

FY 2024.3 3Q (Apr.2023~Dec.2023) Outline of Financial Results



Analysis of present states and future prospects



**Arrowhead
(Glendale, Arizona)
December 16, 2023 Open!**

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C.E.O. and President and Executive Officer
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Tokyo Stock Exchange Prime
Code Number : 4680
February 9, 2024

Analysis of consolidated operating results

Apr. 2023~Dec. 2023 Actual [Year-on-year]



(Unit ¥bn) ※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2023.3 Actual (2022.4~2022.12)	FY 2024.3 Actual (2023.4~2023.12)	Dif.(%)
Total stores at the end of the term ①	Store	151	153	+1.3
No. of all stores' operating months	Month	1,350	1,365	+1.1

P/L		FY 2023.3 Actual (2022.4~2022.12)	FY 2024.3 Actual (2023.4~2023.12)	Dif.(%)
		Bowling	17.67	19.21
	Amusement	61.82	68.38	+10.6
	Karaoke, Food	9.45	11.32	+19.8
	Spo-cha	10.08	12.00	+19.1
	Others	2.34	2.45	+4.7
	Total sales	101.38	113.39	+11.8
	Cost of sales	89.23	96.09	+7.7
	Gross profit	12.14	17.29	+42.4
	S.G.A. expenses	3.24	3.94	+21.5
	Operating profit	8.89	13.35	+50.1
	Non-operating income & expenses	(0.08)	(0.12)	—
	Ordinary profit ②	8.81	13.23	+50.1
	Ordinary profit margin	8.7%	11.7%	—
	Extraordinary income & loss ③	(0.33)	0.50	—
	Profit before income taxes	8.47	13.73	+62.1
	Income taxes	2.36	4.19	+77.5
	Profit	6.11	9.54	+56.1

① [Number of stores]

Japan : 100 stores (2 stores opened, 1 store closed)
The USA : 49 stores (2 stores opened, 1 store closed)
China : 4 stores

② [Ordinary profit] ※1

FY 2023.3 3rd Q Actual	Ordinary profit	¥8.81bn
◆Japan Ordinary profit & loss		+¥4.93bn
[Breakdown] Increase in Sales		+¥6.37bn
Decrease in Utility exp.		+¥0.56bn
Increase in Personnel exp.		¥(0.59)bn
Increase in Lease Fee for amusement machines		¥(0.46)bn
Increase in Purchase of foods		¥(0.43)bn
Decrease in COVID-19 Subsidy income		¥(0.20)bn
Increase in Other exp.		¥(0.32)bn
◆The USA Ordinary profit & loss		¥(0.96)bn
[Breakdown] Increase in Sales		+¥2.99bn
Increase in Amusement prize exp.		¥(1.51)bn
Increase in Personnel exp.		¥(0.85)bn
Increase in Supplies exp.		¥(0.41)bn
Increase in Depreciation exp.		¥(0.35)bn
Increase in Rent exp.		¥(0.31)bn
Increase in Commission fee		¥(0.29)bn
Increase in Other exp. ※2		¥(0.23)bn
◆China and Other		+¥0.45bn
FY 2024.3 3rd Q Actual	Ordinary profit	¥13.23bn

※1 Ordinary profit is compared excluding royalty. Royalty from The USA is ¥2.10bn.

※2 Other exp. includes the increased profit due to exchange rate fluctuations.

③ [Extraordinary income & loss breakdown]

FY 2023.3 3rd Q Actual Extraordinary income & loss ¥(0.33)bn

- Gain on reversal of share acquisition rights ¥0.08bn
- Impairment loss ¥(0.15)bn
- Loss on retirement of non-current assets, etc. ¥(0.26)bn

FY 2024.3 3rd Q Actual Extraordinary income & loss ¥0.50bn

- Impairment loss ¥(0.06)bn
- Loss on retirement of non-current assets, etc. ¥(0.31)bn
- Gain on sale of shares of associates ¥0.15bn
- Compensation income ¥0.72bn

Analysis of consolidated operating results Apr. 2023~Dec. 2023 Actual [with Plan]



(Unit ¥bn) ※Figures below ¥10 million are truncated. Percentage is rounded off to one decimal place.

	Unit	FY 2024.3 Plan (2023.4~2023.12)	FY 2024.3 Actual (2023.4~2023.12)	Dif.(%)
Total stores at the end of the term ①	Store	155	153	(1.3)
No. of all stores' operating months ①	Month	1,369	1,365	(0.3)

P/L		FY 2024.3 Plan	FY 2024.3 Actual	Dif.(%)
			(2023.4~2023.12)	(2023.4~2023.12)
	Bowling	19.33	19.21	(0.6)
	Amusement	67.36	68.38	+1.5
	Karaoke, Food	11.04	11.32	+2.5
	Spo-cha	12.09	12.00	(0.7)
	Others	2.45	2.45	+0.2
	Total sales	112.29	113.39	+1.0
	Cost of sales	95.65	96.09	+0.5
	Gross profit	16.64	17.29	+4.0
	S.G.A. expenses	4.01	3.94	(1.7)
	Operating profit	12.62	13.35	+5.7
	Non-operating income & expenses	(0.10)	(0.12)	—
	Ordinary profit ②	12.52	13.23	+5.6
	Ordinary profit margin	11.2%	11.7%	—
	Extraordinary income & loss ③	0.49	0.50	+3.0
	Profit before income taxes	13.02	13.73	+5.5
	Income taxes	3.84	4.19	+9.1
	Profit	9.17	9.54	+4.0

① [Differ in number]

Store : The USA (1 Store) China (1 Store)
Operating months : The USA (3 months) China (1 month)

② [Ordinary profit] ※1

FY 2024.3 3rd Q Plan	Ordinary profit	¥12.52bn
◆ Japan Ordinary profit & loss		+¥0.39bn
[Breakdown] Decrease in Utility exp.		+¥0.59bn
Decrease in Personnel exp.		+¥0.25bn
Increase in Supplies exp.		¥(0.34)bn
Increase in Other exp.		¥(0.11)bn
◆ The USA Ordinary profit & loss		+¥0.42bn
[Breakdown] Increase in Sales		+¥0.35bn
Increase in Personnel exp.		¥(0.14)bn
Decrease in Promotion exp. (excluding amusement prize exp.)		+¥0.11bn
Decrease in Other exp. ※2		+¥0.10bn
◆ China and Other		¥(0.10)bn
FY 2024.3 3rd Q Actual	Ordinary profit	¥13.23bn

※1 Ordinary profit is compared excluding royalty. Royalty from The USA is ¥2.10bn.

※2 Other exp. includes the increased profit due to exchange rate fluctuations.

③ [Extraordinary income & loss breakdown]

FY 2024.3 3rd Q Plan	Extraordinary income & loss	¥0.49bn
• Impairment loss		¥(0.06)bn
• Loss on retirement of non-current assets, etc.		¥(0.32)bn
• Gain on sale of shares of associates		¥0.15bn
• Compensation income		¥0.72bn

FY 2024.3 3rd Q Actual	Extraordinary income & loss	¥0.50bn
• Impairment loss		¥(0.06)bn
• Loss on retirement of non-current assets, etc.		¥(0.31)bn
• Gain on sale of shares of associates		¥0.15bn
• Compensation income		¥0.72bn

FY 2024.3 Consolidated plan (Store openings and closings, P/L)



This plan is the figures disclosed on November 10, 2023.

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		Unit	FY 2024.3 Plan			
			Consolidated	Japan	The USA	China
Stores	Opening	Store	6	1	4	1
	Closing	Store	1	—	1	—
	Total (at the end of term)	Store	157	100	52	5
	No. of all stores' operating months	Month	1,837	1,196	588	53

P/L	Bowling	¥bn	27.68	21.54	5.95	0.18
	Amusement	¥bn	92.85	48.95	42.69	1.21
	Karaoke, Food	¥bn	15.34	7.59	7.67	0.07
	Spo-cha	¥bn	18.30	16.43	1.43	0.42
	Others	¥bn	3.39	3.38	—	0.00
	Total sales	¥bn	157.58	97.92	57.75	1.90
	Operating profit	¥bn	22.87	12.99	10.35	(0.47)
	Ordinary profit ※1	¥bn	22.63	12.95	10.20	(0.55)
	Ordinary profit margin	%	14.4%	13.2%	17.7%	—
	Extraordinary income & loss ※2	¥bn	(1.81)	0.53	(0.23)	(2.20)
Profit before income taxes	¥bn	20.82	13.48	9.96	(2.75)	
Income taxes	¥bn	6.81	4.97	1.82	—	
Profit	¥bn	14.00	8.50	8.14	(2.75)	

(Note) ※1 Ordinary profit of Japan and The USA is shown excluding royalty.

