

# FY 2024.3 1Q (Apr.2023~Jun.2023) Outline of Financial Results



## Analysis of present states and future prospects



Crane Game Park Chofu Ekimae  
(Chofu, Tokyo)  
July 20, 2023 Open!

**ROUND ONE Corporation**  
C.E.O. and President and Executive Officer  
Masahiko Sugino

Tokyo Stock Exchange Prime  
Code Number : 4680

**August 7, 2023**

# Analysis of consolidated operating results

## Apr. 2023~Jun. 2023 Actual [Year-on-year]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2023.3 Actual (2022.4~2022.6)	FY 2024.3 Actual (2023.4~2023.6)	Dif.(%)
Total stores at the end of the term ①	Store	149	151	+1.3
No. of months total stores operation	Month	447	454	+1.7

P/L		FY 2023.3 Actual (2022.4~2022.6)	FY 2024.3 Actual (2023.4~2023.6)	Dif.(%)
		Bowling	5.61	6.20
	Amusement	18.56	21.47	+15.7
	Karaoke, Food	2.82	3.55	+25.6
	Spo-cha	3.16	3.89	+23.2
	Others	0.74	0.82	+10.7
	<b>Total sales</b>	<b>30.91</b>	<b>35.95</b>	<b>+16.3</b>
	Cost of sales	27.48	30.80	+12.1
	<b>Gross profit</b>	<b>3.42</b>	<b>5.14</b>	<b>+50.2</b>
	S.G.A. expenses	1.06	1.25	+18.2
	<b>Operating profit</b>	<b>2.35</b>	<b>3.88</b>	<b>+64.6</b>
	Non-operating income & expenses	0.22	0.10	(50.9)
	<b>Ordinary profit ②</b>	<b>2.58</b>	<b>3.99</b>	<b>+54.6</b>
	<b>Ordinary profit margin</b>	<b>8.4%</b>	<b>11.1%</b>	—
	Extraordinary income & loss ③	(0.02)	(0.20)	—
	<b>Profit before income taxes</b>	<b>2.55</b>	<b>3.78</b>	<b>+48.3</b>
	Income taxes	0.52	1.17	+122.2
	<b>Profit</b>	<b>2.02</b>	<b>2.61</b>	<b>+29.0</b>

### ① [Number of stores]

Japan : 99 stores (1 store opened, 1 store closed)  
The USA : 48 stores (3 stores opened, 2 stores closed)  
China : 4 stores (1 store opened)

### ② [Ordinary profit] ※1

**FY 2023.3 1st Q Actual Ordinary profit ¥2.58bn**

◆Japan Ordinary profit & loss +¥1.37bn

[Breakdown] Increase in Sales +¥2.59bn

Increase in Personnel exp. ¥(0.29)bn

Increase in Lease Fee for amusement machines ¥(0.22)bn

Increase in Utility exp. ¥(0.19)bn

Increase in Purchase of foods ¥(0.15)bn

Decrease in COVID-19 Subsidy income ¥(0.12)bn

Increase in Amusement prize exp. ¥(0.10)bn

Increase in Other exp. ¥(0.15)bn

◆The USA Ordinary Profit & loss ¥(0.06)bn

[Breakdown] Increase in Sales +¥1.49bn

Increase in Promotion exp. (Amusement prize exp., etc.) ¥(0.57)bn

Increase in Personnel exp. ¥(0.39)bn

Increase in Supplies exp. ¥(0.22)bn

Increase in Depreciation exp. ¥(0.17)bn

Increase in Other exp. ※2 ¥(0.20)bn

◆China and Other +¥0.10bn

**FY 2024.3 1st Q Actual Ordinary profit ¥3.99bn**

※1 Ordinary profit is compared excluding royalty. Royalty from The USA is ¥0.67bn.

※2 Other exp. includes the increased profit due to exchange rate fluctuations.

### ③ [Extraordinary income & loss breakdown]

**FY 2023.3 1st Q Actual** Extraordinary income & loss ¥(0.02)bn

• Loss on retirement of non-current assets, etc. ¥(0.02)bn

**FY 2024.3 1st Q Actual** Extraordinary income & loss ¥(0.20)bn

• Impairment loss ¥(0.06)bn

• Loss on retirement of non-current assets, etc. ¥(0.14)bn

# Analysis of consolidated operating results

## Apr. 2023~Jun. 2023 Actual [with Plan]



(Unit ¥bn) ※ Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2024.3 Plan (2023.4~2023.6)	FY 2024.3 Actual (2023.4~2023.6)	Dif.(%)
Total stores at the end of the term	Store	151	151	—
No. of months total stores operation	Month	455	454	(0.2)

P/L	Bowling	6.05	6.20	+2.4
	Amusement	20.77	21.47	+3.4
	Karaoke, Food	3.22	3.55	+10.2
	Spo-cha	3.95	3.89	(1.5)
	Others	0.78	0.82	+6.0
	<b>Total sales</b>	<b>34.79</b>	<b>35.95</b>	<b>+3.3</b>
	Cost of sales	30.06	30.80	+2.5
	Gross profit	4.72	5.14	+8.7
	S.G.A. expenses	1.21	1.25	+3.5
	Operating profit	3.51	3.88	+10.5
	Non-operating income & expenses	(0.13)	0.10	—
	Ordinary profit ①	3.37	3.99	+18.3
	Ordinary profit margin	9.7%	11.1%	—
Extraordinary income & loss ②	(0.10)	(0.20)	—	
Profit before income taxes	3.27	3.78	+15.6	
Income taxes	1.05	1.17	+11.4	
Profit	2.22	2.61	+17.6	

### ① [Ordinary profit] ※1

FY 2024.3 1st Q Plan	Ordinary profit	¥3.37bn
◆Japan Ordinary profit & loss		+¥0.69bn
[Breakdown] Decrease in Sales		¥(0.16)bn
Increase in Personnel exp.		¥(0.17)bn
Decrease in Utility exp.		+¥0.25bn
Decrease in Amusement prize exp.		+¥0.24bn
Exchange rate fluctuations		+¥0.19bn
Decrease in Lease Fee for amusement machines		+¥0.12bn
Decrease in Other exp.		+¥0.22bn
◆The USA Ordinary Profit & loss		¥(0.07)bn
[Breakdown] Increase in Sales		+¥0.58bn
Increase in Promotion exp. (Amusement prize exp., etc.)		¥(0.35)bn
Increase in Personnel exp.		¥(0.14)bn
Increase in Other exp. ※2		¥(0.16)bn
◆China and Other		¥(0.00)bn
<b>FY 2024.3 1st Q Actual</b>	<b>Ordinary profit</b>	<b>¥3.99bn</b>

※1 Ordinary profit is compared excluding royalty. Royalty from The USA is ¥0.67bn.

※2 Other exp. includes the increased profit due to exchange rate fluctuations.

