

# Analysis of present states and future prospects



**Saitama-Kounosu  
(Kounosu, Saitama)**  
**Refurbished as Giga Crane Game Stadium!**  
**December 27, 2022**

**ROUND ONE Corporation**  
**C.E.O. and President and Executive Officer**  
**Masahiko Sugino**

**Tokyo Stock Exchange Prime**  
**Code Number : 4680**

**February 10, 2023**

# Analysis of consolidated operating results

Apr. 2022~Dec.2022 Actual [In comparison with FY 2020.3 (before COVID-19)]



(Unit ¥bn) ※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2020.3 Actual (2019.4~2019.12)	FY 2023.3 Actual (2022.4~2022.12)	Dif.(%)
Total at the end of the term ①	Store	142	151	+6.3

① [Number of stores]

Japan : 99 stores (1 store opened, 5 stores closed)  
The USA : 48 stores (12 stores opened, 3 stores closed)  
China : 4 stores (4 stores opened)

② [Ordinary profit] ※1

FY 2020.3 3rd Q Actual	Ordinary profit	¥5.55bn
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P/L	Bowling	17.44	17.67	+1.3
	Amusement	39.36	61.82	+57.1
	Karaoke, Food	8.50	9.45	+11.1
	Spo-cha	9.42	10.08	+7.0
	Cre-cha	—	0.17	—
	Others	2.31	2.17	(6.2)
	<b>Total sales</b>	<b>77.04</b>	<b>101.38</b>	<b>+31.6</b>
	Cost of sales	68.75	89.23	+29.8
	<b>Gross profit</b>	<b>8.28</b>	<b>12.14</b>	<b>+46.6</b>
	S.G.A. expenses	2.54	3.24	+27.7
	<b>Operating profit</b>	<b>5.74</b>	<b>8.89</b>	<b>+54.9</b>
	Non-operating income & expenses	(0.18)	(0.08)	—
	<b>Ordinary profit ②</b>	<b>5.55</b>	<b>8.81</b>	<b>+58.6</b>
	<b>Ordinary profit margin</b>	<b>7.2%</b>	<b>8.7%</b>	<b>—</b>
Extraordinary income & loss ③	(0.32)	(0.33)	—	
<b>Profit before income taxes</b>	<b>5.23</b>	<b>8.47</b>	<b>+62.0</b>	
Income taxes	1.70	2.36	+39.1	
<b>Profit</b>	<b>3.53</b>	<b>6.11</b>	<b>+73.1</b>	

◆Japan Ordinary profit & loss	¥(2.91)bn
[Breakdown]	
Increase in Promotion exp. (Amusement prize exp., etc.)	¥(3.15)bn
Increase in Sales	+¥1.73bn
Increase in Lease Fee for amusement machines	¥(1.67)bn
Increase in Utility exp.	¥(1.30)bn
Increase in Personnel exp.	¥(0.80)bn
Decrease in Advertising exp.	+¥0.80bn
Decrease in Purchases	+¥0.33bn
Decrease in Communication exp.	+¥0.33bn
Decrease in Other exp.	+¥0.82bn
◆The USA Ordinary Profit & loss ※2	+¥7.14bn
◆China and Other	¥(0.97)bn

FY 2023.3 3rd Q Actual	Ordinary profit	¥8.81bn
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※1 Ordinary profit is compared excluding royalty.  
FY 2020.3 3rd Q Actual ... Japan ¥5.14bn, The USA ¥0.45bn  
FY 2023.3 3rd Q Actual ... Japan ¥2.22bn, The USA ¥7.60bn  
Ordinary profit including royalty is below.  
FY 2020.3 3rd Q Actual ... Japan ¥5.22bn, The USA ¥0.37bn  
FY 2023.3 3rd Q Actual ... Japan ¥4.07bn, The USA ¥5.75bn

※2 Profit & loss in comparison per a store  
FY 2020.3 3rd Q Actual (Operating months : 301)  
Sales ¥0.44bn, Gross profit ¥0.03bn  
FY 2023.3 3rd Q Actual (Operating months : 427)  
Sales ¥0.78bn, Gross profit ¥0.18bn

③ [Extraordinary income & loss breakdown]  
FY 2020.3 3rd Q Actual Extraordinary income & loss ¥(0.32)bn  
• Loss on retirement of non-current assets, etc. ¥(0.32)bn  
FY 2023.3 3rd Q Actual Extraordinary income & loss ¥(0.33)bn  
• Gain on reversal of share acquisition rights ¥0.08bn  
• Impairment loss ¥(0.15)bn  
• Loss on retirement of non-current assets, etc. ¥(0.26)bn

# Analysis of consolidated operating results

## Apr. 2022~Dec. 2022 Actual [with Plan]



(Unit ¥bn) ※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2023.3 Plan (2022.4~2022.12)	FY 2023.3 Actual (2022.4~2022.12)	Dif.(%)
Total at the end of the term	Store	151	151	—
P/L	Bowling	17.80	17.67	(0.7)
	Amusement	60.57	61.82	+2.1
	Karaoke, Food	9.29	9.45	+1.7
	Spo-cha	10.10	10.08	(0.2)
	Cre-cha	0.20	0.17	(12.1)
	Others	2.16	2.17	+0.5
	Total sales	100.14	101.38	+1.2
	Cost of sales	87.63	89.23	+1.8
	Gross profit	12.50	12.14	(2.9)
	S.G.A. expenses	3.30	3.24	(1.7)
	Operating profit	9.20	8.89	(3.3)
	Non-operating income & expenses	0.01	(0.08)	—
	Ordinary profit ①	9.21	8.81	(4.4)
	Ordinary profit margin	9.2%	8.7%	—
	Extraordinary income & loss ②	(0.05)	(0.33)	—
Profit before income taxes	9.16	8.47	(7.5)	
Income taxes	2.65	2.36	(10.8)	
Profit	6.51	6.11	(6.1)	

### ① [Ordinary profit] ※1

FY 2023.3 3rd Q Plan	Ordinary profit	¥9.21bn
◆Japan Ordinary profit & loss		
[Breakdown]		
Decrease in Sales		¥(0.30)bn
Increase in Utility exp.		¥(0.21)bn
Increase in Supplies exp.		¥(0.12)bn
Increase in Personnel exp.		¥(0.11)bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.09)bn
Increase in Other exp.		¥(0.13)bn
◆The USA Ordinary Profit & loss		
[Breakdown]		
Increase in Sales		+¥0.98bn
Increase in Personnel exp.		¥(0.23)bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.14)bn
Decrease in Other exp. ※2		+¥0.01bn
◆China and Other		
¥(0.05)bn		
FY 2023.3 3rd Q Actual	Ordinary profit	¥8.81bn

※1 Ordinary profit is compared excluding royalty.

FY 2023.3 3rd Q Plan ... Japan ¥3.18bn, The USA ¥6.98bn  
 FY 2023.3 3rd Q Actual ... Japan ¥2.22bn, The USA ¥7.60bn  
 Ordinary profit including royalty is below.  
 FY 2023.3 3rd Q Plan ... Japan ¥4.95bn, The USA ¥5.21bn  
 FY 2023.3 3rd Q Actual ... Japan ¥4.07bn, The USA ¥5.75bn

※2 Other exp. includes the increased profit due to exchange rate fluctuations.

