# FY 2023.3 (Apr.2022~Mar.2023) Outline of Financial Results



## Analysis of present states and future prospects



Tokorozawa (Tokorozawa, Saitama) March 31, 2023 Open!

## **ROUND ONE Corporation**

C.E.O. and President and Executive Officer

Masahiko Sugino

**Tokyo Stock Exchange Prime Code Number: 4680** 

May 9,2023



North Star (San Antonio, Texas, USA) March 4, 2023 Open!

## Analysis of consolidated operating results





(Unit ¥bn) \*Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2020.3 Actual (2019.4~2020.3)	FY 2023.3 Actual (2022.4~2023.3)	Dif.(%)
Tota	l at the end of the term 1	Store	144	152	+5.6
	Bowling		24.46	24.93	+1.9
	Amusement		52.66	85.40	+62.1
	Karaoke, Food		11.45	13.31	+16.2
	Spo-cha		13.02	15.13	+16.2
	Cre-cha		_	0.21	_
	Others		3.16	3.05	(3.5)
	Total sales		104.77	142.05	+35.6
	Cost of sales		92.40	120.68	+30.6
	Gross profit		12.37	21.36	+72.6
IS	S.G.A. expenses		3.49	4.44	+27.0
	Operating profit		8.88	16.92	+90.6
	Non-operating income 8 expenses	k	(0.15)	(0.23)	_
	Ordinary profit 2		8.72	16.69	+91.4
	Ordinary profit margin		8.3%	11.7%	_
	Extraordinary income &	loss ③	(1.55)	(1.65)	_
	Profit before income tax	es	7.16	15.03	+109.8
	Income taxes		2.37	5.30	+123.4
	Profit		4.79	9.73	+103.1

#### ① [Number of stores]

Japan: 99 stores (2 stores opened, 6 stores closed)
The USA: 49 stores (11 stores opened, 3 stores closed)
China: 4 stores (4 stores opened)

② [Ordinary profit] ※1

	FY 2020.3 Actual Ordinary profit	¥8.72bn
	♦Japan Ordinary profit & loss	¥(2.23)bn
	[Breakdown] Increase in Sales	+¥5.57bn
	Increase in Promotion exp. (Amusement prize exp., etc.)	¥(4.84)bn
	Increase in Lease Fee for amusement machines	¥(2.16)bn
	Increase in Utility exp.	¥(1.94)bn
	Decrease in Advertising exp.	+¥1.11bn
	Decrease in Other exp.	+¥0.03bn
	♦The USA Ordinary Profit & loss ※2	+¥11.36bn
1	♦China and Other	¥(1.16)bn
	FY 2023.3 Actual Ordinary profit	¥16.69bn

- X1 Ordinary profit is compared excluding royalty.
  FY 2020.3 Actual ... Japan ¥8.71bn, The USA ¥0.09bn
  FY 2023.3 Actual ... Japan ¥6.48bn, The USA ¥11.46bn
  Ordinary profit including royalty is below.
  FY 2023.3 Actual ... Japan ¥9.05bn, The USA ¥8.89bn
  X FY 2020.3 Actual is as same ordinary profit as excluding royalty.
- \*\*2 Reason for difference of The USA Ordinary Profit +\*11.36bn Ordinary profit for FY 2020.3 was \*0.09bn due to the spread of COVID-19, and FY 2023.3 was \*11.46bn due to our good performance caused by the booming USA economy of after-COVID-19.
- 3 [Extraordinary income & loss breakdown]

Impairment loss \*\* Please refer to page 3.

- FY 2020.3 Actual Extraordinary income & loss ¥(1.55)bn
  - Impairment loss ¥(1.08)bn
  - $\cdot$  Loss on retirement of non-current assets, etc.  $\qquad$  ¥(0.46)bn
- FY 2023.3 Actual Extraordinary income & loss ¥(1.65)bn
  - Gain on reversal of share acquisition rights ¥0.08bn

¥(1.32)bn

Loss on retirement of non-current assets, etc. ¥(0.41)bn

## Analysis of consolidated operating results Apr. 2022~Mar. 2023 Actual [with Plan]



(Unit ¥bn) \*Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2023.3 Plan (2022.4~2023.3)	FY 2023.3 Actual (2022.4~2023.3)	Dif.(%)
Total a	t the end of the term	Store	152	152	_
	Bowling		25.32	24.93	(1.6)
	Amusement		84.08	85.40	+1.6
	Karaoke, Food		13.68	13.31	(2.7)
	Spo-cha		14.86	15.13	+1.8
	Cre-cha		0.25	0.21	(16.4)
	Others		2.92	3.05	+4.4
Т	otal sales		141.14	142.05	+0.6
C	Cost of sales		120.86	120.68	(0.1)
	iross profit		20.28	21.36	+5.3
IS s	S.G.A. expenses		4.42	4.44	+0.3
C	perating profit		15.85	16.92	+6.7
N	lon-operating income & expenses		1.32	(0.23)	_
	ordinary profit ①		17.17	16.69	(2.8)
C	Ordinary profit margin		12.2%	11.7%	_
E	extraordinary income &	loss ②	(0.74)	(1.65)	_
P	Profit before income tax	es	16.43	15.03	(8.5)
I	ncome taxes		4.71	5.30	+12.5
P	Profit		11.72	9.73	(16.9)

(	1) [Ordinary profit] <b>%1</b>	
	FY 2023.3 Plan Ordinary profit	¥17.17bn
	♦Japan Ordinary profit & loss	¥(0.92)bn
	[Breakdown] Dif. due to the consolidated elimination of the exchange rate fluctuations   Please refer to page 3.	¥(1.74)bn
	Increase in Sales	+¥0.75bn
	Decrease in Personnel exp.	+¥0.21bn
	Decrease in Lease Fee for amusement machines	+¥0.10bn
	Increase in Supplies exp.	¥(0.10)bn
	Increase in Other exp.	¥(0.14)bn
	♦The USA Ordinary Profit & loss	+¥0.39bn
	[Breakdown] Increase in Sales	+¥0.37bn
	Increase in Promotion exp. (Amusement prize exp., etc.)	¥(0.26)bn
	Decrease in Other exp. <b>%2</b>	+¥0.28bn
1	♦China and Other	+¥0.05bn
	FY 2023.3 Actual Ordinary profit	¥16.69bn

- X1 Ordinary profit is compared excluding royalty. FY 2023.3 Plan ... Japan ¥7.40bn, The USA ¥11.06bn FY 2023.3 Actual ... Japan ¥6.48bn, The USA ¥11.46bn Ordinary profit including royalty is below. FY 2023.3 Plan ... Japan ¥9.96bn, The USA ¥8.51bn FY 2023.3 Actual ... Japan ¥9.05bn, The USA ¥8.89bn
- **\*\*2** Other exp. includes the increased profit due to exchange rate fluctuations.

#### 2 [Extraordinary income & loss breakdown]

· Loss on retirement of non-current assets, etc.