### ② [Extraordinary income & loss breakdown]

- FY 2024.3 1st Q Plan** Extraordinary income & loss ¥(0.10)bn
- Loss on retirement of non-current assets, etc. ¥(0.10)bn
- FY 2024.3 1st Q Actual** Extraordinary income & loss ¥(0.20)bn
- Impairment loss ¥(0.06)bn
  - Loss on retirement of non-current assets, etc. ¥(0.14)bn

# FY 2024.3 Consolidated plan (Store openings and closings, IS)



No change since the disclosure data on May 9, 2023.

※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

		Unit	FY 2024.3 Plan			
			Consolidated	Japan	The USA	China
Stores	Opening	Store	6	1	4	1
	Closing	Store	1	—	1	—
	Total (at the end of term)	Store	157	100	52	5
	No. of all stores' operating months	Month	1,838	1,196	589	53
IS	Bowling	¥bn	25.85	20.00	5.62	0.22
	Amusement	¥bn	89.95	50.48	38.29	1.17
	Karaoke, Food	¥bn	14.10	7.24	6.77	0.07
	Spo-cha	¥bn	17.29	15.54	1.31	0.43
	Others	¥bn	3.21	3.20	—	0.00
	Total sales	¥bn	150.41	96.50	52.00	1.90
	Operating profit	¥bn	20.56	9.82	11.23	(0.49)
	Ordinary profit ※1	¥bn	20.01	9.50	11.11	(0.60)
	Ordinary profit margin	%	13.3%	9.8%	21.4%	—
	Extraordinary income & loss ※2	¥bn	(2.63)	(0.16)	(0.27)	(2.20)
	Profit before income taxes	¥bn	17.37	9.34	10.83	(2.80)
Income taxes	¥bn	5.68	3.52	2.16	—	
Profit	¥bn	11.68	5.81	8.67	(2.80)	

(Note) ※1 Ordinary profits of Japan and The USA are compared excluding royalty ¥2.60bn.

Ordinary profit including royalty : Japan ¥12.10bn, The USA ¥8.50bn

※2 Extraordinary income & loss ¥(2.63)bn : Impairment loss ¥(2.20)bn, Loss on retirement of non-current assets, etc. ¥(0.43)bn

The valuation loss on our investments in capital in China ¥2.80bn is excluded from above because it will be eliminated in the consolidated financial statements.

Forex : 1 USD=130.00 JPY, 1 CNY=19.00 JPY

## [Japan] Sales and Year-on-year comparison of existing stores (Actual and plan)



### [Japan] Sales (Actual and Plan)

※ Figures below ¥10 million have been truncated.  
※ Percentage is rounded off to one decimal place.

	Unit	1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	Term
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	Plan
Bowling	¥bn	4.68	4.83	+3.3	5.01	9.70	4.37	5.92	10.30	20.00
Amusement	¥bn	11.60	11.21	(3.4)	13.87	25.47	12.02	12.99	25.01	50.48
Karaoke	¥bn	1.67	1.78	+6.5	1.87	3.55	1.67	2.01	3.69	7.24
Spo-cha	¥bn	3.56	3.48	(2.3)	3.99	7.56	2.96	5.01	7.98	15.54
Others	¥bn	0.78	0.82	+6.0	0.78	1.56	0.74	0.90	1.64	3.20
Total sales	¥bn	22.31	22.15	(0.7)	25.54	47.85	21.78	26.85	48.64	96.50
Total stores at the end of each term		99	99	—	100	100	100	100	100	100

### [Japan] Year-on-year comparison of existing stores (Actual and plan)

※ Percentage is rounded off to one decimal place.

	Unit	1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	Term
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	Plan
Bowling	%	+7.4	+12.0	+4.6	+3.4	+5.3	(0.7)	+2.6	+1.2	+3.1
Amusement	%	+11.7	+9.2	(2.5)	+7.8	+9.6	+1.6	(1.3)	+0.1	+4.7
Karaoke	%	+15.5	+25.0	+9.5	+11.6	+13.4	+0.4	+4.1	+2.4	+7.5
Spo-cha	%	+21.2	+19.6	(1.6)	+16.9	+18.9	+2.1	+4.8	+3.8	+10.6
Others	%	+6.9	+11.5	+4.6	+4.5	+5.7	(0.7)	+2.6	+1.1	+3.2
Total sales	%	+12.1	+12.6	+0.5	+8.3	+10.1	+1.0	+1.2	+1.1	+5.4
No. of Sat./Sun./Holidays over previous year	Days	(1)	(1)	—	±0	(1)	±0	+3	+3	+2
Total existing stores at the end of each term		98	98	—	98	98	98	98	98	98

## 【The USA】 Sales and Year-on-year comparison of existing stores (Actual and plan)



### 【The USA】 Sales (Actual and Plan)

※ Figures below ¥10 million have been truncated.  
※ Percentage is rounded off to one decimal place.

	Unit	1st half					2nd half			Term
		1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	
Bowling	¥bn	1.33	1.33	+0.1	1.35	2.69	1.31	1.61	2.93	5.62
Amusement	¥bn	8.97	10.04	+12.0	9.43	18.40	8.51	11.37	19.88	38.29
Food, Party, etc.	¥bn	1.52	1.74	+14.2	1.48	3.01	1.69	2.06	3.76	6.77
Spo-cha	¥bn	0.30	0.33	+8.4	0.31	0.61	0.30	0.39	0.69	1.31
Total sales	¥bn	12.14	13.46	+10.9	12.58	24.72	11.83	15.45	27.28	52.00
Total stores at the end of each term		48	48	—	48	48	50	52	52	52

※ Forex : Plan 1 USD = 130.00 JPY  
Actual 1 USD = 137.49 JPY

### 【The USA】 Year-on-year comparison of existing stores (Actual and plan)

※ Figures are calculated in USD.  
※ Percentage is rounded off to one decimal place.

	Unit	1st half					2nd half			Term
		1st Q			2nd Q	1st half	3rd Q	4th Q	2nd half	
		Plan	Actual	Dif.(%)	Plan	Plan	Plan	Plan	Plan	
Bowling	%	(1.7)	(6.6)	(4.9)	(0.8)	(1.3)	(1.3)	+4.0	+1.5	+0.1
Amusement	%	(1.7)	+0.1	+1.8	(1.2)	(1.4)	(1.9)	+2.4	+0.5	(0.4)
Food, Party, etc.	%	(1.0)	+4.5	+5.5	+1.1	+0.1	(1.7)	+3.0	+0.8	+0.5
Spo-cha	%	(1.7)	+3.3	+5.0	(5.1)	(3.7)	(1.7)	+1.2	(0.1)	(1.9)
Total sales	%	(1.6)	(0.1)	+1.5	(1.0)	(1.3)	(1.8)	+2.6	+0.6	(0.3)
Total existing stores at the end of each term		44	44	—	47	47	47	47	47	47

# FY 2024.3 Consolidated cash flow plan



No change since the disclosure data on May 9, 2023.

※ Figures below ¥10 million have been truncated.