Ordinary profit including royalty : Japan ¥15.83bn, The USA ¥7.31bn

※2 Extraordinary income & loss ¥(1.81)bn : Impairment loss ¥(2.26)bn, Loss on retirement of non-current assets, etc. ¥(0.42)bn,

Gain on sale of shares of associates ¥0.15bn, Compensation income ¥0.72bn

The valuation loss on our investment in capital in China ¥2.80bn is excluded from above because it will be eliminated in the consolidated financial statements.

Forex : 1 USD=141.06 JPY, 1 CNY=19.00 JPY

[Japan] Sales and Year-on-year comparison of existing stores (Actual and Plan)



This plan is the figures disclosed on November 10, 2023.

[Japan] Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

	Unit	1st Q	2nd Q	1st half	3rd Q			4th Q	2nd half	Term
		Actual	Actual	Actual	Plan	Actual	Dif.(%)	Plan	Plan	Plan
Bowling	¥bn	4.83	5.34	10.18	4.83	4.77	(1.1)	6.53	11.36	21.54
Amusement	¥bn	11.21	13.43	24.65	11.54	11.72	+1.6	12.76	24.30	48.95
Karaoke	¥bn	1.78	2.06	3.85	1.70	1.78	+4.6	2.03	3.73	7.59
Spo-cha	¥bn	3.48	3.98	7.46	3.32	3.25	(1.9)	5.64	8.96	16.43
Others	¥bn	0.82	0.84	1.67	0.77	0.77	+0.4	0.93	1.71	3.38
Total sales	¥bn	22.15	25.68	47.83	22.17	22.32	+0.7	27.90	50.08	97.92
Total stores at the end of each term		99	100	100	100	100	—	100	100	100

[Japan] Year-on-year comparison of existing stores

※ Percentage is rounded off to one decimal place.

	Unit	1st Q	2nd Q	1st half	3rd Q			4th Q	2nd half	Term
		Actual	Actual	Actual	Plan	Actual	Dif.(%)	Plan	Plan	Plan
Bowling	%	+12.0	+11.3	+11.6	+11.0	+9.8	(1.2)	+13.2	+12.3	+12.0
Amusement	%	+9.2	+5.8	+7.3	(0.8)	+0.8	+1.6	(1.7)	(1.3)	+2.9
Karaoke	%	+25.0	+25.0	+25.0	+3.9	+8.6	+4.7	+5.4	+4.7	+14.1
Spo-cha	%	+19.6	+17.7	+18.6	+15.8	+13.2	(2.6)	+19.2	+17.9	+18.2
Others	%	+11.5	+12.6	+12.1	+4.8	+5.2	+0.4	+6.6	+5.8	+8.8
Total sales	%	+12.6	+10.3	+11.3	+4.4	+5.1	+0.7	+6.2	+5.4	+8.2
No. of Sat./Sun./Holidays over previous year	Days	(1)	±0	(1)	±0	±0	—	+3	+3	+2
Total existing stores at the end of each term		98	98	98	98	98	—	98	98	98

[The USA] Sales and Year-on-year comparison of existing stores (Actual and Plan)



This plan is the figures disclosed on November 10, 2023.

[The USA] Sales (Actual and Plan)

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

	Unit									Term
		1st Q	2nd Q	1st half	3rd Q		4th Q	2nd half		
		Actual	Actual	Actual	Plan	Actual	Dif.(%)	Plan	Plan	
Bowling	¥bn	1.33	1.43	2.77	1.43	1.38	(3.0)	1.75	3.18	5.95
Amusement	¥bn	10.04	11.06	21.11	9.23	10.10	+9.4	12.34	21.57	42.69
Food, Party, etc.	¥bn	1.74	1.83	3.58	1.84	2.04	+11.0	2.24	4.08	7.67
Spo-cha	¥bn	0.33	0.34	0.68	0.32	0.32	(0.2)	0.42	0.75	1.43
Total sales	¥bn	13.46	14.68	28.15	12.83	13.86	+8.0	16.76	29.60	57.75
Total stores at the end of each term		48	48	48	50	49	—	52	52	52

※ Forex : Plan 1 USD = 141.06 JPY Actual 1 USD = 143.33 JPY

[The USA] Year-on-year comparison of existing stores

※ Figures below are calculated in USD.

※ Percentage is rounded off to one decimal place.

	Unit									Term
		1st Q	2nd Q	1st half	3rd Q		4th Q	2nd half		
		Actual	Actual	Actual	Plan	Actual	Dif.(%)	Plan	Plan	
Bowling	%	(6.6)	(5.1)	(5.8)	(1.3)	(5.3)	(4.0)	+4.0	+1.5	(2.1)
Amusement	%	+0.1	+0.9	+0.5	(1.9)	+2.5	+4.4	+2.4	+0.5	+0.5
Food, Party, etc.	%	+4.5	+11.5	+8.0	(1.7)	+6.5	+8.2	+3.0	+0.8	+3.9
Spo-cha	%	+3.3	(4.4)	(1.3)	(1.7)	+0.8	+2.5	+1.2	(0.1)	(0.7)
Total sales	%	(0.1)	+1.3	+0.7	(1.8)	+2.2	+4.0	+2.6	+0.6	+0.6
Total existing stores at the end of each term		44	47	47	47	47	—	47	47	47

FY 2024.3 Consolidated cash flow plan



This plan is the figures disclosed on November 10, 2023.

※ Figures below ¥10 million have been truncated.

		Unit	FY 2023.3 Actual	FY 2024.3 Plan
Cash	Profit before income taxes	¥bn	15.03	20.82
	Payment for income taxes	¥bn	(1.44)	(2.32)
	Increase/Decrease in others	¥bn	+2.40	+1.81
	Dividends paid	¥bn	(2.10)	(3.41)
	Depreciation	¥bn	+19.82	+20.89
	Payment for lease obligations	¥bn	(11.05)	(11.49)
	Simplified cash flow	¥bn	+22.67	+26.29
	Equipment investment (excluding finance lease) ①	¥bn	(11.91)	(11.40)
	Simplified free cash flow	¥bn	+10.76	+14.88
	Cash reserve ②	¥bn	29.10	35.45
	Interest-bearing debt (excluding lease obligations)	¥bn	23.57	21.52
Net interest-bearing debt	¥bn	(5.53)	(13.92)	

(Note) ① Breakdown of equipment investment **Actual** in FY 2023.3 ¥(11.91)bn
 ◆ New stores : ¥(3.67)bn (Japan : ¥(0.66)bn, International : ¥(3.00)bn)
 ◆ Existing stores : ¥(8.23)bn (Japan : ¥(1.64)bn, International : ¥(6.59)bn)
 Breakdown of equipment investment **Plan** in FY 2024.3 ¥(11.40)bn
 ◆ New stores : ¥(5.13)bn (Japan : ¥(0.12)bn, International : ¥(5.01)bn)
 ◆ Existing stores : ¥(6.27)bn (Japan : ¥(2.12)bn, International : ¥(4.14)bn)

② The term of the commitment line agreements for ¥16.00bn disclosed on May 1, 2020 is extended to the end of April, 2024.

Trend in assets (Consolidated)



This plan is the figures disclosed on November 10, 2023.

※ Figures below ¥100 million are truncated.
※ Percentage is rounded off to one decimal place.