FY 2023.3 Actual Extraordinary income & loss ¥(1.65)bn

- Gain on reversal of share acquisition rights ¥0.08bn
- Impairment loss **\*Please refer to page 3.** ¥(1.32)bn

¥(0.41)bn

## Special notices of the consolidated operating results FY 2023.3 ROUND



#### [Japan] Reason for the consolidated elimination of the exchange gains ¥1.74bn

The foreign exchange gains from capital recovery from The USA was included in the Third Revised Consolidated Plan disclosed on February 10, 2023, which was our miscalculation. It has been eliminated in the consolidated financial statements, and the amount of this effect was included in Foreign currency translation adjustment.

## [Consolidated] Reason for impairment loss ¥(1.32)bn

Consolidated impairment loss: ¥(1.32)bn

[Breakdown] Japan:  $\pm$ (0.65)bn China:  $\pm$ (0.67)bn

#### Details for impairment loss in China $\pm$ (0.67)bn

An impairment loss was recognized at Guangzhou Xintang AEON MALL, our 1st store in China, based on a review of the recoverability of building equipment and right-of-use assets (equivalent to the future rent payments) as indications of impairment were observed.

Chinese economy is on a recovery trend, and we are striving to improve our business performance based on the recognition that the Chinese business can be a driver of future growth.

However, based on a conservative approach, we have decided to record total net loss ¥2.88bn in the unconsolidated financial statements, as a valuation loss on our investment in capital.

It has no impact on the consolidated financial results, because the valuation loss has been eliminated in the consolidated financial statements.

## Adoption of the new leases standard in FY 2023.3



\*Figures below ¥100 million are truncated.

We adopted the new leases standard (ASC Topic 842) for the store leases in The USA from the end of FY 2023.3. The impacts of the adoption of ASC Topic 842 are as follows.

#### The impact on the balance sheet

The USA's balance sheet at the end of FY 2023.3, the right-of-use assets (tangible fixed assets) and the lease obligations has increased due to the capitalization of the right to use stores based on lease agreements for each store and due to the record of the rent payments in the future as lease obligations. The effects of this change are increases of ¥28.3bn in the right-of-use assets and ¥36.3bn in the lease obligations, and decreases of approx. ¥8.0bn in other accounts.

#### The impact on the income statement

The impact on the income statement is negligible due to the rent payments for the stores, which were previously recorded as rental expenses, has been recorded as lease expenses.

**Vertical axis: Amount of the income statement Horizontal axis: Number of years since store opening Impact Image** Right-of-use Lease Before adopt ASC Topic 842 After adopt ASC Topic 842 obligations assets Liabilities 3rd 2nd 4th 5th **Assets Net assets** year Rent payments Lease expenses (Breakdown) Amount equivalent to depreciation Amount equivalent to interest expenses

## [Japan and The USA] Total sales and Comparison with FY 2020.3 (before COVID-19) of existing stores (Actual)



Actual of March 2023 is compared with March 2019 because March 2020 was affected by COVID-19.

#### [Japan] Total sales and comparison with FY 2020.3 of existing stores

- **\*Figures below ¥10 million are truncated.**
- \*Percentage is rounded off to one decimal place.

	Un	it	1st	Q	2nd	d Q	1st	half	3rc	J Q	4th	ı Q	2nd	half	Tei	rm
			Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3
Bowling	¥bn	%	4.32	(15.8)	4.81	(11.2)	9.13	(13.5)	4.36	(5.9)	5.74	(9.0)	10.11	(7.7)	19.24	(10.5)
Amusement	¥bn	%	10.18	+7.0	12.52	+15.1	22.70	+11.3	11.47	+30.6	12.76	+23.3	24.23	+26.6	46.94	+18.7
Karaoke	¥bn	%	1.43	(18.2)	1.65	(14.0)	3.08	(16.0)	1.64	+0.8	1.91	(5.3)	3.55	(2.5)	6.64	(9.3)
Spo-cha	¥bn	%	2.86	(13.7)	3.33	(8.2)	6.19	(10.8)	2.83	+6.6	4.67	+5.6	7.50	+5.9	13.70	(2.3)
Cre-cha	¥bn	%	0.06	_	0.06	_	0.12		0.05	_	0.03	_	0.09	_	0.21	_
Others	¥bn	%	0.68	(6.1)	0.73	(6.1)	1.42	(6.1)	0.74	+4.8	0.88	+7.6	1.62	+6.3	3.05	+0.1
Total sales	¥bn	%	19.55	(4.8)	23.12	+1.8	42.67	(1.3)	21.11	+14.3	26.01	+8.5	47.13	+11.0	89.80	+4.8
No. of Sat./Sun./Holidays over previous year	No. of Sat./Sun./Holidays over previous year  Days		(2	.)	±	0	(2	2)	+	1	(3)		(2)		(4)	
Total stores at the end of each term (All stores / existing stores)		99/	<b>⁄98</b>	99/98		99/98		99/	<b>⁄98</b>	99/	<b>/97</b>	99/	<b>/97</b>	99/	<b>/97</b>	

#### [The USA] Total sales and comparison with FY 2020.3 of existing stores

- **\*Forex: 1 USD = 135.51 JPY**
- **\*Figures below ¥10 million are truncated.**
- \*Percentage is rounded off to one decimal place.

															i			
	Unit		Unit		<b>1</b> st	t Q	2n	d Q	1st	half	3rd	d Q	4tl	ı Q	2nd	half	Ter	r <b>m</b>
			Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3	Sales	FY 2020.3		
Bowling	¥bn	%	1.27	+22.9	1.42	+29.4	2.69	+26.1	1.40	+25.0	1.47	+19.2	2.87	+21.9	5.57	+23.9		
Amusement	¥bn	%	8.29	+37.2	9.91	+45.6	18.21	+41.5	9.13	+39.2	10.64	+32.8	19.77	+35.6	37.98	+38.3		
Food, Party, etc.	¥bn	%	1.38	(13.2)	1.50	(15.9)	2.89	(14.6)	1.79	(14.7)	1.92	(15.3)	3.72	(15.0)	6.61	(14.8)		
Spo-cha	¥bn	%	0.24	_	0.34	_	0.59	_	0.29	_	0.32	_	0.61	-	1.20	_		
Total sales	¥bn	%	11.20	+28.1	13.19	+34.1	24.40	+31.1	12.61	+27.4	14.37	+23.6	26.99	+25.3	51.39	+28.0		
Total stores at the end of each term (All stores / existing stores)		47.	47/30 49/32		49/32		48/34 49/26			<b>~26</b>	49/	<b>~26</b>	49/	∕26				

## FY 2024.3 Consolidated plan (Store openings and closings, IS)



\*Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

			I	Migures Below 410 III	FY 2024	_	r to one accimal place
			Unit	Consolidated	Japan	The USA	China
		Opening	Store	6	1	4	1
Cto	res	Closing	Store	1	_	1	-
Sto	res	Total (at the end of term)	Store	157	100	52	5
		No. of all stores' operating months	Month	1,838	1,196	589	53
		Bowling	¥bn	25.85	20.00	5.62	0.22
		Amusement	¥bn	89.95	50.48	38.29	1.17
		Karaoke, Food	¥bn	14.10	7.24	6.77	0.07
		Spo-cha	¥bn	17.29	15.54	1.31	0.43
		Others	¥bn	3.21	3.20	<b>–</b>	0.00
	Tot	ral sales	¥bn	150.41	96.50	52.00	1.90
IS	Ope	erating profit	¥bn	20.56	9.82	11.23	(0.49)
	Ord	linary profit <b>※1</b>	¥bn	20.01	9.50	11.11	(0.60)
	Ord	linary profit margin	%	13.3%	9.8%	21.4%	_
	Ext	raordinary income & loss <b>※2</b>	¥bn	(2.63)	(0.16)	(0.27)	(2.20)
	Pro	fit before income taxes	¥bn	17.37	9.34	10.83	(2.80)
	Inc	ome taxes	¥bn	5.68	3.52	2.16	_
	Pro	fit	¥bn	11.68	5.81	8.67	(2.80)

(Note) **%1** Ordinary profits of Japan and The USA are compared excluding royalty. Ordinary profit including royalty: Japan ¥12.10bn, The USA ¥8.50bn

X2 Extraordinary income & loss ¥(2.63)bn: Impairment loss ¥(2.20)bn, Loss on retirement of non-current assets, etc. ¥(0.43)bn
The valuation loss on our investments in capital in China is excluded from above because it will be eliminated in the consolidated financial statements. Please refer to page 8 for further details.