		Unit	FY 2023.3 Actual	FY 2024.3 Plan
Cash	Profit before income taxes	¥bn	15.03	17.37
	Payment for income taxes	¥bn	(1.44)	(1.74)
	Increase/Decrease in others	¥bn	+2.40	+2.63
	Dividends paid	¥bn	(2.10)	(3.13)
	Depreciation	¥bn	+19.82	+20.60
	Payment for lease obligations	¥bn	(11.05)	(11.78)
	Simplified cash flow	¥bn	+22.67	+23.95
	Equipment investment (excluding finance lease) ①	¥bn	(11.91)	(11.40)
	Simplified free cash flow	¥bn	+10.76	+12.54
	Cash reserve ②	¥bn	29.10	33.11
	Interest-bearing debt (excluding lease obligations)	¥bn	23.57	21.52
Net interest-bearing debt	¥bn	(5.53)	(11.58)	

(Note) ① Breakdown of equipment investment **Actual** in FY 2023.3 ¥(11.91)bn

◆ New stores : ¥(3.67)bn (Japan : ¥(0.66)bn, International : ¥(3.00)bn)

◆ Existing stores : ¥(8.24)bn (Japan : ¥(1.64)bn, International : ¥(6.59)bn)

Breakdown of equipment investment **Plan** in FY 2024.3 ¥(11.40)bn

◆ New stores : ¥(5.13)bn (Japan : ¥(0.50)bn, International : ¥(4.63)bn)

◆ Existing stores : ¥(6.26)bn (Japan : ¥(2.43)bn, International : ¥(3.82)bn)

② The term of the commitment line agreements for ¥16.00bn disclosed on May 1, 2020 is extended to the end of April, 2024.



# Trend in assets (Consolidated)

No change since the disclosure data on May 9, 2023.

※ Figures below ¥100 million are truncated.  
※ Percentage is rounded off to one decimal place.

FY	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total assets	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥157.6bn	¥170.6bn	¥164.9bn
Net assets	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥54.6bn	¥61.1bn	¥63.2bn
Equity ratio	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	34.4%	35.7%	38.3%
Cash reserve	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥46.3bn	¥29.1bn	¥33.1bn
Interest-bearing debt	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥49.5bn	¥23.5bn	¥21.5bn
Net interest-bearing debt ①	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥3.1bn	¥(5.5)bn	¥(11.5)bn
Lease obligations (excluding lease obligations related to IFRS 16 and ASC Topic 842.)	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥14.9bn	¥16.9bn	¥19.9bn	¥16.6bn
Net interests-bearing debt ② including lease obligations	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥37.3bn	¥20.1bn	¥14.4bn	¥5.0bn
New lease contract amount	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥12.5bn	¥12.4bn	¥8.1bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations (excluding lease obligations related to IFRS 16 and ASC Topic 842)"

※ The lease above indicates finance lease for amusement machines and karaoke machines, except lease obligations related to IFRS 16 and ASC Topic 842.



# Trend in Income statement status

## [Consolidated] Trend in IS

No change since the disclosure data on May 9, 2023.

(Unit ¥bn) ※Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	118	122	122	129	137	144	145	149	152	157
Total sales	83.9	83.5	87.7	95.9	101.3	104.7	60.9	96.4	142.0	150.4
Ordinary profit	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3	16.6	20.0
Ordinary profit margin	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.6%	11.7%	13.3%
Profit	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.9	9.7	11.6
ROI (Return on investment) ①	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.7%	18.6%	23.6%
ROE (Return on equity) ②	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	8.3%	16.9%	18.8%
ROA (Return on assets) ③	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	2.6%	5.9%	7.0%

① ROI calculation: Ordinary profit ÷ [(Net assets at the beginning of term + Net assets at the end of term) ÷ 2] + [(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2]

② ROE calculation: Profit ÷ [(Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2]

③ ROA calculation: Profit ÷ [(Total assets at the beginning of term + Total assets at the end of term) ÷ 2]

## [Japan] Trend in IS

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	113	113	107	108	105	103	100	99	99	100
Total sales	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.7	89.8	96.5
Ordinary profit	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.1	6.4	9.5
Ordinary profit margin	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	3.4%	7.2%	9.8%
Profit	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	1.3	2.7	5.8

## [The USA] Trend in IS

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	5	9	15	21	32	41	44	46	49	52
Total sales	1.9	5.1	7.2	11.5	16.3	20.5	7.6	32.1	51.3	52.0
Ordinary profit	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	4.5	11.4	11.1
Ordinary profit margin	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	14.1%	22.3%	21.4%
Profit	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	3.0	8.9	8.6

# [Japan] Trend in year-on-year sales comparison of existing stores

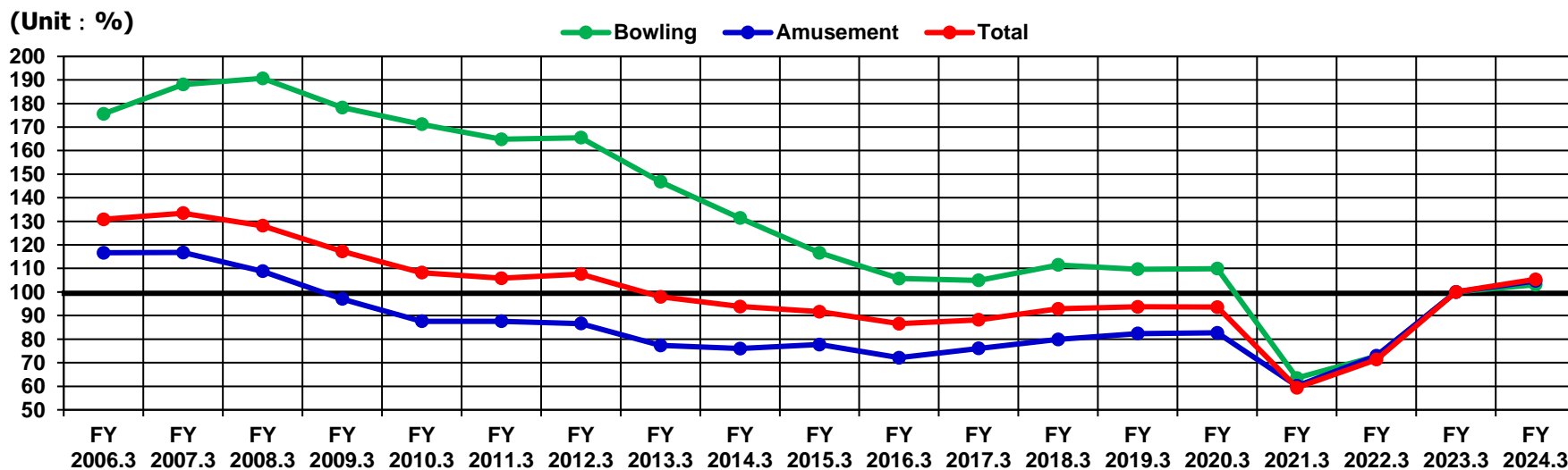


No change since the disclosure data on May 9, 2023.