FY	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total assets	¥104.5bn	¥101.7bn	¥106.8bn	¥117.3bn	¥135.8bn	¥150.5bn	¥157.6bn	¥170.6bn	¥178.8bn
Net assets	¥49.7bn	¥50.8bn	¥56.7bn	¥62.6bn	¥65.1bn	¥40.8bn	¥54.6bn	¥61.1bn	¥65.2bn
Equity ratio	47.6%	50.0%	53.0%	53.3%	47.8%	27.0%	34.4%	35.7%	36.4%
Cash reserve	¥23.1bn	¥20.1bn	¥23.4bn	¥22.5bn	¥34.5bn	¥44.8bn	¥46.3bn	¥29.1bn	¥35.4bn
Interest-bearing debt	¥22.8bn	¥16.4bn	¥13.7bn	¥13.5bn	¥27.4bn	¥67.2bn	¥49.5bn	¥23.5bn	¥21.5bn
Net interest-bearing debt ①	¥(0.3)bn	¥(3.7)bn	¥(9.7)bn	¥(9.0)bn	¥(7.1)bn	¥22.3bn	¥3.1bn	¥(5.5)bn	¥(13.9)bn
Lease obligations (excluding lease obligations related to IFRS 16 and ASC Topic 842.)	¥16.0bn	¥17.9bn	¥15.5bn	¥19.0bn	¥18.2bn	¥14.9bn	¥16.9bn	¥19.9bn	¥17.2bn
Net interests-bearing debt ② including lease obligations	¥15.6bn	¥14.2bn	¥5.8bn	¥10.0bn	¥11.1bn	¥37.3bn	¥20.1bn	¥14.4bn	¥3.2bn
New lease contract amount	¥8.8bn	¥10.9bn	¥8.0bn	¥13.0bn	¥9.4bn	¥5.9bn	¥12.5bn	¥12.4bn	¥8.7bn

(Note) ① "Net interest-bearing debt" ... "Interest-bearing debt" – "Cash reserve"

② "Net interest-bearing debt including lease obligations" ... "Net interest-bearing debt" + "Lease obligations (excluding lease obligations related to IFRS 16 and ASC Topic 842)"

※ The lease above indicates finance lease for amusement machines and karaoke machines, except lease obligations related to IFRS 16 and ASC Topic 842.

Trend in Income statement status

[Consolidated] Trend in IS

This plan is the figures disclosed on November 10, 2023.

(Unit ¥bn) *Figures below ¥100 million are truncated. Percentage is rounded off to one decimal place.

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	118	122	122	129	137	144	145	149	152	157
Total sales	83.9	83.5	87.7	95.9	101.3	104.7	60.9	96.4	142.0	157.5
Ordinary profit	6.1	5.4	5.8	10.2	11.2	8.7	(19.8)	5.3	16.6	22.6
Ordinary profit margin	7.3%	6.5%	6.7%	10.7%	11.1%	8.3%	—	5.6%	11.7%	14.4%
Profit	(4.5)	0.4	2.7	8.4	7.1	4.7	(17.9)	3.9	9.7	14.0
ROI (Return on investment) ①	5.9%	5.9%	6.8%	12.0%	12.4%	8.5%	—	4.7%	18.6%	21.7%
ROE (Return on equity) ②	—	0.9%	5.4%	15.6%	12.0%	7.5%	—	8.3%	16.9%	22.2%
ROA (Return on assets) ③	—	0.4%	2.7%	8.1%	6.4%	3.8%	—	2.6%	5.9%	8.0%

① ROI calculation: Ordinary profit ÷ [{(Net assets at the beginning of term + Net assets at the end of term) ÷ 2} + {(Interest-bearing debt including lease obligations at the beginning of term + Interest-bearing debt including lease obligations at the end of term) ÷ 2}]

② ROE calculation: Profit ÷ { (Shareholder equity at the beginning of term + Shareholder equity at the end of term) ÷ 2 }

③ ROA calculation: Profit ÷ { (Total assets at the beginning of term + Total assets at the end of term) ÷ 2 }

[Japan] Trend in IS

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	113	113	107	108	105	103	100	99	99	100
Total sales	81.9	78.3	80.5	84.3	84.9	84.2	53.3	63.7	89.8	97.9
Ordinary profit	6.2	5.0	5.3	9.2	9.6	8.8	(11.4)	2.1	6.4	12.9
Ordinary profit margin	7.6%	6.5%	6.6%	11.0%	11.4%	10.5%	—	3.4%	7.2%	13.2%
Profit	(4.4)	0.2	2.8	7.5	6.4	5.3	(9.8)	1.3	2.7	8.5

[The USA] Trend in IS

FY	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Total stores (at the end of term)	5	9	15	21	32	41	44	46	49	52
Total sales	1.9	5.1	7.2	11.5	16.3	20.5	7.6	32.1	51.3	57.7
Ordinary profit	(0.0)	0.3	0.5	0.9	1.5	0.0	(7.6)	4.5	11.4	10.2
Ordinary profit margin	—	6.7%	7.1%	8.7%	9.4%	0.2%	—	14.1%	22.3%	17.7%
Profit	(0.0)	0.2	(0.1)	0.8	0.7	(0.4)	(7.4)	3.0	8.9	8.1

[Japan] Trend in year-on-year sales comparison of existing stores

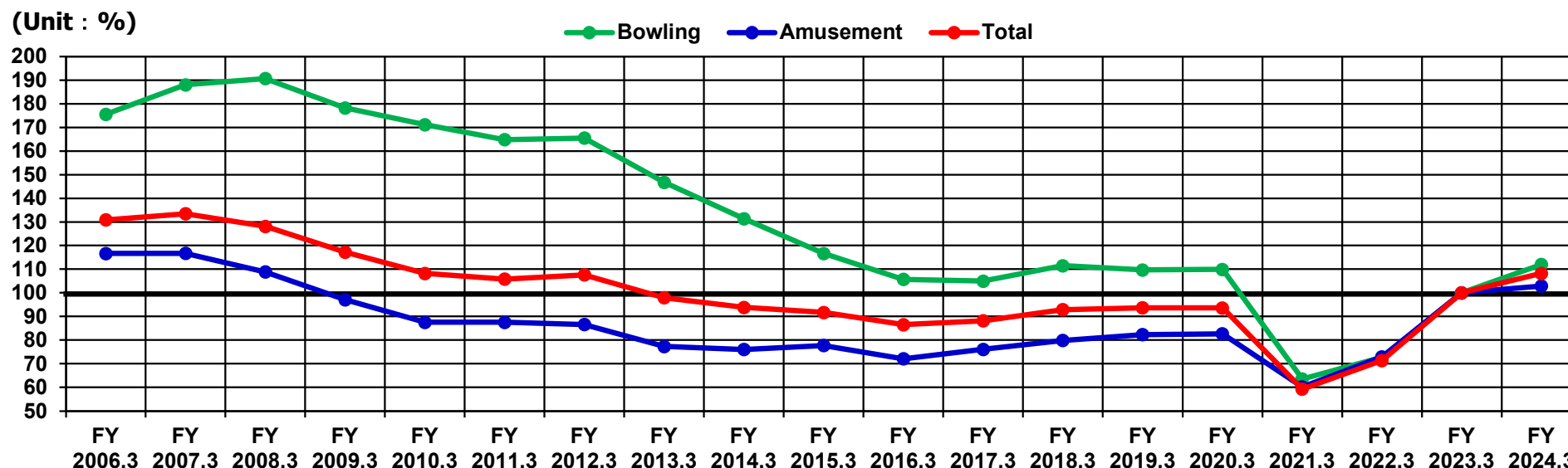


This plan is the figures disclosed on November 10, 2023.

