0.74)
Profit before income taxes	2.55	4.53	7.08	2.07	7.27	9.35	16.43	
Income taxes	0.52	1.31	1.84	0.80	2.06	2.87	4.71	
Profit	2.02	3.21	5.24	1.27	5.21	6.48	11.72	
Total depreciation	4.63	4.97	9.61	5.09	5.31	10.41	20.02	
Lease depreciation	2.37	2.51	4.89	2.62	2.80	5.43	10.33	

※ Breakdown of extraordinary income & loss ¥(0.74)bn : Impairment loss ¥(0.66)bn, Loss on retirement of non-current assets, etc. ¥(0.16)bn
Gain on reversal of share acquisition rights +¥0.08bn

< Supplementary data >

FY 2023.3 Second Revised Performance Plan ②



(Unit ¥bn)

[Japan] FY 2023.3 (Apr. 2022~ Mar. 2023) Second Revised Plan

* Figures below ¥10 million are truncated.
Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Second Revised	4th Q Second Revised	2nd half Second Revised	Term Second Revised
P/L	Bowling	4.32	4.81	9.13	4.33	5.74	10.07	19.21
	Amusement	10.18	12.52	22.70	11.73	13.24	24.97	47.68
	Karaoke	1.43	1.65	3.08	1.67	1.93	3.61	6.70
	Spo-cha	2.86	3.33	6.19	2.85	4.36	7.22	13.42
	Cre-cha	0.06	0.06	0.12	0.07	0.08	0.15	0.28
	Others	0.68	0.73	1.42	0.73	0.78	1.51	2.94
	Total sales	19.55	23.12	42.67	21.41	26.15	47.57	90.25
	Cost of sales	18.73	20.62	39.35	19.92	20.61	40.54	79.90
	Gross profit	0.81	2.50	3.31	1.48	5.54	7.03	10.35
	S.G.A. expenses	0.59	0.57	1.16	0.66	0.67	1.34	2.50
	Operating profit	0.22	1.92	2.15	0.82	4.86	5.69	7.84
	Non-operating income & expenses	0.26	0.03	0.29	(0.08)	(0.08)	(0.17)	0.12
	Ordinary profit	0.49	1.95	2.45	0.73	4.77	5.51	※1 7.96
	Ordinary profit margin	2.5%	8.5%	5.7%	3.4%	18.3%	11.6%	8.8%
Extraordinary income & loss	(0.02)	0.03	0.01	(0.02)	(0.02)	(0.05)	※2 (0.03)	
Profit before income taxes	0.47	1.99	2.46	0.70	4.75	5.46	7.93	
Income taxes	0.06	0.76	0.83	0.45	1.33	1.79	2.62	
Profit	0.40	1.22	1.63	0.25	3.41	3.67	5.30	
Total depreciation	2.82	2.96	5.79	3.08	3.27	6.36	12.15	
Lease depreciation	2.24	2.36	4.61	2.48	2.64	5.12	9.74	

※1 Ordinary profit above excludes ¥2.47bn of royalty income. Ordinary profit includes royalty is ¥10.43bn.

※2 Breakdown of extraordinary income & loss ¥(0.03)bn : Loss on retirement of non-current assets, etc. ¥(0.11)bn
Gain on reversal of share acquisition rights +¥0.08bn

< Supplementary data >

FY 2023.3 Second Revised Performance Plan ③



[The USA] FY 2023.3 (Apr. 2022~ Mar. 2023) Second Revised Plan

(Forex : Actual and Second Revised Plan 1 USD = 134.04 JPY)

(Unit ¥bn)