(Unit : %)

FY	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Bowling	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+14.5	+37.5	+3.1
Amusement	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.2	+37.1	+4.7
Karaoke	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+6.1	+82.7	+7.5
Spo-cha	—	—	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.3	+44.0	+10.6
Others	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+0.3	+29.5	+3.2
Total sales	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2	+40.2	+5.4
No. of existing stores	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98	98	98

Trend in year-on-year sales comparison of existing stores in Japan (FY 2023.3 is set as 100)



# Measures taken for existing stores

## Measures taken in Japan

### ◆ Collaboration campaigns ◆

- We host the limited-time collaboration campaigns with artists, anime, and others at Bowling and Karaoke. Customers get original items by purchasing collaboration drinks or collaboration packages. We host a collaboration campaign with the global boys group JO1, broadcasting TV commercials. Customers get original plastic file holders by purchasing collaboration drinks.

### ◆ Bowling・Karaoke Student Koshien Z◆

- We have renewed "Student Koshien" as "Student Koshien Z", an event to determine the best student at Bowling and Karaoke in Japan respectively. The final game will stream on "ROUND1 LIVE" with highly ranked teams of 2 or 3 individuals who challenged in preliminary term.

### ◆ Online events with "ROUND1 LIVE" ◆

- "Special Challenge", "ROUND1 Challenge" ... Online bowling competitions with famous professional bowlers.
- "Remote Practice" ... Online bowling lessons with themes by professional bowlers on the weekdays.
- "Fan Event" ... Online events at Bowling and Karaoke by idols and influencers.

### ◆ Campaigns for kids and elementary/junior high school students ◆

- "Complimentary Campaign for elementary/junior high school students" ... We host the campaigns for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- "KIDS Remote Practice" ... We host complimentary bowling remote lesson for elementary/junior high school students. We plan to hold the lessons during school vacation.

### ◆ Lessons and other campaigns for bowling ◆

- "Bowling for Health" lessons ... 180 bowlers in each store × 98 stores = approx. 18 thousand bowlers were participate.



## Measures taken in The USA

### ◆ "Mega Crane Zone" Opened ◆

- 7 stores are refurbished as "Mega Crane Zone" stores with over 150 crane game machines by renovating the existing stores. 35 stores are scheduled to be refurbished by the end of this December.



# Giga Crane Game Stadium

※ Data below is as of August 1, 2023.

## What is "Giga Crane Game Stadium"?

It is about refurbished stores with approx. 300 to 600 crane game machines by renovating the existing stores. We offer wide variety of prizes, including the limited edition prizes only available at our stores, the local sweets, and the trendy retro products.

### Refurbished stores 70stores (34 stores of them refurbished on FY 2022.3)

Renovate date	Store name / Prefecture	No. of crane game machines
Apr. 2022	Lalaport Shonan Hiratsuka / Kanagawa	300
Apr. 2022	Sakai Chuo Kanjyo / Osaka	380
Apr. 2022	Kawasaki Daishi / Kanagawa	278
May. 2022	Yamanashi-Isawa / Yamanashi	296
May. 2022	Nagoya Nishiharu / Aichi	327
Jun. 2022	Kagoshima Usuki / Kagoshima	352
Jun. 2022	Okayama Senoh / Okayama	332
Jun. 2022	Saitama-Kamisato / Saitama	329
Jun. 2022	Shizuoka-Suruga / Shizuoka	294
Jun. 2022	Oita / Oita	302
Jun. 2022	Kishiwada / Osaka	319
Jun. 2022	Fukuyama / Hiroshima	307
Jun. 2022	Sendai Nigatake / Miyagi	334
Jul. 2022	Hirakata / Osaka	270
Jul. 2022	Ichihara / Chiba	302
Jul. 2022	Tokushima-Bandai / Tokushima	327
Jul. 2022	Souka / Saitama	258
Jul. 2022	Takamatsu /Kagawa	299
Sep. 2022	Okinawa-Ginowan / Okinawa	351
Sep. 2022	Okinawa-Haeburu / Okinawa	332
Sep. 2022	Kochi / Kochi	317
Oct. 2022	Jotohanaten / Osaka	302

Renovate date	Store name / Prefecture	No. of crane game machines
Nov. 2022	Hamamatsu / Shizuoka	294
Nov. 2022	Toyohashi / Aichi	311
Dec. 2022	Mie-Kawagoe IC / Mie	350
Dec. 2022	Umeda / Osaka	330
Dec. 2022	Malera Gifu / Gifu	464
Dec. 2022	Saitama-Kounosu / Saitama	342
Jan. 2023	Ichikawa Onitaka / Chiba	329
Feb. 2023	Fuchuhonmachi Ekimae / Tokyo	303
Mar. 2023	Musashi Murayama / Tokyo	303
Mar. 2023	Tokorozawa / Saitama	400
Apr. 2023	Higashi Osaka / Osaka	375
May. 2023	Sapporo Susukino / Hokkaido	233
Jul. 2023	Higashi Yodogawa / Osaka	331
Jul. 2023	Hiroshima / Hiroshima	382

### Schedule to refurbish 5stores

Renovate Date	Store name / Prefecture	No. of crane game machines
Aug. 2023	Tenjin / Fukuoka	320
Aug. 2023	Onojo / Fukuoka	280
Aug. 2023	Moriguchi / Osaka	300
FY 2024.3	Chigusa / Aichi	300
FY 2024.3	Minamisuna / Tokyo	350



# New stores scheduled



## New stores planned after July 2023

Nation	Store name / region	Operating floor area	SP	AM	Opening date
Japan	Crane Game Park Chofu Ekimae / Chofu, Tokyo	1,460㎡		●	Opened on July 20, 2023
The USA	Arrowhead / Glendale, Arizona	7,722㎡	●		Scheduled to open in December 2023
	Danbury Fair / Danbury, Connecticut	5,703㎡			Scheduled to open in FY 2024.3
	Plaza Bonita / National City, California	5,443㎡			Scheduled to open in FY 2024.3
	Mission Viejo / Mission Viejo, California	1,901㎡		●	Scheduled to open in FY 2024.3
	Stonestown Galleria / San Francisco, California	4,837㎡			Scheduled to open in FY 2025.3
	Las Vegas South Premium Outlets / Las Vegas, Nevada	2,428㎡		●	Scheduled to open in FY 2025.3
	Gurnee Mills / Gurnee, Illinois	6,551㎡			Scheduled to open in FY 2025.3
China	No.5	—		●	Scheduled to open in FY 2024.3

- ※ Store names are tentative.
- ※ Stores with "●" in the "AM" column above will be opened as small stores with mainly amusement machines.
- ※ Stores with "●" in the "SP" column above will be opened as Spo-cha type.
- ※ In addition to the above, 15 stores are under negotiation in The USA.
- ※ No.5 is under negotiation in China.

## Principles of new store opening

**[The USA]** We will open small stores with mainly amusement machines in addition to our usual stores. We will proceed to open at least 10 new stores per year from FY 2024.3.

**[China]** After we open several small stores with mainly amusement machines to the existing shopping malls that can expect enough customers, we will consider our policy in China.



# Current status in The USA ①

No change since the disclosure data on May 9, 2023.