### ② [Extraordinary income & loss breakdown]

FY 2023.3 3rd Q Actual Extraordinary income & loss ¥(0.33)bn

- Gain on reversal of share acquisition rights ¥0.08bn
- Impairment loss ¥(0.15)bn
- Loss on retirement of non-current assets, etc. ¥(0.26)bn

# FY 2023.3 Revised consolidated plan (Store openings and closings, P/L)



Second Revised Plan is the figures disclosed on November 11, 2022.

※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

Third Revised Plan is revised by reflecting the actual figures of the 3rd Q and the revision for 4th Q. Please refer to page 4 for further details.

		Unit	FY 2023.3 <b>Second Revised Plan</b>				FY 2023.3 <b>Third Revised Plan</b>			
			Consolidated	Japan	The USA	China	Consolidated	Japan	The USA	China
Stores	Opening	Store	6	1	4	1	6	1	4	1
	Closing	Store	3	1	1	—	3	1	1	—
	Total (at the end of term)	Store	152	99	49	4	152	99	49	4
P/L	Bowling	¥bn	25.60	19.21	6.26	0.12	25.32	19.09	6.11	0.11
	Amusement	¥bn	83.44	47.68	35.17	0.57	84.08	46.80	36.74	0.51
	Karaoke, Food	¥bn	13.62	6.70	6.86	0.05	13.68	6.57	7.06	0.04
	Spo-cha	¥bn	14.89	13.42	1.17	0.28	14.86	13.38	1.21	0.25
	Cre-cha	¥bn	0.28	0.28	—	—	0.25	0.25	—	—
	Others	¥bn	2.94	2.94	—	0.00	2.92	2.92	—	0.00
	Total sales	¥bn	140.79	90.25	49.47	1.04	141.14	89.04	51.13	0.94
	Gross profit	¥bn	17.31	7.84	10.64	(1.14)	15.85	5.87	11.23	(1.21)
	Ordinary profit ※1	¥bn	17.17	7.96	10.44	(1.24)	17.17	7.40	11.06	(1.31)
	Ordinary profit margin	%	12.2%	8.8%	21.1%	—	12.2%	8.3%	21.6%	—
Extraordinary income & loss	¥bn	(0.74)	(0.03)	(0.04)	(0.66)	※2 (0.74)	(0.18)	(0.17)	(0.37)	
Profit before income taxes	¥bn	16.43	7.93	10.39	(1.91)	16.43	7.22	10.89	(1.69)	
Income taxes	¥bn	4.71	2.62	2.07	—	4.71	2.59	2.10	—	
Profit	¥bn	11.72	5.30	8.32	(1.91)	11.72	4.62	8.78	(1.69)	

(Note) ※1 Ordinary profit of Japan and The USA is shown excluding royalty.

Ordinary profit including royalty is : **Second Revised Plan** ... Japan ¥10.43bn, The USA ¥7.97bn

**Third Revised Plan** ... Japan ¥9.96bn, The USA ¥8.51bn

※2 Extraordinary income & loss ¥(0.74)bn : Impairment loss ¥(0.52)bn, Loss on retirement of non-current assets, etc. ¥(0.30)bn,

Gain on reversal of share acquisition rights ¥0.08bn

Forex : **Actual** ... 1 USD=136.52 JPY, 1 CNY=19.88 JPY **Third Revised Plan** ... 1 USD=134.04 JPY, 1 CNY=19.89 JPY (No change from Second Revised Plan)

# FY 2023.3 Formulation Basis of Third Revised Plan



Second Revised Plan is the figures disclosed on November 11, 2022.

※ Figures below ¥10 million are truncated.

**[Consolidated] Full year Ordinary Profit ¥17.17bn [No change from Second Revised Plan]**

## [Japan] Major factors of Ordinary Profit revision

Second Revised Plan	Third Revised Plan	Difference
¥7.96bn	¥7.40bn	¥(0.55)bn

- ◆ Decrease in 3rd Q Ordinary Profit by reflecting the actual figures of the 3rd Q ... ¥(0.96)bn
- ◆ Decrease in 4th Q Sales ... ¥(0.89)bn
- ◆ Increase in Cost of sales and S.G.A. exp. based on the rises of Personnel exp. and Utility exp. ... ¥0.26bn
- ◆ Increase in Non-operating income due to foreign exchange gains from capital recovery from The USA ... ¥1.56bn

## [The USA] Major factors of Ordinary Profit revision

Second Revised Plan	Third Revised Plan	Difference
¥10.44bn	¥11.06bn	+¥0.61bn

## [China] Major factors of Ordinary Profit revision

Second Revised Plan	Third Revised Plan	Difference
¥(1.24)bn	¥(1.31)bn	¥(0.06)bn

Regarding both The USA and China, Ordinary Profit reflect the actual figures of the 3rd Q, and the plan for 4th Q has not changed from Second Revised Plan. Ordinary profit of The USA excludes royalty.

※ Please refer to page 2 for further details of analysis of difference between the actual of 3rd Q and Second Revised Plan.

# [Japan] Sales and Comparison with FY 2020.3 (before COVID-19) of existing stores



## [Japan] Sales (Actual and Plan)

Second Revised Plan is the figures disclosed on November 11, 2022.

※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	1st Q	2nd Q	1st half	3rd Q			4th Q	2nd half	Term
		Actual	Actual	Actual	Second Revised	Actual	Dif.(%)	Third Revised	Third Revised	Third Revised
		¥bn	4.32	4.81	9.13	4.33	4.36	+0.7	5.59	9.96
Bowling	¥bn	10.18	12.52	22.70	11.73	11.47	(2.3)	12.62	24.09	46.80
Amusement	¥bn	1.43	1.65	3.08	1.67	1.64	(1.9)	1.83	3.48	6.57
Karaoke	¥bn	2.86	3.33	6.19	2.85	2.83	(0.8)	4.35	7.19	13.38
Spo-cha	¥bn	0.06	0.06	0.12	0.07	0.05	(32.0)	0.08	0.13	0.25
Cre-cha	¥bn	0.68	0.73	1.42	0.73	0.74	+1.4	0.75	1.50	2.92
Others	¥bn	19.55	23.12	42.67	21.41	21.11	(1.4)	25.25	46.37	89.04
Total sales	¥bn	99	99	99	99	99	—	99	99	99
Total stores at the end of each term										

## [Japan] Comparison with FY 2020.3 (before COVID-19) of existing stores (Actual and Plan)

※ Percentage is rounded off to one decimal place.

	Unit	1st Q	2nd Q	1st half	3rd Q			4th Q ※	2nd half	Term
		Actual	Actual	Actual	Second Revised	Actual	Dif.(%)	Third Revised	Third Revised	Third Revised
		%	(15.8)	(11.2)	(13.5)	(6.5)	(5.9)	+0.6	(11.4)	(9.0)
Bowling	%	+7.0	+15.1	+11.3	+33.1	+30.6	(2.5)	+21.9	+25.9	+18.4
Amusement	%	(18.2)	(14.0)	(16.0)	+2.9	+0.8	(2.1)	(9.1)	(4.7)	(10.3)
Karaoke	%	(13.7)	(8.2)	(10.8)	+7.1	+6.6	(0.5)	(1.7)	+1.4	(4.6)
Spo-cha	%	(6.1)	(6.1)	(6.1)	+3.7	+4.8	+1.1	(8.0)	(2.0)	(4.1)
Others	%	(4.8)	+1.8	(1.3)	+15.5	+14.3	(1.2)	+5.1	+9.1	+3.8
Total sales	Days	(2)	±0	(2)	+1	+1	—	(3)	(2)	(4)
No. of Sat./Sun./Holidays in comparison with FY 2020.3		98	98	98	98	98	—	97	97	97
Total existing stores at the end of each term										

※ Compared period: January and February in 2020 and March in 2019

# [The USA] Sales and Comparison with FY 2020.3 (before COVID-19) of existing stores

Second Revised Plan is the figures disclosed on November 11, 2022. The planned figures for 4th Q of The USA has not changed from Second Revised Plan.