(Unit : %)

FY	2006.3	2007.3	2008.3	2009.3	2010.3	2011.3	2012.3	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3 Plan
Bowling	+19.4	+7.1	+1.4	(6.5)	(4.0)	(3.7)	+0.4	(11.3)	(10.5)	(11.2)	(9.4)	(0.7)	+6.2	(1.6)	+0.2	(42.2)	+14.5	+37.5	+12.0
Amusement	+11.5	+0.1	(6.8)	(10.8)	(9.8)	+0.0	(1.1)	(10.7)	(1.7)	+2.2	(7.2)	+5.5	+5.0	+3.1	+0.4	(27.2)	+21.2	+37.1	+2.9
Karaoke	(4.5)	+4.0	(1.2)	(7.3)	(13.1)	+3.4	+15.8	(3.7)	(1.8)	+0.4	(7.4)	+0.6	+1.6	(0.7)	(1.3)	(52.0)	+6.1	+82.7	+14.1
Spo-cha	—	—	(16.1)	(9.8)	(9.2)	(4.5)	+7.5	+0.2	+5.1	+3.7	+5.0	(2.5)	+8.1	(0.4)	(3.8)	(49.6)	+41.3	+44.0	+18.2
Others	(11.3)	(9.2)	+13.2	+11.4	(3.9)	(14.5)	+1.3	(6.6)	(9.9)	(1.8)	+9.9	+1.2	+0.7	+1.9	+10.6	(22.5)	+0.3	+29.5	+8.8
Total sales	+11.6	+2.0	(4.0)	(8.5)	(7.7)	(2.2)	+1.7	(9.0)	(4.2)	(2.3)	(5.6)	+1.9	+5.3	+0.9	(0.1)	(36.6)	+20.2	+40.2	+8.2
No. of existing stores	46	57	69	79	89	104	106	108	111	111	112	105	107	104	103	103	98	98	98

Trend in year-on-year sales comparison of existing stores in Japan (FY 2023.3 is set as 100)



Measures taken for existing stores

Measures taken in Japan

◆ Collaboration campaigns ◆

- We host the limited-time collaboration campaigns with artists, anime, and others at Bowling, Karaoke and Spo-cha. Customers get original items by purchasing collaboration drinks or collaboration packages.

◆ Online events with "ROUND1 LIVE" ◆

- "Special Challenge", "ROUND1 Challenge" ... Online bowling competitions with famous professional bowlers.
- "Remote Practice" ... Online bowling lessons with themes by professional bowlers on the weekdays.
- "Fan Event" ... Online events at Bowling and Karaoke by idols and influencers.

◆ Campaigns for kids and elementary/junior high school students ◆

- "Complimentary Campaign for elementary/junior high school students" ... We host the campaigns for junior high school students or younger at Bowling, Karaoke and Amusement (Medal) areas.
- "KIDS Remote Practice" ... We host complimentary bowling remote lesson for elementary/junior high school students. We plan to hold the lessons during school vacation.

◆ Lessons and other campaigns for bowling ◆

- "Bowling for Health" lessons ... 180 bowlers in each store × 99 stores = approx. 18 thousand bowlers were participate.

◆ "MY FROZEN KITCHEN" Opened ◆

- New self-serve kitchens are now available at some Spo-cha areas! Customers can choose their favorite frozen meals from about 140 varieties and enjoy cooking them in the microwave.

◆ Installment of new karaoke machines ◆

- The latest karaoke machine "JOYSOUND X1" (JOYSOUND) has been installed at all stores with karaoke.

Measures taken in The USA

◆ "Mega Crane Zone" Opened ◆

- Opened "Mega Crane Zone" with approx. 150 crane game machines by renovating the existing stores. 37 stores are scheduled to be renovated by the end of April 2024.

SPORTS ENTERTAINMENT
ROUND1



ROUND ONE Delicious CO., LTD.



The goal of ROUND ONE Delicious is to provide the same high quality of Japanese cuisine that is highly acclaimed in Japan to people overseas, so that people around the world can enjoy the taste of authentic Japanese cuisine.

At ROUND ONE Delicious, you can taste "authentic Japanese cuisine" of various genres.

To provide such enjoyment to customers, seven cooperating member restaurants will offer sushi, Japanese cuisine, Chinese cuisine, creative cuisine, yakitori, and tempura as one unit of "authentic Japanese cuisine".

◆ Store opening plan ◆

Our target is to open 200 stores (30 units) in 10 cities over the next five years, mainly in the U.S.

As a first step toward global expansion, we aim to open stores in three major U.S. cities (New York, Los Angeles, and San Francisco).

After that, we plan to open stores in other major cities (Chicago, Dallas, Washington DC, and Honolulu).

In the future, we plan to expand our business to Europe and around the world.

◆ Business plan per store ◆

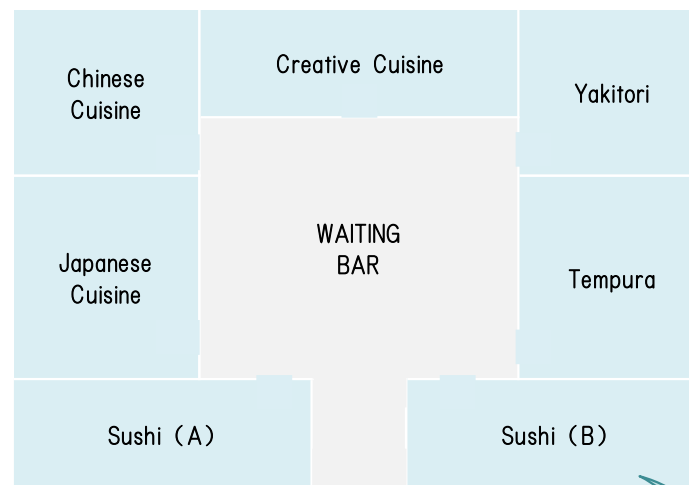
- Investment amount: 70 million JPY
- Number of seats: 12 seats
- Operation: Open 360 days a year
(2-part system)
- Average customer spend: 310 ~ 600 USD
- Annual customer attraction: 6,000 people
- Annual sales: 1.86 ~ 3.60 million USD
- Number of employees: 10 people
(Store Manager/Chef/Part-time worker)

In the next fiscal year, we will incur training costs for 120 chefs (6 units) and other preparation costs.

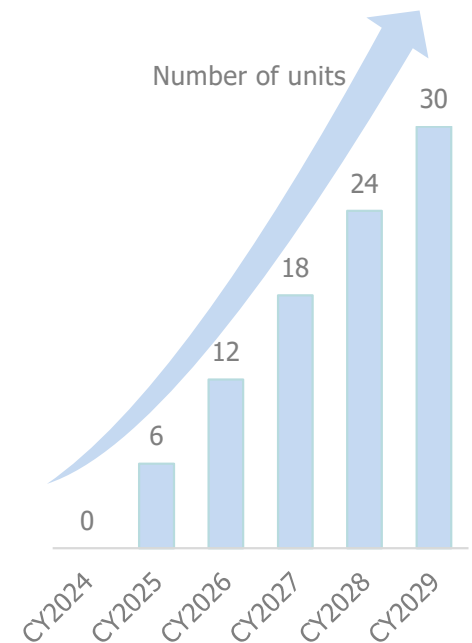
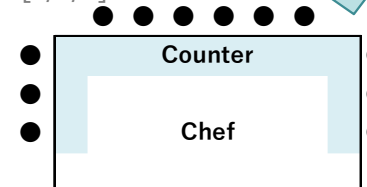
We are looking for chefs who want to challenge the world together.
(For more information, please visit the website below)

<https://www.round1.co.jp/delicious/index.html>

Store Image: 6-7 stores in one space as 1 unit



Seating Image: U-shaped counter with seating for 12 [3/6/3]



Giga Crane Game Stadium

What is "Giga Crane Game Stadium"?

It is about refurbished stores with approx. 300 to 600 crane game machines by renovating the existing stores. We offer wide variety of prizes, including the limited edition prizes only available at our stores, the local sweets, and the trendy retro products.