## The USA Profit status

Classification by profitability		High profitability store	Average profitability store	Unprofitable store
Annual profit	Total sales	\$10.70mn (Approx. ¥1.39bn)	\$8.60mn (Approx. ¥1.12bn)	\$4.30mn (Approx. ¥0.56bn)
	Gross profit (1st year)	\$2.60mn (Approx. ¥0.34bn)	\$1.10mn (Approx. ¥0.14bn)	\$(1.60)mn (Approx. ¥(0.21)bn)
	Gross profit (3rd year~)	\$3.60mn (Approx. ¥0.47bn)	\$2.10mn (Approx. ¥0.27bn)	\$(0.60)mn (Approx. ¥(0.08)bn)
	Gross profit rate (3rd year~)	33.6%	24.4%	—

※ The gross profit (1st year) includes opening expenses and rent allocated for construction period.

※ Average profitability store figures are average of all stores.

※ The figures are created based on the FY 2024.3 Plan.

※ The status and classification by color are updated every end of the financial year.

# Current status in The USA ②



## 【48 stores as of the end of July 2023】

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m <sup>2</sup>	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m <sup>2</sup>	
August 2013	Lakewood / Lakewood, California	3,976m <sup>2</sup>	
December 2014	Arlington Parks / Arlington, Texas	5,933m <sup>2</sup>	
May 2015	Main Place / Santa Ana, California	3,716m <sup>2</sup>	
July 2015	Southcenter / Tukwila, Washington	3,973m <sup>2</sup>	
September 2015	Eastridge / San Jose, California	4,759m <sup>2</sup>	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m <sup>2</sup>	
August 2016	Sunvalley / Concord, California	4,891m <sup>2</sup>	
December 2016	Exton / Exton, Pennsylvania	5,423m <sup>2</sup>	
January 2017	Southwest / Littleton, Colorado	5,811m <sup>2</sup>	
March 2017	Fox Valley / Aurora, Illinois	4,724m <sup>2</sup>	
July 2017	Broadway / Hicksville, New York	5,092m <sup>2</sup>	
September 2017	Crystal Run / Middletown, New York	4,212m <sup>2</sup>	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m <sup>2</sup>	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m <sup>2</sup>	
March 2018	Great Lakes / Mentor, Ohio	4,659m <sup>2</sup>	
June 2018	Maine / South Portland, Maine	4,025m <sup>2</sup>	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m <sup>2</sup>	
August 2018	South Town Center / Sandy, Utah	4,645m <sup>2</sup>	
September 2018	Millcreek / Erie, Pennsylvania	4,649m <sup>2</sup>	
November 2018	Jefferson / Louisville, Kentucky	4,645m <sup>2</sup>	
December 2018	Gateway / Lincoln, Nebraska	4,462m <sup>2</sup>	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m <sup>2</sup>	

Opening date	Store name / region	Operating floor area	SP
February 2019	Southridge / Greendale, Wisconsin	4,191m <sup>2</sup>	
March 2019	Northridge / Salinas, California	4,789m <sup>2</sup>	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m <sup>2</sup>	
March 2019	Promenade Temecula / Temecula, California	4,520m <sup>2</sup>	
July 2019	Southland / Hayward, California	4,540m <sup>2</sup>	
August 2019	Meadowood / Reno, Nevada	3,836m <sup>2</sup>	
October 2019	Park Place / Tucson, Arizona	4,696m <sup>2</sup>	
November 2019	Meadows / Las Vegas, Nevada	3,948m <sup>2</sup>	
November 2019	Fairfield Commons / Beavercreek, Ohio	4,805m <sup>2</sup>	
December 2019	Towson Town Center / Towson, Maryland	4,907m <sup>2</sup>	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m <sup>2</sup>	
February 2020	Valley River Center / Eugene, Oregon	5,653m <sup>2</sup>	
March 2020	Burbank Town Center / Burbank, California	3,981m <sup>2</sup>	
July 2020	Town East Square / Wichita, Kansas	3,781m <sup>2</sup>	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m <sup>2</sup>	
October 2020	Deptford / Deptford, New Jersey	4,568m <sup>2</sup>	
February 2021	Cumberland / Atlanta, Georgia	7,767m <sup>2</sup>	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m <sup>2</sup>	●
April 2021	Vancouver / Vancouver, Washington	4,493m <sup>2</sup>	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m <sup>2</sup>	
June 2022	Pembroke Lakes / Pembroke Pines, Florida	9,442m <sup>2</sup>	●
August 2022	Roseville / Roseville, California	4,164m <sup>2</sup>	
August 2022	South Hill / Puyallup, Washington	4,834m <sup>2</sup>	
March 2023	North Star / San Antonio, Texas	5,193m <sup>2</sup>	

※ Stores above are colored in yellow as "High profitability", in green as "Average profitability" and in pink as "Unprofitable" stores.

※ Northwoods has closed down at May 21, 2023.



# Statistical snapshot of stores

## Trend in number of stores

Japan	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	119	2	1	2	1	1	—	—	1	1	1
Closing	8	—	1	8	—	4	2	3	2	1	—
Total	111	113	113	107	108	105	103	100	99	99	100

The USA	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	3	2	4	6	6	11	9	5	2	4	4
Closing	—	—	—	—	—	—	—	2	—	1	1
Total	3	5	9	15	21	32	41	44	46	49	52

China	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	—	—	—	—	—	—	—	1	2	1	1
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	1	3	4	5

Consolidated	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Total	114	118	122	122	129	137	144	145	149	152	157

## Breakdown of 100 stores in Japan (at the end of Jul. 2023)

Store type					Crane Game Park	Total
Standard		Stadium				
Downtown	Roadside	Downtown	Roadside			
9	36	1	53	1	100	

Ownership		Total
Leased stores	Own stores	
79	21	100

## Location of 152 international stores (at the end of Jul. 2023)

Area	Japan								The USA	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa	Subtotal			
No. of stores	11	4	31	13	23	7	11	100	48	4	152
Share	7.2%	2.6%	20.4%	8.6%	15.1%	4.6%	7.2%	65.8%	31.6%	2.6%	100%

※Own stores include 8 stores with owning right for land & building, and 13 stores with owning right for building with tenants.

# Actions to achieve SDGs

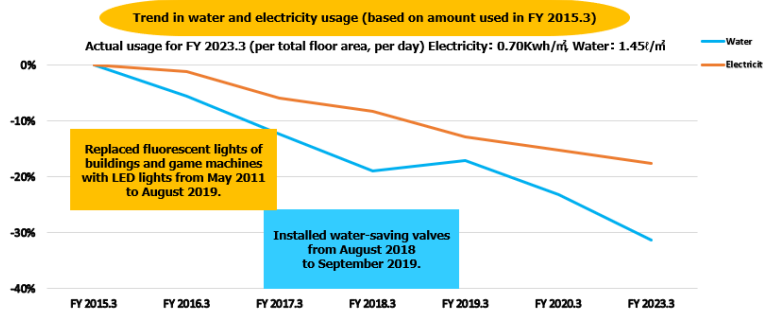
We set up Sustainability Advisory Committee which independent from management. Also set up the cross-organizational sustainability team comprising of members from each divisions to intend actively consider the achievement of the SDGs.