## [The USA] Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.  
 ※ Percentage is rounded off to one decimal place.

	Unit	1st Q	2nd Q	1st half	3rd Q			4th Q	2nd half	Term
		Actual	Actual	Actual	Second Revised	Actual	Dif.(%)	Third Revised	Third Revised	Third Revised
Bowling	¥bn	1.27	1.42	2.69	1.55	1.40	(9.7)	2.01	3.41	6.11
Amusement	¥bn	8.29	9.91	18.21	7.55	9.13	+20.9	9.40	18.53	36.74
Food, Party, etc.	¥bn	1.38	1.50	2.89	1.59	1.79	+12.4	2.37	4.16	7.06
Spo-cha	¥bn	0.24	0.34	0.59	0.25	0.29	+12.5	0.32	0.61	1.21
Total sales	¥bn	11.20	13.19	24.40	10.96	12.61	+15.1	14.11	26.73	51.13
Total stores at the end of each term		47	49	49	48	48	—	49	49	49

※ Forex : Second Revised Plan and Third Revised Plan 1 USD = 134.04 JPY Actual 1 USD = 136.52 JPY

## [The USA] Comparison with FY 2020.3 (before COVID-19) of existing stores (Actual and Plan)

※ Percentage is rounded off to one decimal place.

	Unit	1st Q	2nd Q	1st half	3rd Q			4th Q ※	2nd half	Term
		Actual	Actual	Actual	Second Revised	Actual	Dif.(%)	Third Revised	Third Revised	Third Revised
Bowling	%	+22.9	+29.4	+26.1	+35.3	+25.0	(10.3)	+49.3	+38.0	+32.3
Amusement	%	+37.2	+45.6	+41.5	+24.0	+39.2	+15.2	+18.3	+27.4	+34.0
Food, Party, etc.	%	(13.2)	(15.9)	(14.6)	(20.1)	(14.7)	+5.4	+6.7	(3.5)	(8.3)
Total sales	%	+28.1	+34.1	+31.1	+17.8	+27.4	+9.6	+21.9	+24.3	+27.5
Total existing stores at the end of each term		30	32	32	34	34	—	26	26	26

※ Compared period: January and February in 2020 and March in 2019

# Adoption of the new leases standard in FY 2023.3

No change since the disclosure data on August 5, 2022.

We will adopt the new leases standard (ASC Topic 842) for the store leases in The USA from the end of FY 2023.3. The amount of impact by starting to adopt ASC Topic 842 is now calculated, and will be disclosed as soon as it confirmed. The main impacts expected at this time are as follows.

## The impact on the balance sheet

Right-of-use assets and lease obligations will increase by recognizing the rights to use stores based on lease agreements of each store as right-of-use assets and the rent payments in the future as lease obligations.

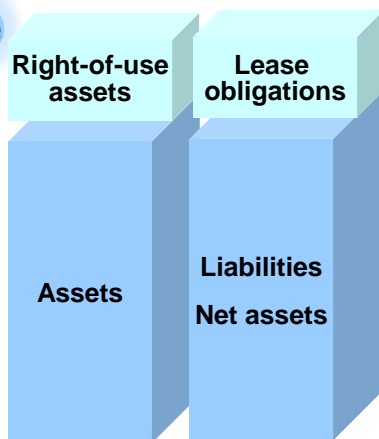
## The impact on the income statement and the cash flow

Rent payments will decrease and depreciation and interest expenses will increase.

The cash flows from operating activities will increase, and the cash flows from financing activities will decrease.

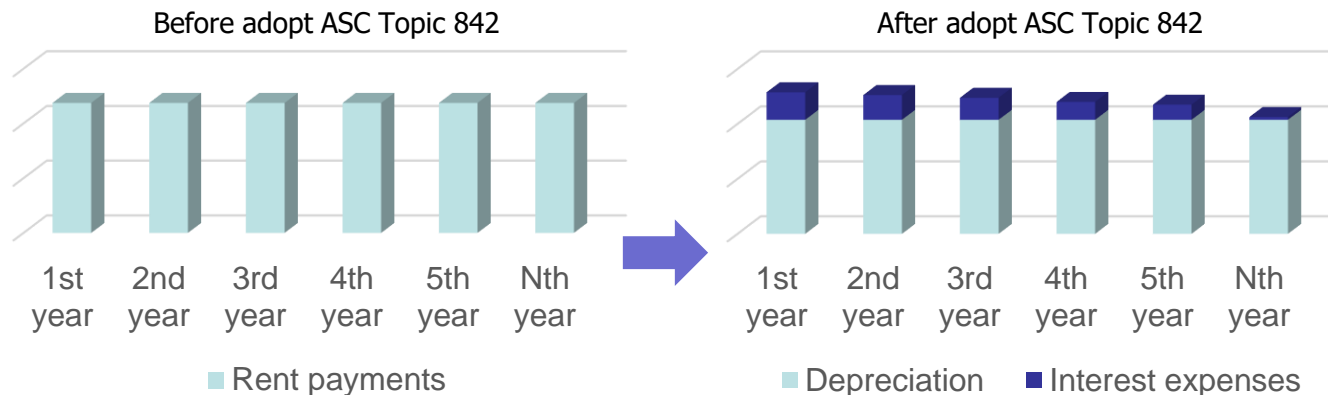
The adjustment of cumulative-effects will recognize to the opening balance of retained earnings.

### Impact Image



Vertical axis: Amount of the income statement

Horizontal axis: Number of years since store opening





# FY 2023.3 Consolidated cash flow (Third Revised)



Planned figure of Depreciation is revised from Second Revised Plan.

※ Figures below ¥10 million have been truncated.

		Unit	FY 2022.3 Actual	FY 2023.3 Third Revised Plan
Cash	Profit before income taxes	¥bn	4.27	16.43
	Payment for income taxes	¥bn	+0.15	(1.52)
	Increase/Decrease in others	¥bn	+6.42	+0.74
	Dividends paid	¥bn	(1.84)	(2.09)
	Depreciation	¥bn	+16.44	+19.93
	Payment for lease obligations	¥bn	(9.60)	(11.31)
	Simplified cash flow	¥bn	+15.85	+22.17
	Equipment investment (excluding finance lease) ①	¥bn	(5.37)	(8.66)
	Simplified free cash flow	¥bn	+10.47	+13.50
	Cash reserve ②	¥bn	46.31	53.26
	Interest-bearing debt (excluding lease obligations)	¥bn	49.50	42.95
	Net interest-bearing debt	¥bn	3.19	(10.31)

(Note) ① Breakdown of equipment investment **Actual** in FY 2022.3 ¥(5.37)bn  
 ◆ New stores : ¥(4.23)bn (Japan : ¥(0.83)bn, International : ¥(3.40)bn)  
 ◆ Existing stores : ¥(1.14)bn (Japan : ¥(0.68)bn, International : ¥(0.46)bn)  
 Breakdown of equipment investment **Third Revised Plan** in FY 2023.3 ¥(8.66)bn  
 ◆ New stores : ¥(3.88)bn (Japan : ¥(0.80)bn, International : ¥(3.08)bn)  
 ◆ Existing stores : ¥(4.78)bn (Japan : ¥(1.18)bn, International : ¥(3.60)bn)

② The term of the commitment line agreements for ¥16.00bn disclosed on May 1, 2020 is extended to the end of April, 2023.