Forex: 1 USD=130.00 JPY, 1 CNY=19.00 JPY

## **FY 2024.3 Basis of Plan** ①



#### **Basis of plans for each country**

The plan for each country is calculated based on the assumption below.

**\*\* Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.** 

[Japan] Total sales ¥96.50bn Ordinary profit ¥9.50bn (Previous year Total sales ¥89.80bn Ordinary profit ¥6.48bn)

#### Calculation basis of ordinary profit (Year-on-year comparison of all stores): +¥3.01bn

FY 2023.3 Actual Ordinary profit **	¥6.48bn
Increase in Sales and other variable costs related to sales increase (Year-on-year comparison of existing stores: +5.4%)	+¥4.64bn
Increase in Utilities	¥(0.79)bn
Increase in Lease fee for amusement machines	¥(0.51)bn
Increase in Other exp.	¥(0.32)bn
FY 2024.3 Plan Ordinary profit	¥9.50bn

**\*\*** FY 2023.3 ordinary income excludes foreign exchange gains has been eliminated in the consolidated financial statements.

### **FY 2024.3 Basis of Plan 2**



\*Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

[The USA] Total sales ¥52.00bn Ordinary profit ¥11.11bn (Previous year Total sales ¥51.39bn Ordinary profit ¥11.46bn)

#### Calculation basis of ordinary profit (Year-on-year comparison of all stores): ¥(0.35)bn

FY 2023.3 Actual Ordinary profit **	¥11.46bn
Decrease in Profit due to lower sales at 49 stores (Year-on-year comparison of existing stores : (0.3)%)	¥(0.18)bn
Decrease in Profit due to the initial investment costs for 4 stores which planned to open on FY 2023.3	¥(0.04)bn
Increase in Other exp.	¥(0.13)bn
FY 2024.3 Plan Ordinary profit	¥11.11bn

#### [China] Total sales ¥1.90bn Ordinary profit ¥(0.06)bn

- •Planned store FY 2024.3 Existing store 4 stores New store 1 store
- •Sales are conservatively estimated considering the current business performance.

#### **[Consolidated]** Reason for impairment loss

#### Impairment loss in China: ¥(2.20)bn

Chinese economy is on a recovery trend, and we are striving to improve our performance based on the recognition that the Chinese business can be a driver of future growth, but we have included an impairment loss of about 2 stores in Plan as a conservative measure. Since we have factored in this impairment loss, we have also factored a valuation loss ¥2.80bn on our investment in capital in China into the unconsolidated financial statements. It has no impact on the consolidated financial results, because the valuation loss has been eliminated in the consolidated financial statements.

# [Japan and The USA] Total sales and Year-on-Year comparison of existing stores (Plan)



#### [Japan] FY 2024.3 Plan Sales and Year-on-Year Comparison of existing stores

- \* Please refer to page 6 for the number of stores.
- Figures below ¥10 million have been truncated. Percentage is rounded off to one decimal place.

	Un	Unit s		,it   1		t Q	2n	d Q	1st	half	3rd	d Q	4tl	n Q	2nd	half	Те	rm
				Year- on-Year	Sales	Year- on-Year	Sales	Year- on-Year	Sales	Year- on-Year	Sales	Year- on-Year	Sales	Year- on-Year	Sales	Year- on-Year		
Bowling	¥bn	%	4.68	+7.4	5.01	+3.4	9.70	+5.3	4.37	(0.7)	5.92	+2.6	10.30	+1.2	20.00	+3.1		
Amusement	¥bn	%	11.60	+11.7	13.87	+7.8	25.47	+9.6	12.02	+1.6	12.99	(1.3)	25.01	+0.1	50.48	+4.7		
Karaoke	¥bn	%	1.67	+15.5	1.87	+11.6	3.55	+13.4	1.67	+0.4	2.01	+4.1	3.69	+2.4	7.24	+7.5		
Spo-cha	¥bn	%	3.56	+21.2	3.99	+16.9	7.56	+18.9	2.96	+2.1	5.01	+4.8	7.98	+3.8	15.54	+10.6		
Others	¥bn	%	0.78	+6.9	0.78	+4.5	1.56	+5.7	0.74	(0.7)	0.90	+2.6	1.64	+1.1	3.20	+3.2		
Total sales	¥bn	%	22.31	+12.1	25.54	+8.3	47.85	+10.1	21.78	+1.0	26.85	+1.2	48.64	+1.1	96.50	+5.4		
No. of Sat./Sun./Holidays over previous year	Da	Days		(1)		±0		(1)		±0		3	+3		+2			
Total stores at the end of each term (All stores / existing stores)		99/98		100/98		100	100/98		100/98		100/98		100/98		100/98			

#### [The USA] FY 2024.3 Plan Sales and Year-on-Year Comparison of existing stores

- \* Please refer to page 6 for the number of stores.
- \* In calculation of sales plan exchange rate 1 USD = 130.00 JPY is used.
- Figures below ¥10 million have been truncated. Percentage is rounded off to one decimal place.

	Lini	Unit s		1st Q		2nd Q		half	3rd	d Q	4tl	ı Q	2nd	half	Те	erm
	Uni			Year- on-Year	Sales	Year- on-Year										
Bowling	¥bn	%	1.33	(1.7)	1.35	(0.8)	2.69	(1.3)	1.31	(1.3)	1.61	+4.0	2.93	+1.5	5.62	+0.1
Amusement	¥bn	%	8.97	(1.7)	9.43	(1.2)	18.40	(1.4)	8.51	(1.9)	11.37	+2.4	19.88	+0.5	38.29	(0.4)
Food, Party, etc.	¥bn	%	1.52	(1.0)	1.48	+1.1	3.01	+0.1	1.69	(1.7)	2.06	+3.0	3.76	+0.8	6.77	+0.5
Spo-cha	¥bn	%	0.30	(1.7)	0.31	(5.1)	0.61	(3.7)	0.30	(1.7)	0.39	+1.2	0.69	(0.1)	1.31	(1.9)
Total sales	¥bn	%	12.14	(1.6)	12.58	(1.0)	24.72	(1.3)	11.83	(1.8)	15.45	+2.6	27.28	+0.6	52.00	(0.3)
otal stores at the end of each term (All stores / existing stores)		48/44		48/47		48/47		50/47		52/47		52/47		52/47		

## FY 2024.3 Consolidated cash flow plan



\*Figures below ¥10 million have been truncated.