## ● Actions for energy / water resource issues

- Replaced fluorescent lights of the store lighting, the bowling equipment and crane game machines with LED lights.
- Set up water saving devices to the kitchens in Karaoke and the food counters.

## Awarded prize for our actions

- "Agency for Natural Resources and Energy Commissioner's Award" for "Sustainable Energy Conservation Practice that Maintains Comfort in Multi-store Amusement Facilities" shared with Daikin Industries, Ltd. at the 2019 Energy Conservation Grand Prize awards organized by the Energy Conservation Center, Japan.
- The Special Prize for "Osaka Climate Change Countermeasures award" organized by Osaka prefecture on March 2022.



※ FY 2021.3 and FY 2022.3 are excluded from the comparison because of the temporarily closure and the limited opening hours due to the COVID-19.



## ● Efforts to create a pleasant and rewarding work environment

### • "Make-A-Chance Project"

We are promoting the enhancement of various systems and initiatives in July 2022. The project is to create an environment where is able to develop human resources regardless of gender, and to make the company a place where all employees do not need to give up their careers when they faced various life events.



## ● Other actions

### • SDGs lease "MIRAI 2030™"

A program which donate a portion of the lease payments to the public interest incorporated foundations or the incorporated non-profitable organizations helping to achieving the SDGs through the lease contracts with Sumitomo Mitsui Finance and Leasing Co., Ltd.

We donated to NPO Kidsdoor ※1 through the lease contracts in March 2020 and March 2021, and to NPO WaterAid Japan ※2 through the lease contracts in August 2022.

※1 NPO Kidsdoor is an organization which aims to create "society where all children could have dreams and hopes" providing the learning supports widely from elementary school students to young people to cut the chain of poverty.

※2 NPO WaterAid Japan supports the creation of systems for the sustainable and stable water supply and the solutions for sanitation issue in 26 countries in Asia, Africa, and Latin America, with the vision of "a world where everyone could access to clean water, sanitation facilities and good hygiene".



For the other SDGs initiatives, please refer to the website below.

<https://www.round1.co.jp/company/company/sdgs.html>

# < Supplementary data >

## FY 2024.3 Performance Plan ①



(Unit ¥bn)

### [Consolidated] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Plan

※ Figures below ¥10 million are truncated.  
※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	6.05	6.43	12.49	5.74	7.61	13.35	25.85
	Amusement	20.77	23.59	44.37	20.82	24.75	45.58	89.95
	Karaoke, Food	3.22	3.38	6.60	3.38	4.11	7.50	14.10
	Spo-cha	3.95	4.43	8.38	3.36	5.53	8.90	17.29
	Others	0.78	0.78	1.56	0.74	0.90	1.64	3.21
	Total sales	34.79	38.63	73.42	34.06	42.92	76.98	150.41
	Cost of sales	30.06	31.85	61.92	30.85	32.22	63.07	124.99
	Gross profit	4.72	6.77	11.50	3.20	10.70	13.91	25.41
	S.G.A. expenses	1.21	1.20	2.41	1.21	1.22	2.43	4.85
	Operating profit	3.51	5.57	9.09	1.99	9.47	11.47	20.56
	Non-operating income & expenses	(0.13)	(0.14)	(0.27)	(0.13)	(0.13)	(0.27)	(0.55)
	Ordinary profit	3.37	5.43	8.81	1.85	9.34	11.19	20.01
	Ordinary profit margin	9.7%	14.1%	12.0%	5.5%	21.8%	14.5%	13.3%
	Extraordinary income & loss	(0.10)	(0.13)	(0.23)	(0.10)	(2.30)	(2.40)	※ (2.63)
Profit before income taxes	3.27	5.29	8.57	1.75	7.04	8.79	17.37	
Income taxes	1.05	1.52	2.57	0.46	2.64	3.10	5.68	
Profit	2.22	3.77	6.00	1.29	4.39	5.68	11.68	
Total depreciation	5.03	5.02	10.06	5.14	5.39	10.54	20.60	
Lease depreciation	2.64	2.62	5.27	2.63	2.78	5.41	10.68	

※ Breakdown of extraordinary income & loss ¥(2.63)bn : Impairment loss ¥(2.20)bn, Loss on retirement of non-current assets, etc. ¥(0.43)bn.

# < Supplementary data >

## FY 2024.3 Performance Plan ②



(Unit ¥bn)

### [Japan] FY 2024.3 (Apr. 2023~ Mar. 2024) Plan

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
IS	Bowling	4.68	5.01	9.70	4.37	5.92	10.30	20.00
	Amusement	11.60	13.87	25.47	12.02	12.99	25.01	50.48
	Karaoke	1.67	1.87	3.55	1.67	2.01	3.69	7.24
	Spo-cha	3.56	3.99	7.56	2.96	5.01	7.98	15.54
	Others	0.78	0.78	1.56	0.74	0.90	1.64	3.20
	Total sales	22.31	25.54	47.85	21.78	26.85	48.64	96.50
	Cost of sales	20.35	21.68	42.04	20.77	21.05	41.83	83.87
	Gross profit	1.95	3.85	5.81	1.01	5.79	6.81	12.62
	S.G.A. expenses	0.70	0.70	1.40	0.70	0.69	1.39	2.80
	Operating profit	1.25	3.15	4.40	0.30	5.10	5.41	9.82
	Non-operating income & expenses	(0.08)	(0.08)	(0.16)	(0.07)	(0.07)	(0.15)	(0.32)
	Ordinary profit	1.17	3.06	4.24	0.23	5.02	5.26	※1 9.50
	Ordinary profit margin	5.3%	12.0%	8.9%	1.1%	18.7%	10.8%	9.8%
	Extraordinary income & loss	(0.04)	(0.04)	(0.08)	(0.04)	(0.04)	(0.08)	※2 (0.16)
	Profit before income taxes	1.13	3.02	4.16	0.19	4.98	5.18	9.34
Income taxes	0.59	1.04	1.64	0.16	1.71	1.87	3.52	
Profit	0.53	1.97	2.51	0.02	3.27	3.30	5.81	
Total depreciation		3.09	3.10	6.20	3.13	3.29	6.42	12.62
Lease depreciation		2.53	2.51	5.04	2.51	2.66	5.18	10.22

※1 Ordinary profit above excludes royalty income ¥2.60bn. Ordinary profit includes royalty is ¥12.10bn.

※2 Breakdown of extraordinary income & loss ¥(0.16)bn : Loss on retirement of non-current assets, etc. ¥(0.16)bn.

The valuation loss on investment in capital in China ¥(2.80)bn is excluded from above because it has been eliminated in the consolidated financial statements.