# Trend in assets (Consolidated)

Planned figures are revised from Second Revised Plan.

※ Figures below ¥100 million are truncated.  
※ Percentage is rounded off to one decimal place.

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Third Revised Plan
Total assets	¥111.5bn	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥157.6bn	¥163.5bn
Net assets	¥51.6bn	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥54.6bn	¥64.2bn
Equity ratio	46.3%	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	34.4%	39.3%
Cash reserve	¥27.7bn	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥46.3bn	¥53.2bn
Interest-bearing debt	¥27.0bn	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥49.5bn	¥42.9bn
Net interest-bearing debt ①	¥(0.6)bn	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥3.1bn	¥(10.3)bn
Lease obligations	¥16.3bn	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥16.9bn	¥21.0bn	¥23.8bn
Net interests-bearing debt ② including lease obligations	¥15.6bn	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥39.3bn	¥24.2bn	¥13.5bn
New lease contract amount	¥7.1bn	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥12.5bn	¥14.1bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations"

※ The lease above indicates finance lease for amusement machines and karaoke machines.

# Trend in P/L status

## [Consolidated] Trend in P/L

Planned figures are revised from Second Revised Plan.

(Unit ¥bn) ※ Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Third Revised Plan
Total stores (at the end of term)	114	118	122	122	129	137	144	145	149	152
Total sales	84.2	83.9	83.5	87.7	95.9	101.3	104.7	60.9	96.4	141.1
Ordinary profit ※	7.8	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3	17.1
Ordinary profit margin	9.3%	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.6%	12.2%
Profit	(19.7)	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.9	11.7
ROI (Return on investment) ①	5.1%	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.7%	16.3%
ROE (Return on equity) ②	—	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	8.3%	19.7%
ROA (Return on assets) ③	—	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	2.6%	7.3%

① ROI calculation: Ordinary profit ÷ [(Net assets at the beginning of term + Net assets at the end of term) ÷ 2] + [(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2]

② ROE calculation: Profit ÷ [(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2]

③ ROA calculation: Profit ÷ [(Total assets at the beginning of term + Total assets at the end of term) ÷ 2]

※ The highest amount of ordinary profit in the past was 16.3bn in FY 2007.3.

## [Japan] Trend in P/L

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Third Revised Plan
Total stores (at the end of term)	111	113	113	107	108	105	103	100	99	99
Total sales	82.9	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.7	89.0
Ordinary profit	7.8	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.1	7.4
Ordinary profit margin	9.4%	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	3.4%	8.3%
Profit	(19.6)	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	1.3	4.6

## [The USA] Trend in P/L

FY	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Third Revised Plan
Total stores (at the end of term)	3	5	9	15	21	32	41	44	46	49
Total sales	1.2	1.9	5.1	7.2	11.5	16.3	20.5	7.6	32.1	51.1
Ordinary profit	0.0	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	4.5	11.0
Ordinary profit margin	1.0%	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	14.1%	21.6%
Profit	(0.0)	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	3.0	8.7

# [Japan] Trend in year-on-year sales comparison of existing stores

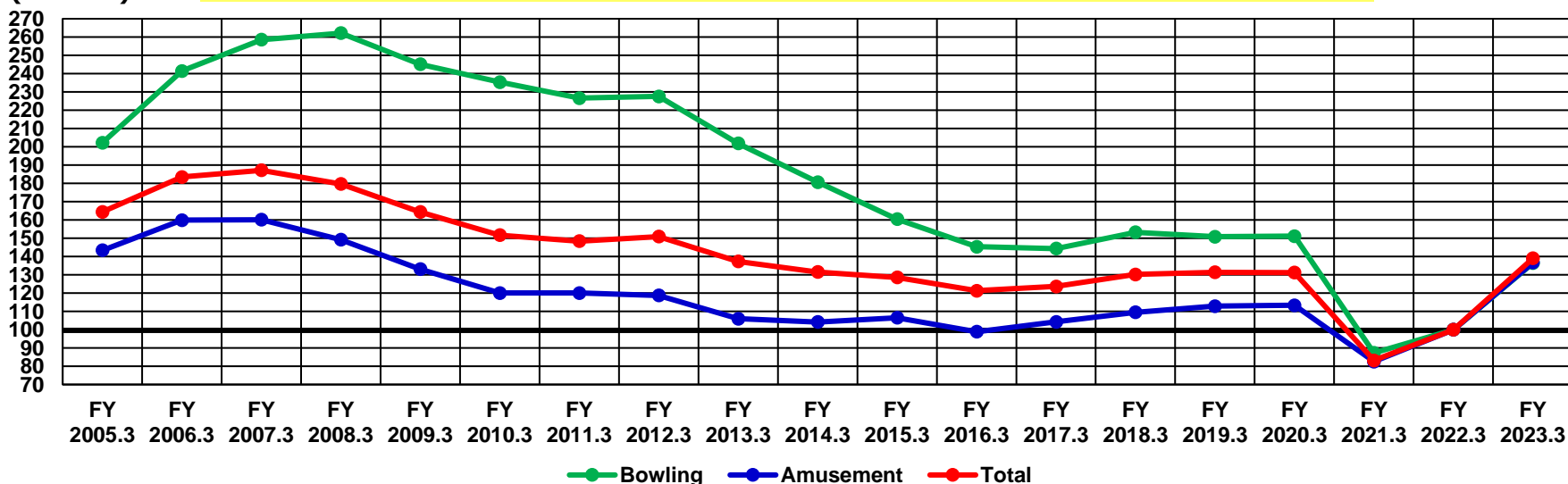
Planned figures are revised from Second Revised Plan.

(Unit : %)

FY	2005.3	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3 Third Revised Plan
Bowling	(10.7)	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+14.5	+36.4
Amusement	(6.2)	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.2	+36.7
Karaoke	-	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+6.1	+80.6
Spo-cha	-	-	-	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.3	+40.7
Cre-cha	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(21.3)
Others	(14.3)	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+0.3	+24.0
Total sales	(9.1)	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2	+39.0
No. of existing stores	40	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98	98

(Unit : %)

Trend in year-on-year sales comparison of existing stores in Japan (FY 2022.3 is set as 100)



\*Karaoke sales until FY 2005.3 are included to "Others".

# Measures taken for existing stores

## Measures taken in Japan

### ◆ Collaboration campaigns with "Tokyo Revengers" ◆

- We host various collaboration campaigns with "Tokyo Revengers" from December 24, 2022. Customers get mini figure straps by playing all-you-can-play Bowling, spending 2,500yen or more in Amusement (Medal) area, enjoying Karaoke, Spo-cha and others for Free Time, or using MEGA pack option.

### ◆ Online events with "ROUND1 LIVE" ◆

- "Special Challenge", "ROUND1 Challenge" ... Online bowling competitions with famous professional bowlers.
- "Remote Practice" ... Online bowling lessons with themes by professional bowlers on the weekdays.
- "Fan Event" ... Online events at Bowling and Karaoke by idols and influencers.