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Second Revised	4th Q Second Revised	2nd half Second Revised	Term Second Revised
P/L	Bowling	1.27	1.42	2.69	1.55	2.01	3.56	6.26
	Amusement	8.29	9.91	18.21	7.55	9.40	16.96	35.17
	Food, Party, etc.	1.38	1.50	2.89	1.59	2.37	3.96	6.86
	Spo-cha	0.24	0.34	0.59	0.25	0.32	0.58	1.17
	Total sales	11.20	13.19	24.40	10.96	14.11	25.07	49.47
	Cost of sales	8.37	9.86	18.24	8.77	10.17	18.95	37.19
	Gross profit	2.82	3.33	6.15	2.18	3.93	6.11	12.27
	S.G.A. expenses	0.38	0.39	0.77	0.42	0.42	0.84	1.62
	Operating profit	2.44	2.93	5.37	1.75	3.51	5.27	10.64
	Non-operating income & expenses	(0.03)	(0.06)	(0.10)	(0.05)	(0.04)	(0.10)	(0.20)
	Ordinary profit	2.40	2.87	5.27	1.70	3.46	5.17	※1 10.44
	Ordinary profit margin	21.4%	21.8%	21.6%	15.6%	24.5%	20.6%	21.1%
	Extraordinary income & loss	(0.00)	(0.03)	(0.04)	—	—	—	※2 (0.04)
	Profit before income taxes	2.39	2.83	5.22	1.70	3.46	5.17	10.39
	Income taxes	0.45	0.54	0.99	0.35	0.72	1.07	2.07
Profit	1.93	2.29	4.23	1.35	2.73	4.09	8.32	
Total depreciation		1.61	1.80	3.42	1.79	1.81	3.60	7.03
Lease depreciation		0.04	0.04	0.09	0.04	0.04	0.08	0.17

※1 Ordinary profit above excludes ¥2.47bn of royalty payments. Ordinary profit including royalty is ¥7.97bn.

※2 Breakdown of extraordinary income & loss ¥(0.04)bn : Loss on retirement of non-current assets, etc. ¥(0.04)bn

< Supplementary data >

FY 2022.3 Actual ①



(Unit ¥bn)

[Consolidated] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
P/L	Bowling	3.27	3.97	7.24	4.75	5.76	10.52	17.76
	Amusement	11.44	14.76	26.20	14.96	17.35	32.31	58.51
	Karaoke, Food	1.22	1.40	2.63	2.26	2.31	4.58	7.21
	Spo-cha	1.72	2.32	4.04	2.55	3.62	6.17	10.22
	Cre-cha	0.07	0.08	0.16	0.07	0.07	0.15	0.31
	Others	0.49	0.55	1.04	0.62	0.70	1.33	2.37
	Total sales	18.24	23.10	41.34	25.23	29.84	55.07	96.42
	Cost of sales	20.96	23.29	44.26	24.29	25.84	50.14	94.40
	Gross profit	(2.72)	(0.19)	(2.91)	0.93	4.00	4.93	2.01
	S.G.A. expenses	0.84	0.90	1.75	0.97	1.01	1.98	3.74
	Operating profit	(3.57)	(1.10)	(4.67)	(0.04)	2.98	2.94	(1.72)
	Non-operating income & expenses	(0.00)	2.13	2.12	2.77	2.18	4.95	7.08
	Ordinary profit	(3.57)	1.03	(2.54)	2.73	5.17	7.90	5.36
	Ordinary profit margin	—	4.5%	—	10.8%	17.3%	14.4%	5.6%
Extraordinary income & loss	(0.02)	0.90	0.87	(0.17)	(1.78)	(1.96)	※ (1.08)	
Profit before income taxes	(3.60)	1.93	(1.66)	2.55	3.38	5.93	4.27	
Income taxes	0.32	0.12	0.45	(0.66)	0.54	(0.11)	0.33	
Profit	(3.92)	1.80	(2.11)	3.21	2.84	6.05	3.93	
Total depreciation	3.89	4.04	7.93	4.05	4.36	8.42	16.36	
Lease depreciation	2.06	2.13	4.20	2.03	2.31	4.35	8.55	

※ Breakdown of extraordinary income & loss ¥(1.08)bn : Impairment loss ¥(1.67)bn, Penalty of changing lease agreement +¥0.90bn, Loss on store closings ¥(0.19)bn, Loss on retirement of non-current assets, etc. ¥(0.12)bn

< Supplementary data >

FY 2022.3 Actual ②



(Unit ¥bn)