List of 76 Giga Crane Game Stadiums (34 of them renovated during FY 2022.3)

Renovate date	Store name / Prefecture	No. of crane game machines
Apr. 2022	Lalaport Shonan Hiratsuka / Kanagawa	300
Apr. 2022	Sakai Chuo Kanjyo / Osaka	379
Apr. 2022	Kawasaki Daishi / Kanagawa	278
May. 2022	Yamanashi-Isawa / Yamanashi	296
May. 2022	Nagoya Nishiharu / Aichi	321
Jun. 2022	Kagoshima Usuki / Kagoshima	363
Jun. 2022	Okayama Senoh / Okayama	322
Jun. 2022	Saitama-Kamisato / Saitama	331
Jun. 2022	Shizuoka-Suruga / Shizuoka	289
Jun. 2022	Oita / Oita	310
Jun. 2022	Kishiwada / Osaka	319
Jun. 2022	Fukuyama / Hiroshima	308
Jun. 2022	Sendai Nigatake / Miyagi	331
Jul. 2022	Hirakata / Osaka	269
Jul. 2022	Ichihara / Chiba	302
Jul. 2022	Tokushima-Bandai / Tokushima	338
Jul. 2022	Souka / Saitama	258
Jul. 2022	Takamatsu / Kagawa	301
Sep. 2022	Okinawa-Ginowan / Okinawa	353
Sep. 2022	Okinawa-Haeburu / Okinawa	342
Sep. 2022	Kochi / Kochi	317

Renovate date	Store name / Prefecture	No. of crane game machines
Oct. 2022	Jotohanaten / Osaka	280
Nov. 2022	Hamamatsu / Shizuoka	289
Nov. 2022	Toyohashi / Aichi	300
Dec. 2022	Mie-Kawagoe IC / Mie	350
Dec. 2022	Umeda / Osaka	327
Dec. 2022	Malera Gifu / Gifu	466
Dec. 2022	Saitama-Kounosu / Saitama	340
Jan. 2023	Ichikawa Onitaka / Chiba	334
Feb. 2023	Fuchuhonmachi Ekimae / Tokyo	305
Mar. 2023	Musashi Murayama / Tokyo	305
Mar. 2023	Tokorozawa / Saitama	396
Apr. 2023	Higashi Osaka / Osaka	332
May. 2023	Sapporo Susukino / Hokkaido	232
Jul. 2023	Higashi Yodogawa / Osaka	317
Jul. 2023	Hiroshima / Hiroshima	384
Aug. 2023	Tenjin / Fukuoka	279
Aug. 2023	Onojo / Fukuoka	272
Aug. 2023	Moriguchi / Osaka	312
Nov. 2023	Minamisuna / Tokyo	305
Nov. 2023	Lalaport Izumi / Osaka	268
Dec. 2023	Chikusa / Aichi	318



New stores scheduled



New stores planned after February 2024

Nation	Store name / region	Operating floor area	SP	AM	Opening date
Japan	Machida Jorna / Machida, Tokyo	1,488m ²		●	Scheduled to open in April 2024
The USA	Danbury Fair / Danbury, Connecticut	5,703m ²			Scheduled to open in March 2024
	Las Vegas South Premium Outlets / Las Vegas, Nevada	2,428m ²		●	Scheduled to open in April 2024
	Gurnee Mills / Gurnee, Illinois	6,551m ²			Scheduled to open in May 2024
	Plaza Bonita / National City, California	5,443m ²			Scheduled to open in June 2024
	Mission Viejo / Mission Viejo, California	1,901m ²		●	Scheduled to open in 2nd Q of FY 2025.3
	Stonestown Galleria / San Francisco, California	4,837m ²			Scheduled to open in 2nd Q of FY 2025.3
	Willowbrook / Houston, Texas	9,689m ²	●		Scheduled to open in FY 2025.3
	The Mills at Jersey Gardens / Elizabeth, New Jersey	3,830m ²			Scheduled to open in FY 2025.3
Chandler / Chandler, Arizona	6,081m ²			Scheduled to open in FY 2025.3	
China	No.5	—		●	Scheduled to open in FY 2025.3

※ Store names are tentative.

※ Stores with "●" in the "AM" column above will be opened as small stores with mainly amusement machines.

※ Stores with "●" in the "SP" column above will be opened as Spo-cha type.

※ In addition to the above, 20 stores are under negotiation in The USA. ※ No.5 is under negotiation in China.

Principles of new store opening

- 【Japan】** We actively promote opening new stores of small stores with mainly amusement machines, which has approx. 1,650 to 3,960m² operating floor area.
- 【The USA】** We will open small stores with mainly amusement machines in addition to our usual stores. We will proceed to open at least approx. 10 new stores per year.
- 【China】** After we open a small store with mainly amusement machines to the existing shopping mall that can expect enough customers, we will consider our policy in China.

Current status in The USA ①



No change since the disclosure data on May 9, 2023.

The USA Profit status

Classification by profitability		High profitability store	Average profitability store	Unprofitable store
Annual profit	Total sales	\$10.70mn (Approx. ¥1.39bn)	\$8.60mn (Approx. ¥1.12bn)	\$4.30mn (Approx. ¥0.56bn)
	Gross profit (1st year)	\$2.60mn (Approx. ¥0.34bn)	\$1.10mn (Approx. ¥0.14bn)	\$(1.60)mn (Approx. ¥(0.21)bn)
	Gross profit (3rd year~)	\$3.60mn (Approx. ¥0.47bn)	\$2.10mn (Approx. ¥0.27bn)	\$(0.60)mn (Approx. ¥(0.08)bn)
	Gross profit rate (3rd year~)	33.6%	24.4%	—

※ The gross profit (1st year) includes opening expenses and rent allocated for construction period.

※ Average profitability store figures are average of all stores.

※ The figures are created based on the FY 2024.3 Original Plan disclosed on May 9, 2023.

※ The status and classification by color are updated every end of the financial year.

Current status in The USA ②



[49 stores as of the end of Jan. 2024]

Opening date	Store name / region	Operating floor area	SP
August 2010	Puente Hills / City of Industry, California	9,717m ²	●
September 2012	Moreno Valley / Moreno Valley, California	4,060m ²	
August 2013	Lakewood / Lakewood, California	3,976m ²	
December 2014	Arlington Parks / Arlington, Texas	5,933m ²	
May 2015	Main Place / Santa Ana, California	3,716m ²	
July 2015	Southcenter / Tukwila, Washington	3,973m ²	
September 2015	Eastridge / San Jose, California	4,759m ²	
May 2016	Grapevine Mills / Grapevine, Texas	7,493m ²	
August 2016	Sunvalley / Concord, California	4,891m ²	
December 2016	Exton / Exton, Pennsylvania	5,423m ²	
January 2017	Southwest / Littleton, Colorado	5,811m ²	
March 2017	Fox Valley / Aurora, Illinois	4,724m ²	
July 2017	Broadway / Hicksville, New York	5,092m ²	
September 2017	Crystal Run / Middletown, New York	4,212m ²	
October 2017	Great Lakes Crossing / Auburn Hills, Michigan	5,488m ²	
January 2018	Four Seasons / Greensboro, North Carolina	5,649m ²	
March 2018	Great Lakes / Mentor, Ohio	4,659m ²	
June 2018	Maine / South Portland, Maine	4,025m ²	
June 2018	Coronado Center / Albuquerque, New Mexico	4,891m ²	
August 2018	South Town Center / Sandy, Utah	4,645m ²	
September 2018	Millcreek / Erie, Pennsylvania	4,649m ²	
November 2018	Jefferson / Louisville, Kentucky ※	4,645m ²	
December 2018	Gateway / Lincoln, Nebraska	4,462m ²	
December 2018	North Riverside Park / North Riverside, Illinois	4,189m ²	
February 2019	Southridge / Greendale, Wisconsin	4,191m ²	

Opening date	Store name / region	Operating floor area	SP
March 2019	Northridge / Salinas, California	4,789m ²	
March 2019	Holyoke / Holyoke, Massachusetts	4,793m ²	
March 2019	Promenade Temecula / Temecula, California	4,520m ²	
July 2019	Southland / Hayward, California	4,540m ²	
August 2019	Meadowood / Reno, Nevada	3,836m ²	
October 2019	Park Place / Tucson, Arizona	4,696m ²	
November 2019	Meadows / Las Vegas, Nevada	3,948m ²	
November 2019	Fairfield Commons / Beavercreek, Ohio	4,805m ²	
December 2019	Towson Town Center / Towson, Maryland	4,907m ²	
December 2019	Fashion District / Philadelphia, Pennsylvania	5,396m ²	
February 2020	Valley River Center / Eugene, Oregon	5,653m ²	
March 2020	Burbank Town Center / Burbank, California	3,981m ²	
July 2020	Town East Square / Wichita, Kansas	3,781m ²	
September 2020	Potomac Mills / Woodbridge, Virginia	4,583m ²	
October 2020	Deptford / Deptford, New Jersey	4,568m ²	
February 2021	Cumberland / Atlanta, Georgia	7,767m ²	●
March 2021	Park City Center / Lancaster, Pennsylvania	4,645m ²	●
April 2021	Vancouver / Vancouver, Washington	4,493m ²	
June 2021	Quail Springs / Oklahoma City, Oklahoma	4,020m ²	
June 2022	Pembroke Lakes / Pembroke Pines, Florida	9,442m ²	●
August 2022	Roseville / Roseville, California	4,164m ²	
August 2022	South Hill / Puyallup, Washington	4,834m ²	
March 2023	North Star / San Antonio, Texas	5,193m ²	
December 2023	Arrowhead / Glendale, Arizona	7,722m ²	●

※ Stores above are colored in yellow as "High profitability", in green as "Average profitability" and in pink as "Unprofitable" stores.