### ◆ Campaigns for kids and elementary/junior high school students, and installment of new games ◆

- "Complimentary Campaign for elementary/junior high school students" ... We host the campaigns for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- "Everyone, Touch!" ... We installed touch screen games with various games in the kids' section of Spo-Cha. They are switched to the new games every month.

### ◆ Lessons and other campaigns for bowling ◆

- "Bowling for Health" lessons ... 170 bowlers in each store × 99 stores = approx. 17 thousand bowlers were participate.
- "ROUND1 GRAND CHAMPIONSHIP BOWLING 2023" ... We are sponsoring the bowling tournament which has the largest total amount of prize money in Japan.

### ◆ Installment of new amusement machines ◆

- Video game "Mahjong Fight Girl" (Konami Amusement) ... Operation is scheduled in March.
- Medal game "Momotaro-Dentetsu" (Konami Amusement) ... Operation is scheduled in March.
- Medal game "HOLI A TALE" (SEGA) ... Operation is scheduled in this spring.

### ◆ Limited operating hour ◆

- We decided to shorten approx. 80 stores' operating hour until 12:00 AM from Sunday to Thursday from middle of January.

SPORTS ENTERTAINMENT  
**ROUND1**



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## Measures taken in The USA

### ◆ Installment of new amusement machines ◆

- Scheduled to operate various new amusement machines such as crane games, redemption games and others.

# Giga Crane Game Stadium

## What is "Giga Crane Game Stadium"?

It is about refurbished stores with approx. 300 to 600 crane game machines by renovating the existing stores. We offer wide variety of prizes, including the limited edition prizes only available at our stores, the local sweets, and the trendy retro products.

### Refurbished stores 63stores (34 stores of them opened on FY 2022.3)

Renovate date	Store name / Prefecture	No. of crane game machines
Apr. 2022	Lalaport Shonan Hiratsuka / Kanagawa	299
Apr. 2022	Sakai Chuo Kanjyo / Osaka	337
Apr. 2022	Kawasaki Daishi / Kanagawa	280
May. 2022	Yamanashi-Isawa / Yamanashi	278
May. 2022	Nagoya Nishiharu / Aichi	311
Jun. 2022	Kagoshima / Kagoshima	338
Jun. 2022	Okayama Senoh / Okayama	313
Jun. 2022	Saitama-Kamisato / Saitama	323
Jun. 2022	Shizuoka-Suruga / Shizuoka	289
Jun. 2022	Oita / Oita	310
Jun. 2022	Kishiwada / Osaka	311
Jun. 2022	Fukuyama / Hiroshima	314
Jun. 2022	Sendai Nigatake / Miyagi	325
Jul. 2022	Hirakata / Osaka	261
Jul. 2022	Ichihara / Chiba	308
Jul. 2022	Tokushima-Bandai / Tokushima	321
Jul. 2022	Souka / Saitama	262
Jul. 2022	Takamatsu / Kagawa	302
Sep. 2022	Okinawa-Ginwan / Okinawa	351
Sep. 2022	Okinawa-Haebaru / Okinawa	332
Sep. 2022	Kochi / Kochi	291
Oct. 2022	Jotohanaten / Osaka	273

Renovate date	Store name / Prefecture	No. of crane game machines
Nov. 2022	Hamamatsu / Shizuoka	305
Nov. 2022	Toyohashi / Aichi	305
Dec. 2022	Mie-Kawagoe IC / Mie	312
Dec. 2022	Umeda / Osaka	301
Dec. 2022	Malera Gifu / Gifu	451
Dec. 2022	Saitama-Kunosu / Saitama	312
Jan. 2023	Ichikawa Onitaka / Chiba	303

### Schedule to refurbish 11stores

Renovate Date	Store name / Prefecture	No. of crane game machines
4Q FY 2023.3	Fuchuhonmachi Ekimae / Tokyo	300
4Q FY 2023.3	Musashi Murayama / Tokyo	300
This spring	Tokorozawa / Saitama ※	400
1Q FY 2024.3	Lalaport Izumi / Osaka	350
1Q FY 2024.3	Higashi Osaka / Osaka	350
1Q FY 2024.3	Chigusa / Aichi	250
1Q FY 2024.3	Moriguchi / Osaka	300
1Q FY 2024.3	Minamisuna / Tokyo	350
FY 2024.3	Onojo / Fukuoka	-
FY 2024.3	Hiroshima / Hiroshima	-
FY 2024.3	Higashi Yodogawa / Osaka	-

※ Tokorozawa is scheduled to open as Giga Crane Game Stadium store.



# New stores scheduled



## New stores planned after April 2022

Nation	Store name / region	Operating floor area	SP	Opening date
Japan	Tokorozawa / Tokorozawa, Saitama	9,726m <sup>2</sup>	●	Scheduled to open this spring
The USA	Pembroke Lakes / Pembroke Pines, Florida	9,442m <sup>2</sup>	●	Opened in June 2022
	Roseville / Roseville, California	4,164m <sup>2</sup>		Opened in August 2022
	South Hill / Puyallup, Washington	4,834m <sup>2</sup>		Opened in August 2022
	North Star / San Antonio, Texas	5,193m <sup>2</sup>		Scheduled to open in 4th Q of FY 2023.3
	Danbury Fair / Danbury, Connecticut	5,703m <sup>2</sup>		Scheduled to open in FY 2024.3
	Arrowhead / Glendale, Arizona	7,722m <sup>2</sup>	●	Scheduled to open in FY 2024.3
China	Nanjing Jiangning Golden Eagle / Nanjing, Jiangsu	6,176m <sup>2</sup>	●	Opened in July 2022

※ Store names are tentative.

※ Stores with "●" in the "SP" column above will be opened in the Spo-cha type.

※ In addition to the above, 22 stores are under negotiation in The USA.

# Current status for existing stores and future prospect for new opening in abroad



## Principles of new store opening

**[The USA]** Since we confirmed the economic recovery, we actively promote opening new stores.

**[China]** Immediate goal is opening approx. 10 stores and further plan will be considered with our business conditions and the situation in the country.

## The USA Profit status

No change since the disclosure data on May 11, 2022.

Classification by profitability		High profitability store	Average profitability store	Low profitability store
Annual profit	Total sales	\$8.60mn (Approx. ¥1.08bn)	\$6.60mn (Approx. ¥0.82bn)	\$4.50mn (Approx. ¥0.56bn)
	Gross profit (1st year)	\$1.60mn (Approx. ¥0.20bn)	\$0.20mn (Approx. ¥0.03bn)	\$(1.20)mn (Approx. ¥(0.15)bn)
	Gross profit (3rd year~)	\$2.60mn (Approx. ¥0.33bn)	\$1.20mn (Approx. ¥0.15bn)	\$(0.20)mn (Approx. ¥(0.03)bn)
	Gross profit rate (3rd year~)	30.2%	18.1%	—

※ Initial year's gross profit includes opening expenses and rent allocated for construction period.

※ Average profitability store figures are average of all stores.

※ The figures are created based on the FY 2023.3 Plan which disclosed on May 11, 2022.

※ The status and classification by color are updated every end of the financial year.