# < Supplementary data >

## FY 2024.3 Performance Plan ③



**[The USA] FY 2024.3 (Apr. 2023~ Mar. 2024) Plan**  
 (Forex : 1 USD = 130.00 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st half			2nd half			Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	1.33	1.35	2.69	1.31	1.61	2.93	5.62
	Amusement	8.97	9.43	18.40	8.51	11.37	19.88	38.29
	Food, Party, etc.	1.52	1.48	3.01	1.69	2.06	3.76	6.77
	Spo-cha	0.30	0.31	0.61	0.30	0.39	0.69	1.31
	<b>Total sales</b>	<b>12.14</b>	<b>12.58</b>	<b>24.72</b>	<b>11.83</b>	<b>15.45</b>	<b>27.28</b>	<b>52.00</b>
	Cost of sales	9.26	9.61	18.87	9.56	10.59	20.15	39.02
	<b>Gross profit</b>	<b>2.88</b>	<b>2.97</b>	<b>5.85</b>	<b>2.26</b>	<b>4.85</b>	<b>7.12</b>	<b>12.97</b>
	S.G.A. expenses	0.43	0.42	0.85	0.43	0.45	0.88	1.74
	<b>Operating profit</b>	<b>2.44</b>	<b>2.55</b>	<b>4.99</b>	<b>1.83</b>	<b>4.40</b>	<b>6.24</b>	<b>11.23</b>
	Non-operating income & expenses	(0.03)	(0.02)	(0.05)	(0.03)	(0.03)	(0.06)	(0.12)
	<b>Ordinary profit</b>	<b>2.41</b>	<b>2.52</b>	<b>4.93</b>	<b>1.80</b>	<b>4.37</b>	<b>6.17</b>	<b>※1 11.11</b>
	<b>Ordinary profit margin</b>	<b>19.9%</b>	<b>20.0%</b>	<b>20.0%</b>	<b>15.2%</b>	<b>28.3%</b>	<b>22.6%</b>	<b>21.4%</b>
	Extraordinary income & loss	(0.06)	(0.09)	(0.15)	(0.06)	(0.06)	(0.12)	<b>※2 (0.27)</b>
	<b>Profit before income taxes</b>	<b>2.35</b>	<b>2.42</b>	<b>4.77</b>	<b>1.74</b>	<b>4.31</b>	<b>6.05</b>	<b>10.83</b>
Income taxes	0.45	0.47	0.93	0.30	0.93	1.23	2.16	
<b>Profit</b>	<b>1.89</b>	<b>1.95</b>	<b>3.84</b>	<b>1.43</b>	<b>3.38</b>	<b>4.82</b>	<b>8.67</b>	
<b>Total depreciation</b>		<b>1.76</b>	<b>1.74</b>	<b>3.50</b>	<b>1.82</b>	<b>1.90</b>	<b>3.73</b>	<b>7.24</b>
Lease depreciation		0.03	0.03	0.07	0.03	0.03	0.06	0.14

※1 Ordinary profit above excludes royalty payments ¥2.60bn. Ordinary profit including royalty is ¥8.50bn.

※2 Breakdown of extraordinary income & loss ¥(0.27)bn : Loss on retirement of non-current assets, etc. ¥(0.27)bn.

# < Supplementary data >

## FY 2024.3 Actual ①



(Unit ¥bn)

**[Consolidated] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Actual**

※ Figures below ¥10 million are truncated.  
※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	6.20						
	Amusement	21.47						
	Karaoke, Food	3.55						
	Spo-cha	3.89						
	Others	0.82						
	<b>Total sales</b>	<b>35.95</b>						
	Cost of sales	30.80						
	<b>Gross profit</b>	<b>5.14</b>						
	S.G.A. expenses	1.25						
	<b>Operating profit</b>	<b>3.88</b>						
	Non-operating income & expenses	0.10						
	<b>Ordinary profit</b>	<b>3.99</b>						
	<b>Ordinary profit margin</b>	<b>11.1%</b>						
	Extraordinary income & loss ※	(0.20)						
<b>Profit before income taxes</b>	<b>3.78</b>							
Income taxes	1.17							
<b>Profit</b>	<b>2.61</b>							
<b>Total depreciation</b>		<b>5.04</b>						
Lease depreciation		2.52						

※ Breakdown of extraordinary income & loss ¥(0.20)bn : Impairment loss ¥(0.06)bn, Loss on retirement of non-current assets, etc. ¥(0.14)bn

# < Supplementary data >

## FY 2024.3 Actual ②



(Unit ¥bn)

[Japan] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Actual

※ Figures below ¥10 million are truncated.  
 ※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	4.83						
	Amusement	11.21						
	Karaoke	1.78						
	Spo-cha	3.48						
	Others	0.82						
	Total sales	22.15						
	Cost of sales	19.77						
	Gross profit	2.37						
	S.G.A. expenses	0.64						
	Operating profit	1.73						
	Non-operating income & expenses	0.13						
	Ordinary profit	1.86						
	Ordinary profit margin	8.4%						
	Extraordinary income & loss ※	(0.12)						
Profit before income taxes	1.74							
Income taxes	0.76							
Profit	0.98							
Total depreciation	2.96							
Lease depreciation	2.41							

※ Breakdown of extraordinary income & loss ¥(0.12)bn : Impairment loss ¥(0.06)bn, Loss on retirement of non-current assets, etc. ¥(0.05)bn



# < Supplementary data >

## FY 2024.3 Actual ③



(Unit ¥bn)

**[The USA] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Actual**  
**(Forex : 1 USD = 137.49 JPY)**

※ Figures below ¥10 million are truncated.  
 ※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	1.33						
	Amusement	10.04						
	Food, Party, etc.	1.74						
	Spo-cha	0.33						
	<b>Total sales</b>	<b>13.46</b>						
	<b>Cost of sales</b>	<b>10.57</b>						
	<b>Gross profit</b>	<b>2.88</b>						
	<b>S.G.A. expenses</b>	<b>0.52</b>						
	<b>Operating profit</b>	<b>2.35</b>						
	<b>Non-operating income &amp; expenses</b>	<b>(0.01)</b>						
	<b>Ordinary profit</b>	<b>2.33</b>						
	<b>Ordinary profit margin</b>	<b>17.4%</b>						
	<b>Extraordinary income &amp; loss ※</b>	<b>(0.08)</b>						
	<b>Profit before income taxes</b>	<b>2.25</b>						
<b>Income taxes</b>	<b>0.40</b>							
<b>Profit</b>	<b>1.84</b>							
<b>Total depreciation</b>		<b>1.90</b>						
<b>Lease depreciation</b>		<b>0.04</b>						

※ Breakdown of extraordinary income & loss ¥(0.08)bn : Loss on retirement of non-current assets, etc. ¥(0.08)bn

# < Supplementary data >

## FY 2023.3 Actual ①



(Unit ¥bn)