※ Jefferson is scheduled to close in April 2024.

Statistical snapshot of stores



Trend in number of stores

Japan	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	119	2	1	2	1	1	—	—	1	1	1
Closing	8	—	1	8	—	4	2	3	2	1	—
Total	111	113	113	107	108	105	103	100	99	99	100

The USA	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	3	2	4	6	6	11	9	5	2	4	4
Closing	—	—	—	—	—	—	—	2	—	1	1
Total	3	5	9	15	21	32	41	44	46	49	52

China	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Opening	—	—	—	—	—	—	—	1	2	1	1
Closing	—	—	—	—	—	—	—	—	—	—	—
Total	—	—	—	—	—	—	—	1	3	4	5

Consolidated	~FY 2014.3	FY 2015.3	FY 2016.3	FY 2017.3	FY 2018.3	FY 2019.3	FY 2020.3	FY 2021.3	FY 2022.3	FY 2023.3	FY2024.3 Plan
Total	114	118	122	122	129	137	144	145	149	152	157

Breakdown of 100 stores in Japan (at the end of Jan. 2024)

Store type					Total
Standard		Stadium		Crane Game Park	
Downtown	Roadside	Downtown	Roadside		
9	36	1	53	1	100

Ownership		Total
Leased stores	Own stores	
79	21	100

※Own stores include 8 stores with owning right for land & building, and 13 stores with owning right for building with tenants.

Location of 153 international stores (at the end of Jan. 2024)

Area	Japan							Subtotal	The USA	China	Total
	Hokkaido / Tohoku	Hokuriku / Koshinetsu	Kanto	Chubu / Tokai	Kansai	Chugoku / Shikoku	Kyushu / Okinawa				
No. of stores	11	4	31	13	23	7	11	100	49	4	153
Share	7.2%	2.6%	20.3%	8.5%	15.0%	4.6%	7.2%	65.4%	32.0%	2.6%	100%

Actions to achieve SDGs

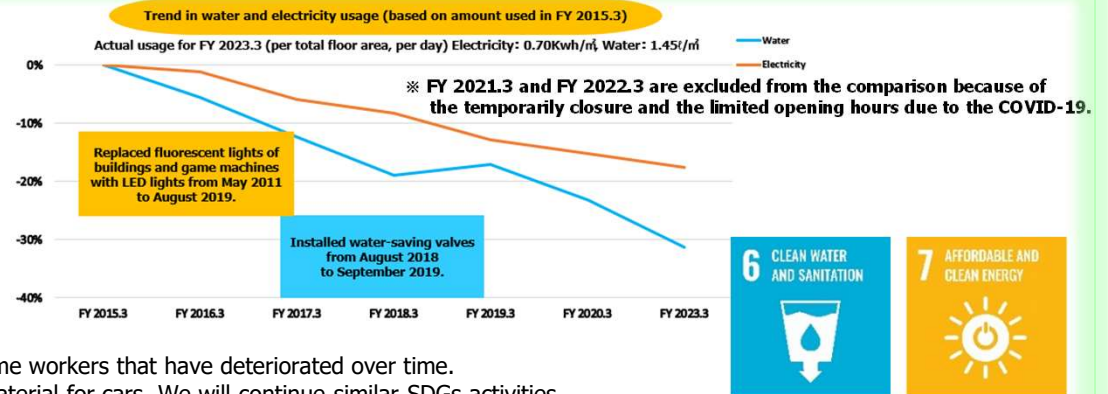
We set up Sustainability Advisory Committee which independent from management. Also set up the cross-organizational sustainability team comprising of members from each divisions to intend actively consider the achievement of the SDGs.

● Actions for energy / water resource issues

- Replaced fluorescent lights of the store lighting, the bowling equipment and crane game machines with LED lights.
- Set up water saving devices to the kitchens in Karaoke and the food counters.



- Material recycling (reuse of uniforms for part-time workers)
Since 2022, we have been reusing resources through material recycling of uniforms for part-time workers that have deteriorated over time. As a result, 410 kg of uniforms were collected from all stores and converted into cushioning material for cars. We will continue similar SDGs activities.



● Efforts to create a pleasant and rewarding work environment

▪ "Make-A-Chance Project"

In July 2022, we launched a project team to create an environment where human resources can be developed regardless of gender, and to make the company a place where all employees do not have to give up their careers even when facing various life events, and we are promoting the enhancement of various systems and initiatives.



● Other actions

▪ SDGs lease "MIRAI 2030™"

A program which donate a portion of the lease payments to the public interest incorporated foundations or the incorporated non-profitable organizations helping to achieving the SDGs through the lease contracts with Sumitomo Mitsui Finance and Leasing Co., Ltd.

We donated to "NPO Kidsdoor※1" through the lease contracts in March 2020 and March 2021, and to "NPO WaterAid Japan※2" through the lease contracts in August 2022.



※1 NPO Kidsdoor is an organization which aims to create "society where all children could have dreams and hopes" providing the learning supports widely from elementary school students to young people to cut the chain of poverty.

※2 NPO WaterAid Japan supports the creation of systems for the sustainable and stable water supply and the solutions for sanitation issue in 26 countries in Asia, Africa, and Latin America, with the vision of "a world where everyone could access to clean water, sanitation facilities and good hygiene".

For the other SDGs initiatives, please visit the website below.

<https://www.round1.co.jp/company/company/sdgs.html>

< Supplementary data >

FY 2024.3 Performance Plan ①



(Unit ¥bn)

[Consolidated] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Plan

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
IS	Bowling	6.20	6.81	13.02	6.31	8.35	14.66	27.68
	Amusement	21.47	24.82	46.30	21.06	25.49	46.55	92.85
	Karaoke, Food	3.55	3.92	7.47	3.56	4.30	7.86	15.34
	Spo-cha	3.89	4.45	8.35	3.74	6.20	9.95	18.30
	Others	0.82	0.85	1.67	0.77	0.93	1.71	3.39
	Total sales	35.95	40.87	76.83	35.46	45.28	80.75	157.58
	Cost of sales	30.80	32.93	63.74	31.91	33.62	65.53	129.27
	Gross profit	5.14	7.94	13.08	3.55	11.66	15.21	28.30
	S.G.A. expenses	1.25	1.35	2.60	1.40	1.41	2.81	5.42
	Operating profit	3.88	6.59	10.47	2.15	10.24	12.40	22.87
	Non-operating income & expenses	0.10	(0.07)	0.03	(0.13)	(0.14)	(0.28)	(0.24)
	Ordinary profit	3.99	6.52	10.51	2.01	10.10	12.11	22.63
	Ordinary profit margin	11.1%	16.0%	13.7%	5.7%	22.3%	15.0%	14.4%
	Extraordinary income & loss	(0.20)	0.80	0.59	(0.10)	(2.30)	(2.41)	※ (1.81)
Profit before income taxes	3.78	7.32	11.11	1.90	7.80	9.70	20.82	
Income taxes	1.17	2.15	3.32	0.52	2.97	3.49	6.81	
Profit	2.61	5.17	7.78	1.38	4.83	6.21	14.00	
Total depreciation	5.04	5.21	10.26	5.02	5.29	10.32	20.58	
Lease depreciation	2.52	2.60	5.12	2.56	2.72	5.29	10.42	

※ Breakdown of extraordinary income & loss ¥(1.81)bn : Impairment loss ¥(2.26)bn, Loss on retirement of non-current assets, etc. ¥(0.42)bn, Gain on sale of shares of associates ¥0.15bn, Compensation income ¥0.72bn

< Supplementary data >

FY 2024.3 Performance Plan ②



(Unit ¥bn)