# Present status of existing stores in the USA



## [48 stores as of the end of January 2023 ]

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m <sup>2</sup>	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m <sup>2</sup>	
August 2013	Lakewood / Lakewood, California	3,976m <sup>2</sup>	
December 2014	Arlington Parks / Arlington, Texas	5,933m <sup>2</sup>	
May 2015	Main Place / Santa Ana, California	3,716m <sup>2</sup>	
July 2015	Southcenter / Tukwila, Washington	3,973m <sup>2</sup>	
September 2015	Eastridge / San Jose, California	4,759m <sup>2</sup>	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m <sup>2</sup>	
August 2016	Sunvalley / Concord, California	4,891m <sup>2</sup>	
December 2016	Exton / Exton, Pennsylvania	5,423m <sup>2</sup>	
January 2017	Southwest / Littleton, Colorado	5,811m <sup>2</sup>	
March 2017	Fox Valley / Aurora, Illinois	4,724m <sup>2</sup>	
July 2017	Broadway / Hicksville, New York	5,092m <sup>2</sup>	
September 2017	Crystal Run / Middletown, New York	4,212m <sup>2</sup>	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m <sup>2</sup>	
November 2017	Northwoods / Peoria, Illinois	5,110m <sup>2</sup>	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m <sup>2</sup>	
March 2018	Great Lakes / Mentor, Ohio	4,659m <sup>2</sup>	
June 2018	Maine / South Portland, Maine	4,025m <sup>2</sup>	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m <sup>2</sup>	
August 2018	South Town Center / Sandy, Utah	4,645m <sup>2</sup>	
September 2018	Millcreek / Erie, Pennsylvania	4,649m <sup>2</sup>	
November 2018	Jefferson / Louisville, Kentucky	4,645m <sup>2</sup>	
December 2018	Gateway / Lincoln, Nebraska	4,462m <sup>2</sup>	

Opening date	Store name / region	Operating floor area	SP
December 2018	North Riverside Park / North Riverside, Illinois	4,189m <sup>2</sup>	
February 2019	Southridge / Greendale, Wisconsin	4,191m <sup>2</sup>	
March 2019	Northridge / Salinas, California	4,789m <sup>2</sup>	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m <sup>2</sup>	
March 2019	Promenade Temecula / Temecula, California	4,520m <sup>2</sup>	
July 2019	Southland / Hayward, California	4,540m <sup>2</sup>	
August 2019	Meadowood / Reno, Nevada	3,836m <sup>2</sup>	
October 2019	Park Place / Tucson, Arizona	4,696m <sup>2</sup>	
November 2019	Meadows / Las Vegas, Nevada	3,948m <sup>2</sup>	
November 2019	Fairfield Commons / Beaver Creek, Ohio	4,805m <sup>2</sup>	
December 2019	Towson Town Center / Towson, Maryland	4,907m <sup>2</sup>	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m <sup>2</sup>	
February 2020	Valley River Center / Eugene, Oregon	5,653m <sup>2</sup>	
March 2020	Burbank Town Center / Burbank, California	3,981m <sup>2</sup>	
July 2020	Town East Square / Wichita, Kansas	3,781m <sup>2</sup>	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m <sup>2</sup>	
October 2020	Deptford / Deptford, New Jersey	4,568m <sup>2</sup>	
February 2021	Cumberland / Atlanta, Georgia	7,767m <sup>2</sup>	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m <sup>2</sup>	●
April 2021	Vancouver / Vancouver, Washington	4,493m <sup>2</sup>	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m <sup>2</sup>	
June 2022	Pembroke Lakes / Pembroke Pines, Florida	9,442m <sup>2</sup>	●
August 2022	Roseville / Roseville, California	4,164m <sup>2</sup>	
August 2022	South Hill / Puyallup, Washington	4,834m <sup>2</sup>	

※ Classification by color refers to "High profitability (yellow)", "Average profitability (green)" and "Low profitability (pink)" stores.

※ Stonecrest has closed down at December 4, 2022.

# Statistical snapshot of stores

## Trend in number of stores

Third Revised Plan has not changed from the figures disclosed on November 11, 2022.

Japan	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Third Revised Plan
Opening	119	—	2	1	2	1	1	—	—	1	1
Closing	8	—	—	1	8	—	4	2	3	2	1
Total	111	111	113	113	107	108	105	103	100	99	99

The USA	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Third Revised Plan
Opening	2	1	2	4	6	6	11	9	5	2	4
Closing	—	—	—	—	—	—	—	—	2	—	1
Total	2	3	5	9	15	21	32	41	44	46	49

China	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Third Revised Plan
Opening	—	—	—	—	—	—	—	—	1	2	1
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	—	1	3	4

Consolidated	~FY 2013.3	FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3 Third Revised Plan
Total	113	114	118	122	122	129	137	144	145	149	152

## Breakdown of 98 stores in Japan (at the end of Jan. 2023)

Store type				Total
Standard		Stadium		
Downtown	Roadside	Downtown	Roadside	
9	36	1	52	98

Ownership		Total
Leased stores	Own stores	
77	21	98

## Location of 150 international stores (at the end of Jan. 2023)

\*Own stores include 8 stores with owning right for land & building, and 13 stores with owning right for building with tenants.

Area	Japan								The USA	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal			
No. of stores	11	4	29	13	23	7	11	98	48	4	150
Share	7.3%	2.7%	19.3%	8.7%	15.3%	4.7%	7.3%	65.3%	32.0%	2.7%	100%

# Actions to achieve SDGs

We set up Sustainability Advisory Committee which independent from management. Also set up the cross-organizational sustainability team comprising of members from each divisions to intend actively consider the achievement of the SDGs.

## ● Actions for energy / water resource issues

- Replaced fluorescent lights of the store lighting, the bowling equipment and crane game machines with LED lights.
- Set up water saving devices to the kitchens in Karaoke and the food counters.

### Awarded prize for our actions

- "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" shared with Daikin Industries., Ltd. at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.

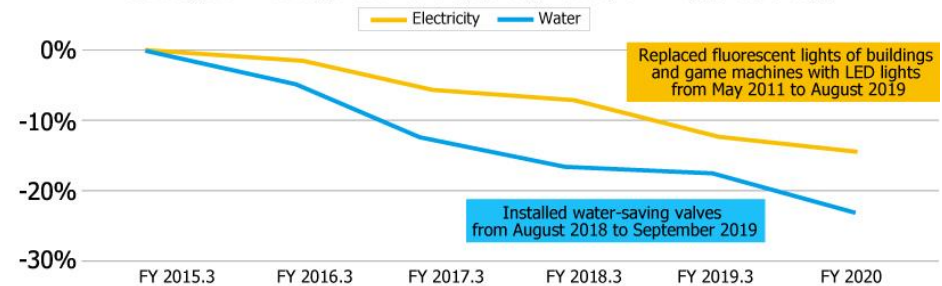


- The Special Prize for "Osaka Climate Change Countermeasures award" organized by Osaka prefecture on March 2022.



### Trend in water and electricity usage (based on amount used in FY 2015.3)

Actual usage for FY 2020.3 (per total floor area, per day) Electricity:0.72kwh/m<sup>2</sup>, Water:1.63l/m<sup>2</sup>



※ FY 2021.3 and FY 2022.3 are excluded from the comparison because of the temporarily closure and the limited opening hours due to the COVID-19.

## ● Other actions

### • SDGs lease "MIRAI 2030™"

A program which donate a portion of the lease payments to the public interest incorporated foundations or the incorporated non-profitable organizations helping to achieving the SGDs through the lease contracts with Sumitomo Mitsui Finance and Leasing Co., Ltd. We donated to NPO Kidsdoor through the lease contracts in FY 2020.3 and FY 2021.3.

※NPO Kidsdoor is an organization which aims to create "society where all children could have dreams and hopes" providing the learning supports widely from elementary school students to young people to cut the chain of poverty.