		Unit	FY 2023.3 Actual	FY 2024.3 Plan
	Profit before income taxes	¥bn	15.03	17.37
	Payment for income taxes	¥bn	(1.44)	(1.74)
	Increase/Decrease in others	¥bn	+2.40	+2.63
	Dividends paid	¥bn	(2.10)	(3.13)
	Depreciation	¥bn	+19.82	+20.60
Cach	Payment for lease obligations	¥bn	(11.05)	(11.78)
Cash	Simplified cash flow	¥bn	+22.67	+23.95
	Equipment investment (excluding finance lease) 1	¥bn	(11.91)	(11.40)
	Simplified free cash flow	¥bn	+10.76	+12.54
	Cash reserve ②	¥bn	29.10	33.11
	Interest-bearing debt (excluding lease obligations)	¥bn	23.57	21.52
	Net interest-bearing debt	¥bn	(5.53)	(11.58)

(Note) 1 Breakdown of equipment investment Actual in FY 2023.3 ¥(11.91)bn

♦ New stores: ¥(3.67)bn (Japan: ¥(0.66)bn, International: ¥(3.00)bn)

◆ Existing stores: ¥(8.24)bn (Japan: ¥(1.64)bn, International: ¥(6.59)bn)

Breakdown of equipment investment Plan in FY 2024.3 ¥(11.40)bn

♦ New stores: ¥(5.13)bn (Japan: ¥(0.50)bn, International: ¥(4.63)bn)

◆ Existing stores: ¥(6.26)bn (Japan: ¥(2.43)bn, International: ¥(3.82)bn)

2 The term of the commitment line agreements for ¥16.00bn disclosed on May 1, 2020 is extended to the end of April, 2024.

## **Trend in assets (Consolidated)**



- **\* Figures below ¥100 million are truncated.**
- \*Percentage is rounded off to one decimal place.

FY	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total assets	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥157.6bn	¥170.6bn	¥164.9bn
Net assets	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥54.6bn	¥61.1bn	¥63.2bn
Equity ratio	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	34.4%	35.7%	38.3%
Cash reserve	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥46.3bn	¥29.1bn	¥33.1bn
Interest-bearing debt	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥49.5bn	¥23.5bn	¥21.5bn
Net interest-bearing debt ①	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥3.1bn	¥(5.5)bn	¥(11.5)bn
Lease obligations (excluding lease obligations related to IFRS 16 and ASC Topic 842.)	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥14.9bn	¥16.9bn	¥19.9bn	¥16.6bn
Net interests-bearing debt ② including lease obligations	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥37.3bn	¥20.1bn	¥14.4bn	¥5.0bn
New lease contract amount	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥12.5bn	¥12.4bn	¥8.1bn

- (Note) 1 "Net interest-bearing debt" · · · "Interest-bearing debt" "Cash reserve"
  - 2 "Net interest-bearing debt including lease obligations" · · · "Net interest-bearing debt" + "Lease obligations (excluding lease obligations related to IFRS 16 and ASC Topic 842)"
  - **X** The lease above indicates finance lease for amusement machines and karaoke machines, except lease obligations related to IFRS 16 and ASC Topic 842.

### **Trend in Income statement status**



#### [Consolidated] Trend in IS

(Unit ¥bn) \*Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	118	122	122	129	137	144	145	149	152	157
Total sales	83.9	83.5	87.7	95.9	101.3	104.7	60.9	96.4	142.0	150.4
Ordinary profit	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3	16.6	20.0
Ordinary profit margin	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	-	5.6%	11.7%	13.3%
Profit	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.9	9.7	11.6
ROI (Return on investment) 1	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%		4.7%	18.6%	23.6%
ROE (Return on equity) 2	_	0.9%	5.4%	15.6%	12.0%	7.5%		8.3%	16.9%	18.8%
ROA (Return on assets) 3	_	0.4%	2.7%	8.1%	6.4%	3.8%	_	2.6%	5.9%	7.0%

① ROI calculation: Ordinary profit ÷ [{(Net assets at the beginning of term + Net assets at the end of term ) ÷ 2} + {(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2}]

3 ROA calculation: Profit  $\div$  {(Total assets at the beginning of term + Total assets at the end of term)  $\div$  2}

### [Japan] Trend in IS

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	113	113	107	108	105	103	100	99	99	100
Total sales	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.7	89.8	96.5
Ordinary profit	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.1	6.4	9.5
Ordinary profit margin	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	_	3.4%	7.2%	9.8%
Profit	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	1.3	2.7	5.8

#### [The USA] Trend in IS

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	5	9	15	21	32	41	44	46	49	52
Total sales	1.9	5.1	7.2	11.5	16.3	20.5	7.6	32.1	51.3	52.0
Ordinary profit	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	4.5	11.4	11.1
Ordinary profit margin	_	6.7%	7.1%	8.7%	9.4%	0.2%	_	14.1%	22.3%	21.4%
Profit	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	3.0	8.9	8.6

② ROE calculation: Profit ÷ {(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2}

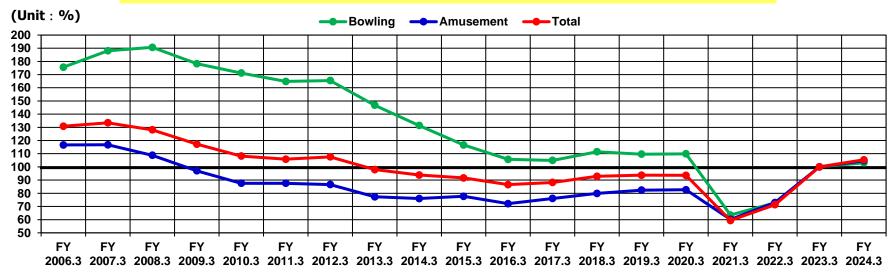
# [Japan] Trend in year-on-year sales comparison of existing stores



(Unit: %)

FY	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Bowling	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+14.5	+37.5	+3.1
Amusement	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.2	+37.1	+4.7
Karaoke	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+6.1	+82.7	+7.5
Spo-cha	-	-	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.3	+44.0	+10.6
Others	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+0.3	+29.5	+3.2
Total sales	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2	+40.2	+5.4
No. of existing stores	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98	98	98

#### Trend in year-on-year sales comparison of existing stores in Japan (FY 2023.3 is set as 100)



## **Measures taken for existing stores**

#### Measures taken in Japan

#### ◆ Collaboration campaigns ◆

We host the limited-time collaboration campaigns with artists, anime, and others at Bowling and Karaoke.
 Customers get original items by purchasing collaboration drinks or collaboration packages. We are now broadcasting
 TV commercials with the global boys group JO1, and will host their collaboration campaigns in this summer.

#### **♦** Bowling · Karaoke Student Koshien Z**♦**

• We have renewed "Student Koshien" as "Student Koshien Z", an event to determine the best student at Bowling and Karaoke in Japan respectively. The final game will stream on "ROUND1 LIVE" with highly ranked teams of 2 or 3 individuals who challenged in preliminary term.