[Japan] FY 2024.3 (Apr. 2023~ Mar. 2024) Plan

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
		Actual	Actual	Actual	Plan	Plan	Plan	Plan
IS	Bowling	4.83	5.34	10.18	4.83	6.53	11.36	21.54
	Amusement	11.21	13.43	24.65	11.54	12.76	24.30	48.95
	Karaoke	1.78	2.06	3.85	1.70	2.03	3.73	7.59
	Spo-cha	3.48	3.98	7.46	3.32	5.64	8.96	16.43
	Others	0.82	0.84	1.67	0.77	0.93	1.71	3.38
	Total sales	22.15	25.68	47.83	22.17	27.90	50.08	97.92
	Cost of sales	19.77	20.86	40.64	20.42	20.79	41.21	81.85
	Gross profit	2.37	4.82	7.19	1.75	7.11	8.87	16.06
	S.G.A. expenses	0.64	0.72	1.37	0.85	0.84	1.70	3.07
	Operating profit	1.73	4.09	5.82	0.89	6.26	7.16	12.99
	Non-operating income & expenses	0.13	(0.02)	0.11	(0.07)	(0.07)	(0.15)	(0.04)
	Ordinary profit	1.86	4.06	5.93	0.82	6.18	7.01	※1 12.95
	Ordinary profit margin	8.4%	15.8%	12.4%	3.7%	22.2%	14.0%	13.2%
	Extraordinary income & loss	(0.12)	0.73	0.61	(0.04)	(0.04)	(0.08)	※2 0.53
Profit before income taxes	1.74	4.80	6.55	0.78	6.14	6.93	13.48	
Income taxes	0.76	1.70	2.46	0.35	2.16	2.51	4.97	
Profit	0.98	3.10	4.08	0.43	3.98	4.41	8.50	
Total depreciation	2.96	3.04	6.01	3.01	3.19	6.20	12.21	
Lease depreciation	2.41	2.48	4.90	2.44	2.61	5.05	9.96	

※1 Ordinary profit above excludes royalty income ¥2.88bn. Ordinary profit includes royalty is ¥15.83bn.

※2 Breakdown of extraordinary income & loss ¥0.53bn : Impairment loss ¥(0.06)bn, Loss on retirement of non-current assets, etc. ¥(0.19)bn, Gain on sale of shares of associates ¥0.06bn, Compensation income ¥0.72bn

The valuation loss on investment in capital in China ¥2.80bn is excluded from above because it has been eliminated in the consolidated financial statements.

< Supplementary data >

FY 2024.3 Performance Plan ③



[The USA] FY 2024.3 (Apr. 2023~ Mar. 2024) Plan
 (Forex : Actual and Plan 1 USD = 141.06 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

		1st Q Actual	2nd Q Actual	1st half Actual	3rd Q Plan	4th Q Plan	2nd half Plan	Term Plan
IS	Bowling	1.33	1.43	2.77	1.43	1.75	3.18	5.95
	Amusement	10.04	11.06	21.11	9.23	12.34	21.57	42.69
	Food, Party, etc.	1.74	1.83	3.58	1.84	2.24	4.08	7.67
	Spo-cha	0.33	0.34	0.68	0.32	0.42	0.75	1.43
	Total sales	13.46	14.68	28.15	12.83	16.76	29.60	57.75
	Cost of sales	10.57	11.57	22.15	10.96	12.26	23.23	45.38
	Gross profit	2.88	3.11	5.99	1.87	4.50	6.37	12.37
	S.G.A. expenses	0.52	0.52	1.05	0.46	0.49	0.95	2.01
	Operating profit	2.35	2.58	4.94	1.40	4.01	5.41	10.35
	Non-operating income & expenses	(0.01)	(0.06)	(0.08)	(0.03)	(0.03)	(0.07)	(0.15)
	Ordinary profit	2.33	2.52	4.85	1.36	3.97	5.34	※1 10.20
	Ordinary profit margin	17.4%	17.2%	17.3%	10.6%	23.7%	18.0%	17.7%
	Extraordinary income & loss	(0.08)	(0.02)	(0.10)	(0.06)	(0.06)	(0.13)	※2 (0.23)
	Profit before income taxes	2.25	2.49	4.74	1.29	3.91	5.21	9.96
Income taxes	0.40	0.43	0.84	0.17	0.80	0.98	1.82	
Profit	1.84	2.06	3.90	1.12	3.10	4.23	8.14	
Total depreciation		1.90	1.98	3.88	1.82	1.90	3.73	7.61
Lease depreciation		0.04	0.03	0.07	0.03	0.03	0.06	0.14

※1 Ordinary profit above excludes royalty payments ¥2.88bn. Ordinary profit including royalty is ¥7.31bn.

※2 Breakdown of extraordinary income & loss ¥(0.23)bn : Loss on retirement of non-current assets, etc. ¥(0.23)bn.

< Supplementary data >

FY 2024.3 Actual ①



(Unit ¥bn)

[Consolidated] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Actual

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	Term
IS	Bowling	6.20	6.81	13.02	6.19			
	Amusement	21.47	24.82	46.30	22.08			
	Karaoke, Food	3.55	3.92	7.47	3.84			
	Spo-cha	3.89	4.45	8.35	3.65			
	Others	0.82	0.85	1.67	0.78			
	Total sales	35.95	40.87	76.83	36.56			
	Cost of sales	30.80	32.93	63.74	32.35			
	Gross profit	5.14	7.94	13.08	4.21			
	S.G.A. expenses	1.25	1.35	2.60	1.33			
	Operating profit	3.88	6.59	10.47	2.87			
	Non-operating income & expenses	0.10	(0.07)	0.03	(0.16)			
	Ordinary profit	3.99	6.52	10.51	2.71			
	Ordinary profit margin	11.1%	16.0%	13.7%	7.4%			
	Extraordinary income & loss※	(0.20)	0.80	0.59	(0.09)			
Profit before income taxes	3.78	7.32	11.11	2.62				
Income taxes	1.17	2.15	3.32	0.87				
Profit	2.61	5.17	7.78	1.75				

Total depreciation	5.04	5.21	10.26	5.28			
Lease depreciation	2.52	2.60	5.12	2.59			

※ Breakdown of extraordinary income & loss ¥(0.50)bn : Impairment loss ¥(0.06)bn, Loss on retirement of non-current assets, etc. ¥(0.31)bn, Gain on sale of shares of associates ¥0.15bn, Compensation income ¥0.72bn

< Supplementary data >

FY 2024.3 Actual ②



(Unit ¥bn)

[Japan] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Actual

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	4.83	5.34	10.18	4.77			
	Amusement	11.21	13.43	24.65	11.72			
	Karaoke	1.78	2.06	3.85	1.78			
	Spo-cha	3.48	3.98	7.46	3.25			
	Others	0.82	0.84	1.67	0.77			
	Total sales	22.15	25.68	47.83	22.32			
	Cost of sales	19.77	20.86	40.64	20.34			
	Gross profit	2.37	4.82	7.19	1.98			
	S.G.A. expenses	0.64	0.72	1.37	0.62			
	Operating profit	1.73	4.09	5.82	1.36			
	Non-operating income & expenses	0.13	(0.02)	0.11	(0.14)			
	Ordinary profit	1.86	4.06	5.93	1.21			
	Ordinary profit margin	8.4%	15.8%	12.4%	5.5%			
	Extraordinary income & loss※	(0.12)	0.73	0.61	(0.03)			
Profit before income taxes	1.74	4.80	6.55	1.18				
Income taxes	0.76	1.70	2.46	0.61				
Profit	0.98	3.10	4.08	0.57				

Total depreciation	2.96	3.04	6.01	3.03			
Lease depreciation	2.41	2.48	4.90	2.48			

※ Breakdown of extraordinary income & loss ¥0.58bn : Impairment loss ¥(0.06)bn, Loss on retirement of non-current assets, etc. ¥(0.14)bn, Gain on sale of shares of associates ¥0.06bn, Compensation income ¥0.72bn

< Supplementary data >

FY 2024.3 Actual ③



[The USA] FY 2024.3 (Apr. 2023 ~ Mar. 2024) Actual
(Forex : 1 USD = 143.33 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	1.33	1.43	2.77	1.38			
	Amusement	10.04	11.06	21.11	10.10			
	Food, Party, etc.	1.74	1.83	3.58	2.04			
	Spo-cha	0.33	0.34	0.68	0.32			
	Total sales	13.46	14.68	28.15	13.86			
	Cost of sales	10.57	11.57	22.15	11.47			
	Gross profit	2.88	3.11	5.99	2.38			
	S.G.A. expenses	0.52	0.52	1.05	0.56			
	Operating profit	2.35	2.58	4.94	1.81			
	Non-operating income & expenses	(0.01)	(0.06)	(0.08)	(0.02)			
	Ordinary profit	2.33	2.52	4.85	1.78			
	Ordinary profit margin	17.4%	17.2%	17.3%	12.9%			
	Extraordinary income & loss※	(0.08)	(0.02)	(0.10)	(0.05)			
	Profit before income taxes	2.25	2.49	4.74	1.73			
Income taxes	0.40	0.43	0.84	0.25				
Profit	1.84	2.06	3.90	1.47				
Total depreciation		1.90	1.98	3.88	2.05			
Lease depreciation		0.04	0.03	0.07	0.03			

※ Breakdown of extraordinary income & loss ¥(0.16)bn : Loss on retirement of non-current assets, etc. ¥(0.16)bn.