For the other SDGs initiatives, please refer to the website below.

<https://www.round1.co.jp/company/company/sdgs.html>

# < Supplementary data >

## FY 2023.3 Third Revised Performance Plan ①



(Unit ¥bn)

※ Figures below ¥10 million have been truncated.  
Percentage is rounded off to one decimal place.

### [Consolidated] FY 2023.3 (Apr. 2022~ Mar. 2023) Third Revised Plan

								Term Third Revised
		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Actual	4th Q Third Revised	2nd half Third Revised	
P/L	Bowling	5.61	6.27	11.88	5.78	7.65	13.44	25.32
	Amusement	18.56	22.56	41.12	20.69	22.25	42.95	84.08
	Karaoke, Food	2.82	3.17	6.00	3.44	4.22	7.67	13.68
	Spo-cha	3.16	3.75	6.91	3.16	4.78	7.94	14.86
	Cre-cha	0.06	0.06	0.12	0.05	0.08	0.13	0.25
	Others	0.68	0.73	1.42	0.74	0.75	1.50	2.92
	Total sales	30.91	36.57	67.48	33.89	39.75	73.65	141.14
	Cost of sales	27.48	30.94	58.43	30.80	31.62	62.43	120.86
	Gross profit	3.42	5.63	9.05	3.09	8.13	11.22	20.28
	S.G.A. expenses	1.06	1.06	2.12	1.12	1.18	2.30	4.42
	Operating profit	2.35	4.57	6.92	1.96	6.95	8.92	15.85
	Non-operating income & expenses	0.22	(0.03)	0.18	(0.26)	1.40	1.14	1.32
	Ordinary profit	2.58	4.53	7.11	1.70	8.36	10.06	17.17
	Ordinary profit margin	8.4%	12.4%	10.5%	5.0%	21.0%	13.7%	12.2%
	Extraordinary income & loss	(0.02)	(0.00)	(0.03)	(0.30)	(0.40)	(0.71)	※ (0.74)
Profit before income taxes	2.55	4.53	7.08	1.39	7.95	9.35	16.43	
Income taxes	0.52	1.31	1.84	0.52	2.34	2.87	4.71	
Profit	2.02	3.21	5.24	0.87	5.61	6.48	11.72	
Total depreciation	4.63	4.97	9.61	5.14	5.17	10.32	19.93	
Lease depreciation	2.37	2.51	4.89	2.58	2.65	5.24	10.14	

※ Breakdown of extraordinary income & loss ¥(0.74)bn : Impairment loss ¥(0.52)bn, Loss on retirement of non-current assets, etc. ¥(0.30)bn  
Gain on reversal of share acquisition rights ¥0.08bn

# < Supplementary data >

## FY 2023.3 Third Revised Performance Plan ②



(Unit ¥bn)

**[Japan] FY 2023.3 (Apr. 2022~ Mar. 2023) Third Revised Plan**

※ Figures below ¥10 million are truncated.  
Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Actual	4th Q Third Revised	2nd half Third Revised	Term Third Revised
P/L	Bowling	4.32	4.81	9.13	4.36	5.59	9.96	19.09
	Amusement	10.18	12.52	22.70	11.47	12.62	24.09	46.80
	Karaoke	1.43	1.65	3.08	1.64	1.83	3.48	6.57
	Spo-cha	2.86	3.33	6.19	2.83	4.35	7.19	13.38
	Cre-cha	0.06	0.06	0.12	0.05	0.08	0.13	0.25
	Others	0.68	0.73	1.42	0.74	0.75	1.50	2.92
	Total sales	19.55	23.12	42.67	21.11	25.25	46.37	89.04
	Cost of sales	18.73	20.62	39.35	20.50	20.87	41.38	80.73
	Gross profit	0.81	2.50	3.31	0.60	4.38	4.99	8.30
	S.G.A. expenses	0.59	0.57	1.16	0.59	0.67	1.26	2.43
	Operating profit	0.22	1.92	2.15	0.01	3.70	3.72	5.87
	Non-operating income & expenses	0.26	0.03	0.29	(0.23)	1.47	1.23	1.53
	Ordinary profit	0.49	1.95	2.45	(0.22)	5.18	4.95	※1 7.40
	Ordinary profit margin	2.5%	8.5%	5.7%	—	20.5%	10.7%	8.3%
Extraordinary income & loss	(0.02)	0.03	0.01	(0.17)	(0.02)	(0.20)	※2 (0.18)	
Profit before income taxes	0.47	1.99	2.46	(0.40)	5.15	4.75	7.22	
Income taxes	0.06	0.76	0.83	0.13	1.62	1.75	2.59	
Profit	0.40	1.22	1.63	(0.54)	3.53	2.99	4.62	
Total depreciation	2.82	2.96	5.79	3.05	3.13	6.18	11.98	
Lease depreciation	2.24	2.36	4.61	2.44	2.49	4.93	9.55	

※1 Ordinary profit above excludes ¥2.55bn of royalty income. Ordinary profit includes royalty is ¥9.96bn.

※2 Breakdown of extraordinary income & loss ¥(0.18)bn : Impairment loss ¥(0.15)bn, Loss on retirement of non-current assets, etc. ¥(0.11)bn  
Gain on reversal of share acquisition rights ¥0.08bn

# < Supplementary data >

## FY 2023.3 Third Revised Performance Plan ③



**[The USA] FY 2023.3 (Apr. 2022~ Mar. 2023) Third Revised Plan**

**(Forex : Third Revised Plan 1 USD = 134.04 JPY, Actual 1 USD = 136.52 JPY)**

(Unit ¥bn)

※ Figures below ¥10 million have been truncated.  
Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
		Actual	Actual	Actual	Actual	Third Revised	Third Revised	Third Revised
P/L	Bowling	1.27	1.42	2.69	1.40	2.01	3.41	6.11
	Amusement	8.29	9.91	18.21	9.13	9.40	18.53	36.74
	Food, Party, etc.	1.38	1.50	2.89	1.79	2.37	4.16	7.06
	Spo-cha	0.24	0.34	0.59	0.29	0.32	0.61	1.21
	Total sales	11.20	13.19	24.40	12.61	14.11	26.73	51.13
	Cost of sales	8.37	9.86	18.24	9.84	10.17	20.01	38.26
	Gross profit	2.82	3.33	6.15	2.77	3.93	6.71	12.87
	S.G.A. expenses	0.38	0.39	0.77	0.43	0.42	0.86	1.64
	Operating profit	2.44	2.93	5.37	2.33	3.51	5.85	11.23
	Non-operating income & expenses	(0.03)	(0.06)	(0.10)	(0.01)	(0.04)	(0.06)	(0.16)
	Ordinary profit	2.40	2.87	5.27	2.32	3.46	5.78	※1 11.06
	Ordinary profit margin	21.4%	21.8%	21.6%	18.4%	24.5%	21.7%	21.6%
	Extraordinary income & loss	(0.00)	(0.03)	(0.04)	(0.12)	—	(0.12)	※2 (0.17)
	Profit before income taxes	2.39	2.83	5.22	2.19	3.46	5.66	10.89
	Income taxes	0.45	0.54	0.99	0.38	0.72	1.10	2.10
Profit	1.93	2.29	4.23	1.81	2.73	4.55	8.78	
Total depreciation		1.61	1.80	3.42	1.87	1.81	3.69	7.11
Lease depreciation		0.04	0.04	0.09	0.04	0.04	0.09	0.18

※1 Ordinary profit above excludes ¥2.55bn of royalty payments. Ordinary profit including royalty is ¥8.51bn.