#### ◆ Online events with "ROUND1 LIVE" ◆

- "Special Challenge", "ROUND1 Challenge" ... Online bowling competitions with famous professional bowlers.
- "Remote Practice" ... Online bowling lessons with themes by professional bowlers on the weekdays.
- "Fan Event" ... Online events at Bowling and Karaoke by idols and influencers.

#### ◆ Campaigns for kids and elementary/junior high school students ◆

- "Complimentary Campaign for elementary/junior high school students" ... We host the campaigns for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- "KIDS Remote Practice" ... We host complimentary bowling remote lesson for elementary/junior high school students. We plan to hold the lessons during school vacation.

#### Lessons and other campaigns for bowling

• "Bowling for Health" lessons ... 170 bowlers in each store × 99 stores = approx. 17 thousand bowlers were participate.

#### ◆ Installment of new amusement machines ◆

- · Arcade game "MARIOKART ARCADE GP DX" (Bandai Namco Amusement) ... Operation is scheduled in this summer.
- Arcade game "MOBILE SUIT GUNDAM EXVS.2 OB" (Bandai Namco Amusement) ... Operation is scheduled in this summer.

#### **Measures taken in The USA**

#### ◆ Implementation of price revision ◆

We raised prices in each department from this March.
 Approximate increased prices: 5% for Bowling, 4% for Amusement to play, 4% for Foods, 4% for Spo-cha, and 5% for others.









## **Giga Crane Game Stadium**



#### What is "Giga Crane Game Stadium"?

It is about refurbished stores with approx. 300 to 600 crane game machines by renovating the existing stores. We offer wide variety of prizes, including the limited edition prizes only available at our stores, the local sweets, and the trendy retro products.

#### Refurbished stores 67stores (34 stores of them refurbished on FY 2022.3)

Renovate date	Store name / Prefecture	No. of crane game machines
Apr. 2022	Lalaport Shonan Hiratsuka / Kanagawa	299
Apr. 2022	Sakai Chuo Kanjyo / Osaka	379
Apr. 2022	Kawasaki Daishi / Kanagawa	277
May. 2022	Yamanashi-Isawa / Yamanashi	295
May. 2022	Nagoya Nishiharu / Aichi	327
Jun. 2022	Kagoshima Usuki / Kagoshima	351
Jun. 2022	Okayama Senoh / Okayama	318
Jun. 2022	Saitama-Kamisato / Saitama	321
Jun. 2022	Shizuoka-Suruga / Shizuoka	294
Jun. 2022	Oita / Oita	309
Jun. 2022	Kishiwada / Osaka	315
Jun. 2022	Fukuyama / Hiroshima	314
Jun. 2022	Sendai Nigatake / Miyagi	342
Jul. 2022	Hirakata / Osaka	269
Jul. 2022	Ichihara / Chiba	302
Jul. 2022	Tokushima-Bandai / Tokushima	327
Jul. 2022	Souka / Saitama	254
Jul. 2022	Takamatsu /Kagawa	298
Sep. 2022	Okinawa-Ginowan / Okinawa	351
Sep. 2022	Okinawa-Haebaru / Okinawa	332
Sep. 2022	Kochi / Kochi	305
Oct. 2022	Jotohanaten / Osaka	279

Renovate date	Store name / Prefecture	No. of crane game machines
Nov. 2022	Hamamatsu / Shizuoka	344
Nov. 2022	Toyohashi / Aichi	311
Dec. 2022	Mie-Kawagoe IC / Mie	334
Dec. 2022	Umeda / Osaka	330
Dec. 2022	Malera Gifu / Gifu	451
Dec. 2022	Saitama-Kounosu / Saitama	329
Jan. 2023	Ichikawa Onitaka / Chiba	329
Feb. 2023	Fuchuhonmachi Ekimae / Tokyo	319
Mar. 2023	Musashi Murayama / Tokyo	271
Mar. 2023	Tokorozawa / Saitama 💥	400
Apr. 2023	Higashi Osaka / Osaka	356



#### Schedule to refurbish 6stores

Renovate Date	Store name / Prefecture	No. of crane game machines
Jul. – Aug. 2023	Hiroshima / Hiroshima	300
Jul. – Aug. 2023	Higashi Yodogawa / Osaka	300
Aug. 2023	Moriguchi / Osaka	300
Aug. 2023	Onojo / Fukuoka	300
FY 2024.3	Chigusa / Aichi	•
FY 2024.3	Minamisuna / Tokyo	-







### **New stores scheduled**



#### **New stores planned after April 2023**

Nation	Store name / region	Operating floor area	SP	AM	Opening date
Japan	To be determined /Chofu, Tokyo	<b>1,460</b> ㎡		•	Scheduled to open in July 2023
	Danbury Fair / Danbury, Connecticut	5,703㎡			Scheduled to open in FY 2024.3
The	Arrowhead / Glendale, Arizona	7,722m²	•		Scheduled to open in FY 2024.3
USA	Plaza Bonita / National City, California	5,443m²			Scheduled to open in FY 2024.3
	Stonestown Galleria / San Francisco, California	<b>4,837</b> ㎡			Scheduled to open in FY 2025.3
China	No.5	_		•	Scheduled to open in FY 2024.3

<sup>\*</sup> Store names are tentative.

#### **Principles of new store opening**

The USA We will open small stores with mainly amusement machines in addition to our usual stores. We will proceed to open at least 10 new stores per year from FY 2024.3.

[China] After we open several small stores with mainly amusement machines to the existing shopping malls that can expect enough customers, we will consider our policy in China.

**<sup>※</sup> Stores with "●" in the "AM" column above will be opened as small stores with mainly amusement machines.** 

**<sup>※</sup>** Stores with "●" in the "SP" column above will be opened as Spo-cha type.

<sup>\*</sup> In addition to the above, 22 stores are under negotiation in The USA.

**<sup>\*</sup> No.5** is under negotiation in China.

## **Current status in The USA** ①



#### **The USA Profit status**

Classific	ation by profitability	High profitability store	Average profitability store	Unprofitable store
	Total sales	\$10.70mn (Approx. ¥1.39bn)	\$8.60mn (Approx. ¥1.12bn)	\$4.30mn (Approx. ¥0.56bn)
Annual	Gross profit (1st year)	\$2.60mn (Approx. ¥0.34bn)	\$1.10mn (Approx. ¥0.14bn)	\$(1.60)mn (Approx. ¥(0.21)bn)
profit	Gross profit (3rd year∼)	\$3.60mn (Approx. ¥0.47bn)	\$2.10mn (Approx. ¥0.27bn)	\$(0.60)mn (Approx. ¥(0.08)bn)
	Gross profit rate (3rd year~)		24.4%	_

- **X** The gross profit (1st year) includes opening expenses and rent allocated for construction period.
- **※** Average profitability store figures are average of all stores.
- **X** The figures are created based on the FY 2024.3 Plan.
- **X** The status and classification by color are updated every end of the financial year.