< Supplementary data >

FY 2023.3 Actual ①



(Unit ¥bn)

[Consolidated] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	5.61	6.27	11.88	5.78	7.25	13.04	24.93
	Amusement	18.56	22.56	41.12	20.69	23.57	44.27	85.40
	Karaoke, Food	2.82	3.17	6.00	3.44	3.85	7.30	13.31
	Spo-cha	3.16	3.75	6.91	3.16	5.05	8.21	15.13
	Others	0.74	0.80	1.54	0.79	0.92	1.72	3.27
	Total sales	30.91	36.57	67.48	33.89	40.66	74.56	142.05
	Cost of sales	27.48	30.94	58.43	30.80	31.44	62.25	120.68
	Gross profit	3.42	5.63	9.05	3.09	9.21	12.30	21.36
	S.G.A. expenses	1.06	1.06	2.12	1.12	1.19	2.31	4.44
	Operating profit	2.35	4.57	6.92	1.96	8.02	9.99	16.92
	Non-operating income & expenses	0.22	(0.03)	0.18	(0.26)	(0.14)	(0.41)	(0.23)
	Ordinary profit	2.58	4.53	7.11	1.70	7.87	9.57	16.69
	Ordinary profit margin	8.4%	12.4%	10.5%	5.0%	19.4%	12.8%	11.7%
	Extraordinary income & loss	(0.02)	(0.00)	(0.03)	(0.30)	(1.31)	(1.61)	※ (1.65)
	Profit before income taxes	2.55	4.53	7.08	1.39	6.56	7.95	15.03
Income taxes	0.52	1.31	1.84	0.52	2.93	3.45	5.30	
Profit	2.02	3.21	5.24	0.87	3.62	4.49	9.73	
Total depreciation		4.63	4.97	9.61	5.14	5.06	10.21	19.82
Lease depreciation		2.37	2.51	4.89	2.58	2.54	5.13	10.03

※ Breakdown of extraordinary income & loss ¥(1.65)bn : Impairment loss ¥(1.32)bn, Loss on retirement of non-current assets, etc. ¥(0.41)bn, Gain on reversal of share acquisition rights ¥0.08bn.

< Supplementary data >

FY 2023.3 Actual ②



[Japan] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual

※ Figures below ¥10 million are truncated.
※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	4.32	4.81	9.13	4.36	5.74	10.11	19.24
	Amusement	10.18	12.52	22.70	11.47	12.76	24.23	46.94
	Karaoke	1.43	1.65	3.08	1.64	1.91	3.55	6.64
	Spo-cha	2.86	3.33	6.19	2.83	4.67	7.50	13.70
	Others	0.74	0.80	1.54	0.79	0.92	1.72	3.26
	Total sales	19.55	23.12	42.67	21.11	26.01	47.13	89.80
	Cost of sales	18.73	20.62	39.35	20.50	20.93	41.43	80.79
	Gross profit	0.81	2.50	3.31	0.60	5.08	5.69	9.01
	S.G.A. expenses	0.59	0.57	1.16	0.59	0.66	1.26	2.43
	Operating profit	0.22	1.92	2.15	0.01	4.41	4.42	6.58
	Non-operating income & expenses	0.26	0.03	0.29	(0.23)	(0.15)	(0.39)	※1 (0.09)
	Ordinary profit	0.49	1.95	2.45	(0.22)	4.25	4.02	※2 6.48
	Ordinary profit margin	2.5%	8.5%	5.7%	—	16.4%	8.5%	7.2%
	Extraordinary income & loss	(0.02)	0.03	0.01	(0.17)	(0.57)	(0.74)	※3 (0.73)
Profit before income taxes	0.47	1.99	2.46	(0.40)	3.68	3.27	5.74	
Income taxes	0.06	0.76	0.83	0.13	2.06	2.20	3.03	
Profit	0.40	1.22	1.63	(0.54)	1.61	1.07	2.70	
Total depreciation		2.82	2.96	5.79	3.05	3.05	6.11	11.90
Lease depreciation		2.24	2.36	4.61	2.44	2.41	4.85	9.47

※1 The foreign exchange gains from capital recovery from The USA ¥1.74bn is excluded from above.

※2 Ordinary profit above excludes royalty income ¥2.56bn. Ordinary profit includes royalty is ¥9.05bn.

※3 Breakdown of extraordinary income & loss ¥(0.73)bn : Impairment loss ¥(0.65)bn, Loss on retirement of non-current assets, etc. ¥(0.16)bn, Gain on reversal of share acquisition rights ¥0.08bn.

The valuation loss on investment in capital in China ¥2.88bn is excluded from above because it has been eliminated in the consolidated financial statements.

< Supplementary data >

FY 2023.3 Actual ③



[The USA] FY 2023.3 (Apr. 2022 ~ Mar. 2023) Actual
(Forex : 1 USD = 135.51 JPY)

(Unit ¥bn)

※ Figures below ¥10 million are truncated.

※ Percentage is rounded off to one decimal place.

								Term
		1st Q	2nd Q	1st half	3rd Q	4th Q	2nd half	
IS	Bowling	1.27	1.42	2.69	1.40	1.47	2.87	5.57
	Amusement	8.29	9.91	18.21	9.13	10.64	19.77	37.98
	Food, Party, etc.	1.38	1.50	2.89	1.79	1.92	3.72	6.61
	Spo-cha	0.24	0.34	0.59	0.29	0.32	0.61	1.20
	Total sales	11.20	13.19	24.40	12.61	14.37	26.99	51.39
	Cost of sales	8.37	9.86	18.24	9.84	10.01	19.86	38.10
	Gross profit	2.82	3.33	6.15	2.77	4.35	7.12	13.28
	S.G.A. expenses	0.38	0.39	0.77	0.43	0.45	0.88	1.66
	Operating profit	2.44	2.93	5.37	2.33	3.90	6.24	11.61
	Non-operating income & expenses	(0.03)	(0.06)	(0.10)	(0.01)	(0.04)	(0.05)	(0.15)
	Ordinary profit	2.40	2.87	5.27	2.32	3.85	6.18	※1 11.46
	Ordinary profit margin	21.4%	21.8%	21.6%	18.4%	26.9%	22.9%	22.3%
	Extraordinary income & loss	(0.00)	(0.03)	(0.04)	(0.12)	(0.07)	(0.19)	※2 (0.24)
	Profit before income taxes	2.39	2.83	5.22	2.19	3.78	5.98	11.21
Income taxes	0.45	0.54	0.99	0.38	0.86	1.24	2.24	
Profit	1.93	2.29	4.23	1.81	2.92	4.73	8.96	
Total depreciation		1.61	1.80	3.42	1.87	1.77	3.65	7.08
Lease depreciation		0.04	0.04	0.09	0.04	0.03	0.08	0.17

※1 Ordinary profit above excludes royalty payments ¥2.56bn. Ordinary profit including royalty is ¥8.89bn.

※2 Breakdown of extraordinary income & loss ¥(0.24)bn : Loss on retirement of non-current assets, etc. ¥(0.24)bn.

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