※2 Breakdown of extraordinary income & loss ¥(0.17)bn : Loss on retirement of non-current assets, etc. ¥(0.17)bn

# < Supplementary data >

## FY 2022.3 Actual ①



(Unit ¥bn)

### [Consolidated] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual

※ Figures below ¥10 million have been truncated.  
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	3.27	3.97	7.24	4.75	5.76	10.52	17.76
	Amusement	11.44	14.76	26.20	14.96	17.35	32.31	58.51
	Karaoke, Food	1.22	1.40	2.63	2.26	2.31	4.58	7.21
	Spo-cha	1.72	2.32	4.04	2.55	3.62	6.17	10.22
	Cre-cha	0.07	0.08	0.16	0.07	0.07	0.15	0.31
	Others	0.49	0.55	1.04	0.62	0.70	1.33	2.37
	Total sales	18.24	23.10	41.34	25.23	29.84	55.07	96.42
	Cost of sales	20.96	23.29	44.26	24.29	25.84	50.14	94.40
	Gross profit	(2.72)	(0.19)	(2.91)	0.93	4.00	4.93	2.01
	S.G.A. expenses	0.84	0.90	1.75	0.97	1.01	1.98	3.74
	Operating profit	(3.57)	(1.10)	(4.67)	(0.04)	2.98	2.94	(1.72)
	Non-operating income & expenses	(0.00)	2.13	2.12	2.77	2.18	4.95	7.08
	Ordinary profit	(3.57)	1.03	(2.54)	2.73	5.17	7.90	5.36
	Ordinary profit margin	—	4.5%	—	10.8%	17.3%	14.4%	5.6%
Extraordinary income & loss	(0.02)	0.90	0.87	(0.17)	(1.78)	(1.96)	※ (1.08)	
Profit before income taxes	(3.60)	1.93	(1.66)	2.55	3.38	5.93	4.27	
Income taxes	0.32	0.12	0.45	(0.66)	0.54	(0.11)	0.33	
Profit	(3.92)	1.80	(2.11)	3.21	2.84	6.05	3.93	
Total depreciation	3.89	4.04	7.93	4.05	4.36	8.42	16.36	
Lease depreciation	2.06	2.13	4.20	2.03	2.31	4.35	8.55	

※ Breakdown of extraordinary income & loss ¥(1.08)bn : Impairment loss ¥(1.67)bn, Penalty of changing lease agreement ¥0.90bn, Loss on store closings ¥(0.19)bn, Loss on retirement of non-current assets, etc. ¥(0.12)bn

# < Supplementary data >

## FY 2022.3 Actual ②



(Unit ¥bn)

### [Japan] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual

※ Figures below ¥10 million have been truncated.  
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	2.56	3.02	5.59	3.79	4.63	8.42	14.02
	Amusement	6.01	8.25	14.27	9.50	10.17	19.68	33.95
	Karaoke	0.59	0.55	1.15	1.28	1.20	2.48	3.64
	Spo-cha	1.57	2.11	3.68	2.35	3.37	5.72	9.41
	Cre-cha	0.07	0.08	0.16	0.07	0.07	0.15	0.31
	Others	0.49	0.55	1.04	0.61	0.70	1.32	2.37
	Total sales	11.33	14.59	25.92	17.63	20.17	37.80	63.72
	Cost of sales	15.09	16.16	31.26	17.31	18.11	35.42	66.68
	Gross profit	(3.76)	(1.57)	(5.33)	0.31	2.05	2.37	(2.96)
	S.G.A. expenses	0.49	0.54	1.03	0.60	0.62	1.22	2.26
	Operating profit	(4.26)	(2.11)	(6.37)	(0.28)	1.43	1.15	(5.22)
	Non-operating income & expenses	0.14	2.18	2.32	2.88	2.20	5.09	7.42
	Ordinary profit	(4.11)	0.06	(4.04)	2.60	3.64	6.24	※1 2.19
	Ordinary profit margin	—	0.5%	—	14.8%	18.1%	16.5%	3.4%
	Extraordinary income & loss	(0.02)	0.90	0.87	(0.01)	(1.84)	(1.86)	※2 (0.98)
Profit before income taxes	(4.14)	0.97	(3.16)	2.58	1.79	4.37	1.20	
Income taxes	0.17	(0.08)	0.09	(0.67)	0.43	(0.24)	(0.14)	
Profit	(4.32)	1.05	(3.26)	3.26	1.35	4.61	1.35	
Total depreciation	2.44	2.50	4.95	2.50	2.69	5.19	10.15	
Lease depreciation	1.88	1.93	3.82	1.90	2.07	3.98	7.80	

※1 Ordinary profit above excludes ¥1.35bn of royalty income. Ordinary profit includes royalty is ¥3.55bn

※2 Breakdown of extraordinary income & loss ¥(0.98)bn : Penalty of changing lease agreement ¥0.90bn,

Loss on valuation of investments in capital of subsidiaries and associates ¥(1.79)bn,

Loss on retirement of non-current assets, etc. ¥(0.09)bn



# < Supplementary data >

## FY 2022.3 Actual ③



[The USA] FY 2022.3 (Apr. 2021 ~ Mar. 2022) Actual  
(Forex : 1 USD = 112.40 JPY)

(Unit ¥bn)

※ Figures below ¥10 million have been truncated.  
Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
P/L	Bowling	0.70	0.93	1.64	0.94	1.09	2.03	3.67
	Amusement	5.40	6.46	11.87	5.35	6.99	12.34	24.22
	Food, Party, etc.	0.62	0.84	1.47	0.97	1.09	2.07	3.54
	Spo-cha	0.13	0.19	0.33	0.16	0.18	0.34	0.68
	Total sales	6.88	8.44	15.32	7.43	9.36	16.80	32.13
	Cost of sales	5.66	6.87	12.53	6.65	7.15	13.81	26.34
	Gross profit	1.21	1.57	2.79	0.78	2.20	2.99	5.78
	S.G.A. expenses	0.30	0.25	0.56	0.31	0.32	0.63	1.20
	Operating profit	0.91	1.31	2.22	0.46	1.88	2.35	4.58
	Non-operating income & expenses	(0.06)	0.01	(0.04)	(0.03)	0.00	(0.02)	(0.07)
	Ordinary profit	0.84	1.33	2.18	0.43	1.89	2.33	※1 4.51
	Ordinary profit margin	12.3%	15.8%	14.3%	5.9%	20.2%	13.9%	14.1%
	Extraordinary income & loss	(0.00)	(0.00)	(0.00)	(0.01)	(0.96)	(0.98)	※2 (0.98)
	Profit before income taxes	0.84	1.33	2.18	0.42	0.92	1.34	3.53
Income taxes	0.14	0.20	0.35	0.01	0.10	0.12	0.47	
Profit	0.70	1.12	1.82	0.41	0.81	1.22	3.05	
Total depreciation		1.33	1.36	2.70	1.41	1.44	2.85	5.56
Lease depreciation		0.10	0.08	0.18	0.06	0.04	0.11	0.30

※1 Ordinary profit above excludes ¥1.35bn of royalty payments. Ordinary profit including royalty is ¥3.16bn.

※2 Breakdown of extraordinary income & loss ¥(0.98)bn : Impairment loss ¥(0.95)bn, Loss on retirement of non-current assets, etc. ¥(0.03)bn.

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