## **Current status in The USA 2**



#### [49 stores as of the end of April 2023]

_	The character April 2020 1	Operating	
Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m²	•
September 2012	Moreno Valley / Moreno Valley, California	4,060m²	
August 2013	Lakewood / Lakewood, California	3,976m²	
December 2014	Arlington Parks / Arlington, Texas	5,933m²	
May 2015	Main Place / Santa Ana, California	3,716m²	
July 2015	Southcenter / Tukwila, Washington	3,973m²	
September 2015	Eastridge / San Jose, California	4,759m²	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m²	
August 2016	Sunvalley / Concord, California	4,891m	
December 2016	Exton / Exton, Pennsylvania	5,423m²	
January 2017	Southwest / Littleton, Colorado	5,811m²	
March 2017	Fox Valley / Aurora, Illinois	4,724m²	
July 2017	Broadway / Hicksville, New York	5,092m²	
September 2017	Crystal Run / Middletown, New York	4,212m²	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m²	
November 2017	Northwoods / Peoria, Illinois	5,110m²	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m²	
March 2018	Great Lakes / Mentor, Ohio	4,659m²	
June 2018	Maine / South Portland, Maine	4,025m²	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m <sup>2</sup>	
August 2018	South Town Center / Sandy, Utah	4,645m²	
September 2018	Millcreek / Erie, Pennsylvania	4,649m	
November 2018	Jefferson / Louisville, Kentucky	4,645m	
December 2018	Gateway / Lincoln, Nebraska	4,462m	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m	

Opening date	Store name / region	Operating floor area	SP
	· •		
February 2019	Southridge / Greendale, Wisconsin	4,191m	
March 2019	Northridge / Salinas, California	4,789㎡	
March 2019	Holyoke / Holyoke, Massachusetts	<b>4,79</b> 3㎡	
March 2019	Promenade Temecula / Temecula, California	<b>4,520</b> ㎡	
July 2019	Southland / Hayward, California	<b>4,540</b> m	
August 2019	Meadowood / Reno, Nevada	3,836m <sup>2</sup>	
October 2019	Park Place / Tucson, Arizona	4,696m <sup>2</sup>	
November 2019	Meadows / Las Vegas, Nevada	3,948m²	
November 2019	Fairfield Commons / Beavercreek, Ohio	4,805m²	
December 2019	Towson Town Center / Towson, Maryland	4,907m²	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m <sup>2</sup>	
February 2020	Valley River Center / Eugene, Oregon	5,653m²	
March 2020	Burbank Town Center / Burbank, California	3,981m²	
July 2020	Town East Square / Wichita, Kansas	3,781m <sup>2</sup>	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m	
October 2020	Deptford / Deptford, New Jersey	<b>4,568</b> ㎡	
February 2021	Cumberland / Atlanta, Georgia	7,767m <sup>2</sup>	•
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m²	•
April 2021	Vancouver / Vancouver, Washington	4,493m	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m	
June 2022	Pembroke Lakes / Pembroke Pines, Florida	9,442m²	•
August 2022	Roseville / Roseville, California	<b>4,164</b> m	
August 2022	South Hill / Puyallup, Washington	4,834m²	
March 2023	North Star / San Antonio, Texas	5,193mi	

<sup>\*</sup> Stores above are colored in yellow as "High profitability", in green as "Average profitability" and in pink as "Unprofitable" stores.

## **Statistical snapshot of stores**



#### **Trend in number of stores**

Japan	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	119	2	1	2	1	1	1	I	1	1	1
Closing	8	_	1	8	-	4	2	3	2	1	-
Total	111	113	113	107	108	105	103	100	99	99	100
The USA	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	3	2	4	6	6	11	9	5	2	4	4
Closing	-	_	_	_	1	-	1	2	I	1	1
Total	3	5	9	15	21	32	41	44	46	49	52
China	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	_	_	_	_	_	-	-	1	2	1	1
Closing	_	_	_	_	_	1	I	ı	I	-	_
Total	_	_	_	_	_	_	_	1	3	4	5
Consolidated	∼FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Total	114	118	122	122	129	137	144	145	149	152	157

#### Breakdown of 99 stores in Japan (at the end of Apr. 2023)

	Store			
Stan	dard	Stac	Total	
Downtown	Roadside	Downtown	Roadside	
9	36	1	53	99

Owne				
Leased stores	Own stores	Total		
78	21	99		

\*\*Own stores include 8 stores with owning right for land & building, and 13 stores with owning right for building with tenants.

### Location of 152 international stores (at the end of Apr. 2023)

					J						
Area	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal	The USA	China	Total
No. of stores	11	4	30	13	23	7	11	99	49	4	152
Share	7.2%	2.6%	19.9%	8.6%	15.1%	4.6%	7.2%	65.2%	32.2%	2.6%	100%

### **Actions to achieve SDGs**



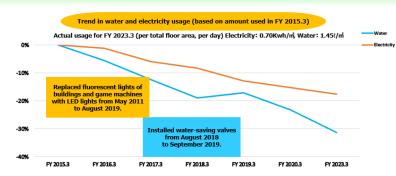
We set up Sustainability Advisory Committee which independent from management. Also set up the cross-organizational sustainability team comprising of members from each divisions to intend actively consider the achievement of the SDGs.

#### Actions for energy / water resource issues

- Replaced fluorescent lights of the store lighting, the bowling equipment and crane game machines with LED lights.
- Set up water saving devices to the kitchens in Karaoke and the food counters.

#### Awarded prize for our actions

- "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" shared with Daikin Industries., Ltd. at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.
- The Special Prize for "Osaka Climate Change Countermeasures award" organized by Osaka prefecture on March 2022.



\*\* FY 2021.3 and FY 2022.3 are excluded from the comparison because of the temporarily closure and the limited opening hours due to the COVID-19.



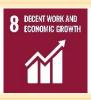




- Efforts to create a pleasant and rewarding work environment
- ·Inaugurate "Make-A-Chance Project"

We inaugurated a project team to create an environment where able to develop human resources regardless of gender, and to promote the enhancement of various systems and initiatives to make a comfortable workplace for not only men but also women.





#### Other actions

SDGs lease "MIRAI 2030™"

A program which donate a portion of the lease payments to the public interest incorporated foundations or the incorporated non-profitable organizations helping to achieving the SDGs through the lease contracts with Sumitomo Mitsui Finance and Leasing Co., Ltd.

We donated to NPO Kidsdoor through the lease contracts in FY 2020.3 and FY 2021.3.







\*\*NPO Kidsdoor is an organization which aims to create "society where all children could have dreams and hopes" providing the learning supports widely from elementary school students to young people to cut the chain of poverty.

For the other SDGs initiatives, please refer to the website below.

https://www.round1.co.jp/company/company/sdgs.html

## FY 2024.3 Performance Plan ①



#### [Consolidated] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Plan

\*Figures below ¥10 million are truncated.