[Japan] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual

※ Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	2.56	3.02	5.59	3.79	4.63	8.42	14.02
	Amusement	6.01	8.25	14.27	9.50	10.17	19.68	33.95
	Karaoke	0.59	0.55	1.15	1.28	1.20	2.48	3.64
	Spo-cha	1.57	2.11	3.68	2.35	3.37	5.72	9.41
	Cre-cha	0.07	0.08	0.16	0.07	0.07	0.15	0.31
	Others	0.49	0.55	1.04	0.61	0.70	1.32	2.37
	Total sales	11.33	14.59	25.92	17.63	20.17	37.80	63.72
	Cost of sales	15.09	16.16	31.26	17.31	18.11	35.42	66.68
	Gross profit	(3.76)	(1.57)	(5.33)	0.31	2.05	2.37	(2.96)
	S.G.A. expenses	0.49	0.54	1.03	0.60	0.62	1.22	2.26
	Operating profit	(4.26)	(2.11)	(6.37)	(0.28)	1.43	1.15	(5.22)
	Non-operating income & expenses	0.14	2.18	2.32	2.88	2.20	5.09	7.42
	Ordinary profit	(4.11)	0.06	(4.04)	2.60	3.64	6.24	※1 2.19
	Ordinary profit margin	—	0.5%	—	14.8%	18.1%	16.5%	3.4%
	Extraordinary income & loss	(0.02)	0.90	0.87	(0.01)	(1.84)	(1.86)	※2 (0.98)
Profit before income taxes	(4.14)	0.97	(3.16)	2.58	1.79	4.37	1.20	
Income taxes	0.17	(0.08)	0.09	(0.67)	0.43	(0.24)	(0.14)	
Profit	(4.32)	1.05	(3.26)	3.26	1.35	4.61	1.35	
Total depreciation	2.44	2.50	4.95	2.50	2.69	5.19	10.15	
Lease depreciation	1.88	1.93	3.82	1.90	2.07	3.98	7.80	

※1 Ordinary profit above excludes ¥1.35bn of royalty income. Ordinary profit includes royalty is ¥3.55bn

※2 Breakdown of extraordinary income & loss ¥(0.98)bn : Penalty of changing lease agreement +¥0.90bn,

Loss on valuation of investments in capital of subsidiaries and associates ¥(1.79)bn,

Loss on retirement of non-current assets, etc. ¥(0.09)bn

< Supplementary data >

FY 2022.3 Actual ③



[The USA] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual
(Forex : 1 USD = 112.40 JPY)

(Unit ¥bn)
* Figures below ¥10 million have been truncated.
Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
P/L	Bowling	0.70	0.93	1.64	0.94	1.09	2.03	3.67
	Amusement	5.40	6.46	11.87	5.35	6.99	12.34	24.22
	Food, Party, etc.	0.62	0.84	1.47	0.97	1.09	2.07	3.54
	Spo-cha	0.13	0.19	0.33	0.16	0.18	0.34	0.68
	Total sales	6.88	8.44	15.32	7.43	9.36	16.80	32.13
	Cost of sales	5.66	6.87	12.53	6.65	7.15	13.81	26.34
	Gross profit	1.21	1.57	2.79	0.78	2.20	2.99	5.78
	S.G.A. expenses	0.30	0.25	0.56	0.31	0.32	0.63	1.20
	Operating profit	0.91	1.31	2.22	0.46	1.88	2.35	4.58
	Non-operating income & expenses	(0.06)	0.01	(0.04)	(0.03)	0.00	(0.02)	(0.07)
	Ordinary profit	0.84	1.33	2.18	0.43	1.89	2.33	※1 4.51
	Ordinary profit margin	12.3%	15.8%	14.3%	5.9%	20.2%	13.9%	14.1%
	Extraordinary income & loss	(0.00)	(0.00)	(0.00)	(0.01)	(0.96)	(0.98)	※2 (0.98)
	Profit before income taxes	0.84	1.33	2.18	0.42	0.92	1.34	3.53
Income taxes	0.14	0.20	0.35	0.01	0.10	0.12	0.47	
Profit	0.70	1.12	1.82	0.41	0.81	1.22	3.05	
Total depreciation		1.33	1.36	2.70	1.41	1.44	2.85	5.56
Lease depreciation		0.10	0.08	0.18	0.06	0.04	0.11	0.30

※1 Ordinary profit above excludes ¥1.35bn of royalty payments. Ordinary profit including royalty is ¥3.16bn.

※2 Breakdown of extraordinary income & loss ¥(0.98)bn : Impairment loss ¥(0.95)bn, Loss on retirement of non-current assets, etc. ¥(0.03)bn.

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