### [Consolidated] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	5.61	6.27	11.88	5.78	7.25	13.04	24.93
	Amusement	18.56	22.56	41.12	20.69	23.57	44.27	85.40
	Karaoke, Food	2.82	3.17	6.00	3.44	3.85	7.30	13.31
	Spo-cha	3.16	3.75	6.91	3.16	5.05	8.21	15.13
	Others	0.74	0.80	1.54	0.79	0.92	1.72	3.27
	Total sales	30.91	36.57	67.48	33.89	40.66	74.56	142.05
	Cost of sales	27.48	30.94	58.43	30.80	31.44	62.25	120.68
	Gross profit	3.42	5.63	9.05	3.09	9.21	12.30	21.36
	S.G.A. expenses	1.06	1.06	2.12	1.12	1.19	2.31	4.44
	Operating profit	2.35	4.57	6.92	1.96	8.02	9.99	16.92
	Non-operating income & expenses	0.22	(0.03)	0.18	(0.26)	(0.14)	(0.41)	(0.23)
	Ordinary profit	2.58	4.53	7.11	1.70	7.87	9.57	16.69
	Ordinary profit margin	8.4%	12.4%	10.5%	5.0%	19.4%	12.8%	11.7%
	Extraordinary income & loss	(0.02)	(0.00)	(0.03)	(0.30)	(1.31)	(1.61)	※ (1.65)
Profit before income taxes	2.55	4.53	7.08	1.39	6.56	7.95	15.03	
Income taxes	0.52	1.31	1.84	0.52	2.93	3.45	5.30	
Profit	2.02	3.21	5.24	0.87	3.62	4.49	9.73	
Total depreciation		4.63	4.97	9.61	5.14	5.06	10.21	19.82
Lease depreciation		2.37	2.51	4.89	2.58	2.54	5.13	10.03

※ Breakdown of extraordinary income & loss ¥(1.65)bn : Impairment loss ¥(1.32)bn, Loss on retirement of non-current assets, etc. ¥(0.41)bn, Gain on reversal of share acquisition rights ¥0.08bn.

# < Supplementary data >

## FY 2023.3 Actual ②



(Unit ¥bn)

[Japan] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
IS	Bowling	4.32	4.81	9.13	4.36	5.74	10.11	19.24
	Amusement	10.18	12.52	22.70	11.47	12.76	24.23	46.94
	Karaoke	1.43	1.65	3.08	1.64	1.91	3.55	6.64
	Spo-cha	2.86	3.33	6.19	2.83	4.67	7.50	13.70
	Others	0.74	0.80	1.54	0.79	0.92	1.72	3.26
	Total sales	19.55	23.12	42.67	21.11	26.01	47.13	89.80
	Cost of sales	18.73	20.62	39.35	20.50	20.93	41.43	80.79
	Gross profit	0.81	2.50	3.31	0.60	5.08	5.69	9.01
	S.G.A. expenses	0.59	0.57	1.16	0.59	0.66	1.26	2.43
	Operating profit	0.22	1.92	2.15	0.01	4.41	4.42	6.58
	Non-operating income & expenses	0.26	0.03	0.29	(0.23)	(0.15)	(0.39)	※1 (0.09)
	Ordinary profit	0.49	1.95	2.45	(0.22)	4.25	4.02	※2 6.48
	Ordinary profit margin	2.5%	8.5%	5.7%	—	16.4%	8.5%	7.2%
	Extraordinary income & loss	(0.02)	0.03	0.01	(0.17)	(0.57)	(0.74)	※3 (0.73)
Profit before income taxes	0.47	1.99	2.46	(0.40)	3.68	3.27	5.74	
Income taxes	0.06	0.76	0.83	0.13	2.06	2.20	3.03	
Profit	0.40	1.22	1.63	(0.54)	1.61	1.07	2.70	
Total depreciation	2.82	2.96	5.79	3.05	3.05	6.11	11.90	
Lease depreciation	2.24	2.36	4.61	2.44	2.41	4.85	9.47	

※1 The foreign exchange gains from capital recovery from The USA ¥1.74bn is excluded from above.

※2 Ordinary profit above excludes royalty income ¥2.56bn. Ordinary profit includes royalty is ¥9.05bn.

※3 Breakdown of extraordinary income & loss ¥(0.73)bn : Impairment loss ¥(0.65)bn, Loss on retirement of non-current assets, etc. ¥(0.16)bn, Gain on reversal of share acquisition rights ¥0.08bn.

The valuation loss on investment in capital in China ¥2.88bn is excluded from above because it has been eliminated in the consolidated financial statements.

# < Supplementary data >

## FY 2023.3 Actual ③



[The USA] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual  
(Forex : 1 USD = 135.51 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	1.27	1.42	2.69	1.40	1.47	2.87	5.57
	Amusement	8.29	9.91	18.21	9.13	10.64	19.77	37.98
	Food, Party, etc.	1.38	1.50	2.89	1.79	1.92	3.72	6.61
	Spo-cha	0.24	0.34	0.59	0.29	0.32	0.61	1.20
	Total sales	11.20	13.19	24.40	12.61	14.37	26.99	51.39
	Cost of sales	8.37	9.86	18.24	9.84	10.01	19.86	38.10
	Gross profit	2.82	3.33	6.15	2.77	4.35	7.12	13.28
	S.G.A. expenses	0.38	0.39	0.77	0.43	0.45	0.88	1.66
	Operating profit	2.44	2.93	5.37	2.33	3.90	6.24	11.61
	Non-operating income & expenses	(0.03)	(0.06)	(0.10)	(0.01)	(0.04)	(0.05)	(0.15)
	Ordinary profit	2.40	2.87	5.27	2.32	3.85	6.18	※1 11.46
	Ordinary profit margin	21.4%	21.8%	21.6%	18.4%	26.9%	22.9%	22.3%
	Extraordinary income & loss	(0.00)	(0.03)	(0.04)	(0.12)	(0.07)	(0.19)	※2 (0.24)
	Profit before income taxes	2.39	2.83	5.22	2.19	3.78	5.98	11.21
Income taxes	0.45	0.54	0.99	0.38	0.86	1.24	2.24	
Profit	1.93	2.29	4.23	1.81	2.92	4.73	8.96	
Total depreciation		1.61	1.80	3.42	1.87	1.77	3.65	7.08
Lease depreciation		0.04	0.04	0.09	0.04	0.03	0.08	0.17

※1 Ordinary profit above excludes royalty payments ¥2.56bn. Ordinary profit including royalty is ¥8.89bn.

※2 Breakdown of extraordinary income & loss ¥(0.24)bn : Loss on retirement of non-current assets, etc. ¥(0.24)bn.

# Notices and contact for inquiries regarding IR



## Notices regarding this material

**This material is not provided for the purpose of soliciting investors. If any damage to users or third parties occurs due to the information, the company do not take any responsibility. This material has been made with the utmost care based on the information as of the date of preparation, however the company do not guarantee the realization of the contents. If incorrect figures or other misinformation should come to our attention, the company will announce corrections on our website.**

**ROUND ONE Corporation reserves all rights to all contents in this material, and it cannot be reproduced, transmitted, etc. for any purpose without the permission of the company.**

## IR policy (Quiet period)

**In order to ensure fairness in disclosing important information such as financial results, the company observe a "quiet period" with respect to IR activities commencing on the date two weeks prior to the announcement of financial results for each quarter in principle. However, the company will respond to inquiries regarding fundamental description of business, information that has already been disclosed, and ongoing events or projects. Thank you for your cooperation and understanding.**

## Website address (Japanese only)

<https://www.round1.co.jp/>

or

**For inquiries, please contact Administrative Division of ROUND ONE Corporation.**

**Tel:+81-6-6647-6600 / Mon – Fri 10:00 – 19:00 (Japanese only)**