					1			,	
			1st Q Plan	2nd Q Plan	1st half Plan	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
		Bowling	6.05	6.43	12.49	5.74	7.61	13.35	25.85
		Amusement	20.77	23.59	44.37	20.82	24.75	45.58	89.95
		Karaoke, Food	3.22	3.38	6.60	3.38	4.11	7.50	14.10
		Spo-cha	3.95	4.43	8.38	3.36	5.53	8.90	17.29
		Others	0.78	0.78	1.56	0.74	0.90	1.64	3.21
	T	otal sales	34.79	38.63	73.42	34.06	42.92	76.98	150.41
	C	ost of sales	30.06	31.85	61.92	30.85	32.22	63.07	124.99
	Gross profit		4.72	6.77	11.50	3.20	10.70	13.91	25.41
IS	S.G.A. expenses		1.21	1.20	2.41	1.21	1.22	2.43	4.85
	Operating profit		3.51	5.57	9.09	1.99	9.47	11.47	20.56
		on-operating income & xpenses	(0.13)	(0.14)	(0.27)	(0.13)	(0.13)	(0.27)	(0.55)
	O	rdinary profit	3.37	5.43	8.81	1.85	9.34	11.19	20.01
	O	rdinary profit margin	9.7%	14.1%	12.0%	5.5%	21.8%	14.5%	13.3%
	E	xtraordinary income & loss	(0.10)	(0.13)	(0.23)	(0.10)	(2.30)	(2.40)	<b>※</b> (2.63)
	P	rofit before income taxes	3.27	5.29	8.57	1.75	7.04	8.79	17.37
	Iı	ncome taxes	1.05	1.52	2.57	0.46	2.64	3.10	5.68
	P	rofit	2.22	3.77	6.00	1.29	4.39	5.68	11.68
Total	l de	epreciation	5.03	5.02	10.06	5.14	5.39	10.54	20.60
Le	ase	depreciation	2.64	2.62	5.27	2.63	2.78	5.41	10.68

<sup>\*</sup>Breakdown of extraordinary income & loss ¥(2.63)bn: Impairment loss ¥(2.20)bn, Loss on retirement of non-current assets, etc. ¥(0.43)bn.

## FY 2024.3 Performance Plan 2



(Unit ¥bn)

#### [Japan] FY 2024.3 (Apr. 2023~ Mar. 2024) Plan

**\*Figures below ¥10 million are truncated.** 

			1st Q Plan	2nd Q Plan	1st half Plan	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
		Bowling	4.68	5.01	9.70	4.37	5.92	10.30	20.00
		Amusement	11.60	13.87	25.47	12.02	12.99	25.01	50.48
		Karaoke	1.67	1.87	3.55	1.67	2.01	3.69	7.24
		Spo-cha	3.56	3.99	7.56	2.96	5.01	7.98	15.54
		Others	0.78	0.78	1.56	0.74	0.90	1.64	3.20
	Tot	tal sales	22.31	25.54	47.85	21.78	26.85	48.64	96.50
	Cos	st of sales	20.35	21.68	42.04	20.77	21.05	41.83	83.87
	Gro	oss profit	1.95	3.85	5.81	1.01	5.79	6.81	12.62
IS	S.G	G.A. expenses	0.70	0.70	1.40	0.70	0.69	1.39	2.80
	Op	erating profit	1.25	3.15	4.40	0.30	5.10	5.41	9.82
		n-operating income & penses	(0.08)	(0.08)	(0.16)	(0.07)	(0.07)	(0.15)	(0.32)
	Orc	dinary profit	1.17	3.06	4.24	0.23	5.02	5.26	<b>*1</b> 9.50
	Orc	dinary profit margin	5.3%	12.0%	8.9%	1.1%	18.7%	10.8%	9.8%
	Ext	traordinary income & loss	(0.04)	(0.04)	(0.08)	(0.04)	(0.04)	(0.08)	<b>%2</b> (0.16)
	Pro	ofit before income taxes	1.13	3.02	4.16	0.19	4.98	5.18	9.34
	Inc	come taxes	0.59	1.04	1.64	0.16	1.71	1.87	3.52
	Pro	ofit	0.53	1.97	2.51	0.02	3.27	3.30	5.81
Total	dep	reciation	3.09	3.10	6.20	3.13	3.29	6.42	12.62
Lea	se d	lepreciation	2.53	2.51	5.04	2.51	2.66	5.18	10.22

**<sup>\*1</sup>** Ordinary profit above excludes royalty income **¥2.60bn**. Ordinary profit includes royalty is **¥12.10bn**.

<sup>\*\*2</sup> Breakdown of extraordinary income & loss ¥(0.16)bn: Loss on retirement of non-current assets, etc. ¥(0.16)bn. The valuation loss on investment in capital in China is excluded from above because it has been eliminated in the consolidated financial statements. Please refer to page 8 for further information.

## FY 2024.3 Performance Plan ③



[The USA] FY 2024.3 (Apr. 2023~ Mar. 2024) Plan

(Forex: 1 USD = 130.00 JPY)

(Unit ¥bn) \*\*Figures below ¥10 million are truncated.

							bunded on to one	- accimiai piace
		1st Q Plan	2nd Q Plan	1st half Plan	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
	Bowling	1.33	1.35	2.69	1.31	1.61	2.93	5.62
	Amusement	8.97	9.43	18.40	8.51	11.37	19.88	38.29
	Food, Party, etc.	1.52	1.48	3.01	1.69	2.06	3.76	6.77
	Spo-cha	0.30	0.31	0.61	0.30	0.39	0.69	1.31
	Total sales	12.14	12.58	24.72	11.83	15.45	27.28	52.00
	Cost of sales	9.26	9.61	18.87	9.56	10.59	20.15	39.02
	Gross profit	2.88	2.97	5.85	2.26	4.85	7.12	12.9
	S.G.A. expenses	0.43	0.42	0.85	0.43	0.45	0.88	1.74
IS	Operating profit	2.44	2.55	4.99	1.83	4.40	6.24	11.23
	Non-operating income & expenses	(0.03)	(0.02)	(0.05)	(0.03)	(0.03)	(0.06)	(0.12
	Ordinary profit	2.41	2.52	4.93	1.80	4.37	6.17	<b>%1 11.1</b>
	Ordinary profit margin	19.9%	20.0%	20.0%	15.2%	28.3%	22.6%	21.4%
	Extraordinary income & loss	(0.06)	(0.09)	(0.15)	(0.06)	(0.06)	(0.12)	<mark>※2</mark> (0.27
	Profit before income taxes	2.35	2.42	4.77	1.74	4.31	6.05	10.83
	Income taxes	0.45	0.47	0.93	0.30	0.93	1.23	2.1
	Profit	1.89	1.95	3.84	1.43	3.38	4.82	8.6
otal	depreciation	1.76	1.74	3.50	1.82	1.90	3.73	7.2
Lea	se depreciation	0.03	0.03	0.07	0.03	0.03	0.06	0.1

**<sup>\*1</sup>** Ordinary profit above excludes royalty payments **\*2.60bn.** Ordinary profit including royalty is **\*8.50bn.** 

**<sup>\*\*2</sup>** Breakdown of extraordinary income & loss ¥(0.27)bn : Loss on retirement of non-current assets, etc. ¥(0.27)bn.

## **FY 2023.3 Actual** ①



(Unit ¥bn)

### [Consolidated] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual

- **\*Figures below ¥10 million are truncated.**
- \*Percentage is rounded off to one decimal place.

			1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
		Bowling	5.61	6.27	11.88	5.78	7.25	13.04	24.93
		Amusement	18.56	22.56	41.12	20.69	23.57	44.27	85.40
		Karaoke, Food	2.82	3.17	6.00	3.44	3.85	7.30	13.31
		Spo-cha	3.16	3.75	6.91	3.16	5.05	8.21	15.13
		Cre-cha	0.06	0.06	0.12	0.05	0.03	0.09	0.21
		Others	0.68	0.73	1.42	0.74	0.88	1.63	3.05
	Tot	tal sales	30.91	36.57	67.48	33.89	40.66	74.56	142.05
	Cost of sales		27.48	30.94	58.43	30.80	31.44	62.25	120.68
TC	Gross profit		3.42	5.63	9.05	3.09	9.21	12.30	21.36
IS	S.G.A. expenses		1.06	1.06	2.12	1.12	1.19	2.31	4.44
	Operating profit		2.35	4.57	6.92	1.96	8.02	9.99	16.92
	ı	n-operating income & penses	0.22	(0.03)	0.18	(0.26)	(0.14)	(0.41)	(0.23)
	Ord	dinary profit	2.58	4.53	7.11	1.70	7.87	9.57	16.69
	Ord	dinary profit margin	8.4%	12.4%	10.5%	5.0%	19.4%	12.8%	11.7%
	Ext	traordinary income & loss	(0.02)	(0.00)	(0.03)	(0.30)	(1.31)	(1.61)	<b>※</b> (1.65)
	Pro	ofit before income taxes	2.55	4.53	7.08	1.39	6.56	7.95	15.03
	Inc	come taxes	0.52	1.31	1.84	0.52	2.93	3.45	5.30
	Pro	ofit	2.02	3.21	5.24	0.87	3.62	4.49	9.73
Tota	Total depreciation		4.63	4.97	9.61	5.14	5.06	10.21	19.82
Le	ase	depreciation	2.37	2.51	4.89	2.58	2.54	5.13	10.03

<sup>\*\*</sup> Breakdown of extraordinary income & loss ¥(1.65)bn: Impairment loss ¥(1.32)bn, Loss on retirement of non-current assets, etc. ¥(0.41)bn, Gain on reversal of share acquisition rights ¥0.08bn.

## $\langle$ Supplementary data angle

## **FY 2023.3 Actual ②**



#### [Japan] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual

\*Figures below ¥10 million are truncated. \*Percentage is rounded off to one decimal place.

									•
			1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
				•			,		
	I L	Bowling	4.32	4.81	9.13	4.36	5.74	10.11	19.24
		Amusement	10.18	12.52	22.70	11.47	12.76	24.23	46.94
		Karaoke	1.43	1.65	3.08	1.64	1.91	3.55	6.64
		Spo-cha	2.86	3.33	6.19	2.83	4.67	7.50	13.70
		Cre-cha	0.06	0.06	0.12	0.05	0.03	0.09	0.21
		Others	0.68	0.73	1.42	0.74	0.88	1.62	3.05
	Tota	al sales	19.55	23.12	42.67	21.11	26.01	47.13	89.80
	Cos	st of sales	18.73	20.62	39.35	20.50	20.93	41.43	80.79
	Gross profit		0.81	2.50	3.31	0.60	5.08	5.69	9.01
IS	S.G.A. expenses		0.59	0.57	1.16	0.59	0.66	1.26	2.43
	Operating profit		0.22	1.92	2.15	0.01	4.41	4.42	6.58
		n-operating income & penses	0.26	0.03	0.29	(0.23)	(0.15)	(0.39)	<del>%</del> 1 (0.09)
	Ord	linary profit	0.49	1.95	2.45	(0.22)	4.25	4.02	<b>※2</b> 6.48
	Ord	linary profit margin	2.5%	8.5%	5.7%	1	16.4%	8.5%	7.2%
	Ext	raordinary income & loss	(0.02)	0.03	0.01	(0.17)	(0.57)	(0.74)	<b>%3 (0.73)</b>
	Pro	fit before income taxes	0.47	1.99	2.46	(0.40)	3.68	3.27	5.74
	Inc	ome taxes	0.06	0.76	0.83	0.13	2.06	2.20	3.03
	Pro	fit	0.40	1.22	1.63	(0.54)	1.61	1.07	2.70
Total depreciation		reciation	2.82	2.96	5.79	3.05	3.05	6.11	11.90
Le	ase d	lepreciation	2.24	2.36	4.61	2.44	2.41	4.85	9.47

<sup>\*1</sup> The foreign exchange gains from capital recovery from The USA is excluded from above. Please refer to page 3 for further information.

The valuation loss on investment in capital in China is excluded from above because it has been eliminated in the consolidated financial statements. Please refer to page 3 for further information.

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 <sup>2</sup> Ordinary profit above excludes royalty income ¥2.56bn. Ordinary profit includes royalty is ¥9.05bn.
 3 Breakdown of extraordinary income & loss ¥(0.73)bn: Impairment loss ¥(0.65)bn, Loss on retirement of non-current assets, etc. ¥(0.16)bn, Gain on reversal of share acquisition rights ¥0.08bn.

## **FY 2023.3 Actual** ③



(Unit ¥bn)

[The USA] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual (Forex: 1 USD = 135.51 JPY)

**\*Figures below ¥10 million are truncated.** 

			1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
		Bowling	1.27	1.42	2.69	1.40	1.47	2.87	5.57
		Amusement	8.29	9.91	18.21	9.13	10.64	19.77	37.98
		Food, Party, etc.	1.38	1.50	2.89	1.79	1.92	3.72	6.61
		Spo-cha	0.24	0.34	0.59	0.29	0.32	0.61	1.20
	Tot	al sales	11.20	13.19	24.40	12.61	14.37	26.99	51.39
	Cos	st of sales	8.37	9.86	18.24	9.84	10.01	19.86	38.10
	Gross profit		2.82	3.33	6.15	2.77	4.35	7.12	13.28
	S.G.A. expenses		0.38	0.39	0.77	0.43	0.45	0.88	1.66
IS	Operating profit		2.44	2.93	5.37	2.33	3.90	6.24	11.61
	Non-operating income & expenses		(0.03)	(0.06)	(0.10)	(0.01)	(0.04)	(0.05)	(0.15)
	Ord	linary profit	2.40	2.87	5.27	2.32	3.85	6.18	<b>%1 11.46</b>
	Ord	linary profit margin	21.4%	21.8%	21.6%	18.4%	26.9%	22.9%	22.3%
	Ext	raordinary income & loss	(0.00)	(0.03)	(0.04)	(0.12)	(0.07)	(0.19)	<b>%2</b> (0.24)
	Pro	fit before income taxes	2.39	2.83	5.22	2.19	3.78	5.98	11.21
	Inc	ome taxes	0.45	0.54	0.99	0.38	0.86	1.24	2.24
	Pro	fit	1.93	2.29	4.23	1.81	2.92	4.73	8.96
Tota	l dep	preciation	1.61	1.80	3.42	1.87	1.77	3.65	7.08
Le	ase o	depreciation	0.04	0.04	0.09	0.04	0.03	0.08	0.17

**<sup>\*1</sup>** Ordinary profit above excludes royalty payments **¥2.56bn**. Ordinary profit including royalty is **¥8.89bn**.

**<sup>\*2</sup>** Breakdown of extraordinary income & loss ¥(0.24)bn : Loss on retirement of non-current assets, etc. ¥(0.24)bn.

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